# Profile

Dr. Neil J. Gajjar,
BSc, DDS, EMBA, MAGD, FADI, FPFA, FICD, FACD



**Dr. Neil J. Gajjar**BSc, DDS, EMBA, MAGD, FADI, FPFA, FICD, FACD, Cert. IV Sedation

Dr. Neil J. Gajjar was born in Newfoundland and graduated with honours from the Stephenville Integrated High School. He was awarded the University of Toronto National Book Award, the Principal's Shield, the Governor General's Medal, and the Lion's Club Scholarship, along with being named Valedictorian, Student of the Year and a Canadian Scholar.

Dr. Gajjar went on to complete his degree in chemistry at the University of Toronto, where he made the Dean's list and was named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington D.C., where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar has successfully completed the American Dental Association National Boards Part I and Part II, and the National Dental Examining Board of Canada Exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar, who is very active in continuing education, is an active member of the Academy of General Dentistry and the Canadian Dental Association. In addition to attending courses, Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, the Membership, Dental Education, Group Benefits and Annual Meeting Councils of the Academy of General Dentistry, is the Past-President for the Ontario Academy of General Dentistry, is Past-President of the South Asian Dental Association, and has served as the Canada East Regent for the Academy of Dentistry International. He has acted as a grader for the Canadian Dental Aptitude Test (DAT), a clinical examiner for the National Dental Examining Board of Canada (NDEB) and has served as President for the Academy of General Dentistry in Chicago.

Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the International College of Dentists and a Fellow of the American College of Dentists. He is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.

Dr. Gajjar practices in Mississauga, Ontario and lives there with his wife Sona and children Kaden and Kiana.

735 Twain Avenue #16 Mississauga, Ontario L5W 1X1

Phone: 905.564.2021 Fax: 888.564.2026 www.drgajjar.com

#### **EDUCATION**

July 2020 – August 2021 Executive MBA

Quantic School of Business & Technology, Washington, DC

August 1995-May 1999 Doctor of Dental Surgery

Howard University College of Dentistry, Washington, DC

September 1992-May 1995 Bachelor of Science (Chemistry)

University of Toronto, Mississauga, ON

June 1992 Newfoundland Secondary School Diploma

Integrated High School, Stephenville, NF

#### **EXPERIENCE**

October 2002- Present Private Practice

Gajjar Dentistry Professional Corporation, Mississauga, ON

January 2006- December 2010 Clinical Instructor

University of Toronto, Oral Diagnosis & Radiology, Toronto, ON

April 2002 - September 2003 Lecturer, Oral & Maxillofacial Pathology

Canadian Academy of Dental Hygiene, Mississauga, ON

April 2002 - September 2003 Clinical Instructor

Canadian Academy of Dental Hygiene, Mississauga, ON

June 1999-October 2002 Associate

Dr. J.K. Mistry & Associates, Mississauga, ON

#### **AWARDS / HONOURS**

April 2022 Ontario Dental Association Presidential Citation

Waterside Inn, Mississauga, ON

June 2017 Civic Award of Recognition, City of Mississauga

City Hall, Mississauga, ON

October 2013 Fellow, American College of Dentists

Marriott Hotel, New Orleans, LA

January 2010 Hind Rattan Award, NRI Welfare Society of India

The Lalit Hotel, New Delhi, India

August 2009 Life Long Service Recognition, Academy of General Dentistry

Hilton Hotel, Baltimore, MD

August 2007 Fellow, International College of Dentists

Fairmont Hotel, Jasper, AB

August 2006 Master, Academy of General Dentistry

Hyatt Hotel, Denver, CO

August 2005 Fellow, Pierre Fauchard Academy

Intercontinental Hotel, Montreal, QC

July 2004 Fellow, Academy of General Dentistry

Hilton Hotel, Anaheim, CA

March 2004 Fellow, Academy of Dentistry International

Fairmont Hotel, Vancouver, BC

May 1999 Recipient, Organization of Teachers of Oral Diagnosis Award

Howard University, Washington, DC

May 1993 Named, Dean's List

University of Toronto, Mississauga, ON

May 1993 Named, Faculty Scholar

University of Toronto, Mississauga, ON

June 1992 Recipient, Canadian Government Scholarship

University of Toronto, Mississauga, ON

June 1992 Valedictorian

Integrated High School, Stephenville, NF

June 1992 Recipient, Lions Club Scholarship

Integrated High School, Stephenville, NF

June 1992 **Recipient, Governor General's Medal** 

Integrated High School, Stephenville, NF

June 1992 Awarded, Principal's Shield

Integrated High School, Stephenville, NF

May 1992 Awarded, University of Toronto National Book Award

Integrated High School, Stephenville, NF

January 1992 Named, Student of the Year

Integrated High School, Stephenville, NF

#### **PROFESSIONAL POSITIONS**

January 2025 – Present Council

Royal College of Dental Surgeons, Toronto, ON

November 2018 - November 2019 President

Academy of General Dentistry, Chicago, IL

November 2017 - November 2018 President-Elect

Academy of General Dentistry, Chicago, IL

June 2016 - November 2017 Vice-President

Academy of General Dentistry, Chicago, IL

January 2015 – June 2016 Secretary

Academy of General Dentistry, Chicago, IL

January 2015 – December 2020 Appointment, Professional Liability Committee

Royal College of Dental Surgeons, Toronto, ON

| June 2012 – January 2013  | Council<br>Royal College of Dental Surgeons, Toronto, ON   |
|---|--|
| January 2011 – June 2012  | Appointment, Professional Liability Committee<br>Royal College of Dental Surgeons, Toronto, ON   |
| November 2010 – Present   | <b>Examiner</b> National Dental Examining Board of Canada, Ottawa, ON  |
| July 2010 – June 2105   | Regional Director, Region 15/16 Academy of General Dentistry, Chicago, IL  |
| July 2010 – June 2015   | Executive, Council on Annual Meetings & Conventions<br>Academy of General Dentistry, Chicago, IL   |
| August 2009 – July 2010   | Executive, Council on Group Benefits  Academy of General Dentistry, Chicago, IL  |
| August 2009 – August 2014   | Appointment, Futures Committee<br>Academy of General Dentistry, Chicago, IL  |
| January 2009 – December 2010  | Appointment, Quality Assurance Committee Royal College of Dental Surgeons, Toronto, ON   |
| January 2007 – December 2008  | President Ontario Academy of General Dentistry, Toronto, ON  |
| October 2008 – October 2012   | Editor, DentalStyle Magazine<br>Canadian Academy of General Dentistry, Canada  |
| September 2008 – Nov 2015   | Canada East Regent<br>Academy of Dentistry International, Canada   |
|   |  |
| May 2007 – Present  | Advisory Board Dental Chronicles Magazine, Canada  |
| May 2007 – Present  October 2006 – September 2008   |  |
| ·   | Dental Chronicles Magazine, Canada  Vice-Regent  |
| October 2006 – September 2008   | Dental Chronicles Magazine, Canada  Vice-Regent Academy of Dentistry International, Canada  President  |
| October 2006 – September 2008<br>September 2006 – August 2007   | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education  |
| October 2006 – September 2008  September 2006 – August 2007  August 2006 – July 2009  | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education Academy of General Dentistry, Chicago, IL  Member, U of T Gala Steering Committee  |
| October 2006 – September 2008  September 2006 – August 2007  August 2006 – July 2009  September 2005  | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education Academy of General Dentistry, Chicago, IL  Member, U of T Gala Steering Committee University of Toronto, Toronto, ON  Grader, Dental Aptitude Test (DAT) Carving   |
| October 2006 – September 2008  September 2006 – August 2007  August 2006 – July 2009  September 2005  March 2005 - Present  | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education Academy of General Dentistry, Chicago, IL  Member, U of T Gala Steering Committee University of Toronto, Toronto, ON  Grader, Dental Aptitude Test (DAT) Carving Canadian Dental Association, Ottawa, ON  Chair, Gala Steering Committee   |
| October 2006 – September 2008  September 2006 – August 2007  August 2006 – July 2009  September 2005  March 2005 - Present  February 2005 – September 2007                          | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education Academy of General Dentistry, Chicago, IL  Member, U of T Gala Steering Committee University of Toronto, Toronto, ON  Grader, Dental Aptitude Test (DAT) Carving Canadian Dental Association, Ottawa, ON  Chair, Gala Steering Committee South Asian Dental Association, Toronto, ON  Appointment, Media Spokesperson  |
| October 2006 – September 2008  September 2006 – August 2007  August 2006 – July 2009  September 2005  March 2005 - Present  February 2005 – September 2007  February 2005 - Present | Vice-Regent Academy of Dentistry International, Canada  President South Asian Dental Association, Toronto, ON  Executive, Council on Dental Education Academy of General Dentistry, Chicago, IL  Member, U of T Gala Steering Committee University of Toronto, Toronto, ON  Grader, Dental Aptitude Test (DAT) Carving Canadian Dental Association, Ottawa, ON  Chair, Gala Steering Committee South Asian Dental Association, Toronto, ON  Appointment, Media Spokesperson Academy of General Dentistry, Chicago, IL  Appointment, Discipline Committee |

February 2004 Participant, Pilot Mentorship Program Royal College of Dental Surgeons, Toronto, ON November 2004 - May 2005 Appointment, Strategic Futures Task Force Academy of General Dentistry, Chicago, IL June 2004 - December 2004 Vice-President Ontario Academy of General Dentistry, Toronto, ON March 2004 - July 2008 **Director, Electronic Communication of Continuing Education** Michigan Academy of General Dentistry, Michigan, IL July 2003 - Present **Consultant, Advisory Committee** Assante Financial, Mississauga, ON July 2003 - July 2014 **Delegate, Academy of General Dentistry** Academy of General Dentistry June 2003 – December 2004 **Chair, Strategic Advancement Committee** Ontario Academy of General Dentistry, Toronto, ON April 2003 - August 2006 Member, Council on Membership Academy of General Dentistry, Chicago, IL January 2003 - July 2009 Webmaster Ontario Academy of General Dentistry, Toronto, ON January 2003 - January 2005 **Executive, Founding Committee** South Asian Dental Study Club, Toronto, ON

May 2002 – June 2003 Executive

Canadian Dental Protective Association, Toronto, ON

May 2002 - Present Official Dental Consultant

Miss India Canada Pageant, Toronto, ON

May 2002 – May 2004 Member, Marketing Committee

Ontario Dental Association, Toronto, ON

April 2002 - September 2005 Chair, Membership Committee

Ontario Academy of General Dentistry, Toronto, ON

June 1999 - Present Official Dental Consultant

Suhaag Magazine Group, Toronto, ON

#### **DENTAL EDUCATION PRESENTATIONS / ARTICLES**

September 2019 Presenter, The Dentist in the Lion's Cage

CIDE, Mississauga, ON

May 2019 Presenter, The Future of Dentistry

Academy of General Dentistry, Chicago, IL

December 2010 Article, What Works, What Doesn't, What Can't

Practice Management Magazine, Toronto, ON

February 2010 - Present Lecturer, Digital Radiography

Henry Schein Canada, Toronto, ON

April 2007 - Present Lecturer, WHMIS for the Dental Office

Academy of General Dentistry, Toronto, ON

March 2008 Article, Facebook, Messenger, & Changing Communications

Dental Chronicles, Canada AGD Impact, Chicago, IL

April 2006 Presenter, Careers in Dentistry

Toronto District School Board, Toronto, ON

April 2006 Presenter, Taking care of your Teeth

Toronto District School Board, Toronto, ON

April 2006 Participant, Oral Health Awareness Campaign

Shopper's World, Brampton, ON

January 2006 Interviewed, Children and the Dentist

Daytime Television, Toronto, ON

December 2006 Interviewed, Chair Side Whitening

Daytime Television, Toronto, ON

September 2005 Presenter, Marketing to Dentists

Patterson Dental, Toronto, ON

September 2005 Master of Ceremonies, Opening Gala

South Asian Dental Association, Mississauga, ON

September 2005 – July 2009 Lecturer, CPR and Medical Emergencies

International Dental Congress, Toronto, ON

October 2003 – October 2004 Lecturer, Virtual Recruitment

Membership Development Conference, Chicago, IL

Leadership Conference, Chicago, IL

October 2003 Lecturer, Working with Constituent Editors

Membership Development Conference, Chicago, IL

September 2003 Interviewed, Back to School and Teeth

Rogers Television, Toronto, ON

June 2003 **Developer, Ontario AGD Website** 

Ontario Academy of General Dentistry, Toronto, ON

January 2003 Developer, Student Resource CD

Ontario Academy of General Dentistry, Toronto, ON

December 2002 Article, Whitening your Teeth

Suhaag Magazine, Toronto, ON

November 2002 - Present Presenter, Student Recruitment for the AGD

University of Toronto College of Dentistry, Toronto, ON Western University College of Dentistry, London, ON

March 2002 Panel, Guiding Students to Careers

India Rainbow Group, Toronto, ON

January 2002 Article, Down the Aisle with a Beautiful Smile

Suhaag Magazine, Toronto, ON

January 2001 – December 2010 Say Aaah, Weekly Dental Column

CanIndia Weekly Newspaper, Toronto, ON

October 2000 - Present Lecturer, Medical Emergencies and CPR

AGD/SADA, Mississauga, ON

#### PROFESSIONAL BOARD CERTIFICATION

- American Dental Association National Boards Part I & Part II
- National Dental Examining Board of Canada

#### **CERTIFICATIONS**

- Pulmonary Resuscitation Instructor
- Automatic External Defibrillator Instructor
- Advanced Cardiac Life Support Provider
- Invisalign Provider
- Nitrous Oxide & Oral Sedation
- Intravenous Sedation
- Forensic Dentistry

#### **LICENSURE**

Royal College of Dental Surgeons of Ontario

#### **MEMBERSHIPS**

- Academy of General Dentistry
- Ontario Dental Association
- Canadian Dental Association
- North Indian Medical and Dental Council
- South Asian Dental Association



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## **AWARD TRANSCRIPT**

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> Academy of General Dentistry 560 W. Lake St., Sixth Floor Chicago, Illinois 60661-6600 (888) AGD-DENT Fax: (312) 335-3432 Continuing Dental Education Transcript

| Member #                          | 139753 | Student Member Since:    |            |
|-----------------------------------|--------|--------------------------|------------|
| Neil J. Gajjar, DDS, MAGD         |        | Active Member Since:     | 05/01/1999 |
| 735 Twain Avenue<br>Suite 16      |        | Active CE Start Date:    | 05/01/1999 |
| Mississauga, ON L5W 1X1<br>CANADA |        | Status:                  | MAGD       |
|                                   |        | Passed Exam:             | 07/21/2000 |
|                                   |        | Current LLSR Start Date: | 03/02/2009 |
|                                   |        | PostGrad Work:           |            |

|                     |                |                               | Subje | ct / Discipline                         |                  |             |                   |               |
|---------------------|----------------|-------------------------------|-------|---|------------------|-------------|-------------------|---------------|
| Date of<br>Activity | Program<br>ID# | Provider<br>Organization Name | Code  | Description                             | Delivery<br>Mode | Verify Code | Approved<br>Hours | Maint<br>Hrs. |
| 10/11/1999          | 219289         | AGD-Ontario                   | 132   | Anesthesia and Pain<br>Control          | Lecture          |             | 6.00              | 6.00          |
| 10/11/1999          | 219289         | AGD-Ontario                   | 490   | Periodontics                            | Lecture          |             | 1.00              | 1.00          |
| 01/26/2000          | 215027         | Toronto Implant<br>Study Club | 738   | Communicating Case<br>Presentations     | Lecture          |             | 3.00              | 3.00          |
| 02/01/2000          | 215027         | Toronto Implant<br>Study Club | 675   | Precision/Semi-Precision<br>Attachments | Participation    |             | 3.00              | 3.00          |
| 02/08/2000          | 215027         | Toronto Implant<br>Study Club | 675   | Precision/Semi-Precision<br>Attachments | Participation    |             | 3.00              | 3.00          |
| 02/18/2000          | 215027         | Toronto Implant<br>Study Club | 690   | Implants                                | Lecture          |             | 6.00              | 6.00          |
| 02/28/2000          | 215027         | Toronto Implant<br>Study Club | 675   | Precision/Semi-Precision<br>Attachments | Participation    |             | 3.00              | 3.00          |
| 03/08/2000          | 215027         | Toronto Implant<br>Study Club | 675   | Precision/Semi-Precision<br>Attachments | Participation    |             | 3.00              | 3.00          |
| 04/06/2000          | 215027         | Toronto Implant<br>Study Club | 550   | Practice Management                     | Lecture          |             | 3.00              | 3.00          |

| 05/01/2000 | 215027 | Toronto Implant<br>Study Club                  | 730 | Oral Medicine, Oral<br>Diagnosis  | Participation       | 3.00  | 3.00  |
|------------|--------|--|-----|-----------------------------------|---------------------|-------|-------|
| 05/05/2000 | 215027 | Toronto Implant<br>Study Club                  | 250 | Operative Dentistry               | Lecture             | 6.00  | 6.00  |
| 05/11/2000 | 214575 | Ontario Dental<br>Association                  | 730 | Oral Medicine, Oral<br>Diagnosis  | Lecture             | 3.00  | 3.00  |
| 05/11/2000 | 214575 | Ontario Dental<br>Association                  | 070 | Endodontics                       | Lecture             | 3.00  | 3.00  |
| 05/12/2000 | 214575 | Ontario Dental<br>Association                  | 490 | Periodontics                      | Lecture             | 3.00  | 3.00  |
| 05/12/2000 | 214575 | Ontario Dental<br>Association                  | 145 | Forensic Dentristry               | Lecture             | 3.00  | 3.00  |
| 05/13/2000 | 214575 | Ontario Dental<br>Association                  | 780 | Esthetics                         | Lecture             | 3.00  | 3.00  |
| 05/13/2000 | 214575 | Ontario Dental<br>Association                  | 132 | Anesthesia and Pain<br>Control    | Lecture             | 3.00  | 3.00  |
| 05/30/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                          | Participation       | 3.00  | 3.00  |
| 06/08/2000 | 216217 | Academy of<br>General Dentistry                | 855 | FAGD Exam Study Guide             | FAGD Study<br>Guide | 25.00 | 25.00 |
| 07/20/2000 | 216217 | Academy of<br>General Dentistry                | 780 | Esthetics                         | Lecture             | 7.00  | 7.00  |
| 07/22/2000 | 216217 | Academy of<br>General Dentistry                | 070 | Endodontics                       | Lecture             | 6.00  | 6.00  |
| 07/23/2000 | 216217 | Academy of<br>General Dentistry                | 373 | Interceptive Orthodontics         | Lecture             | 3.00  | 3.00  |
| 09/14/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                          | Participation       | 3.00  | 3.00  |
| 09/16/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 310 | Oral and Maxillofacial<br>Surgery | Lecture             | 7.00  | 7.00  |
| 09/20/2000 | 215027 | Toronto Implant<br>Study Club                  | 552 | Fin Mgmt Dental Office            | Lecture             | 3.00  | 3.00  |
| 09/22/2000 | 215027 | Toronto Implant<br>Study Club                  | 017 | Dental Materials                  | Lecture             | 7.00  | 7.00  |
| 09/23/2000 | 215027 | Toronto Implant<br>Study Club                  | 017 | Dental Materials                  | Lecture             | 7.00  | 7.00  |
| 09/29/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 132 | Anesthesia and Pain<br>Control    | Lecture             | 4.00  | 4.00  |
| 10/05/2000 | 215027 | Toronto Implant<br>Study Club                  | 550 | Practice Management               | Lecture             | 3.00  | 3.00  |
| 10/16/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                          | Participation       | 3.00  | 3.00  |
| 10/21/2000 | 217044 | American Heart<br>Association                  | 142 | Emergency Training/CPR            | Participation       | 9.00  | 9.00  |
|            |        |  |     | Emergency Training/CPR            |                     |       | 9.00  |

| 10/27/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Lecture       | 7.00  | 7.00  |
|------------|--------|--|-----|--|---------------|-------|-------|
| 10/27/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 495 | Non-Surgical Therapeutic<br>Management | Lecture       | 4.00  | 4.00  |
| 10/29/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 310 | Oral and Maxillofacial<br>Surgery      | Participation | 7.00  | 7.00  |
| 11/02/2000 | 219289 | AGD-Ontario                                    | 016 | Pharmacotherapeutics                   | Lecture       | 7.00  | 7.00  |
| 11/13/2000 | 214575 | Ontario Dental<br>Association                  | 690 | Implants                               | Lecture       | 3.00  | 3.00  |
| 11/15/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Participation | 3.00  | 3.00  |
| 11/17/2000 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Lecture       | 7.00  | 7.00  |
| 11/17/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                           | Lecture       | 4.00  | 4.00  |
| 12/08/2000 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                           | Lecture       | 4.00  | 4.00  |
| 12/08/2000 | 215027 | Toronto Implant<br>Study Club                  | 738 | Communicating Case<br>Presentations    | Participation | 7.00  | 7.00  |
| 12/15/2000 | 217044 | American Heart<br>Association                  | 142 | Emergency Training/CPR                 | Participation | 9.00  | 9.00  |
| 01/21/2001 | 218840 | International<br>Association for<br>Orthodonti | 370 | Orthodontics                           | Participation | 18.00 | 18.00 |
| 01/23/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Lecture       | 4.00  | 4.00  |
| 01/26/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                           | Lecture       | 4.00  | 4.00  |
| 02/01/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Participation | 4.00  | 4.00  |
| 02/06/2001 | 214575 | Ontario Dental<br>Association                  | 557 | Patient<br>Education/Motivation        | Lecture       | 3.00  | 3.00  |
| 02/13/2001 | 217044 | American Heart<br>Association                  | 142 | Emergency Training/CPR                 | Participation | 4.00  | 4.00  |
| 02/16/2001 | 215027 | Toronto Implant<br>Study Club                  | 610 | Prosthodontics - Fixed                 | Lecture       | 7.00  | 7.00  |
| 02/23/2001 | 208731 | Nobel Biocare                                  | 692 | Reconstructive Phase<br>Therapy        | Lecture       | 7.00  | 7.00  |
| 02/26/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Lecture       | 3.00  | 3.00  |
| 03/07/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                               | Participation | 3.00  | 3.00  |
| 03/09/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                           | Lecture       | 4.00  | 4.00  |
|            |        |  |     |  |               |       |       |

| 03/11/2001 | 218840 | International<br>Association for<br>Orthodonti | 370 | Orthodontics                      | Participation | 7.00  | 7.00  |
|------------|--------|--|-----|-----------------------------------|---------------|-------|-------|
| 03/12/2001 | 218840 | International<br>Association for<br>Orthodonti | 370 | Orthodontics                      | Participation | 7.00  | 7.00  |
| 03/20/2001 | 217712 | Dental Service<br>Group of Toronto             | 550 | Practice Management               | Lecture       | 3.00  | 3.00  |
| 03/23/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 142 | Emergency Training/CPR            | Lecture       | 7.00  | 7.00  |
| 03/24/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 132 | Anesthesia and Pain<br>Control    | Participation | 7.00  | 7.00  |
| 03/25/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 132 | Anesthesia and Pain<br>Control    | Participation | 7.00  | 7.00  |
| 03/28/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                          | Participation | 3.00  | 3.00  |
| 04/04/2001 | 217712 | Dental Service<br>Group of Toronto             | 250 | Operative Dentistry               | Lecture       | 3.00  | 3.00  |
| 04/06/2001 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                      | Lecture       | 4.00  | 4.00  |
| 04/06/2001 | 215027 | Toronto Implant<br>Study Club                  | 550 | Practice Management               | Participation | 7.00  | 7.00  |
| 04/08/2001 | 208722 | Perio Institute, Inc.                          | 493 | Osseous Surgery                   | Participation | 8.00  | 8.00  |
| 04/17/2001 | 215027 | Toronto Implant<br>Study Club                  | 737 | Physical Evaluation               | Participation | 3.00  | 3.00  |
| 04/19/2001 | 214575 | Ontario Dental<br>Association                  | 562 | Video Imaging                     | Lecture       | 7.00  | 7.00  |
| 04/20/2001 | 214575 | Ontario Dental<br>Association                  | 550 | Practice Management               | Lecture       | 7.00  | 7.00  |
| 04/29/2001 | 218840 | International<br>Association for<br>Orthodonti | 370 | Orthodontics                      | Participation | 16.00 | 16.00 |
| 05/03/2001 | 215027 | Toronto Implant<br>Study Club                  | 780 | Esthetics                         | Lecture       | 3.00  | 3.00  |
| 05/14/2001 | 217712 | Dental Service<br>Group of Toronto             | 250 | Operative Dentistry               | Lecture       | 2.00  | 2.00  |
| 05/28/2001 | 215027 | Toronto Implant<br>Study Club                  | 550 | Practice Management               | Lecture       | 3.00  | 3.00  |
| 06/09/2001 | 210303 | Straumann USA                                  | 690 | Implants                          | Participation | 14.00 | 14.00 |
| 08/25/2001 | 218962 | Wasatch Surgical<br>Institute                  | 310 | Oral and Maxillofacial<br>Surgery | Participation | 14.00 | 14.00 |
| 09/06/2001 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                          | Participation | 3.00  | 3.00  |
| 09/14/2001 | 215027 | Toronto Implant                                | 550 | Practice Management               | Lecture       | 7.00  | 7.00  |

| 09/23/2001 | 217712 | Dental Service<br>Group of Toronto | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
|------------|--------|------------------------------------|-----|--|---------------------|------|------|
| 09/25/2001 | 210303 | Straumann USA                      | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
| 09/26/2001 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                                   | Lecture             | 6.00 | 6.00 |
| 09/28/2001 | 210303 | Straumann USA                      | 690 | Implants                                   | Lecture             | 7.00 | 7.00 |
| 10/11/2001 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
| 10/12/2001 | 217712 | Dental Service<br>Group of Toronto | 250 | Operative Dentistry                        | Lecture             | 7.00 | 7.00 |
| 10/16/2001 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
| 10/23/2001 | 217712 | Dental Service<br>Group of Toronto | 690 | Implants                                   | Lecture             | 2.00 | 2.00 |
| 10/23/2001 | 208218 | Dentsply<br>International          | 070 | Endodontics                                | Participation       | 3.00 | 3.00 |
| 10/25/2001 | 217555 | Straumann Canada,<br>Ltd           | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
| 10/26/2001 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                                   | Lecture             | 7.00 | 7.00 |
| 10/29/2001 | 211886 | Procter & Gamble                   | 150 | Nutrition                                  | Self<br>Instruction | 2.00 | 2.00 |
| 10/29/2001 | 211886 | Procter & Gamble                   | 130 | Electives                                  | Self<br>Instruction | 2.00 | 2.00 |
| 10/30/2001 | 211886 | Procter & Gamble                   | 370 | Orthodontics                               | Self<br>Instruction | 2.00 | 2.00 |
| 10/30/2001 | 211886 | Procter & Gamble                   | 780 | Esthetics                                  | Self<br>Instruction | 2.00 | 2.00 |
| 10/30/2001 | 211886 | Procter & Gamble                   | 739 | Oral Pathology                             | Self<br>Instruction | 2.00 | 2.00 |
| 10/30/2001 | 211886 | Procter & Gamble                   | 017 | Dental Materials                           | Self<br>Instruction | 2.00 | 2.00 |
| 10/31/2001 | 211886 | Procter & Gamble                   | 148 | Infection Control                          | Self<br>Instruction | 2.00 | 2.00 |
| 10/31/2001 | 211886 | Procter & Gamble                   | 730 | Oral Medicine, Oral<br>Diagnosis           | Self<br>Instruction | 2.00 | 2.00 |
| 11/02/2001 | 211886 | Procter & Gamble                   | 730 | Oral Medicine, Oral<br>Diagnosis           | Self<br>Instruction | 2.00 | 2.00 |
| 11/02/2001 | 211886 | Procter & Gamble                   | 130 | Electives                                  | Self<br>Instruction | 2.00 | 2.00 |
| 11/02/2001 | 211886 | Procter & Gamble                   | 490 | Periodontics                               | Self<br>Instruction | 2.00 | 2.00 |
| 11/02/2001 | 211886 | Procter & Gamble                   | 754 | Dentistry for the Medically<br>Compromised | Self<br>Instruction | 2.00 | 2.00 |
| 11/02/2001 | 211886 | Procter & Gamble                   | 750 | Special Patient Care                       | Self<br>Instruction | 2.00 | 2.00 |
| 11/03/2001 | 211886 | Procter & Gamble                   | 490 | Periodontics                               | Self<br>Instruction | 3.00 | 3.00 |
|            |        |                                    |     |  |                     |      |      |

| 11/03/2001 | 211886 | Procter & Gamble              | 370 | Orthodontics                               | Self<br>Instruction | 2.00 | 2.00 |
|------------|--------|-------------------------------|-----|--|---------------------|------|------|
| 11/03/2001 | 211886 | Procter & Gamble              | 550 | Practice Management                        | Self<br>Instruction | 2.00 | 2.00 |
| 11/03/2001 | 211886 | Procter & Gamble              | 130 | Electives                                  | Self<br>Instruction | 2.00 | 2.00 |
| 11/04/2001 | 211886 | Procter & Gamble              | 780 | Esthetics                                  | Self<br>Instruction | 4.00 | 4.00 |
| 11/04/2001 | 211886 | Procter & Gamble              | 731 | Radiology                                  | Self<br>Instruction | 2.00 | 2.00 |
| 11/04/2001 | 211886 | Procter & Gamble              | 024 | Immunology                                 | Self<br>Instruction | 4.00 | 4.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 132 | Anesthesia and Pain<br>Control             | Self<br>Instruction | 2.00 | 2.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 495 | Non-Surgical Therapeutic<br>Management     | Self<br>Instruction | 2.00 | 2.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 754 | Dentistry for the Medically<br>Compromised | Self<br>Instruction | 2.00 | 2.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 730 | Oral Medicine, Oral<br>Diagnosis           | Self<br>Instruction | 3.00 | 3.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 752 | Geriatric Dentistry                        | Self<br>Instruction | 2.00 | 2.00 |
| 11/05/2001 | 211886 | Procter & Gamble              | 770 | Self-Improvement                           | Self<br>Instruction | 2.00 | 2.00 |
| 11/12/2001 | 214575 | Ontario Dental<br>Association | 550 | Practice Management                        | Lecture             | 3.00 | 3.00 |
| 11/15/2001 | 219289 | AGD-Ontario                   | 495 | Non-Surgical Therapeutic<br>Management     | Lecture             | 7.00 | 7.00 |
| 11/25/2001 | 217544 | Dentrek                       | 148 | Infection Control                          | Self<br>Instruction | 1.00 | 1.00 |
| 11/26/2001 | 217544 | Dentrek                       | 070 | Endodontics                                | Self<br>Instruction | 1.00 | 1.00 |
| 01/23/2002 | 215027 | Toronto Implant<br>Study Club | 130 | Electives                                  | Lecture             | 3.00 | 3.00 |
| 01/28/2002 | 215027 | Toronto Implant<br>Study Club | 690 | Implants                                   | Lecture             | 3.00 | 3.00 |
| 02/02/2002 | 211886 | Procter & Gamble              | 258 | Caries Prevention                          | Self<br>Instruction | 5.00 | 5.00 |
| 02/02/2002 | 211886 | Procter & Gamble              | 185 | Appliance Therapy                          | Self<br>Instruction | 2.00 | 2.00 |
| 02/02/2002 | 211886 | Procter & Gamble              | 671 | Complete Dentures                          | Self<br>Instruction | 2.00 | 2.00 |
| 02/02/2002 | 211886 | Procter & Gamble              | 734 | Clinical Diagnosis                         | Self<br>Instruction | 2.00 | 2.00 |
| 03/08/2002 | 211886 | Procter & Gamble              | 750 | Special Patient Care                       | Self<br>Instruction | 2.00 | 2.00 |
| 03/08/2002 | 211886 | Procter & Gamble              | 730 | Oral Medicine, Oral<br>Diagnosis           | Self<br>Instruction | 2.00 | 2.00 |
|            |        |                               |     |  |                     |      |      |

| 03/18/2002 | 217712 | Dental Service<br>Group of Toronto | 770 | Self-Improvement                    | Lecture             | 3.00 |   | 3.00 |
|------------|--------|------------------------------------|-----|-------------------------------------|---------------------|------|---|------|
| 04/08/2002 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                            | Lecture             | 3.00 |   | 3.00 |
| 04/12/2002 | 208218 | Dentsply<br>International          | 070 | Endodontics                         | Self<br>Instruction | 2.00 |   | 2.00 |
| 04/18/2002 | 214575 | Ontario Dental<br>Association      | 780 | Esthetics                           | Lecture             | 7.00 |   | 7.00 |
| 04/19/2002 | 214575 | Ontario Dental<br>Association      | 752 | Geriatric Dentistry                 | Lecture             | 7.00 |   | 7.00 |
| 04/20/2002 | 214575 | Ontario Dental<br>Association      | 731 | Radiology                           | Lecture             | 3.00 |   | 3.00 |
| 04/25/2002 | 218642 | BIOLASE<br>TECHNOLOGY, INC         | 135 | Laser Therapy /<br>Electosurgery    | Participation       | .00  | Р | 3.00 |
| 04/28/2002 | 211886 | Procter & Gamble                   | 017 | Dental Materials                    | Lecture             | 3.00 |   | 3.00 |
| 04/30/2002 | 216217 | Academy of<br>General Dentistry    | 182 | TM Disorders                        | Self<br>Instruction | 2.00 |   | 2.00 |
| 04/30/2002 | 216217 | Academy of<br>General Dentistry    | 013 | Microbiology                        | Self<br>Instruction | 2.00 |   | 2.00 |
| 05/03/2002 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                            | Lecture             | 7.00 |   | 7.00 |
| 05/31/2002 | 215027 | Toronto Implant<br>Study Club      | 550 | Practice Management                 | Lecture             | 7.00 |   | 7.00 |
| 06/22/2002 | 211886 | Procter & Gamble                   | 738 | Communicating Case<br>Presentations | Self<br>Instruction | 2.00 |   | 2.00 |
| 06/30/2002 | 216217 | Academy of<br>General Dentistry    | 750 | Special Patient Care                | Self<br>Instruction | 2.00 |   | 2.00 |
| 06/30/2002 | 216217 | Academy of<br>General Dentistry    | 070 | Endodontics                         | Self<br>Instruction | 2.00 |   | 2.00 |
| 07/22/2002 | 211886 | Procter & Gamble                   | 734 | Clinical Diagnosis                  | Self<br>Instruction | 4.00 |   | 4.00 |
| 08/09/2002 | 219289 | AGD-Ontario                        | 550 | Practice Management                 | Lecture             | 4.00 |   | 4.00 |
| 08/31/2002 | 216217 | Academy of<br>General Dentistry    | 070 | Endodontics                         | Self<br>Instruction | 2.00 |   | 2.00 |
| 08/31/2002 | 216217 | Academy of<br>General Dentistry    | 132 | Anesthesia and Pain<br>Control      | Self<br>Instruction | 2.00 |   | 2.00 |
| 09/11/2002 | 215027 | Toronto Implant<br>Study Club      | 135 | Laser Therapy /<br>Electosurgery    | Participation       | 3.00 |   | 3.00 |
| 09/24/2002 | 215027 | Toronto Implant<br>Study Club      | 310 | Oral and Maxillofacial<br>Surgery   | Participation       | 3.00 |   | 3.00 |
| 09/27/2002 | 215027 | Toronto Implant<br>Study Club      | 550 | Practice Management                 | Lecture             | 7.00 |   | 7.00 |
| 10/11/2002 | 215027 | Toronto Implant<br>Study Club      | 690 | Implants                            | Lecture             | 6.00 |   | 6.00 |
| 10/16/2002 | 217712 | Dental Service<br>Group of Toronto | 550 | Practice Management                 | Lecture             | 3.00 |   | 3.00 |
| 10/23/2002 | 215027 | Toronto Implant<br>Study Club      | 610 | Prosthodontics - Fixed              | Participation       | 3.00 |   | 3.00 |
|            |        |                                    |     |                                     |                     |      |   |      |

| 10/31/2002 | 216217 | Academy of<br>General Dentistry                | 670 | Prosthodontics-Removable                 | Self<br>Instruction | 2.00  | 2.00  |
|------------|--------|--|-----|--|---------------------|-------|-------|
| 10/31/2002 | 216217 | Academy of<br>General Dentistry                | 311 | Exodontia                                | Self<br>Instruction | 2.00  | 2.00  |
| 11/01/2002 | 215027 | Toronto Implant<br>Study Club                  | 690 | Implants                                 | Lecture             | 7.00  | 7.00  |
| 11/03/2002 | 211886 | Procter & Gamble                               | 550 | Practice Management                      | Self<br>Instruction | 2.00  | 2.00  |
| 11/03/2002 | 211886 | Procter & Gamble                               | 557 | Patient<br>Education/Motivation          | Self<br>Instruction | 3.00  | 3.00  |
| 11/09/2002 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                         | Lecture             | 15.00 | 15.00 |
| 12/31/2002 | 216217 | Academy of<br>General Dentistry                | 132 | Anesthesia and Pain<br>Control           | Self<br>Instruction | 2.00  | 2.00  |
| 12/31/2002 | 216217 | Academy of<br>General Dentistry                | 132 | Anesthesia and Pain<br>Control           | Self<br>Instruction | 2.00  | 2.00  |
| 01/03/2003 | 211886 | Procter & Gamble                               | 554 | Patient Insurance<br>Programs            | Self<br>Instruction | 2.00  | 2.00  |
| 01/03/2003 | 211886 | Procter & Gamble                               | 557 | Patient<br>Education/Motivation          | Self<br>Instruction | 3.00  | 3.00  |
| 02/03/2003 | 211886 | Procter & Gamble                               | 730 | Oral Medicine, Oral<br>Diagnosis         | Self<br>Instruction | 2.00  | 2.00  |
| 02/03/2003 | 211886 | Procter & Gamble                               | 154 | Sports Dentistry                         | Self<br>Instruction | 2.00  | 2.00  |
| 02/07/2003 | 208731 | Nobel Biocare                                  | 610 | Prosthodontics - Fixed                   | Participation       | 7.00  | 7.00  |
| 02/21/2003 | 208731 | Nobel Biocare                                  | 610 | Prosthodontics - Fixed                   | Participation       | 7.00  | 7.00  |
| 02/28/2003 | 216217 | Academy of<br>General Dentistry                | 183 | Occlusal Management                      | Self<br>Instruction | 2.00  | 2.00  |
| 02/28/2003 | 216217 | Academy of<br>General Dentistry                | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Self<br>Instruction | 2.00  | 2.00  |
| 02/28/2003 | 216217 | Academy of<br>General Dentistry                | 430 | Pediatric Dentistry                      | Self<br>Instruction | 2.00  | 2.00  |
| 03/10/2003 | 211886 | Procter & Gamble                               | 016 | Pharmacotherapeutics                     | Self<br>Instruction | 5.00  | 5.00  |
| 03/10/2003 | 211886 | Procter & Gamble                               | 250 | Operative Dentistry                      | Self<br>Instruction | 2.00  | 2.00  |
| 03/26/2003 | 208608 | Smile Foundation<br>(Formally Space<br>Maintai | 373 | Interceptive Orthodontics                | Lecture             | 8.00  | 8.00  |
| 04/18/2003 | 217555 | Straumann Canada,<br>Ltd                       | 670 | Prosthodontics-Removable                 | Participation       | 7.00  | 7.00  |
| 05/01/2003 | 219289 | AGD-Ontario                                    | 130 | Electives                                | Lecture             | 4.00  | 4.00  |
| 05/08/2003 | 214575 | Ontario Dental<br>Association                  | 557 | Patient<br>Education/Motivation          | Lecture             | 3.00  | 3.00  |
| 05/08/2003 | 214575 | Ontario Dental<br>Association                  | 070 | Endodontics                              | Lecture             | 3.00  | 3.00  |
| 05/09/2003 | 208731 | Nobel Biocare                                  | 690 | Implants                                 | Participation       | 7.00  | 7.00  |
|            |        |  |     |  |                     |       |       |

| 05/23/2003 | 217555 | Straumann Canada,<br>Ltd                       | 670 | Prosthodontics-Removable        | Participation       | 7.00  | 7.00  |
|------------|--------|--|-----|---------------------------------|---------------------|-------|-------|
| 07/19/2003 | 216217 | Academy of<br>General Dentistry                | 550 | Practice Management             | Lecture             | 4.00  | 4.00  |
| 07/19/2003 | 216217 | Academy of<br>General Dentistry                | 780 | Esthetics                       | Lecture             | 2.00  | 2.00  |
| 09/12/2003 | 217555 | Straumann Canada,<br>Ltd                       | 690 | Implants                        | Participation       | 7.00  | 7.00  |
| 09/19/2003 | 219289 | AGD-Ontario                                    | 555 | Dental Jurisprudence            | Lecture             | 3.00  | 3.00  |
| 09/26/2003 | 208731 | Nobel Biocare                                  | 690 | Implants                        | Participation       | 7.00  | 7.00  |
| 10/11/2003 | 217555 | Straumann Canada,<br>Ltd                       | 690 | Implants                        | Participation       | 14.00 | 14.00 |
| 10/17/2003 | 300010 | Professional<br>Academy of<br>Continuing Denta | 016 | Pharmacotherapeutics            | Lecture             | 3.00  | 3.00  |
| 10/21/2003 | 219289 | AGD-Ontario                                    | 780 | Esthetics                       | Lecture             | 3.00  | 3.00  |
| 10/22/2003 | 211886 | Procter & Gamble                               | 142 | Emergency Training/CPR          | Self<br>Instruction | 5.00  | 5.00  |
| 10/22/2003 | 211886 | Procter & Gamble                               | 490 | Periodontics                    | Self<br>Instruction | 1.00  | 1.00  |
| 10/22/2003 | 211886 | Procter & Gamble                               | 010 | Basic Science                   | Self<br>Instruction | 2.00  | 2.00  |
| 10/28/2003 | 214575 | Ontario Dental<br>Association                  | 557 | Patient<br>Education/Motivation | Participation       | 3.00  | 3.00  |
| 10/29/2003 | 211886 | Procter & Gamble                               | 739 | Oral Pathology                  | Self<br>Instruction | 2.00  | 2.00  |
| 11/14/2003 | 214575 | Ontario Dental<br>Association                  | 250 | Operative Dentistry             | Lecture             | 1.00  | 1.00  |
| 11/14/2003 | 214575 | Ontario Dental<br>Association                  | 070 | Endodontics                     | Lecture             | 3.00  | 3.00  |
| 11/14/2003 | 214575 | Ontario Dental<br>Association                  | 612 | Ceramic Restorations            | Lecture             | 3.00  | 3.00  |
| 02/13/2004 | 217044 | American Heart<br>Association                  | 142 | Emergency Training/CPR          | Participation       | 8.00  | 8.00  |
| 03/02/2004 | 214571 | Canadian Dental<br>Association                 | 430 | Pediatric Dentistry             | Lecture             | 6.00  | 6.00  |
| 03/04/2004 | 214571 | Canadian Dental<br>Association                 | 752 | Geriatric Dentistry             | Lecture             | 3.00  | 3.00  |
| 03/04/2004 | 214571 | Canadian Dental<br>Association                 | 250 | Operative Dentistry             | Lecture             | 3.00  | 3.00  |
| 03/06/2004 | 214571 | Canadian Dental<br>Association                 | 182 | TM Disorders                    | Lecture             | 3.00  | 3.00  |
| 03/13/2004 | 219308 | AGD-Michigan                                   | 780 | Esthetics                       | Lecture             | 7.00  | 7.00  |
| 03/20/2004 | 208722 | Perio Institute, Inc.                          | 490 | Periodontics                    | Participation       | 14.00 | 14.00 |
| 04/16/2004 | 300010 | Professional<br>Academy of<br>Continuing Denta | 430 | Pediatric Dentistry             | Lecture             | 3.00  | 3.00  |

| 04/24/2004 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                             | Participation       | 14.00 | 14.00  |
|------------|--------|--|-----|--|---------------------|-------|--------|
| 06/17/2004 | 211886 | Procter & Gamble                               | 490 | Periodontics                             | Self<br>Instruction | 4.00  | 4.00   |
| 06/17/2004 | 211886 | Procter & Gamble                               | 731 | Radiology                                | Self<br>Instruction | 2.00  | 2.00   |
| 06/18/2004 | 211886 | Procter & Gamble                               | 752 | Geriatric Dentistry                      | Self<br>Instruction | 2.00  | 2.00   |
| 06/18/2004 | 211886 | Procter & Gamble                               | 014 | Biochemistry                             | Self<br>Instruction | 3.00  | 3.00   |
| 06/18/2004 | 211886 | Procter & Gamble                               | 130 | Electives                                | Self<br>Instruction | 3.00  | 3.00   |
| 06/18/2004 | 211886 | Procter & Gamble                               | 550 | Practice Management                      | Self<br>Instruction | 3.00  | 3.00   |
| 06/18/2004 | 211886 | Procter & Gamble                               | 430 | Pediatric Dentistry                      | Self<br>Instruction | 2.00  | 2.00   |
| 06/22/2004 | 211886 | Procter & Gamble                               | 130 | Electives                                | Self<br>Instruction | 2.00  | 2.00   |
| 06/22/2004 | 211886 | Procter & Gamble                               | 151 | Research Methodology and Biostatistics   | Self<br>Instruction | 2.00  | 2.00   |
| 06/23/2004 | 211886 | Procter & Gamble                               | 739 | Oral Pathology                           | Self<br>Instruction | 2.00  | 2.00   |
| 06/23/2004 | 211886 | Procter & Gamble                               | 148 | Infection Control                        | Self<br>Instruction | 5.00  | 5.00   |
| 06/23/2004 | 211886 | Procter & Gamble                               | 670 | Prosthodontics-Removable                 | Self<br>Instruction | 2.00  | 2.00   |
| 06/23/2004 | 211886 | Procter & Gamble                               | 610 | Prosthodontics - Fixed                   | Self<br>Instruction | 2.00  | 2.00   |
| 06/23/2004 | 211886 | Procter & Gamble                               | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Self<br>Instruction | 2.00  | 2.00   |
| 06/26/2004 | 214239 | Unknown Provider                               | 376 | Functional Orthodontics                  | Lecture             | .00   | P 1.00 |
| 06/26/2004 | 214190 | New York<br>University College<br>of Dentistry | 376 | Functional Orthodontics                  | Participation       | 13.00 | 13.00  |
| 07/09/2004 | 216217 | Academy of<br>General Dentistry                | 730 | Oral Medicine, Oral<br>Diagnosis         | Lecture             | 4.00  | 4.00   |
| 07/10/2004 | 216217 | Academy of<br>General Dentistry                | 750 | Special Patient Care                     | Lecture             | 4.00  | 4.00   |
| 07/23/2004 | 219279 | Washington State<br>Dental Association         | 430 | Pediatric Dentistry                      | Lecture             | 7.00  | 7.00   |
| 08/26/2004 | 211886 | Procter & Gamble                               | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Lecture             | 1.00  | 1.00   |
| 08/30/2004 | 219289 | AGD-Ontario                                    | 070 | Endodontics                              | Participation       | 3.00  | 3.00   |
| 09/03/2004 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 490 | Periodontics                             | Participation       | 7.00  | 7.00   |

| 09/17/2004 | 210645 | Periodontic<br>Associates                   | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 9.00  | 9.00  |
|------------|--------|---|-----|--|---------------------|-------|-------|
| 09/18/2004 | 217653 | Rondeau Seminars                            | 780 | Esthetics                                | Participation       | 9.00  | 9.00  |
| 09/20/2004 | 219289 | AGD-Ontario                                 | 070 | Endodontics                              | Participation       | 16.00 | 16.00 |
| 09/23/2004 | 219289 | AGD-Ontario                                 | 010 | Basic Science                            | Participation       | 3.00  | 3.00  |
| 09/23/2004 | 217653 | Rondeau Seminars                            | 495 | Non-Surgical Therapeutic<br>Management   | Lecture             | 1.00  | 1.00  |
| 10/08/2004 | 211886 | Procter & Gamble                            | 315 | Pre-Prosthetic Surgery                   | Self<br>Instruction | 3.00  | 3.00  |
| 10/08/2004 | 211886 | Procter & Gamble                            | 730 | Oral Medicine, Oral<br>Diagnosis         | Self<br>Instruction | 4.00  | 4.00  |
| 10/15/2004 | 210316 | Toronto Academy<br>of Cosmetic<br>Dentistry | 735 | Treatment Planning                       | Lecture             | 7.00  | 7.00  |
| 11/03/2004 | 210645 | Periodontic<br>Associates                   | 690 | Implants                                 | Lecture             | 24.00 | 24.00 |
| 11/04/2004 | 219289 | AGD-Ontario                                 | 010 | Basic Science                            | Participation       | 9.00  | 9.00  |
| 11/04/2004 | 219289 | AGD-Ontario                                 | 130 | Electives                                | Participation       | 3.00  | 3.00  |
| 11/04/2004 | 219289 | AGD-Ontario                                 | 310 | Oral and Maxillofacial<br>Surgery        | Participation       | 27.00 | 27.00 |
| 11/04/2004 | 219289 | AGD-Ontario                                 | 730 | Oral Medicine, Oral<br>Diagnosis         | Participation       | 12.00 | 12.00 |
| 11/12/2004 | 211003 | Dawson Center                               | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 9.00  | 9.00  |
| 11/13/2004 | 217653 | Rondeau Seminars                            | 430 | Pediatric Dentistry                      | Participation       | 9.00  | 9.00  |
| 11/18/2004 | 216217 | Academy of<br>General Dentistry             | 770 | Self-Improvement                         | Lecture LC2004      | 15.00 | 15.00 |
| 01/07/2005 | 217653 | Rondeau Seminars                            | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 9.00  | 9.00  |
| 01/08/2005 | 217653 | Rondeau Seminars                            | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 4.00  | 4.00  |
| 01/08/2005 | 217653 | Rondeau Seminars                            | 430 | Pediatric Dentistry                      | Participation       | 4.00  | 4.00  |
| 01/27/2005 | 219289 | AGD-Ontario                                 | 070 | Endodontics                              | Participation       | 7.00  | 7.00  |
| 01/28/2005 | 219289 | AGD-Ontario                                 | 070 | Endodontics                              | Participation       | 7.00  | 7.00  |
| 02/25/2005 | 219289 | AGD-Ontario                                 | 780 | Esthetics                                | Lecture             | 3.00  | 3.00  |
| 03/03/2005 | 217044 | American Heart<br>Association               | 010 | Basic Science                            | Participation       | 7.00  | 7.00  |
| 03/04/2005 | 217653 | Rondeau Seminars                            | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 7.00  | 7.00  |
| 03/05/2005 | 217653 | Rondeau Seminars                            | 780 | Esthetics                                | Participation       | 7.00  | 7.00  |
| 03/06/2005 | 208991 | Experdent<br>Consulting, Inc.               | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation       | 7.00  | 7.00  |
| 03/13/2005 | 217653 | Rondeau Seminars                            | 780 | Esthetics                                | Participation       | 7.00  | 7.00  |
| 03/16/2005 | 217653 | Rondeau Seminars                            | 310 | Oral and Maxillofacial<br>Surgery        | Participation       | 4.00  | 4.00  |

| 03/16/2005 | 217653 | Rondeau Seminars                | 670 | Prosthodontics-Removable                 | Participation |                      | 12.00 | 12.00 |
|------------|--------|---------------------------------|-----|--|---------------|----------------------|-------|-------|
| 03/16/2005 | 217653 | Rondeau Seminars                | 490 | Periodontics                             | Participation |                      | 4.00  | 4.00  |
| 03/16/2005 | 217653 | Rondeau Seminars                | 430 | Pediatric Dentistry                      | Participation |                      | 12.00 | 12.00 |
| 03/16/2005 | 217653 | Rondeau Seminars                | 180 | Myofascial Pain<br>Dysfunction/Occlusion | Participation |                      | 15.00 | 15.00 |
| 03/16/2005 | 217653 | Rondeau Seminars                | 750 | Special Patient Care                     | Participation |                      | 12.00 | 12.00 |
| 04/07/2005 | 219289 | AGD-Ontario                     | 135 | Laser Therapy /<br>Electosurgery         | Lecture       |                      | 3.00  | 3.00  |
| 04/15/2005 | 216217 | Academy of<br>General Dentistry | 770 | Self-Improvement                         | Lecture       | AGD2010/STAFF/2010TF | 17.00 | 17.00 |
| 04/26/2005 | 211215 | Coltene/Whaledent,<br>Inc.      | 780 | Esthetics                                | Participation |                      | 10.00 | 10.00 |
| 04/26/2005 | 211215 | Coltene/Whaledent,<br>Inc.      | 130 | Electives                                | Participation |                      | 15.00 | 15.00 |
| 04/26/2005 | 211215 | Coltene/Whaledent,<br>Inc.      | 610 | Prosthodontics - Fixed                   | Participation |                      | 15.00 | 15.00 |
| 04/26/2005 | 211215 | Coltene/Whaledent,<br>Inc.      | 670 | Prosthodontics-Removable                 | Participation |                      | 10.00 | 10.00 |
| 04/28/2005 | 219289 | AGD-Ontario                     | 010 | Basic Science                            | Participation |                      | 9.00  | 9.00  |
| 04/28/2005 | 219289 | AGD-Ontario                     | 130 | Electives                                | Participation |                      | 12.00 | 12.00 |
| 04/28/2005 | 219289 | AGD-Ontario                     | 250 | Operative Dentistry                      | Participation |                      | 30.00 | 30.00 |
| 05/05/2005 | 214575 | Ontario Dental<br>Association   | 670 | Prosthodontics-Removable                 | Lecture       |                      | 3.00  | 3.00  |
| 05/06/2005 | 214575 | Ontario Dental<br>Association   | 310 | Oral and Maxillofacial<br>Surgery        | Lecture       |                      | 7.00  | 7.00  |
| 05/07/2005 | 214575 | Ontario Dental<br>Association   | 250 | Operative Dentistry                      | Lecture       |                      | 7.00  | 7.00  |
| 05/19/2005 | 208731 | Nobel Biocare                   | 610 | Prosthodontics - Fixed                   | Lecture       |                      | 3.00  | 3.00  |
| 05/26/2005 | 219289 | AGD-Ontario                     | 610 | Prosthodontics - Fixed                   | Lecture       |                      | 3.00  | 3.00  |
| 06/02/2005 | 217653 | Rondeau Seminars                | 670 | Prosthodontics-Removable                 | Lecture       |                      | 3.00  | 3.00  |
| 06/10/2005 | 219289 | AGD-Ontario                     | 610 | Prosthodontics - Fixed                   | Lecture       |                      | 7.00  | 7.00  |
| 09/09/2005 | 219289 | AGD-Ontario                     | 070 | Endodontics                              | Participation |                      | 7.00  | 7.00  |
| 09/09/2005 | 219289 | AGD-Ontario                     | 070 | Endodontics                              | Participation |                      | 7.00  | 7.00  |
| 09/15/2005 | 219289 | AGD-Ontario                     | 731 | Radiology                                | Lecture       |                      | 3.00  | 3.00  |
| 09/29/2005 | 219289 | AGD-Ontario                     | 310 | Oral and Maxillofacial<br>Surgery        | Lecture       |                      | 3.00  | 3.00  |
| 09/29/2005 | 219289 | AGD-Ontario                     | 017 | Dental Materials                         | Lecture       |                      | 3.00  | 3.00  |
| 09/29/2005 | 219289 | AGD-Ontario                     | 310 | Oral and Maxillofacial<br>Surgery        | Lecture       |                      | 3.00  | 3.00  |
| 10/20/2005 | 219289 | AGD-Ontario                     | 070 | Endodontics                              | Lecture       |                      | 3.00  | 3.00  |
| 10/21/2005 | 219289 | AGD-Ontario                     | 070 | Endodontics                              | Participation |                      | 7.00  | 7.00  |
| 12/01/2005 | 219289 | AGD-Ontario                     | 250 | Operative Dentistry                      | Lecture       |                      | 3.00  | 3.00  |
| 12/01/2005 | 219289 | AGD-Ontario                     | 780 | Esthetics                                | Lecture       |                      | 3.00  | 3.00  |
|            |        |                                 |     |  |               |                      |       |       |

| 12/02/2005 | 219289 | AGD-Ontario                                    | 780 | Esthetics                         | Participation | 7.00 |   | 7.00 |
|------------|--------|--|-----|-----------------------------------|---------------|------|---|------|
| 01/26/2006 | 219289 | AGD-Ontario                                    | 553 | Office Design                     | Lecture       | 3.00 |   | 3.00 |
| 01/27/2006 | 219289 | AGD-Ontario                                    | 250 | Operative Dentistry               | Participation | 7.00 |   | 7.00 |
| 02/16/2006 | 219289 | AGD-Ontario                                    | 142 | Emergency Training/CPR            | Participation | 3.00 |   | 3.00 |
| 03/23/2006 | 219289 | AGD-Ontario                                    | 253 | Tooth-Colored<br>Restorations     | Participation | 3.00 |   | 3.00 |
| 04/20/2006 | 219289 | AGD-Ontario                                    | 310 | Oral and Maxillofacial<br>Surgery | Lecture       | 3.00 |   | 3.00 |
| 05/12/2006 | 219289 | AGD-Ontario                                    | 490 | Periodontics                      | Participation | 7.00 |   | 7.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 012 | Anatomy                           | Lecture       | .50  |   | .50  |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | .50  |   | .50  |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics              | Lecture       | 1.00 |   | 1.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | .50  | Y | .50  |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Participation | 2.00 |   | 2.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics              | Lecture       | 1.00 | Y | 1.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics              | Lecture       | 2.00 | Y | 2.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Y | 1.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Y | 1.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Υ | 1.00 |
| 06/21/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Υ | 1.00 |
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Υ | 1.00 |
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control    | Lecture       | 1.00 | Y | 1.00 |

| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
|------------|--------|--|-----|--------------------------------|---------------|------|---|------|
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 |   | 1.00 |
| 06/22/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 2.00 |   | 2.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 |   | 1.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 1.00 |   | 1.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 1.00 | Υ | 1.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 012 | Anatomy                        | Participation | 2.00 |   | 2.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 2.00 | Y | 2.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 1.00 | Υ | 1.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 012 | Anatomy                        | Participation | 2.00 | Υ | 2.00 |
| 06/23/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 2.00 |   | 2.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 2.00 | Υ | 2.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of        | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |

| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 3.00 | Υ | 3.00 |
|------------|--------|--|-----|--------------------------------|---------------|------|---|------|
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 2.00 | Υ | 2.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Y | 1.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 |   | 1.00 |
| 06/24/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 1.00 |   | 1.00 |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  |   | .50  |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.50 | Υ | 2.50 |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Y | 2.00 |
| 06/25/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
| 08/14/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
| 08/14/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 |   | 1.00 |
| 08/14/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
| 08/14/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.00 |   | 4.00 |
| 08/15/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  | Υ | .50  |
| 08/15/2006 | 214222 | Medical College of<br>Georgia School of        | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Υ | 2.00 |

| 08/15/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 1.00 |   | 1.00 |
|------------|--------|--|-----|--------------------------------|---------------|------|---|------|
| 08/15/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.50 |   | 4.50 |
| 08/15/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.00 | Y | 4.00 |
| 08/16/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.00 | Y | 4.00 |
| 08/16/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.50 |   | 4.50 |
| 08/16/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  |   | .50  |
| 08/16/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 2.00 | Y | 2.00 |
| 08/16/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  |   | .50  |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 1.00 |   | 1.00 |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.00 | Y | 4.00 |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Y | 1.00 |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Y | 1.00 |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  | Y | .50  |
| 08/17/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.50 |   | 4.50 |
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 1.00 | Υ | 1.00 |
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of        | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Y | 1.00 |

| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | 1.00 | Υ | 1.00 |
|------------|--------|--|-----|--------------------------------|---------------|------|---|------|
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.00 | Υ | 4.00 |
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Lecture       | .50  |   | .50  |
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 016 | Pharmacotherapeutics           | Lecture       | 1.00 |   | 1.00 |
| 08/18/2006 | 214222 | Medical College of<br>Georgia School of<br>Den | 132 | Anesthesia and Pain<br>Control | Participation | 4.50 |   | 4.50 |
| 09/28/2006 | 311770 | Halton Peel Dental<br>Association              | 017 | Dental Materials               | Lecture VBP   | 3.00 |   | 3.00 |
| 10/26/2006 | 219289 | AGD-Ontario                                    | 690 | Implants                       | Lecture       | 3.00 |   | 3.00 |
| 10/27/2006 | 219289 | AGD-Ontario                                    | 690 | Implants                       | Participation | 7.00 |   | 7.00 |
| 11/10/2006 | 219289 | AGD-Ontario                                    | 253 | Tooth-Colored<br>Restorations  | Lecture       | 7.00 |   | 7.00 |
| 11/17/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 1.50 |   | 1.50 |
| 11/17/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 1.50 |   | 1.50 |
| 11/17/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 1.50 |   | 1.50 |
| 11/18/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 1.00 |   | 1.00 |
| 11/18/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 1.50 |   | 1.50 |
| 11/18/2006 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement               | Lecture       | 2.00 |   | 2.00 |
| 01/26/2007 | 219289 | AGD-Ontario                                    | 690 | Implants                       | Lecture       | 7.00 |   | 7.00 |
| 02/08/2007 | 219289 | AGD-Ontario                                    | 010 | Basic Science                  | Participation | 3.00 |   | 3.00 |
| 03/22/2007 | 219289 | AGD-Ontario                                    | 138 | Dental Photography             | Participation | 3.00 |   | 3.00 |
| 03/23/2007 | 219289 | AGD-Ontario                                    | 138 | Dental Photography             | Participation | 7.00 |   | 7.00 |
| 04/11/2007 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 010 | Basic Science                  | Lecture       | 7.00 |   | 7.00 |
| 04/12/2007 | 219289 | AGD-Ontario                                    | 550 | Practice Management            | Lecture       | 3.00 |   | 3.00 |
| 04/19/2007 | 219289 | AGD-Ontario                                    | 780 | Esthetics                      | Lecture       | 3.00 |   | 3.00 |
| 04/20/2007 | 219289 | AGD-Ontario                                    | 780 | Esthetics                      | Participation | 7.00 |   | 7.00 |
| 04/27/2007 | 219289 | AGD-Ontario                                    | 250 | Operative Dentistry            | Participation | 3.00 |   | 3.00 |
| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for              | 016 | Pharmacotherapeutics           | Lecture vof   | 3.00 |   | 3.00 |

| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for<br>Conscious | 153 | Control Dental Fear /<br>Apprehension | Lecture             | vof    | 2.00  |   | 2.00  |
|------------|--------|--|-----|---------------------------------------|---------------------|--------|-------|---|-------|
| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for<br>Conscious | 018 | Physiology                            | Lecture             | vof    | 1.00  |   | 1.00  |
| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for<br>Conscious | 132 | Anesthesia and Pain<br>Control        | Lecture             | vof    | 15.00 |   | 15.00 |
| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for<br>Conscious | 142 | Emergency Training/CPR                | Lecture             | vof    | 1.50  |   | 1.50  |
| 09/16/2007 | 217651 | DOCS - Dental<br>Organization for<br>Conscious | 012 | Anatomy                               | Lecture             | vof    | 1.50  |   | 1.50  |
| 10/11/2007 | 219289 | AGD-Ontario                                    | 690 | Implants                              | Lecture             |        | 3.00  |   | 3.00  |
| 10/12/2007 | 219289 | AGD-Ontario                                    | 690 | Implants                              | Participation       |        | 7.00  |   | 7.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 258 | Caries Prevention                     | Lecture             | VOF    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 780 | Esthetics                             | Self<br>Instruction |        | 1.00  | Υ | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 258 | Caries Prevention                     | Self<br>Instruction | vof    | 1.00  | Υ | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 017 | Dental Materials                      | Self<br>Instruction | VOF8   | 1.00  | Υ | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 434 | Management of Child<br>Patient        | Self<br>Instruction | VOF 10 | 1.00  | Υ | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 017 | Dental Materials                      | Self<br>Instruction | VOF9   | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 434 | Management of Child<br>Patient        | Self<br>Instruction | VOF    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 258 | Caries Prevention                     | Self<br>Instruction | VOF    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 780 | Esthetics                             | Self<br>Instruction | vof    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 430 | Pediatric Dentistry                   | Self<br>Instruction | vof    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 258 | Caries Prevention                     | Self<br>Instruction | VOF    | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 312 | Orthognathic Surgery                  | Self<br>Instruction | VOF 8  | 1.00  |   | 1.00  |
| 10/26/2007 | 216720 | GC America, Inc.                               | 434 | Management of Child<br>Patient        | Self<br>Instruction | VOF 8  | 1.00  |   | 1.00  |
| 10/27/2007 | 211886 | Procter & Gamble                               | 150 | Nutrition                             | Self<br>Instruction |        | 3.00  |   | 3.00  |
| 10/27/2007 | 211886 | Procter & Gamble                               | 739 | Oral Pathology                        | Self<br>Instruction | VOF    | 3.00  |   | 3.00  |
| 10/27/2007 | 211886 | Procter & Gamble                               | 755 | HIV/AIDS                              | Self<br>Instruction | VOF    | 4.00  |   | 4.00  |

| 10/27/2007 | 211886 | Procter & Gamble                               | 731 | Radiology                           | Self<br>Instruction | VOF       | 3.00   | 3.00   |
|------------|--------|--|-----|-------------------------------------|---------------------|-----------|--------|--------|
| 10/30/2007 | 219289 | AGD-Ontario                                    | 490 | Periodontics                        | Lecture             | vof       | 3.00   | 3.00   |
| 10/30/2007 | 214196 | University of<br>Toronto Faculty of<br>Dentist | 149 | Multi-Disciplinary Topics           | Teaching            | VOF       | 100.00 | 100.00 |
| 11/17/2007 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                    | Lecture             | FLC1      | 10.50  | 10.50  |
| 12/07/2007 | 219289 | AGD-Ontario                                    | 690 | Implants                            | Participation       | vof       | 7.00   | 7.00   |
| 01/17/2008 | 219289 | AGD-Ontario                                    | 780 | Esthetics                           | Lecture             |           | 3.00   | 3.00   |
| 01/18/2008 | 219289 | AGD-Ontario                                    | 780 | Esthetics                           | Participation       |           | 7.00   | 7.00   |
| 01/31/2008 | 219289 | AGD-Ontario                                    | 142 | Emergency Training/CPR              | Teaching            | VOF       | 3.00   | 3.00   |
| 02/19/2008 | 208218 | Dentsply<br>International                      | 130 | Electives                           | Participation       | vof       | 16.00  | 16.00  |
| 02/28/2008 | 219289 | AGD-Ontario                                    | 142 | Emergency Training/CPR              | Teaching            | VOF       | 3.00   | 3.00   |
| 03/27/2008 | 219289 | AGD-Ontario                                    | 780 | Esthetics                           | Lecture             | vof       | 3.00   | 3.00   |
| 03/28/2008 | 219289 | AGD-Ontario                                    | 780 | Esthetics                           | Lecture             |           | 7.00   | 7.00   |
| 04/25/2008 | 219289 | AGD-Ontario                                    | 070 | Endodontics                         | Lecture             |           | 7.00   | 7.00   |
| 10/23/2008 | 219289 | AGD-Ontario                                    | 690 | Implants                            | Lecture             |           | 3.00   | 3.00   |
| 11/04/2008 | 219289 | AGD-Ontario                                    | 142 | Emergency Training/CPR              | Teaching            | VOF       | 3.00   | 3.00   |
| 11/09/2008 | 219289 | AGD-Ontario                                    | 310 | Oral and Maxillofacial<br>Surgery   | Participation       | 099       | 22.00  | 22.00  |
| 11/16/2008 | 208722 | Perio Institute, Inc.                          | 492 | Soft Tissue Surgery                 | Participation       | 111608CTG | 7.00   | 7.00   |
| 11/18/2008 | 219289 | AGD-Ontario                                    | 370 | Orthodontics                        | Lecture             | 909       | 3.00   | 3.00   |
| 11/20/2008 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                    | Lecture             | 201       | 1.00   | 1.00   |
| 11/20/2008 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                    | Lecture             | 405       | 1.00   | 1.00   |
| 11/20/2008 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                    | Lecture             | 301       | 1.00   | 1.00   |
| 11/20/2008 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                    | Lecture             | 103       | 1.00   | 1.00   |
| 11/20/2008 | 219289 | AGD-Ontario                                    | 738 | Communicating Case<br>Presentations | Lecture             | 109       | 3.00   | 3.00   |
| 12/02/2008 | 219289 | AGD-Ontario                                    | 132 | Anesthesia and Pain<br>Control      | Lecture             | 077       | 3.00   | 3.00   |
| 12/06/2008 | 217792 | Bonferro Medical &<br>Dental Corporation       | 692 | Reconstructive Phase<br>Therapy     | Lecture             | VOF       | 14.00  | 14.00  |
| 12/06/2008 | 217792 | Bonferro Medical &<br>Dental Corporation       | 691 | Surgical Phase Therapy              | Participation       | VOF       | 2.00   | 2.00   |
| 01/23/2009 | 219289 | AGD-Ontario                                    | 780 | Esthetics/Cosmetic<br>Dentistry     | Lecture             | 065       | 7.00   | 7.00   |
| 02/03/2009 | 219289 | AGD-Ontario                                    | 690 | Implants                            | Lecture             | 976       | 3.00   | 3.00   |
| 03/27/2009 |        | AGD-Ontario                                    | 070 |                                     |                     |           |        |        |

| 05/28/2009 | 219289 | AGD-Ontario                     | 690 | Implants   | Lecture       | 0528       | 3.00  | 3.00  |
|------------|--------|---------------------------------|-----|--|---------------|------------|-------|-------|
| 10/23/2009 | 219289 | AGD-Ontario                     | 070 | Endodontics  | Participation | 1023       | 7.00  | 7.00  |
| 11/26/2009 | 219289 | AGD-Ontario                     | 697 | Diagnosis and Treatment<br>Planning (Implants)       | Lecture       | 9987       | 3.00  | 3.00  |
| 12/04/2009 | 219289 | AGD-Ontario                     | 616 | Implant Restorations<br>(Prosthodontics/Fixed)       | Lecture       | 6542       | 7.00  | 7.00  |
| 01/29/2010 | 219289 | AGD-Ontario                     | 074 | Non-Surgical Endodontics<br>(Endodontics)            | Participation | 9935       | 7.00  | 7.00  |
| 03/25/2010 | 219289 | AGD-Ontario                     | 780 | Esthetics/Cosmetic<br>Dentistry                      | Lecture       | 0325       | 3.00  | 3.00  |
| 04/08/2010 | 219289 | AGD-Ontario                     | 149 | Multi-Disciplinary Topics<br>(Electives)             | Lecture       | 0810       | 3.00  | 3.00  |
| 05/28/2010 | 219289 | AGD-Ontario                     | 670 | Prosthodontics/Removable                             | Lecture       | 0987       | 7.00  | 7.00  |
| 06/25/2010 | 219289 | AGD-Ontario                     | 149 | Multi-Disciplinary Topics<br>(Electives)             | Lecture       | 0625       | 7.00  | 7.00  |
| 07/10/2010 | 216217 | Academy of<br>General Dentistry | 016 | Pharmacotherapeutics<br>(Basic Science)              | Lecture       | VOF        | 3.00  | 3.00  |
| 10/29/2010 | 219289 | AGD-Ontario                     | 550 | Practice Management and<br>Human Relations           | Lecture       | far10      | 7.00  | 7.00  |
| 11/20/2010 | 216217 | Academy of<br>General Dentistry | 770 | Self-Improvement                                     | Lecture       | VBP        | 12.00 | 12.00 |
| 02/25/2011 | 219289 | AGD-Ontario                     | 690 | Implants   | Lecture       | 3399       | 7.00  | 7.00  |
| 04/08/2011 | 219289 | AGD-Ontario                     | 490 | Periodontics   | Lecture       | 444        | 7.00  | 7.00  |
| 05/05/2011 | 219289 | AGD-Ontario                     | 135 | Laser<br>Therapy/Electosurgery<br>(Electives)        | Lecture       | laser5     | 3.00  | 3.00  |
| 05/27/2011 | 219289 | AGD-Ontario                     | 670 | Prosthodontics/Removable                             | Lecture       | mini       | 7.00  | 7.00  |
| 07/29/2011 | 216217 | AGD                             | 135 | Laser<br>Therapy/Electosurgery<br>(Electives)        | Lecture       | 340        | 1.00  | 1.00  |
| 07/29/2011 | 216217 | AGD                             | 250 | Operative (Restorative)<br>Dentistry                 | Lecture       | 342        | 1.00  | 1.00  |
| 01/27/2012 | 219289 | AGD-Ontario                     | 310 | Oral and Maxillofacial<br>Surgery                    | Lecture       | oralsurg27 | 7.00  | 7.00  |
| 03/30/2012 | 219289 | AGD-Ontario                     | 142 | Medical Emergency<br>Training and CPR<br>(Electives) | Participation | MECPR      | 7.00  | 7.00  |
| 05/06/2012 | 219289 | AGD-Ontario                     | 750 | Special Patient Care                                 | Participation | PeadoCal   | 3.00  | 3.00  |
| 05/06/2012 | 219289 | AGD-Ontario                     | 370 | Orthodontics   | Participation | PeadoCal   | 6.00  | 6.00  |
| 05/06/2012 | 219289 | AGD-Ontario                     | 430 | Pediatric Dentistry                                  | Participation | PeadoCal   | 12.00 | 12.00 |
| 06/23/2012 | 216217 | Academy of<br>General Dentistry | 550 | Practice Management and<br>Human Relations           | Teaching      | 925        | 1.00  | 1.00  |
| 09/14/2012 | 219289 | AGD-Ontario                     | 690 | Implants   | Lecture       | ECTRIDM    | 7.00  | 7.00  |
| 11/17/2012 | 216217 | Academy of<br>General Dentistry | 770 | Self-Improvement                                     | Lecture       | 1115172012 | 10.50 | 10.50 |

| 11/30/2012 2<br>02/01/2013 2<br>02/08/2013 2<br>02/09/2013 2<br>02/15/2013 2<br>03/23/2013 2<br>04/12/2013 2<br>05/31/2013 2<br>10/25/2013 2<br>02/09/2014 2<br>08/09/2014 2 | 219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289 | AGD-Ontario  AGD-Ontario | 739 490 070 070 690 492 250 250 070 610                   | Oral Pathology/Oral Medicine, Diagnosis, Pathology Periodontics Endodontics Endodontics Implants Soft Tissue Surgery (Periodontics) Operative (Restorative) Dentistry Operative (Restorative) Dentistry Endodontics | Lecture  Lecture  Participation  Lecture  Participation  Lecture  Lecture  Lecture | AD13 CSFRD                     | 6.00<br>7.00<br>4.00<br>7.00<br>9.00<br>7.00 | 6.00<br>6.00<br>7.00<br>4.00<br>7.00<br>9.00<br>7.00 |
|--|--|--|---|---|--|--------------------------------|--|--|
| 02/08/2013 2 02/09/2013 2 02/15/2013 2 03/23/2013 2 04/12/2013 2 05/31/2013 2 10/25/2013 2 02/09/2014 2 08/09/2014 2   | 219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289 | AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario  | 070<br>070<br>690<br>492<br>250<br>250                    | Endodontics  Endodontics  Implants  Soft Tissue Surgery (Periodontics)  Operative (Restorative) Dentistry  Operative (Restorative) Dentistry  | Lecture Participation Lecture Participation Lecture Lecture                        | CEE RSCW IDSS STGHO AD13 CSFRD | 7.00<br>4.00<br>7.00<br>9.00<br>7.00         | 7.00<br>4.00<br>7.00<br>9.00<br>7.00                 |
| 02/09/2013 2 02/15/2013 2 03/23/2013 2 04/12/2013 2 05/31/2013 2 10/25/2013 2 02/09/2014 2 08/09/2014 2  | 219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289           | AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario  | 070<br>690<br>492<br>250<br>250                           | Endodontics Implants Soft Tissue Surgery (Periodontics) Operative (Restorative) Dentistry Operative (Restorative) Dentistry   | Participation Lecture Participation Lecture Lecture                                | RSCW IDSS STGHO AD13 CSFRD     | 4.00<br>7.00<br>9.00<br>7.00<br>7.00         | 4.00<br>7.00<br>9.00<br>7.00                         |
| 02/15/2013 2 03/23/2013 2 04/12/2013 2 05/31/2013 2 10/25/2013 2 02/09/2014 2 08/09/2014 2   | 219289<br>219289<br>219289<br>219289<br>219289<br>219289<br>219289                     | AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario AGD-Ontario  | 690<br>492<br>250<br>250<br>070                           | Implants  Soft Tissue Surgery (Periodontics)  Operative (Restorative) Dentistry  Operative (Restorative) Dentistry  | Lecture  Participation  Lecture  Lecture   | IDSS STGHO AD13 CSFRD          | 7.00<br>9.00<br>7.00<br>7.00                 | 7.00<br>9.00<br>7.00<br>7.00                         |
| 03/23/2013 2<br>04/12/2013 2<br>05/31/2013 2<br>10/25/2013 2<br>02/09/2014 2<br>08/09/2014 2   | 219289<br>219289<br>219289<br>219289<br>219289<br>219289                               | AGD-Ontario  AGD-Ontario  AGD-Ontario  AGD-Ontario  AGD-Ontario  | <ul><li>492</li><li>250</li><li>250</li><li>070</li></ul> | Soft Tissue Surgery<br>(Periodontics)  Operative (Restorative) Dentistry  Operative (Restorative) Dentistry   | Participation Lecture Lecture  | STGHO AD13 CSFRD               | 9.00<br>7.00<br>7.00                         | 9.00<br>7.00<br>7.00                                 |
| 04/12/2013 2<br>05/31/2013 2<br>10/25/2013 2<br>02/09/2014 2<br>08/09/2014 2   | 219289<br>219289<br>219289<br>219289<br>219289   | AGD-Ontario AGD-Ontario AGD-Ontario  | 250<br>250<br>070   | (Periodontics)  Operative (Restorative) Dentistry  Operative (Restorative) Dentistry  | Lecture<br>Lecture   | AD13 CSFRD                     | 7.00   | 7.00   |
| 05/31/2013 2<br>10/25/2013 2<br>02/09/2014 2<br>08/09/2014 2   | 219289<br>219289<br>219289<br>219289   | AGD-Ontario AGD-Ontario  | 250<br>070  | Dentistry  Operative (Restorative)  Dentistry   | Lecture  | CSFRD                          | 7.00   | 7.00   |
| 10/25/2013 2<br>02/09/2014 2<br>08/09/2014 2   | 219289<br>219289<br>219289   | AGD-Ontario  | 070   | Dentistry   |  |                                |  |  |
| 02/09/2014 2   | 219289<br>219289   | AGD-Ontario  |   | Endodontics   | Participation  | EEEIDC                         | 6.00   |  |
| 08/09/2014 2   | 219289   |  | 610   |   | . ar acipation   | EEFIRC                         | 6.00   | 6.00   |
|  |  | AGD-Ontario  |   | Prosthodontics/Fixed  | Participation  | CEAFP                          | 21.00  | 21.00  |
| 08/11/2014 2   | 219289   |  | 130   | Electives   | Lecture  | MCOR                           | 3.00   | 3.00   |
|  |  | AGD-Ontario  | 130   | Electives   | Lecture  | MCRP                           | 3.00   | 3.00   |
| 08/11/2014 2   | 219289   | AGD-Ontario  | 130   | Electives   | Lecture  | MCCOREWHMIS                    | 3.00   | 3.00   |
| 11/22/2014 2   | 216217   | Academy of<br>General Dentistry  | 770   | Self-Improvement  | Lecture  | VOF                            | 10.50  | 10.50  |
| 02/06/2015 2   | 219289   | AGD-Ontario  | 142   | Medical Emergency<br>Training and CPR<br>(Electives)  | Lecture  | CORE1MMEDO                     | 6.00   | 6.00   |
| 04/11/2015 2   | 219289   | AGD-Ontario  | 135   | Laser<br>Therapy/Electosurgery<br>(Electives)   | Participation  | PCLD                           | 12.00  | 12.00  |
| 01/22/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | TSIADD                         | 6.00   | 6.00   |
| 02/21/2016 2   | 219289   | AGD-Ontario  | 132   | Anesthesia and Pain<br>Control (Electives)  | Participation  | PTONOOS                        | 21.00  | 21.00  |
| 02/26/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | GBERSAZ                        | 6.00   | 6.00   |
| 03/04/2016 2   | 219289   | AGD-Ontario  | 430   | Pediatric Dentistry   | Lecture  | CORE1PDIPSC                    | 6.00   | 6.00   |
| 04/10/2016 2   | 219289   | AGD-Ontario  | 610   | Prosthodontics/Fixed  | Participation  | ASRDBC                         | 21.00  | 21.00  |
| 04/15/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | OAGDFRC                        | 6.00   | 6.00   |
| 04/16/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | OAGDFRC                        | 6.00   | 6.00   |
| 05/13/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | HTARD                          | 6.00   | 6.00   |
| 06/03/2016 2   | 219289   | AGD-Ontario  | 070   | Endodontics   | Lecture  | CEEDO                          | 6.00   | 6.00   |
| 08/18/2016 2   | 219289   | AGD-Ontario  | 130   | Electives   | Lecture  | GICCDE                         | 3.00   | 3.00   |
| 08/18/2016 2   | 219289   | AGD-Ontario  | 164   | Oral Sedation (Electives)   | Lecture  | GICCOS                         | 3.00   | 3.00   |
| 08/18/2016 2   | 219289   | AGD-Ontario  | 250   | Operative (Restorative)<br>Dentistry  | Lecture  | GICCRE                         | 3.00   | 3.00   |

| 09/16/2016 | 219289 | AGD-Ontario                                    | 142 | Medical Emergency<br>Training and CPR<br>(Electives) | Lecture       | CORE1NDIFTDP | 3.00  | 3.00  |
|------------|--------|--|-----|--|---------------|--------------|-------|-------|
| 09/16/2016 | 219289 | AGD-Ontario                                    | 142 | Medical Emergency<br>Training and CPR<br>(Electives) | Lecture       | CORE1CPTGDP  | 3.00  | 3.00  |
| 10/28/2016 | 219289 | AGD-Ontario                                    | 250 | Operative (Restorative)<br>Dentistry                 | Lecture       | LOYCBL       | 6.00  | 6.00  |
| 11/19/2016 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                                     | Lecture       | VOF          | 10.50 | 10.50 |
| 01/28/2017 | 219289 | AGD-Ontario                                    | 132 | Anesthesia and Pain<br>Control (Electives)           | Lecture       | MEDOLA       | 6.00  | 6.00  |
| 03/24/2017 | 219289 | AGD-Ontario                                    | 550 | Practice Management and<br>Human Relations           | Lecture       | CORE1AEDP    | 3.00  | 3.00  |
| 03/24/2017 | 219289 | AGD-Ontario                                    | 550 | Practice Management and<br>Human Relations           | Lecture       | CORE1EPDA    | 3.00  | 3.00  |
| 04/02/2017 | 219289 | AGD-Ontario                                    | 430 | Pediatric Dentistry                                  | Participation | PDFGP        | 21.00 | 21.00 |
| 04/28/2017 | 219289 | AGD-Ontario                                    | 250 | Operative (Restorative)<br>Dentistry                 | Lecture       | 250          | 6.00  | 6.00  |
| 05/26/2017 | 219289 | AGD-Ontario                                    | 132 | Anesthesia and Pain<br>Control (Electives)           | Lecture       | 132          | 6.00  | 6.00  |
| 09/28/2017 | 219289 | AGD-Ontario                                    | 130 | Electives  | Lecture       | 130          | 3.00  | 3.00  |
| 03/02/2018 | 219289 | AGD-Ontario                                    | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology     | Lecture       | COPRPC       | 6.00  | 6.00  |
| 04/13/2018 | 219289 | AGD-Ontario                                    | 310 | Oral and Maxillofacial<br>Surgery                    | Lecture       | DOFP         | 6.00  | 6.00  |
| 06/28/2018 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                                     | Lecture       | VBP          | 8.00  | 8.00  |
| 08/08/2018 | 219289 | AGD-Ontario                                    | 250 | Operative (Restorative)<br>Dentistry                 | Lecture       | green        | 3.00  | 3.00  |
| 08/08/2018 | 219289 | AGD-Ontario                                    | 340 | Anesthesia, Pain Mgmt,<br>Sedation, Pharmacology     | Lecture       | gold         | 3.00  | 3.00  |
| 08/09/2018 | 219289 | AGD-Ontario                                    | 780 | Esthetics/Cosmetic<br>Dentistry                      | Lecture       | black        | 3.00  | 3.00  |
| 11/15/2018 | 219289 | AGD-Ontario                                    | 130 | Electives  | Participation | cpr2018      | 3.00  | 3.00  |
| 04/13/2019 | 216217 | Academy of<br>General Dentistry                | 770 | Self-Improvement                                     | Lecture       | VOF          | 7.50  | 7.50  |
| 06/28/2019 | 214267 | American Dental<br>Association (ADA)           | 750 | Special Patient Care                                 | Lecture       |              | 6.00  | 6.00  |
| 08/23/2019 | 219296 | AGD-Georgia                                    | 550 | Practice Management and<br>Human Relations           | Lecture       |              | 7.00  | 7.00  |
| 11/01/2019 | 219289 | AGD-Ontario                                    | 690 | Implants   | Lecture       | dmm2         | 6.00  | 6.00  |
| 11/02/2019 | 214690 | American College of<br>Prosthodontists<br>(ACP | 610 | Prosthodontics/Fixed                                 | Lecture       |              | 24.00 | 24.00 |
| 02/26/2020 | 217580 | Henry Schein<br>Dental (Sullivan<br>Schein Den | 250 | Operative (Restorative)<br>Dentistry                 | Lecture       |              | 3.00  | 3.00  |

| 03/26/2020 | 214267 | American Dental<br>Association (ADA) | 250 | Operative (Restorative)<br>Dentistry             | Self<br>Instruction |               | 2.00 | 2.00 |
|------------|--------|--------------------------------------|-----|--|---------------------|---------------|------|------|
| 03/30/2020 | 216217 | Academy of<br>General Dentistry      | 149 | Multi-Disciplinary Topics<br>(Electives)         | Lecture             | VBP           | 1.46 | 1.46 |
| 03/30/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL-100_02_20 | 1.00 | 1.00 |
| 04/02/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | AGY_900_5_20  | 1.50 | 1.50 |
| 04/06/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_06_20 | 1.00 | 1.00 |
| 04/07/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | AGY_200_11_20 | 1.50 | 1.50 |
| 04/09/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | AGY_200_12_20 | 1.50 | 1.50 |
| 04/09/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_01_20 | 1.00 | 1.00 |
| 04/10/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_08_20 | 1.00 | 1.00 |
| 04/13/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_09_20 | 1.00 | 1.00 |
| 04/14/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | AGY_200_10_20 | 1.50 | 1.50 |
| 04/15/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_10_20 | 1.00 | 1.00 |
| 04/16/2020 | 359866 | Neodent                              | 690 | Implants   | Lecture             | 041620NA      | 1.00 | 1.00 |
| 04/17/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | NTL_100_11_20 | 1.00 | 1.00 |
| 04/22/2020 | 210303 | Straumann North<br>America           | 550 | Practice Management and<br>Human Relations       | Lecture             | NAT_500_01_20 | 2.00 | 2.00 |
| 05/15/2020 | 210303 | Straumann North<br>America           | 690 | Implants   | Lecture             | CAN_400_07_20 | 1.00 | 1.00 |
| 07/14/2020 | 216217 | Academy of<br>General Dentistry      | 550 | Practice Management and<br>Human Relations       | Lecture             | VBP           | 1.25 | 1.25 |
| 07/15/2020 | 216217 | Academy of<br>General Dentistry      | 690 | Implants   | Lecture             | VBP           | .50  | .50  |
| 10/30/2020 | 219289 | AGD-Ontario                          | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Lecture             | hpvweb        | 3.00 | 3.00 |
| 11/13/2020 | 219289 | AGD-Ontario                          | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Lecture             | cdweb         | 3.00 | 3.00 |
| 04/12/2021 | 218958 | lvoclar Vivadent,<br>Inc.            | 610 | Prosthodontics/Fixed                             | Lecture             | VOF           | 1.00 | 1.00 |
| 04/14/2021 | 208218 | Dentsply Sirona Inc                  | 550 | Practice Management and<br>Human Relations       | Lecture             | VOF           | 2.00 | 2.00 |
| 04/23/2021 | 219289 | AGD-Ontario                          | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Lecture             | geriwise      | 3.00 | 3.00 |
| 06/08/2021 | 219289 | AGD-Ontario                          | 070 | Endodontics                                      | Lecture             | VOF           | 2.00 | 2.00 |
| 06/09/2021 | 219289 | AGD-Ontario                          | 490 | Periodontics                                     | Lecture             | VOF           | 2.00 | 2.00 |
|            |        |                                      |     |  |                     |               |      |      |

| •          |        |  |     |  |                     |        |      |      |
|------------|--------|--|-----|--|---------------------|--------|------|------|
| 07/11/2021 | 219289 | AGD-Ontario                                    | 690 | Implants   | Self<br>Instruction | Part 1 | 3.00 | 3.00 |
| 07/11/2021 | 219289 | AGD-Ontario                                    | 690 | Implants   | Self<br>Instruction | Part 2 | 3.00 | 3.00 |
| 07/12/2021 | 219289 | AGD-Ontario                                    | 690 | Implants   | Self<br>Instruction | Part 3 | 3.00 | 3.00 |
| 07/13/2021 | 219289 | AGD-Ontario                                    | 370 | Orthodontics                                     | Self<br>Instruction | VOF    | 2.50 | 2.50 |
| 07/13/2021 | 219289 | AGD-Ontario                                    | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Self<br>Instruction | VOF    | 2.00 | 2.00 |
| 10/26/2021 | 355051 | Colgate Oral Health<br>Network - Tribune<br>Gr | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Self<br>Instruction | VBP    | 1.00 | 1.00 |
| 11/02/2021 | 355051 | Colgate Oral Health<br>Network - Tribune<br>Gr | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Lecture             | VBP    | 1.50 | 1.50 |
| 03/15/2022 | 355051 | Colgate Oral Health<br>Network - Tribune<br>Gr | 750 | Special Patient Care                             | Lecture             | VBP    | 1.00 | 1.00 |
| 03/23/2022 | 409385 | TMFD Financial                                 | 550 | Practice Management and<br>Human Relations       | Lecture             | VBP    | 1.50 | 1.50 |
| 04/20/2022 | 208069 | Carestream Dental<br>LLC                       | 730 | Oral Medicine, Oral<br>Diagnosis, Oral Pathology | Lecture             | VBP    | 1.00 | 1.00 |

<sup>\*</sup>Note about verification codes: "VOF" in the verification code field indicates that the provider did not assign a course verification code but the AGD has a copy of the CE certificate on file. For self-study courses and exams, if the score is provided, it is reported as the verification code.

### Legend of Exception Codes

| Code | Description                              |
|------|--|
| J    | Taken<br>before CE<br>Start Date         |
| Р    | Program<br>Provider<br>not<br>approved   |
| S    | Student<br>Entry                         |
| X    | Self-<br>Instruction<br>issue<br>expired |
| Υ    | User<br>forced<br>acceptance             |

#### LLSR SUMMARY OF TRANSCRIPT

| DELIVERY | Earned Hours  | Maximum Allowed     | Total Usable Hours |
|----------|---------------|---------------------|--------------------|
| DELIVERT | Earried Hours | Maxilliulli Allowed | TOTAL OSABLE HOULS |

<sup>\*\*</sup>AGD will record CE for affiliate members; however affiliates may not accrue CE toward the AGD membership awards (FAGD, MAGD or LLSR).

| CASE_PRESENTATION                             | 0.00       | /5.00               | 0.00          |
|---|------------|---------------------|---------------|
| FAGD_STUDY                                    | 0.00       | 25.00               | 0.00          |
| LECTURE                                       | 395.21     |                     | 395.21        |
| MILITARY ROTATION                             | 0.00       | 200.00              | 0.00          |
| PARTICIPATION                                 | 167.00     |                     | 167.00        |
| POSTGRAD                                      | 0.00       | 0.00                | 0.00          |
| PUBLICATION                                   | 0.00       | 100.00              | 0.00          |
| SELF INSTRUCTION                              | 16.50      | 150.00              | 16.50         |
| TEACHING                                      | 1.00       | 100.00              | 1.00          |
|   | 579.71     |                     | 579.71        |
| DISCIPLINE SUMMARY                            |            |                     |               |
| Discipline / Description                      |            | Participation Hours | Overall Hours |
| 010 (*) Basic Science                         |            | 0.00                | 0.00          |
| 070 (*) Endodontics                           |            | 31.00               | 46.00         |
| 130 Electives                                 |            | 22.00               | 64.46         |
| 180 (*) Occlusion                             |            | 0.00                | 0.00          |
| 200 Orofacial Pain                            |            | 0.00                | 0.00          |
| 250 (*) Operative (Restorative) Dentistry     |            | 0.00                | 68.00         |
| 310 (*) Oral and Maxillofacial Surgery        |            | 0.00                | 13.00         |
| 340 Anesthesia, Pain Mgmt, Sedation, Pha      | armacology | 21.00               | 42.00         |
| 370 (*) Orthodontics                          |            | 6.00                | 8.50          |
| 430 (*) Pediatric Dentistry                   |            | 33.00               | 39.00         |
| 490 (*) Periodontics                          |            | 9.00                | 24.00         |
| 550 Practice Management and Human Re          | elations   | 0.00                | 27.75         |
| 610 (*) Prosthodontics/Fixed                  |            | 42.00               | 74.00         |
| 670 (*) Prosthodontics/Removable              |            | 0.00                | 14.00         |
| 690 (*) Implants                              |            | 0.00                | 57.50         |
| 730 (*) Oral Medicine, Oral Diagnosis, Oral P | athology   | 0.00                | 26.50         |
| 750 (*) Special Patient Care                  |            | 3.00                | 10.00         |
| 770 Self-Improvement                          |            | 0.00                | 59.00         |
| 780 (*) Esthetics/Cosmetic Dentistry          |            | 0.00                | 6.00          |
| 820 Post Grad Education                       |            | 0.00                | 0.00          |
| TOTAL HOURS EARNED:                           |            | 167.00              | 579.71        |
| TOTAL HOURS REQUIRED:                         |            | 150.00              | 500.00        |
| MINIMUM HOURS STILL REQUIRED:                 |            | 0.00                | 0.00          |

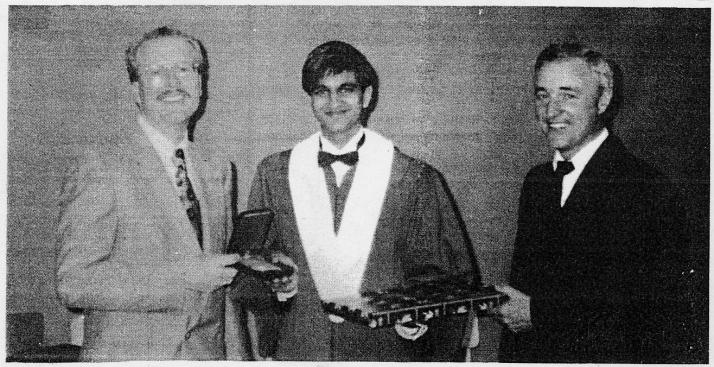
0.00

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0.00

CASE\_PRESENTATION

# Neil Gajjar named student of year



Neil Gajjar, of the Integrated High School in Stephenville was named the Student of the Year recently and was awarded the Governor General's medal and the University of Toronto National

Book Award. Here, Mr. Dennis Parsons, Principal (left) presents the Governor General award and Mr. Lionel Strong, Guidance Councillor (right) presents the U of T National Book Award.

Neil Gajjar, a level three student of Integrated High School, was recently named the Student of the Year. The award was announced in front of the student body at a closing assembly of the school. This award is presented to the student who has high academic standing, exceptional extra-curricular involvement, school spirit, and leadership qualities.

After his graduation valcdictorian speech, Neil was presented with the Governor General's Medal for academic excellence by Mr. Dennis Parsons, Principal of the school. Neil was also awarded the University of Toronto National Book award by Mr. Lionel Strong, Guidance Councillor. This award is given for academic excellence, as well as exceptional extra-curricular involvement. He is also offered the Canada Scholarship by the University of Toronto.

Neil had an excellent and very bright career during his school years. He was involved in a number of school activities. He has been the president of the student council, chairperson of winter carnival committee, editor of the school newspaper, school column writer for the Georgian and the Western Star. He has served as a cafeteria and school prefect. During the past three years, he was a member of the several committees such as yearbook committee, safe grad committee, math team, the photography club, the school float committee. He has been a treasurer of the student council, and cochairperson of the graduation publicity committee. He acted very professionally as an MC for school assemblies, annual variety show,... etc. He was an excellent auctioneer for Slave Day. He is very actively involved in sports. He has been a

member of both the Harmon Golf Club and the Stephenville Tennis Club. He was awarded trophics and medals in Golf. He was awarded for the best video production by the Newfoundland Teachers Association. He has also received gold and silver medals at the West Coast Regional Science Fair.

Because of his very high academic excellency, he has been offered admission and awarded scholarships by Acadia University, St. Mary's University, Dalhousie University, McGill University, York University, Queen's University and the University of Toronto. York University has offered the largest scholarships valued close to \$20,000. Neil has chosen to attend the University of Toronto this September for the courses leading to dentistry.

Neil, born on August 27, 1974 in Stephenville, Newfoundland is a proud son of Kanta and Jay Gajjar of Stephenville.



Neil Gajjar, centre, Integrated High School's stusons, left, principal; and Lionel Strong, guidance dent of the year, receives awards from Dennis Parcouncillor.

# Neil Gajjar named student of year, receives other prestigious awards

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Neil was involved in many activities during his school years. He has been the president of the student council, chairperson of winter carnival committee, editor of the school newspaper, school columnist for The Georgian and The Western Star. He has served as a cafeteria and school prefect. During the past three years, he was a member of such committees as yearbook, safe grad, math team, photography club, and school float committee. He has been a treasurer of the student council, and co-chairperson of the graduation publicity committee. He acted as a master of ceremonies for school assemblies, annual variety show, etc. and as auctioneer for slave day.

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Neil, 18, is the son of Kanta and Jay Gajjar of Stephenville.

### South Asian Dentists form a study club

Mississauga: On May 1, 2003, the South Asian Dentists met at Payal Banquet Hall, in Mississauga, for an



Dr Neil J. Gajjar, DDS

evening of continuing education. This evening was hosted by the Ontario Study Club of South Asian Dentists and was attended by over 10 Dentists, Hygienists, Assistants and Lab Technicians.

In Ontario all dentists are required to attain 90 hours of Continuing Education every three years. This keeps Dentists up to date with new developments in dentistry, new materials and new techniques. It ensures that the profession is previding the most current standards in dental care.

The Octario Study Club of South Asian Dentists was formed to help South Asians attain these continuing education hours with a special focus on the South Asian population. Dr. Neil J. Gajjar, states that "This is a preat start. Dentists are showing a lot of enthusiasm about the organization and are willing to volunteer their time for the organization. I think with such great support from dentists, the community and the Media, we will see many more community events, health fairs, and continuing education events."

The interim committee consisting of Dr. Neil J. Gajjar, Dr. Grish Hattuy, Dr. Pravin Patel, Dr. Hoena Vyas, and Mr. Elesh Rupareil,



Patel, Dr. Heena Dr Arya, Dr Grish Hattay, Dr Lang, Elesh Raparell, Dr. Heena Vyas, Dr Vyas, and Mr. Rob Carol, Mr Brian McCallum, Dr. Pravin Patel and Neil J. Gajjar

management, Dr. Randy Lang spoke on new advances in orthodontics, Mr. Brian McCallum, CGA, CFP from Assante Financial spoke on Professional Incorporations, and Dr. Bob Carol from the Royal College of Dental Surgeons gave an update on SARS.

Dr. Rajiv Arya, DDS, LLB who is a practicing dentist and lawyer discussed the most common legal issues that affect dentists and their staff on a daily basis. He elaborated on how to recognize the danger signs in advance of a potential complaint or legal problem; inadventent slipsups that have landed dentist in hot water; confidentiality issues; informed consent issues; the obvious dilemma of collecting a bad debt; safely dismissing patients from your



practice; the new law on restrictive

review of common

patient complaints

and what you or

should do to avoid them. Dr. Arya cur-

rently represents the professional and commercial

interests of health

including dentists. Brian joined Assante in 1996 as one of the founding

members of Wealth Planning Group.

Prior to joining

managed

Brain

the

Dr Arva & Elesh Ruparel

group at KPMG's Winnipeg office. Brian has extensive experience wit hoax planning fro Canadian Owner Managers businesses. During his seven years at Assante, Brian has had numerous postings and has pre-



Mr Brian McCallum

sented numerous seminars and conferences to advisors and clients alike. In Brian's current role he is using unique expertise to help Assante Advisors provide integrated personal wealth management solutions to their clients.

Dr. Randy Lang, randy is an orthodontic lecturer at the University of Toronto and a past president of the Ortario Association of Orthodontists. He is a faculty member of Omicron Kappa Upsilon, a Fellow of the International College of Dentists and the World Federation of Orthodontists. He is the co-chairman of the editorial board of Oral Health.

The evening was enjoyed by all and was a great way for all the South Asian professionals to get to know each other better.

Pictures By Syad Ali



Dr Randy Lang & Dr Rob Carol

arranged for four speakers to lecture on a variety of topics. Dr. Rajiv Arya, DDS, LLB spoke on patient

# Mississauga resident appointed to Academy of General dentistry 2003 House of delegates

Nashville, TN: Neil J. Gaijar was appointed as delegate to the Academy of General Dentistry's (AGD) 2003 House of Delegates, during the AGD's 2003 annual meeting, July 17-20, in Nashville. The House of Delegates, the AGD's governing body, decides policy and votes on issues that affect the dental community and the AGD's 37,000 general dentists serving patients in the United States, its territories and Canada. Committed to providing quality care and patient education to the public, AGD members are required to take 75 hours of continuing dental education every three years.

Calling the appointment an honour, Gajjar explains the importance of the organization.

"This is one of the only associtaion for general dentists across North America," says Gajjar. "We have representatives from castern Canada, Nova Scotia, Quebec, and out in the west Winnipeg and BC.



"Our purpose for meeting goes beyond committee work. We set resolutions for dentists across Canada and the United States. We set standards for our community. We have sort out mission statements, vision for the industry. We look at the issues, find a way of addressing dentists' best interests. We also see where technology is leading us. And since dentistry is a lifetime learning process, we find avenues for dentists to continue their education.

"All round, the aim of the organization is to make a better dentist."

The appointment is also significant as Gajjar is one of the youngest dentists in the organization.

"I've been practicing in Mississauga since 1999," he says. "The pratice is changing now. You're seeing a lot of more younger people. And a lot more ethnic diversity."

As far as his own future plans are concerned, Gajjar sees himself bringing the profession forward.

"A general dentist is the primary care provider for patients of all ages and is responsible for the diagnosis, treatment, management and overall coordination of services related to patient's oral health needs," says Gajjar. "I want to make consumers more aware about the importance of oral health as well as help dentists continue on the learning curve."

Gajjar has been a member of the AGD since 1999 and will be earning his Fellowship from the AGD in 2004 by completing 500 of continuing education courses. As a member of the AGD, he's committed to life-long learning and excellence in patient care.

Gajjar received his Bachelor of Science degree in Chemistry from the University of Toronto and completed his Doctor of Dental Surgery degree in Washington, DC. He is board certified in both Canada and the United States. He has served on the marketing committee of the Ontario Dental Association, the executive committee of the Dental Protective Association, is the membership chair for the Ontario Academy of General Dentistry and serves on the membership council of the Academy of General Dentistry in Chicago.

## **AGD Annual Convention-Nashville 2003**

The 51st AGD annual convention in Nashville was an overwhelming success with over four thousand dentists from across the U.S. and Canada in attendance. The convention showcased four solid days of continuing education with speakers from all over the world including OAGD president Dr. Tony Mancuso. The exhibit floor numbered 157 booths represented by companies from the U.S and Canada.

During the convention all the constituent regions sent their representative delegates to the House of Delegates to participate in the governance proceedings that voted on the resolutions for the upcoming year. The Ontario delegates were Drs. Emma Yu, Peter Bastian, Neil Gajjar, and Elio Filice.

During the meeting all the delegates from across Canada met in caucus to discuss issues unique to Canadian members. Issues such as increasing member benefits to how can the AGD better help and represent Canadian dentists were discussed.

Dr. Peter Bastian new Trustee of Region 15

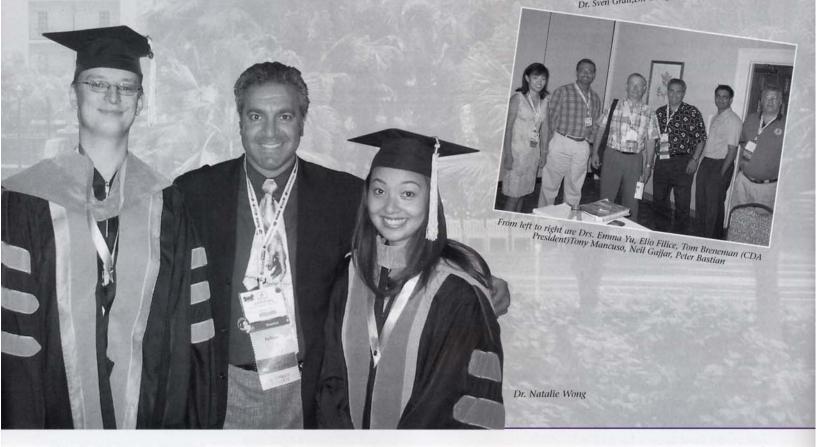
Congratulations to Dr. Peter Bastian for his election to the Board of Trustee in Nashville. Dr. Bastian as trustee will represent the constituencies of Ontario, Quebec and the Atlantic provinces. The Board of Trustees is the policy making body of the AGD. The Board considers and approves the policies which accommodate the work as presented by staff and committees, execute its judiciary responsibility toward sound financial planning and represent a cross section of

...continued on pg.11





From left to right are Dr. George Christodoulou Dr. Adam Szymczak, Dr. Tony Mancuso(OAGD President) Dr. Sven Grail, Dr. George Arvantis





# South Asian Dentists Group Host Information Session

On October 21, 2003, the South Asian Dentists met at Payal Banquet Hall, in Mississauga, for an evening of continuing education. This evening was hosted by the Ontario Study Club of South Asian Dentists and was attended by over 150 Dentists, Hygienists, Assistants and Lab Technicians.

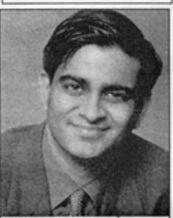
In Ontario, all dentists are required to attain 90 hours of Continuing Education every three years. This keeps dentists up to date with new developments in dentistry, new materials and new techniques. It ensures that the profession is providing the most current standards in dental care. The Ontario Study Club of South Asian Dentists was formed to help South Asians attain these continuing education hours with a special focus on the South Asian population.

South Asians patients have their own needs and doctors from these areas are well aware of their problems and their remedies. Communication problems are easily solved by the dentists of their origins. Toronto and the surrounding area has about one third of its population of Asian decent and this number keeps increasing.

The interim committee consisting of Dr. Neil J. Gajjar, Dr. Grish Hattay, Dr. Pravin Patel,



Elesh Rupareil



Dr. Neil Gajjar



Dr. Heena Vyas, Dr. Vageesh Shaberwal and Mr. Elesh Rupareil, had arranged such seminars in the past wherein several speakers have lectured on a variety of topics. Dr. Rajiv Arya, DDS, LLB has spoken on patient management; Dr. Randy Lang, on new advances in orthodontics: Mr. Brian McCallum, CGA, CFP from Assante Financial spoke Professional Incorporations; and Dr. Bob Carol from the Royal College of Dental Surgeons has given an update on SARS.

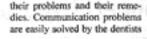
This time two well-known speakers spoke on very important subjects in the field of Dentistry.

Mr. Irwin W. Fefergrad LL.B), (B.A., B.C.L., Registrar, Royal College of Dental Surgeons of Ontario spoke on P.I.P.E.D.A. This is the acronym for the Personal Information Protection and Electronics Documents Act, a new federal government legislation that will become effective on January 1, 2004. No dentist will escape its impact. The act sets out rigorous rules for managing personal information. In the dental office, this encompasses everything from charts, radiographs, tissue samples, etc.

## **Information & Esthetics Presentation by South Asian Dentists**

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ing of Dr. Neil J. Gajjar, Dr. Grish Hattay, Dr. Pravin Patel, Dr. Heena Vyas, Dr. Vageesh Shaberwal and Mr. Elesh Rupareil, had arranged such seminars in the past wherein several speakers have lectured on a variety of topics. Dr. Rajiv Arya, DDS, LLB has spoken on patient management; Dr. Randy Lang, on new advances in orthodonties; Mr. Brian McCallum, CGA, CFP from Assante Financial spoke on Professional Incorporations; and Dr. Bob Carol from the Royal College of Dental Surgeons has given an update on SARS.

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This lecture helped attendees

He is responsible for building and continuing strong, positive relationships with other organizations in the dental community here in Ontario and across the country, with other regulatory colleges and with government. Dr. Antonio Mancuso, (D.D.S., F.A.GD., F.A.D.I., F.P.F.A. ) addressed the subject of the "Dental Aesthetic Assessment Form for the New Millennium" which included the Dental Aesthetic Assessment FormO developed for "Millennium"

learn as much as possible of this newest burden which the government has placed on dental care staff.

Irwin W. Fefergrad is currently the Registrar of the Royal College of Dental Surgeons of Ontario. As the registrar, he has the honour of being a member of a very small and select group — since the founding of the College over 130 years ago, he is only the ninth person to serve in that capacity.

As the Registrar is the Chief Executive Officer of the regulator, he oversees the professional, statutory, legal, insurance and administrative activities of the College. He is not only responsible for policy development, but also for the day-today operations of the College.



Aesthetics" This diagnostic analysis is to enable one to correctly determine the aesthetic treatment plan for these patients asking about aesthetic dentistry. His lecture included: smile styles, smile types and artistic and scientific principles of smile design. Numerous cases were shown to demonstrate these principles.

Dr. Mancuso graduated from the University of Toronto in 1985 and has maintained a general dental practice in Welland, Ontario ever since. He is a fellow of the Academy of General Dentistry, a fellow of the Academy of Dentistry International, a fellow in the Pierre Fauchard Academy and a member of the American Academy of Cosmetic Dentistry and numerous other organizations.

Dr. Mancuso has written articles for the newspaper and has appeared on Canada AM and local cable network. He has published articles for dental journals and has lectured to various dental organizations in both Canada and the United States.

He is President of the Ontario Academy of Gonoral Dentistry, and serves on the Membership Council at National. He also serves on the editorial board of Spectrum/CJDT. Having taken numerous live hands-on programs at the Las Vegas Institute and being involved in the Esthetics program at the University of Toronto, Dr. Manouso conceived and developed "Millennium Aesthetics in Niagara". A live hands-on program that teaches dentists and staff anterior sesthetic diagnosis and treatment.

At the end, Dr. Grish Hattay thanked the guests and all who attended for making the evening a great success. In appreciation, plaques were presented to Mr. Fefengrad by Mr. Elesh Rupareil, to Dr. Mancuso by Dr. Neil Gajjar, to Mr. Mike Lakharii by Dr. Heena Vyas and to Dr. Bob Carol by Dr. V. Shaberwal.

Dr. Neil J. Gajjar, states that "We have received a lot of support from dentists and we are proud of the numbers attending the seminars. All our members are showing a lot of enthusiasm about the organization and are willing to volunteer their time. I think with such great support from dentists, the community and the Media, we will see many more community events, health fairs, and continuing education events."

This is the third major evening organized by the Study Club and they have had good response from their members. This is a great way for all the South Asian professionals to get to know each other better.



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#### How Long Will Your Patients And Prospective Patients Wait?

...continued from pg.6

#### Selecting A Message On-Hold Partner

Selecting an On-Hold partner is not easy. There are many companies out there providing this service. But, as a Dental Professional, do you want to deal with just any provider. Not likely! You want to partner with a professional organization that;

- Is committed solely to the Dental Profession!
- Invests in maintaining technical proficiency in the profession!
- Is well recognized by leaders in the Dental Profession!
- · Provides truly customized

and professionally produced productions! (Not just generic/ commercial messages)

- Provides a turnkey approach to setting up your program! (You dont have the time to write your own scripts etc.)
- Has a solid Dental Practice client base!

#### To Sum Up

An effective, customized and professionally produced on-hold message program will help reinforce the image you want to project for your practice, educate your callers and even increase revenues.

The professional staff at Dental On-Hold Inc., an organization dedicated to the Dental Profession, would be proud to have the opportunity to provide you with a complimentary consultation. Please contact us either by phone at 866.233.7464 Ext 22 or by email at bob.lacey@dentalonhold.net Testimonials for our program and sample voice clips are available on our website so please take a few minutes to visit us at www.dentalonhold.net

As a member benefit to OAGD members Dental On-Hold Inc. is please to offer a preferred pricing program. A

#### Patients Smiling About Wireless First Dental Office In Canada to offer Wi-Fi to patients

Matt Schlossberg, Staff Writer, Communications

OAGD board member Dr. Neil J. Gajjar has been the first dental office in Canada to implement Wi-Fi (which is Wireless Fidelity based) service for his patients.

Wi-Fi is a phenomenon! Technology so strong, that even dreams of mobility become reality!

Throw the wires and cables away! Executives and students can use their laptops equipped with a Wi-Fi card to get an instant wireless Internet connection that will allow them to go wherever and stay connected at high-speed all the time. Wi-Fi will allow them to connect to the Internet at up to 100 times higher speed than with dial-up connection. Wi-Fi brings significant tool for companies as well as individual users on the way to Internet connection without wires.

Dr. Gajjar is proud to be one of the first to introduce this technology in his office. "It shows my patients that I care about their needs and that I am doing everything to keep up with the latest technology in the field", says Dr. Gajjar.

This is not to say that there is a long wait for patients to be seen in Dr. Gajjar's

Office. His in house surveys state that 98.8% of patients are seen within 5 minutes of their scheduled appointment times. The technology allows executives to arrive a little early for their appointment and send and receive any last minute emails prior to seeing Dr. Gajjar. It is also good for parents waiting in the reception area while their kids are being treated. With this technology, they are never away from the office. In an era when time is money, Dr. Gajjar believes that his patients time is very important.

Kitt Truong of e-nable Solutions says that this is the first dental office for which he has designed such an elaborate network. "Dr Gajjar told us that security was important to protect information. We developed a system with this in mind."

The country will fall for Wi-Fi very quickly, as it will allow them to create wireless network (LAN) in their offices without complex and expensive wires distribution plans. Household users will like Wi-Fi mainly as a tool for checking and working with e-mails, chatting and surfing the Internet without wires.

Moreover, any printer (or other network sources) can be made accessible with Wi-Fi connection.

Dr. Gajjar is proud to be on this cutting edge of this new technology.





## Winter Clinic 2004

On Friday November 14, 2003 the OAGD held the second annual Smileline during Winter Clinic. Smileline is a dental hotline where people throughout Ontario can call to ask questions dealing with any dental issue. Consumers are able to call 1-800-Smile-33 to talk one-on-one with a dentist to get expert advice.

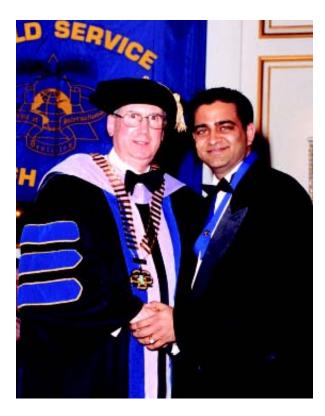
Through the generous donation of time from several AGD member volunteers, this years Smileline was a great success handling over 95 calls. The calls were from various age groups and dealt with a variety of dental issues.

Due to the success of the Smileline program, plans have commenced to make next years Smileline hotline an even bigger success. To help with that success, AGD member volunteers are encouraged to sign up early and help give back to their communities.

OAGD trustee Dr. Peter Bastian interactive Lunch and Learn presentation on practicing without amalgam was received with great interest by all attendees. Doctors were able to return to their office the next day and immediately begin to use the techniques demonstrated by Dr. Bastian.

The Cerac live demonstration by OAGD president Dr. Tony Mancuso was again the highlight of the Patterson Dental booth. Within no time a patient was able to leave with an excellent Cerac porcelain restoration.





Dr. Neil J. Gajjar awarded Fellowship in Academy of Dentistry International

**Vancouver, British Columbia** – Dr. Neil Gajjar was awarded Fellowship in The Academy of Dentistry International during convocation ceremonies held at the Annual Meeting of the Canadian Section on March 6, 2004. Fellowship in the Academy is an honor bestowed upon dentists who have distinguished themselves in their profession and who were nominated for the award by an active Fellow of the Academy.

The Academy is an honorific organization founded to assist in providing continuing dental education to the dental profession in lesser-developed countries. In addition the Academy is involved in humanitarian projects around the world and through its Foundation provides grants and funds for education, patient care, professional improvement and other avenues; which promote the advancement of the dental profession and human welfare.

The Academy inducted 28 new Fellows into its 2004 Honors Class at a Convocation Ceremony carried out during its Annual Meeting. Currently the Academy has members in 64 different countries around the world. This year new Fellows will be inducted in convocations held in Rome, Italy and Orlando, Florida.

The Academy of Dentistry International is an honor society for dentists dedicated to sharing knowledge through continuing education in order to elevate the standard of dental care, better serve the dental health needs and improve the quality of life throughout the world. By the support and sponsorship of special educational and service projects, the Academy directly contributes to the improvement of dental health and to the well being of people worldwide

# Marketing savvy

The best laid plans can build your patient base

By Celeste Miller

Word-of-mouth may be the most effective and least expensive way to find new patients, but it's not the only tool at your disposal. Many inexpensive strategies exist for you to put in place, and will leave a good impression on your patients. The important thing to remember is to be proactive about marketing your practice. Take the time to learn what your patients want and develop a strategy to meet those needs. While some ideas are listed below, be creative and have fun doing it.

#### Make a plan

You wouldn't start work on a patient without mapping out a course for treatment, so don't just try out new strategies as you think of them—devise your marketing plan beforehand.

Before you start an external marketing campaign or spend money on advertisements, start with your internal marketing strategies, says Stephen J. Persichetti, DDS, FAGD, Portland, Ore. These include answering telephones politely, being punctual for your patients, providing easy-to-read bills and statements, and providing proper follow-up care. "If you make your patients happy, they will talk about you to their friends," Dr. Persichetti says.

Staff chemistry can make or break you. If the staff works together well and enjoys each other's company, patients will be put at ease. Patients can sense when there is unrest in the office, and they won't want to return to a hostile environment. If a patient is happy with the service he or she has received and says so, ask them to refer new patients to your practice. "If you like having a certain patient in your practice, tell them, and ask if they have any friends they might like to refer," Dr. Persichetti says.

When implementing marketing strategies, it is important to evaluate whether they are successful. One way to do this is investing in practice-management software. Melvin Pierson, DDS, opened his Sicklerville, N.J., practice in the fall of 1999, with no patients; he now has more than 5,000. He says dental software allows him to track how patients find his office (word-of-mouth, a telephone directory, print advertisements, etc.)

The software evaluates which marketing tools (direct mailers, newspaper ads, etc.) yield the greatest returns, helping you determine your best marketing source. Less expensive programs, like Microsoft Office, which includes Excel, will allow you to create spreadsheets that track referrals and marketing plans.

#### Be creative

Your marketing strategy can be as unique as your office—don't be afraid to try something a little different. One effective marketing tool Dr. Pierson uses is something he calls PiersonBucks, generic-looking signed checks worth \$50. This can be used toward paying off a bill or receiving a free whitening. If one of Dr. Pierson's patients refers a new patient who makes an appointment, the referring patient receives a PiersonBuck. "It's very effective and easy to explain," Dr. Pierson says.

PiersonBucks even have several spin-offs, including gift certificates to local restaurants or movie passes. "We tell them, refer six patients and get a free whitening treatment." With so many elective and cosmetic procedures not covered by insurance, Dr. Pierson says the PiersonBucks have been very successful in bringing—and keeping—new patients into the office.

#### **Know your community**

Be aware of your patients' general income level and demographics and tailor your marketing plan to fit their needs. If you practice in a working-class community, your patients may be less interested in cosmetic dentistry and full-mouth reconstruction than in a more affluent neighborhood.

If you have a large non-English-speaking patient base, you may want to hire multilingual staff members. Patients will feel more comfortable talking about dental and health issues in their native language, according to Neil J. Gajjar, DDS, who practices in Mississauga, Ont., Canada. Dr. Gajjar's staff speaks five different languages. "Speaking the same language as the patient automatically makes them feel more at home," Dr. Gajjar says. "We notice that patients book appointments when that particular staff member is working."

If you have a large number of patients of a certain religion or ethnic group, you might wish to tailor your office design to those principles, such as Feng Shui or Vastu Shastra, to make those individuals feel more comfortable in your office.

Getting involved in your community is another way to spread your name around. Sponsor local youth sports teams, perform community service, or offer free screenings for local charity groups. "People like to see their dentist at functions and events," Dr. Gajjar says. "Plus, it will remind them that they need to visit you." Offer your time and service at school health fairs or sports screenings, and turn kids into mini-marketers by sending them home with magnets, toothbrushes or business cards. Dr. Pierson says, "It's more worthwhile to give up an hour of your time doing that than to run an ad that costs two or three times [your hourly earnings] and might not get you any patients."



## **Practice Issues**

#### Put your plan in place

Marketing dos and don'ts for your office

Keep it simple. If you can't explain your referral program in a few sentences, then it's too confusing for patients to remember.

Beware bargain hunters. Complimentary cleanings or whitening treatments may get patients in the door, but many will just be looking for the best deal or to spread their dental bill around several offices. They won't be the long-term patients you want to

Don't promise more than you can deliver. Patients may come to expect free gifts all the time if you shower them with specials and freebies. It's the service and care you give that should keep them in your practice.

Ask for help if you need it. If you don't feel comfortable coming up with a marketing plan on your own, enlist the help of a marketing or practice management consultant to generate ideas and action. But be careful to make sure that the plans they devise fit your needs and goals for your practice.

#### Get personal

Make your patients feel that you care about them personally. They will remember acts of kindness before all the freebies. Sending birthday cards and remembering important events will make patients feel that you're individually invested in them. "Patients will

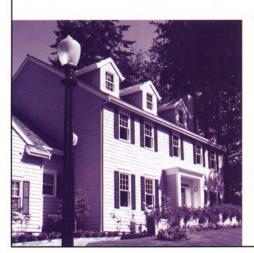
remember that personal touch," Dr. Pierson says.

And while you keep tabs on your patients, you should keep them up to date about you and your practice. Through a newsletter, tell patients about new skills or new technology or employees you hire—anything about the

# Help protect your assets And your family's future.

Get the AGD coverage you need.

AGD has teamed up with JLT Services and Long Term Care Quote to offer a variety of Long Term Care coverage options for Academy members, their spouses and their family members.



Call 1-800-587-3279

or visit agd-jlt.com to request policy comparisons and price quotes.



**Endorsed Member Benefit Program** 

AGD Group Insurance Office ©2003 JLT Services Corporation

#### Offer conveniences

Your patients are busy, just like you, and they may not come back if you waste their time. But patients will remember when you made their lives easier. In addition to installing radios or televisions in each operatory, consider adding wireless Internet access in the waiting room and operatories, allowing patients to surf the internet. Remind your patients about their appointments through e-mail, so they can easily enter those dates into a personal data assistant (Palm Pilot).

Allow your patients and potential patients to find more about you by creating a Web site. Potential patients who are looking for a dentist will find you through search engines, says Dr. Gajjar. If you create a Web site, make sure it has an easy address to remember (like www.driones.com) and that it will be picked up by major search engines like Google and Yahoo. And if you don't feel comfortable designing a Web site yourself, contact a local Web developer. The AGD has developed "Member Web pages" which allows you to create one page of information about you and your practice. It can be customized and then set up to link to your site. Go to www.agd.org/ members.only/agdBuilder/start.html.

#### **Beyond the Yellow Pages**

A large ad in the Yellow Pages is an expensive route to take and typically doesn't yield as much of a return as other forms of advertising. If you must, Dr. Persichetti suggests making the ad no larger than a business card.

Other print ads may be even more effective. A recurring ad in the local newspaper keeps your name at potential patients' fingertips every time they read the news. They may forget radio or TV ads, but they will look through a newspaper or magazine when searching for a dentist. Dr. Pierson writes informative articles about periodontal disease and other dental problems in the local newspaper. Dr. Gajjar has been successful in advertising in bridal magazines. "So many men and women have come to us for whitening prior to their wedding," he says.

No matter how you choose to market your practice, be sure to create a plan that suits your own personality and attitude. Set yourself apart from the rest of crowd, but don't compromise care, integrity or your practice's identity.

Celeste Miller is a freelance writer based in Portland, Ore. She can be reached at agdimpact@agd.org.

# k Second Ids in Mistrial



of murder g, especially

icted of secer in 2000 and with no eligior five years. was ordered he B.C. Court ist year proseed improper ccused.

w seats apart, Ellard families by the decilan emotional bing trial that

nded in cus-

tody until Wednesday to begin the process that could lead to a new trial for the murder in suburban Victoria in November, 1997. Ellard admitted she was a key participant in the swarming of Virk under the Craigflower Bridge that was a result of friends hearing rumours about the victim. But she denied she followed her, inflicted a second beating and then drowned her in an inland waterway.

As spectators were emptying the downtown Vancouver courtroom, Ellard's mother, Susan Pakos, told Virk's mother, Suman, she was sorry the process would continue.

Moments later, Tarsem Pallan, Virk's grandmother, hugged Pakos and her husband.

"I'm exhausted. Just exhausted," George Pakos, Ellard's stepfather told reporters.

Ellard's lawyer, Robert Claus, said his client was "disappointed that it's not an acquittal.

"She wishes it was over and it's not," said Claus, adding he hopes there's not a third trial.

"It's been as good a case as they could put together," Claus said of the crown. "I don't think it gets any better for them than it was this time.

"It (a third trial) would be extraordinarily difficult for everyone."

# Mississauga Dentist Receives Prestigious Fellowship from Academy of General Dentistry

Chicago, USA: The Academy of General Dentistry (AGD) announces that Neil J. Gajjar, DDS, of Mississauga, Ontario, received the prestigious Fellowship Award in a Convocation ceremony held

has now joined an elite group of more than 13,400 renowned professionals who have received Fellowship honors to date. Dr. Gajjar graduated from Howard University, Washington, DC The AGD is a non-profit organization of more than 37,000 general dentists dedicated to staying up-to-date in the profession through continuing education. This commitment to lifelong learning keeps dentists informed about



(Right to left) Dr. Neil J. Gajjar, Vice President of the OAGD; Dr. Elio Filice, President Elect of the OAGD; Dr. Peter Bastian, Regional Trustee AGD; Dr. Tony Mancuso President of the OAGD, Dr. Emma Yu, PACE Coordinator for the OAGD

during the AGD's Annual Meeting on July 10 in Anaheim, California.

In order to earn this great honor, Dr. Gajjar completed 500 hours of continuing dental education, passed a comprehensive written exam and fulfilled five years of continuous membership with the AGD. The Fellowship Award symbolizes excellence in the dental profession and a commitment to providing exceptional patient care. Dr. Gajjar

in 1999 and currently practices dentistry in Mississauga. In addition to the AGD, Dr. Gajjar is a member of the Canadian Dental Association, Toronto Implant Study Group, fellow of the Academy of Dentistry International and founding member of the Ontario Study Club of South Asian Dentists. At the Canadian Academy of Dental Hygiene, he was an oral and pathology clinical instructor in 2002.

the latest research, technologies and products in dentistry. Since 1952, the AGD has risen to the forefront of the profession to build a solid reputation as the premier organization for general dentists. A general dentist is the primary care provider for patients of all ages and is responsible for the diagnosis, treatment, management and overall coordination of services related to patients' oral health needs.

# of South Asians (CCASA)

lamilton Chapter)

W (ages 16 - 25 yrs.)

# r & Music Night

quet Hall Brampton , Time: 5:30 p.m. raw Surprise Gifts

Children \$10/(5-10yrs.) singing, Dance, Comedy etc.

II: 905-820-4062

#### TIME TO ACT!

Continued from page A3

(advice from a now successful immigrant).

Make Canadian friends outside your ethnic community. Most neighbours, friends and relatives. You can organize peaceful demonstrations, with picketing, posters and information to protest as allowed by Canadian law.

Know the power of the internet. Web-sites like intersearchable web lists of employers with unsettled pay claims, legal and employment resources, contract young lawyers/interns to settle claims quickly, publish articles in ethnic/community newspapers advising on immigrant rights.

#### **OAGD News**

#### Canadian Dentists Attended Academy of General Dentistry 2004 Annual Meeting

CHICAGO (July 19, 2004) – Canadian representatives of the Academy of General Dentistry (AGD), a non-profit organization dedicated to promoting quality oral care, met in Anaheim California from July 7 though July 11 for the 2004 Annual Meeting . More than 100 Canadian men and women gathered to strengthen their shared commitment to providing the best possible dental care to patients in Canada.

Onsite in Anaheim, more than 60 clinicians (including 5 from Canada) presented the latest developments in oral health and technology. Attendees took advantage of five days of 31 participation courses and were able to network with other dentists and leaders of their local dental groups.

#### Canadian AGD Members Meet with Canadian Dental Association President

Onsite in Anaheim, a number of Canadian AGD representatives met with Alfred Dean, DDS, president of the Canadian Dental Association, to discuss issues such as cooperation between the AGD and the CDA to better serve both patients and the profession

"Dr Dean was very impressed with the quality of post graduate education offered at the Academy's Annual Meeting and the dedication of the many Canadian members achieving their Fellowship and Mastership" Peter Bastian DDS, MAGD, Canadian Trustee of the AGD.

#### Canadian AGD Members Receive Awards

Also in Anaheim, AGD presented continuing education awards to a number of Canadian AGD members. Ten Canadian dentists received Fellowships, which meant they completed 500 hours of continuing dental education and passed a comprehensive written exam given by the AGD. Two Canadian dentists received Masterships. These dentists must complete more than 1,100 hours of quality continuing dental education in the 16 disciplines of dentistry, including 400 hours of hands-on courses, to earn the Mastership Award.

The consumer section of the AGD's Web site, www.adg.org, can help consumers learn more about AGD Fellows and Masters. Consumers also can get names, address and phone numbers of up to three general dentists, by calling 1-877-2X A YEAR or by visiting the AGD's Web site.

The AGD is a non-profit international organization of more than 37,000 general dentists dedicated to staying up-to-date in the profession through continuing education. This commitment to lifelong learning keeps dentists informed about the latest research, technologies and products in dentistry.

Since 1952, the AGD has risen to the forefront of the profession to build a solid reputation as the premier organization for general dentists. A general dentist is the primary care provider for patients of all ages and is responsible for the diagnosis, treatment, management and overall coordination of services related to patients' oral health needs.



FellowMaster: Fellows and Masters in California at the Convocation Ceremony, (Left to Right) Drs. Alexander Fu, Milton Cohen (Master), Edward Lee, Nadar Shahbaz, Martin Kushner, Don Collins (Master), Emma Yu, & Neil Gajjar. Absent were: Joanne Baldos, Evelyn Elsey, and Ronald Yim.



Board: (Left to Right) Dr. Neil J. Gajjar, Vice President of the OAGD; Dr. Elio Filice, President Elect of the OAGD; Dr. Peter Bastian, Regional Trustee AGD; Dr. Tony Mancuso President of the OAGD, Dr. Emma Yu, PACE Coordinator for the OAGD.



Gala: (Left to Right) Dr. Emma Yu, PACE Coordinator for the OAGD; Dr. Neil J. Gajjar, Vice President of the OAGD; Dr. Peter Bastian, Regional Trustee AGD; Mrs. Janet Dean; Dr. Alfred Dean, President of the Canadian Dental Association.



# Letters

#### Editor's Comment

The Journal welcomes letters from readers about topics that are relevant to the dental profession. The views expressed are those of the author and do not necessarily reflect the opinions or official policies of the Canadian Dental Association. Letters should ideally be no longer than 300 words. If what you want to say can't fit into 300 words, please consider writing a piece for our Debate section.

#### Choice of Treatment

In the President's Column in the March ICDA,1 Dr. Dubé writes that after the dentist has given a patient the required explanations for treatment, "the patient is the one who decides which treatment is best suited for him or her." Does a patient visiting an office which advertises itself as mercury-free have this choice? Parents frequently bring their children to my office because another dentist told them treatment would need to be done under general anesthesia. They were not given the option of premedication or patient restraint. Often patient management wasn't even attempted. In 90% of the cases I have treated, the patients happily received dental treatment without general anesthesia. Too often our practises are influenced by the media, new technology, our personal philosophy, competition between professionals, and the need to meet our bottom line.

I remember a dentist who offered his patients the choice between the Volkswagon, the Chevrolet or the Cadillac treatment. He discussed the pros and cons of each treatment plan and then allowed the patients to make their choice. As you state "our role no longer involves determining the need of patients, but establishing options that meet their expecta-

tions." The operative word here is their.

Dr. Robert E. Patton Vancouver, British Columbia

#### Reference

1. Dubé L. To care or not to care? J Can Dent Assoc 2004; 70(3):145.

#### Kudos for the NOHM Campaign

I would like to take this opportunity to commend CDA and Colgate for this year's great National Oral Health Month (NOHM) marketing campaign. I have had many new patients come to my office making direct reference to the campaign. These patients have seen the National Post supplement, the billboards, and the posters at the bus stops and in underground tunnels. They have visited my office to inquire about their children's development, orthodontics, whitening and cosmetic procedures, and periodontal disease. This is the first time I have seen such a direct result of the marketing campaign. I thank both CDA and Colgate for their efforts, which have resulted in increased patient flow to my office. I am happy to see our membership dues used to benefit members and am proud to be a member of CDA.

Dr. Neil J. Gajjar Mississauga, Ontario

# Passport for Low-Fee or Free Services

Agencies and organizations that target services (e.g., housing, food bank, athletic programs, library, transit) to people in financial need often use an eligibility test to determine if the applicants fit their criteria. In Calgary, a group of agencies offering low-fee or free services is examining the idea of using a common eligibility

test and developing a common 'passport' for clients.

There are some obvious advantages. Clients would undergo the test only once to get a passport that would give them access to a host of services. By the same token, each agency could increase service delivery by reducing resources spent reviewing eligibility.

However, the challenges are significant. Agencies offering high-value services require a more extensive eligibility check (i.e., more intrusion into financial affairs). In addition, some issues are important to individual agencies, but unimportant to others (e.g., we exclude families with dental insurance).

As we struggle with this idea, I wonder if other communities have investigated or implemented anything like this 'passport' concept? Surely this issue is not unique to Calgary. I'm very interested in the experiences of others, in the hope that they may help us.

Dr. Luke Shwart Manager, Community Oral Health Services Calgary Health Region Calgary, Alberta E-mail: luke.shwart@calgaryhealthregion.ca

#### Déjà Vu: Dentists Needed in Dubreuilville

It's hard to believe it has been 44 years since I started practising dentistry in Dubreuilville (the old townsite) before Highway 17 opened. At the time, the Ontario Junior Red Cross sponsored 3 dental coaches throughout Northern Ontario. We took over from Dr. Russ Bray (U of T 5T9) in June 1960. Dr. Douglas Beaton and Dr. Douglas Heathfield were the other 2 coaches; they were located in Temagami and Noelville. In July we moved to Beardmore (for 11 months) via the Algoma Central Railway. The people in Dubreuilville were very hospitable

#### Members in the News

The Members in the News section is intended to keep readers informed of their colleagues' accomplishments. It features pertinent announcements as space permits. Submissions may be sent to the attention of the Editor-in-Chief.

#### Forensic Expert Edits Textbook

Dr. Robert Dorion of Montreal is the editor of the first stand-alone textbook on the subject of bitemark evidence.

Bitemark Evidence compiles the expertise and recommendations of a team of 21 specialists from disciplines ranging from forensic odontology, DNA analysis, pathology and jurisprudence.

Using numerous case studies and photographs, *Bitemark Evidence* deftly illustrates the many issues involved in bitemark recognition. The textbook explores the history of bitemark evidence, salivary DNA, genotypic comparison of oral bacteria and the legal implications of the discipline.

Dr. Dorion is a founding member and Diplomate of the American Board of Forensic Odontology as well as a distinguished fellow of the American Academy of Forensic Sciences and a fellow of the Canadian Society of Forensic Science.

#### AGD Awards Fellowships in California



L. to r.: Dr. Neil J. Gajjar, vice-president of the Ontario Academy of General Dentistry (OAGD); Dr. Elio Filice, president-elect of the OAGD; Dr. Peter Bastian, regional trustee, AGD; Dr. Tony Mancuso, president of the OAGD, Dr. Emma Yu, accreditation chair for the OAGD.

In July, Canadian representatives of the Academy of General Dentistry (AGD) met in Anaheim, California, for the 2004 Annual Meeting.

More than 100 Canadians gathered to strengthen their shared commitment to providing the best possible dental care to patients in Canada. Over 60 clinicians, including five from Canada, presented the latest developments in oral health and technology. Canadian AGD representatives met with CDA president Dr. Alfred Dean, to discuss ways to further connections between AGD and CDA.

The AGD presented continuing education awards to several CDA members. Most received fellowships, in recognition of completing 500 hours of continuing dental education coursework and passing a comprehensive written exam administered by the AGD. Two dentists received masterships, after completing more than 1,100 hours of continuing dental education in the 16 disciplines of dentistry.

CDA members awarded AGD fellowships were: (in alphabetical order) Drs. Joanne Baldos, Milton Cohen (mastership), Don Collins (mastership), Evelyn Elsey, Alexander Fu, Neil Gajjar, Martin Kushner, Edward Lee, Jean-Paul Rabbath, Nader Shahbaz, Ronald Yim and Emma Yu.

The AGD is a non-profit international organization of more than 37,000 general dentists dedicated to promoting quality oral care and staying up-to-date in the profession through continuing education.

#### CDA's definition of oral health

Oral health is a state of the oral and related tissues and structures that contributes positively to physical, mental and social well-being and the enjoyment of life's possibilities, by allowing the individual to speak, eat and socialize unhindered by pain, discomfort or embarrassment.

Approved by Resolution 2001.02 Canadian Dental Association Board of Governors March 2001

# **UPDATE**

#### Gilbert's Medical Dental Supply Update

CDA has recently published more information on the status of Gilbert's Medical Dental Supply ("Gilbert's") and its associated companies Dental Wholesalers of Canada Limited and Excel-Dent.

To recap, these companies have declared bankruptcy. If you are still owed money from one of the above companies, you should follow up with your credit card company at your earliest opportunity. Dentists can also add their names to a list of unsecured creditors.

Complete details can be found in the September 22 *CDAlert*, located on the members' side of the CDA Web site. Details can also be found in the News section of the October *JCDA*.

CDA editor-in-chief Dr. John O'Keefe would like to remind dentists that although these companies are no longer operating under the above names, it is conceivable they could re-surface in the dental supply marketplace using a different company name.

With this is mind, Dr. O'Keefe recommends that you only provide credit card details to vendors with whom you have an ongoing business relationship.

To read more about credit card usage at your dental practice, see the latest edition of *Dental TeamWork*, distributed with this month's *Communiqué*.

The Ontario Study Club of South Asian Dentists
Presents

Anaesthetics, Medical Emergencies & CPR

Thursday, September 23, 2004

Payal Banquet Hall 3410 Semenyk Court Mississauga, ON L5C 2P9 T 905.281.8800

Cocktails from 5.30-6.00pm Lecture from 6.00-9.00pm

Registration Fee: \$35 before September 10, 2004 \$55 after September 10, 2004

This Course is open to all Dentists, Hygienists, Assistants, and Office Staff. Registration includes Indian Dinner Cash Bar Available

This event has been made possible by the support of Dentsply Canada, Zoll Medical, The Royal College of Dental Surgeons and the Ontario Academy of General Dentistry. It is both MCDE and AGD approved for three credits.

#### **Anaesthesia and Emergency Prevention**

Course Topics:

Implications resulting from too rapid (less than 60 sec) an injection Significance of ionization and base molecules Factors related to painful injections
Drug-therapy compatibilities and incompatibilities
Eliminating pain associated with naso-palatine injections
Physical factors of the benzene vs the thiophene molecule
Managing medical compromised patients - Malignant hyperthermia
Troubleshooting tips for the operatory
Didactical presentation of the Akinosi and Gow Gates techniques



Haynes Darlington, BSc., Phm. (CCPE)

Haynes Darlington is a consultant for Dentsply Pharmaceutical and an international speaker on Pharmacology with 25 years experience in the world of Local Anesthetics.

Highlights of his extensive speaking engagements include New York City's Oral Health, Programs and Policy (OHPP), 2002 Mid Winter Clinic in Chicago and Ontario Dental Association (ODA) Conventions. Haynes Darlington has attended many workshops on Local Anaesthetics, with opinion leaders both in the United States and in Canada.

His major accomplishment was the rapid growth internationally of Articaine to the Dental Market. His extensive knowledge of Biochemistry and Pharmacology and how these properties interact in the management of pain control in a clinical situation, lends itself to an informative and proactive presentation.

#### Medical Emergencies & CPR

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for the health care provider will be offered as well as the use of an AED for the targeted responder. Finally, a list of all emergency drugs that should be kept in the dental office as mandated by the RCDSO will be presented along with their use. Upon completion, participants will have a good foundation to handle most medical emergencies in the dental office.

 All participants are requested to bring one bath towel for the participation portion of this lecture.



Dr. Neil J. Gajjar, BSc, DDS, FAGD, FADI

Dr. Neil J. Gajjar, born in the province of Newfoundland, graduated with honors from the Stephenville Integrated High School. He went on to complete his degree in chemistry at the University of Toronto where he was named to the Dean's list and named a Faculty Scholar. His doctor of dental surgery degree was completed in Washington, DC, where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar is a certified CPR and AED instructor with the Heart and Stroke Foundation of Ontario. He lectures on managing medical emergencies in the dental office and has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene.

Dr. Gajjar has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, is the Vice-President of the Ontario Academy of General Dentistry, and is an executive on the membership council of the Academy of General Dentistry in Chicago.

Dr. Gajjar is a Fellow of both the Academy of General Dentistry and the Academy of Dentistry International.

# Ontario Study Club of South Asian Dentists

MISSISSAUGA:

On September 23rd, 2004 the Ontario Study Club of South Asian Dentists (OSCSAD) held their 3rd seminar at Payal Banquet Hall in Mississauga. With over 200 registrants, this event proved to be their largest attendance to date. Participants included dentists, dental hygienists and dental auxiliary staff. Upon completion of the seminar, the participants received extensive train-

ing on the management of Medical Emergencies and were entitled to attain CPR certification. OSCSAD would like to thank its guest lecturers - Dr. Neil J. Gajjar and Mr. Haynes Darlington for providing their

expertise on such a successful evening.

The Ontario Study Club of South Asian Dentists was formed in 2003 as a non-profit, volunteer organization for dentists of South Asian origin for the purpose of Continuing Education. The group plans on building upon its recent success with future educational and social events. Details of upcoming events can be found at the Ontario Academy of General Dentistry's webpage: www.ontarioagd.org



# GETTING TO INDIA

#### Mastertrack – Anterior and Posterior Aesthetics November 2004

The Ontario Academy of General Dentistry held its Mastertrack module on Anterior and Posterior Aesthetics in Niagara Falls. The course, held at the Renaissance Fallsview, commenced on Thursday, November 4 and ended on Sunday, November 7th. The three day participation course was attended by 14 dentists from as far as Nova Scotia and Manitoba in Canada and Orchard Park in the United States.

The Mastertrack is a series of participation modules on specific disciplines of dentistry designed to train dentists on advanced dental procedures and help get Fellows of the Academy their Mastership.

The first day of the module consisted of case presentations by participants of the previous module on oral surgery. Twelve participants presented cases ranging from extraction of 8's to removal and biopsy of soft tissue pathology. On Friday, Dr. Don Collins, DDS, MAGD lectured on Posterior Aesthetic dentistry with CEREC. In the afternoon, the participants went to Dr. Mancuso's office to prep, design, and mill restorations using the CEREC -3D. Saturday and Sunday of this course was presented by Dr. Tony Mancuso, DDS, FAGD, FADI, FPFA. He lectured on Anterior Aesthetics and supervised the participants as they diagnosed, prepared and temporized anterior aesthetic cases.

The module was enjoyed by all and participants and look forward to the next module on Removable Prosthetics and the Special Needs Patient from April 29 to May 1, 2005. For more information on this series, please contact Mrs. Debby Mancuso, Mastertrack Coordinator, at 905-734-9901.



#### Natural-looking aesthetics is our focus

The Rotsaert Team not only understands the importance of fit, form and function in a restoration, but of equal importance, they understand the aesthetic challenges which are vital to the satisfaction of your patients.



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The Oral Surgery Module Mastertrack held last May was a huge success. Above we see some of the keen partecipants.

Trustees. The initial findings will be compiled into guiding principles that follow the mission of the organization.

While we still have more data to come in January 2005, this was a terrific inauguration. This market data allows the AGD to reenergize for tomorrow's challenges and opportunities. The results confirmed that what we believe the AGD needs to accomplish is in tune with what our members and nonmembers are trying to tell us.

#### **Principles of Leadership**

Recognizing these critical needs the Board of Trustees unanimously voted to embrace the following eleven (11) "Principles of Leadership" decision making (or governance principles):

- 1. Trusteeship\_Sitting in trust for others is the role of the board. The board is accountable to those who could be corporate owners, the community as owners, or members of an association;
- 2. Authority resides in the group, not individuals;
- 3. A board decision is speaking with ONE voice;
- 4. Speak positively about the strategic outcomes; stay out of strategies EXCEPT to restrict or set boundaries for what is acceptable in activities or circumstances. Limitations are stated in the negative;
- 5. Decide the most general issues in each area before deciding more specific issues in any area. In creating restraints, the board is more and more specific when it wants to constrain the choices of the Executive Director and President;
- 6. Stop at the level where you can accept any reasonable interpretation of the policy just created;
- 7. Where the board stops speaking on outcomes and strategies, the Executive Director is empowered to make all further decisions; or Where the board stops speaking on board process and relationships, the President is empowered to make all further decisions;
- 8. Only monitor against criteria already set;
- 9. A board's major work is with outcomes determination, prioritization and linking with the ownership;
- 10.The board's job description is its perpetual agenda. From this an annual agenda developed which, in turn, becomes the stimulus for individual meeting agendas;
- 11. The board develops a plan for accomplishing its own work.

This Strategic Futures Initiative will culminate in a spring 2005 (April 14-16) Strategic Futures Conference of all AGD stakeholders. Approximately 150-200 stakeholders will be asked to set the strategic direction and priorities for the organization. This will allow the Board of Trustees to make knowledge-based decisions. Consequently, the AGD can move from the concept of being a "One-size-fits-all" organization to being more nimble and responsive to our members' needs. We will be able to make strategic based changes without losing the organization's rich 52-year history.

It is important that you realize the AGD leadership is committed to ensuring value and memorable experiences for our membership. We are all excited about these steps. If you have any questions about the process, please call or e-mail so that we may continue this in a positive direction.

#### **CIDC -OAGD Alliance Created**

On October 1-2 2004 Dr. Tony Mancuso and Dr. Peter Bastian joined an outstanding list of speakers/presenters at the annual Canadian International Dental Congress. The Canadian International Dental Congress mission is to bring together the clinical and technical aspects of General Dentistry in an affordable, professional melieu. The OAGD Board is excited about the new alliance it has created with the Congress and is looking forward to 2005 when it will hold its Annual General Meeting and CE lecture components at the Congress as a partner.























Mississauga Cable 10 Title: Cosmetic Dentistry

Air Date: November 22 -26, 2004

Duration: 5:53 min

Location: Dr. Gajjar's Office



Click on video box to play clip.

#### MEMBERSHIP FORM (one per person)

| Name:  |                         |
|--|-------------------------|
| Address:   |                         |
| City:  | Postal Code:            |
|  | Fax:                    |
| E-mail:  |                         |
| ☐ Dentist \$ 229.00 ☐  | Dental Staff \$ 49.00   |
| □ Students FREE □  | 1st year DDS Grads FREE |
| Payment by Credit Card:  MC VISA AMEX #:  Expiry Date:         |                         |
| All credit card charges will be posted as Gajjar Dentistry PC. |                         |
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| The South Asian Dental Association                             |                         |
| 16-735 Twain Avenue, Mississauga, ON L5W 1X1                   |                         |
| T. 905.564.2021 F 905.564.2026                                 |                         |
| Signature:   |                         |

Please RSVP to sadaevents@gmail.com at least seven days prior to each course to secure your seat and allow us time to prepare attendance certificates for you.

No Refunds on Membership fees. SADA reserves the right to cancel any course.



Orthodontic Supply











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- · Membership fee includes attendance to all courses.
- Indian Buffet Dinner / Cash Bar at every evening course.
  - Evening courses qualify for 3 CE credits
- · 2 Bonus Early Bird Courses and Discounted Golf Day.
- Free admission to the International Dental Congress for members.

All courses are held on Thursday evening from 6:00 to 9:00pm at Payal Banquet Hall, 3410 Semenyk Court, Mississauga, 905.281.8800



2005-2006 CONTINUING EDUCATION CALENDAR OF EVENTS





THURSDAY, FEBRUARY 24, 2005 Sweeping Away the Myths:

Separating Fact from Fiction in Ortho with Dr. Richard A. Litt Sponsored by R&S Labs and Orthodontic Supply of Canada Course Co-ordinator: Dr. Pravin Patel



THURSDAY, APRIL 07, 2005 Lasers in Dentistry

Learn about the applications of lasers in the field of dentistry Sponsored by Henry Schein Arcona Course Co-ordinator: Dr. Vageesh Sabharwal



SATURDAY, JUNE 04, 2005 OAGD/Assante Golf Tournament @ Royal Woodbine

Discounted Fee \$49 Limited Attendance (1 CE point)
Sponsored by Assante

Course Co-ordinator: Dr. Heena Vyas / Dr. Neelema Malhotra



THURSDAY, SEPTEMBER 15, 2005

OPENING GALA - Digital Symposium by Patterson Dental

The opening evening of 2005 presenting Digital Radiography from almost every manufacturer. Learn the pros and cons of all the equipment and see whats right for you. Unbiased presentation followed by College guidelines on digital recordkeeping.

Course Co-ordinator: Dr. Neil J. Gajjar



FRI-SAT, SEPTEMBER 16-17, 2005
International Deptal Congress at the Renaissance

International Dental Congress at the Renaissance Toronto Airport

Free Admission to SADA Members (60 Exhibitors / 30 Speakers) Friday 8:00-5:30 Gala 5:30-7:00 Saturday 8:30-4:30 Sponsored by Spectrum Magazine/Ontario AGD



THURSDAY, OCTOBER 20, 2005 Efficiency in Today's Endodontics Evening with Dr. Rony Dagher Sponsored by Tulsa Dental

Course Co-ordinator: Dr. Sanjay Uppal



THURSDAY, DECEMBER 1, 2005
Creating the Illusion of Reality with Dr. Lou Graham
A hand-on approach to seamless direct and indirect Restorations
Sponsored by Dentsply Canada



THURSDAY, JANUARY 26, 2006
Office Design, Construction and Maintenance
Dr. Tony Mancusco with Rita Valente and Ken Croney

Sponsored by Ash Temple

Course Co-ordinator: Dr. Girish Hattay

Course Co-ordinator: Dr. Anupama Reddy



THURSDAY, FEBRUARY 16, 2006 CPR/AED/Medical Emergencies with Dr. Neil Gajjar A refresher course for all dental staff

Keeping More of What You Earn with Mike Lakhani Sponsored by Assante

Course Co-ordinator: Mrs. Griha Craveiro, RRDH





THURSDAY, MARCH 23, 2006 CEREC Technology for your Dental Office

Dr. Steven Tsotsos with Gerry Crandles Sponsored by Patterson Dental Course Co-ordinator: Dr. Rina Kotecha



THURSDAY, APRIL 20, 2006
Oral Surgery Evening with Dr. Larry Gaum
How to Perform Oral Surgery the Easy Way
Your Health, Your Wealth and Your Dental Practice
with Sanjeev Duggal

Sponsored by Investment Planning Councel Course Co-ordinator: Dr. Perminder Dhaliwal



#### **OAGD NEWS**

On January 27-28th January, 2005 the Academy of General Dentistry in conjunction with the South Asian Dental Association (SADA) held a two-day continuing education event at Payal Banquet Hall, Mississauga. The first session was comprised of an evening meeting featuring two speakers; Assante Financial and Dr. David Federick.. Brian McCallum, representing Assante, lectured participants on tax strategies that are beneficial to today's dental professional. This was followed by Dr. Federick's two-part session discussing the restoration of decimated teeth using Post and Cores. Dr. Federick, a graduate of the University of Notre Dame, maintains a private practice in Southern California limited to aesthetic dentistry, periodontalprosthetic rehabilitation, and dental implant reconstruction. Participants in the seminar gained insight into the continual evolution in the field of prosthodontics. Furthermore, the hands-on nature of the course allowed individuals to use materials and techniques illustrated by Dr. Federick. The AGD wishes to extend its thanks to all the participants, speakers and Coltene-Whaldent for providing the supplies and materials.



Dr. Frederick in action





#### February 25th, 2005

On Thursday February 24th, 2005 the South Asian Dental Association (SADA) had the privilege of hosting an Orthodontic seminar with the renowned Dr. Richard Litt from Michigan. The lecture, the first of 11 sessions being organized by SADA for the 2005-6 year, was held at Payal Banquet Halls in Mississauga. The seminar attracted approximately 70 dental professionals from around the GTA and as far as London, Ontario.

Dr. Litt is the founder of the Faculty of Orthodontic Research and Continuing Education. As an orthodontist with over 30 years of experience and treating thousands of cases, Dr. Litt has accumulated a wealth of knowledge that he was willing to share with SADA members. This introductory course provided a foundation

for his 3 part, 11-day seminar series which he has presented to dental professionals worldwide.

Fortunately, Dr. Litt is bringing his unique brand



of teachings to Toronto over 3 sessions in April, May and June 2005. Some of our existing SADA members have completed this series from Dr. Litt and this has allowed them to enter the field of Orthodontic treatment with relative ease. Dr. Litt also offers study-group programs in Ontario which allows the dentist the ability to converse personally with the orthodontist in treatment planning their various cases. This lecture was very well received by all in attendance. Further information can be found at www.forceint.com.

SADA wishes to thank all of its members for attending, as well the sponsors, Orthodontic Supply of Canada and R&S Dental Labs. SADA would also like to thank Dr. Litt for clearing up many of the myths in Orthodontics. For more information regarding upcoming SADA events please contact sadaevents@gmail.com or download the SADA brochure from http://www.ontarioagd.org/sada.pdf

Event Date: June 4, 2005

**Venue: Royal Woodbine Golf** 

Course

**Invitation to: OAGD Members** 

**Activities:** 

Shotgun Start: 8:00am • Lunch and Learn session =

1 CE credit

Discount to OAGD membership \$49.00 - limited

attendance

Believe It!

Sponsorship by Assante Financial Management Ltd., Mike Lakhani



# Non-Council Members Selected for College Committees

Members of the various College committees were also selected by the Executive Committee and ratified by Council.

#### **AUDIT COMMITTEE**

Dr. Larry Parker, Chair

Dr. Philip Watson

Evelyn Laraya

Dr. Cam Witmer, President

(ex-officio)

#### **COMPLAINTS COMMITTEE**

Dr. Hartley Kestenberg, Chair

Dr. George Grayson

Dr. Ted Schipper

Kelly Bolduc-O'Hare

K.S. Joseph

Evelyn Laraya

Dr. John Anthony (non-Council)

Dr. Les Priemer (non-Council)

Dr. Richard Speers (non-Council)

#### **DISCIPLINE COMMITTEE**

Dr. Philip Watson, Chair

Dr. Stan Kogon, Vice-Chair

Dr. Sven Grail

Dr. Albert Bouclin

Mary Ann Labaj

Stan Spencer

Mohammed Brihmi

Ryan Clarke

Ben Wiwcharyk

Dr. Neil Gajjar (non-Council)

Dr. Robert Hindman (non-Council)

Dr. Jimmy Ho (non-Council)

Dr. Julian Tsafaroff (non-Council)

Dr. Katherine Zettle (non-Council)

#### **ELECTIONS COMMITTEE**

Krystyna Rudko, Chair Mary Ann Labaj

#### FINANCE, PROPERTY AND ADMINISTRATION COMMITTEE

Dr. Bohdan Kryshtalskyj, Chair

Dr. Randy Lang

Dr. Marvin Klotz

Dr. Cam Witmer, President

(ex-officio)

#### FITNESS TO PRACTICE COMMITTEE

Dr. Randy Lang, Chair

Evelyn Laraya

Dr. Peter Kalman (non-Council)

#### LEGAL AND LEGISLATION COMMITTEE

Ryan Clarke, Chair

Dr. Elizabeth MacSween

Dr. Sven Grail

Dr. Ted Schipper

Dr. Cam Witmer, President

(ex-officio)

#### PATIENT RELATIONS COMMITTEE

Dr. Larry Parker, Chair

Mary Ann Labaj

Mohammed Brihmi

Dr. Charles Morgan (non-Council)

Dr. John Lau (non-Council)

#### QUALITY ASSURANCE COMMITTEE

Dr. Randy Lang, Chair

Dr. Bohdan Kryshtalskyj

Dr. Les Armstrong (non-Council)

Dr. Walter Yates (non-Council)

#### **REGISTRATION COMMITTEE**

Dr. Elizabeth MacSween, Chair

Dr. Frank Stechey

Dr. Albert Bouclin

Kelly Bolduc-O'Hare

#### PROFESSIONAL LIABILITY PROGRAM COMMITTEE

Krystyna Rudko, Chair

Dr. Stan Kogon

Dr. Ronald Yarascavitch

(non-Council)

Dr. Gordon Sylvester (non-Council)

Dr. Steven Cohen (non-Council)

Dr. Domenic Belcastro

(non-Council)

Dr. Mary Krywulak (non-Council)

## OAGD

#### NEWS

The keynote speaker for the evening was Dr. Larry Tenaschuk from Milton, Ontario who practices laser dentistry. Dr. Tenaschuk provided the audience with an insight into the everincreasing applications of lasers in a modern dental practice. Many of those in attendance admitted to being somewhat skeptical regarding the use of lasers in the dental office prior to the presentation by Dr. Tenaschuk. However, many dental profes-



sionals left that evening with an understanding that lasers are becoming increasingly popular in the dental field. Dr. Tenaschuk demonstrated numerous soft and hard tissue procedures which he performs daily in his practice. In

many instances, lasers provide the patient with less invasive, less painful and more tolerable procedures. A laser dentist since 1995, Dr. Larry Tenaschuk's honesty and candor shed much insight into dentistry's newest technology. SADA would like to extend thanks to Dr. Larry Tenaschuk for an excellent presentation, the representatives of Henry Schein Ash Arcona and the Institute for Laser Dentistry for sharing their expertise and vision into the exciting field of laser dentistry.

#### Dentists Unite to the Benefit people locally and abroad

On Saturday April 23rd, 2005 executive members of the South Asian Dental Association (SADA) and the Ontario Academy of General Dentistry (OAGD) attended a Tsunami relief gala at the Sheraton Hotel, Richmond Hill. The organizers of the event, titled "After the Wave", were the Medical Institute for Tamils (MIFT). MIFT represents a non-profit organization of Canadian physicians and dentists of Sri Lankan descent. Founded in 1998, this volunteer organization has sent teams of physicians and dentists to Sri Lanka to provide medical and dental assistance to communities affected by the civil war. However, it was the unfortunate tragedy that transpired on December 26th, 2004 that served as the primary focus of this particular gala. The evening was comprised of a cocktail reception, silent auction, and formal dinner followed by dancing and a midnight sweet table. With over 900 people in attendance, including numerous dignitaries, this event was a resounding

success. The South Asian Dental Association and Ontario AGD both applaud the immense humanitarian efforts that members of MIFT have displayed during this catastrophic event. SADA also attained recogni-



tion as an official sponsor for this charity event.

On May 4, 2005 Dr. Neil Gajjar and Dr. Sanjay Uppal of the Ontario AGD Board of Directors attended The Dentistry Canada Fund (DCF) Gala at the Fairmont Royal York Hotel. Dentistry Canada Fund is a charity for oral health in Canada. DCF's mission statement is to create and operate a fund for the citizens of Canada which assists in the encouragement of optimal oral health through education, research and promotion/public outreach programs.





(left) Dr. Sanjay Uppal from the AGD meets with Dr. Harinder Sandhu, Dean of Dentistry, University of Western Ontario at the ODA Presidents' Gala. (right) Dr. Gajjar and Dr. Uppal with Mr. Ken, Mr. Neil Brian Allen, Mr. Cy Elborne, Dr. David Mock, and Melissa Summerfield.

#### May

May 26, 2005; 6:30pm- 9:30pm Esthetics in Implant Restorations, Dr. Suzanne Caudry Sponsor: Nobel Biocare Contact: Dr. Marchello, 416-316-4849 AGD members: N/C Non-AGD members: \$75

#### June

June 2, 2005; 6:30pm- 9:30pm Interceptive Orthodontics, Dr. Brock Rondeau Tax Matters for the Dental Professional, Mike Lakhani Sponsor: Assante Contact: Dr. Marchello, 416-316-4849 AGD members: N/C Non-AGD members: \$75

June 4, 2005; 7:30am-4:00pm OAGD/ASSANTE Golf Tournament, Royal Woodbine Golf Club Sponsor: OAGD & Assante Contact: Dr. Uppal, 905-564-2021 AGD members: \$49 Non-AGD members: \$99

June 10, 2005; 7:30am- 5:00pm Smile Designs in Aesthetic Dentistry, Dr. Edward Lowe Sponsor: Pro-Art Dental Lab Contact: Nicole MacDonald, 416-469-4121 AGD members: \$250 Non-AGD members: \$295 Dental Staff: \$150

#### September

September 9, 2005; 8:00am- 4:00pm Piecing Together Successful Endodontics, Dr. Ghassan Yared Sponsor: Tulsa Dentsply Dental Contact: Dr. Marchello, 416-316-4849 AGD members: \$125 Non-AGD members: \$295

September 15, 2005; 6:00pm- 10:00pm SADA Opening GALA, Digital Symposium Sponsor: Patterson Dental Contact: Dr. Gajjar, 905-564-2021 AGD members: N/C Non-AGD members: \$99

September 16-17, 2005; 8:00- 7:00pm International Dental Congress Sponsor: Association of Dental Technologists of Ontario Contact: 905-882-5839 AGD members: \$49 Non-AGD members: \$89

September 22, 2005; 6:30pm-9:30pm Invisalign & Your Practice, Dr. Willy Dayan Sponsor: Invisalign Contact: Dr. Marchello, 416-316-4849 AGD members: N/C Non-AGD members: \$75

September 29, 2005; Advancements in Bone Grafting & Sinus Augmentation, Dr. Cameron Clokie Sponsor: Zimmer Dental Contact: Dr. Marchello, 416-316-4849 AGD members: \$49 Non-AGD members: \$75

If you would like your events listed in the AGD Journal please email information at uppal@agd.org.

# Calendar of Even

May 20, 2005

Dr. Neil Gajjar Dentist 16-735 Twain Avenue Mississauga, ON L5W 1X1

Dear Dr. Gajjar,

As we celebrate South Asian Heritage Month, please allow me to commend you on the quality of service that you provide to the community. We have received a number of positive comments.

As a member of the Government of Ontario, we are also working very diligently. Whether investing in health care, education, or other programs, we strive to create a more prosperous society.

Once again, I commend you on your good work.

Sincerely,

S. Cadri, M.D., M.P.P.

# INSIDEAGD

# The AGD can't wait to see what's in store

The future of the Academy of General Dentistry is bright, according to the more than 130 members who recently traveled to Chicago for the AGD2010: *Innovation through Involvement* conference.

The event, the first of its kind for the AGD, was held April 15-17, and was designed to give stakeholders an opportunity to shape the future development of the organization.

New core purpose and value statements were established along with the production of the AGD2010 Strategic Plan. All attendees helped provide the AGD with direction and made innovation a genuine priority.

"The AGD is experiencing a strategic rebirth. It is creating a dynamic organization, providing even better services and benefits," AGD President Thomas Howley, DDS, MAGD, said. "This conference has invigorated and defined the AGD more than any other event since our founding in 1952."

Attendees reviewed and discussed the 2004 AGD Market Research—completed earlier this year—which helped to shape the new AGD2010 Strategic Plan that will be presented to the AGD Board of Trustees in May, and House of Delegates in July. The atmosphere was filled with enthusiasm and excitement about the future of the AGD. The participants of the conference believed it was valuable, as seen in the results of the evaluations.

Minnesota AGD member Mark Malterud, DDS, MAGD, enjoyed having "time to learn more about the AGD" as well as the new friendships created during the weekend.

Many members echoed these sentiments, citing camaraderie as a big reason the conference was such a success.

In a post-conference evaluation, participants noted that their time spent in Chicago was worthwhile to the future of the AGD.

In fact, on a scale of 1 to 5, with 5 being the highest, attendees rated having their viewpoints respected and heard at 4.91. The quality of the AGD2010 Strategic Plan, the networking opportunities and the goals of the conference also received ratings over 4.5.

When asked what he liked about the event, Maryland member and Region 17 president Donald Worm, DDS, MAGD, replied: "The whole conference! A lot was done in a short period of time. (It was) superbly organized."

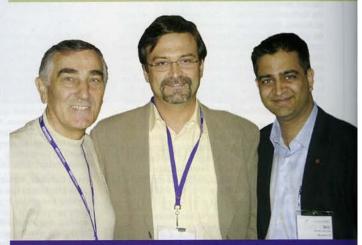
Washington AGD member Linda Edgar, DDS, MAGD, said her favorite part of the conference was the "good feeling of fellowship" and strategic planning.

The AGD2010 Task Force (2010TF) was chaired by AGD Vice President Bruce DeGinder, DDS, MAGD, and was made up of AGD stakeholders from all over the United States and Canada. Responsible for preliminary work for the conference, the 2010TF was dedicated to rejuvenating the AGD and driving the association into the future.

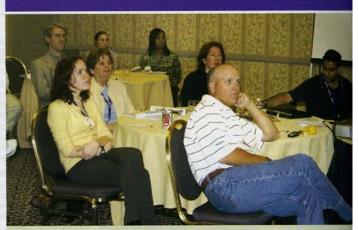
"The members of the AGD are an extremely passionate group of general dentists," Dr. DeGinder said. "They spoke and we listened. They have set the goals and core values for this organization that will take AGD into the future."

In the weeks to come, look for more outcomes from the AGD2010 Conference and proposed AGD2010 Strategic Plan, along with results from the 2004 AGD Market Research, in AGD@Work and on the AGD Web site.

# AGDtwentyten involvement

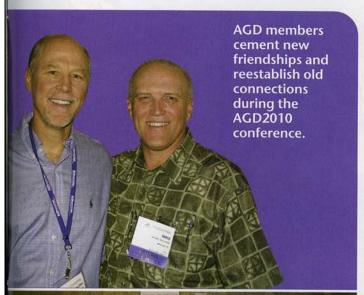


Attendees arrive, ready to have fun and work.



Conference participants and AGD staff members worked together to discover ways to propel the organization into the future.







# Dental reimbursement issues: A message from the Dental Care Council

Perhaps the most important thing a practitioner can do when dealing with insurance companies and other third-party payers is to carefully read all documents that are signed. This includes both contracts and assignment of benefit checks. Signing a contract with an insurance company to become a participating network provider can legally allow that insurance company to engage in practices such as limiting the amount or frequency of reimbursement or even come into your office, inspect your records, and demand repayment. Likewise, even if you are not a participating provider and accept payment from an insurance company by cashing their check, you might be legally committing yourself to terms that you will later find disagreeable. Some contractual arrangements might even allow the insurance company to switch you from one plan that you like to another that you might not otherwise choose to participate in. For instance, United Concordia recently stated in a letter to the AGD that, "We have found that there is no perfect way to recruit a new dental network that will satisfy all prospective members. An 'opt-in,' rather than an 'opt-out' approach may cause some dentists who want to participate to be excluded because they do not read the notice. And personal contact with each dentist to discuss the pros and cons of the new network may be perceived as overly time-consuming and disruptive. We do not believe our opt-out method is any less fair to dentists than other methods." To reiterate, make sure you know what you're signing, and what the legal implications of your signature are. If you have questions or reticence, please contact the ADA's Contract Analysis Service.



A speaker voices his opinion on the future direction the organizations should take.



Final wrap-up: AGD 2010 Task Force members and AGD staff gather 'round following the completion of a successful conference.

www.agd.org June 2005 AGD Impact 31

# International Dental Congress

The Techno-Clinical Symposium & Tradeshow for the Entire Dental Team



Renaissance Toronto Airport Hotel • 801 Dixon Road, Toronto

#### Courses Offered Include:

- OrthodonticsImplantsHygieneBusiness
- Implants
- Cosmetics
- Hands-On
- Live Surgical
  - Webcam Broadcasts DentoGala
- Business/Financial
- Aesthetics
- Dentures
- CPR

World-renowned education at an affordable price.

Registration Fees: \$89.00 in advance; \$129.00 at the door.

Free admission to the Exhibit Floor. For full details contact us at 1-877-882-5840 or 905-882-5839.







#### FRIDAY, SEPTEMBER 16, 2005

#### 9:00am - 11:45am

#### Aging and Wellness - An Update

- Evidence-based, focusing on new research
- Update on changes in the aging process
- Gender biology research
- Oral/systemic interactions
- Health promotion strategies
- Extensive book list and bibliography

Ms. Susan Isaac, RDH, M.Ed
Ms. Isaac received her Bsc in Dentistry from the University of Toronto and
a post graduate certificate in Restorative Dental Hygiene from George
Brown College in Toronto. She also has a Bachelor and Master of
Education degrees from the University of Windsor, Ontario. As an educator
with more than 23 years of clinical experience, Susan has held faculty
positions at St. Clair College in Ontario and Camosum College in British
Columbia



Sponsored by Dental Hygienist Periodontal Study Club of Toronto Philips Oral Healthcare

#### 9:00am - 12:15pm

#### Medical Emergencies and CPR Hands-On Program

- Steps to Follow when you encounter a medical emergency in your office
- Recertification of CPR for the health care provider will be offered
- Use of an AED for the targeted responder
- List of all emergency drugs that should be kept in the dental office as mandated by the RCDSO will be presented along with their use
- Participants will have a good foundation to handle most medical emergencies in the dental office.
- All participants are requested to bring one bath towel for the participation portion of this lecture

Dr. Neil Gajjar

Dr. NeII Gajjar

Dr. Neil J. Gajjar completed his degree in chemistry at the University of Toronto. His D.D.S. degree was completed in Washington, D.C. Dr. Gajjar is a certified CPR and AED instructor with the Heart and Stroke Foundation of Ontario. He lectures on managing medical emergencies in the dental office and has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene. Dr. Gajjar is the President-Elect for the Ontario Academy of General Dentistry, and is an executive on the membership council of the Academy of General Dentistry in Chicago. Dr. Gajjar maintains a private practice in Mississauga.



Additional Fee: \$30 + GST To Register Please Call 905-734-9901

Sponsored by Ontario Academy of General Dentistry

#### 9:00am - 4:30pm

#### Hands-On Endodontics

- Gaining access
- Discussion on the cleaning and shaping revolution
- Demonstration and Hands-On with extracted teeth
- Obturation review: Vertical condensation, injection moulding and thermafil
- Demonstration and Hands-On Obturation of **Prepared Canals**
- Understand and use digital radiography during endodontic treatment
- · Tri-Dimensionally obturate teeth using warm gutta percha
- Appreciate how microscopes aid in modern endodontic treatment
- Appropriately use tapered Rotary files during cleaning and shaping procedures

Dr. Kevin Calzonetti
A Graduate of the University of Detroit Mercy in 1992, Dr. Calzonetti completed a general practice residency at the Hamilton General Hospital. Graduating with honours in November 1997 from the University of Toronto as a certified specialist in endodontics, Dr. Kevin Calzonetti has maintained a private practice limited to endodontics in Stoney Creek, Ontario. He is an instructor at the University of Toronto Graduate Endo Program and lectures throughout Canada and internationally. He is a member of the American Academy of Endodontics. Canadian Academy of Endodontics and the Ontario Society of Endodontics. Dr. Calzonetti is a published author and has been involved in many hands on courses.



Additional Fee: \$195 + GST This includes Admission to the IDC To Register Please Call 905-734-9901

Ontario Academy of General Dentistry

#### 2:00pm - 4:00pm

#### Pursuing Facial Harmony and Beauty with Individual Restorative Smile Designs

• How do we as clinicians and technicians jointly ensure a harmonized aesthetical approach for individual patients in order to complement the existing facial beauty with our restorative smile designs?

#### 3:30pm - 5:00pm

#### Interceptive Orthodontics

PHASE I: Functional Appliances

Mixed Dentition PHASE II Orthodontic Braces

Age 4 - 12

Age 12 - 14

- Posterior crossbites with narrow maxillary arches
- Thumbsucking and tongue thrusting habits
- Class II malocclusions with recessive mandibles
- Deep overbites with bruxism and ear problems
- Mouthbreathing and airway problems

**Permanent Dentition** 

- Anterior crossbites
- Clinical cases utilizing removable as well as fixed appliances including the Schwarz, Banded Hyrax, Anterior Sagittal, Twin Block, Rick-A-Nator, Williams 2000 Series Appliances as well as the new "MARA" and Tandem Appliances.

#### Dr. Brock Rondeau

Dr. Rondeau is one of North America's most sought-after clinician who lectures over 100 days per year around the world. He is the past president and senior certified instructor for the International Association for Orthodontics. He has a private practice, limited to the treatment of patients with orthodontic, orthopedic and TMJ problems. He has published over 23 articles in orthodontic, but problems. He has published over 23 articles in orthodontics. He is an editorial consultant for the International Association for Orthodontics, American Association of Functional Orthodontics and the Journal of Clinical Pediatric Dentistry. Dr. Rondeau was recently inducted into the Academy of Dental Facial Aesthetics and received a Townie Award ("DentalTown") for 2003sts and staff anterior aesthetic diagnosis and treatment.

Sponsored by Rondeau Seminars

#### 4:00pm - 5:30pm Fee Guide Update

- Suggested fee guide updates
- Presentation on new codes
- Question & answer session
- This evening will be an exchange of ideas between those interested in moving forward with the Suggested Fee Guide
- The meeting is open ONLY to RDTs of Ontario no exceptions
- \* We urge all registered dental technologists of Ontario to attend this meeting.

#### Panel Discussion

Sponsored by Academy of Dental Technology in conjunction with the

Association of Dental Technologists of Ontario

#### 5:30pm - 7:00pm

- Open to all attendees and exhibitors
- To be held on the exhibit floor



Sponsored by Burlington Dental Studio

Mr. Trevor Laingchild, RDT
Trevor Laingchild, which is a member of the American Academy of Cosmetic Dentistry, and serves on the board of the College of Dental Technologist of Ontario and Spectrum/CJDT, and teaches part-time at George Brown College in Toronto.

#### **OAGD News**



The International Dental Congress is fast approaching. The OAGD is very excited to be a part of this two-day technoclinical symposium and tradeshow, which is featuring over 30 speakers and 55 exhibitors. The IDC is unique in offering programs for all members of the dental team, including dentists, hygienists, dental technologists, denturists, and dental assistants.

The OAGD is sponsoring 4 speakers at the IDC this year, including three limited attendance hands-on programs. Dr. Neil Gajjar is presenting a hands-on program on "Medical Emergencies and CPR", Dr. Kevin Calzonetti is doing a hands-on endodontics program, Dr. Tony Mancuso will be "Giving You the Power to Create" through a hands-on workshop, and Dr. Lawrence Gaum is speaking on "How to Perform Oral Surgery the Correct Way". The IDC is also featuring a number of programs specifically geared towards hygienists, and dental assistants. Additionally, Assante Financial Management, a strong supporter of the OAGD, will be presenting two seminars on "Advanced Tax Strategies for Dental Professionals".

This year's IDC promises to be bigger and better than ever. The OAGD is proud to have created an alliance with the IDC to bring its members the highest quality education. Exhibit space is currently sold out. The exhibit hall will feature a variety of different companies, from implants to supplies to business management. We are pleased to be co-sponsoring a gala cocktail reception Friday evening. Please come out and join us to meet & mingle with other dental professionals.

Registration for the International Dental Congress is only \$49.00 for AGD members. For more information, or to pre-register, please call 877-882-5840 or 905-882-5

On May 13, 2005 the Ontario Academy of General Dentistry co-sponsored the Seminar "Interceptive Orthodontics" presented by Dr. Brock Rondeau. Dr. Rondeau is a general dentist who has been actively teaching orthodontics for 22 years and has a practice limited to orthodontic and TMJ treatment. Dr. Rondeau is also a contributing editor to Journal of Clinical Pediatric Dentistry, International Journal of Orthodontics and the American Association of Functional Orthodontics. The course discussed the early treatment of constricted maxillary arches, posterior cross bite, constricted

mandibular arches, anterior cross bites, thumb sucking habits, airway problems, retrognatic mandibles and deep overbites. The objective of early treatment is to develop the arches to avoid the extraction of permanent teeth. The importance of early treatment was emphasized as 90% of the face is developed by age 12, hence treatment should be started as early as possible. Dr. Rondeau offers a 4 session series of courses in multiple Canadian, US and overseas cities where general dentists can learn to diagnose and treat simple orthodontic cases. Upon completion of the course and lab exercises, gp's can learn 56 orthodontic lecture hours and the following participation hours:16 orthodontic, 12 peadodontic, 15 tmj, 12 removable appliance, 4 oral surgery and 4 periodontal, and 12 special patient care. All of which can be applied towards AGD Fellowship and Mastership. The course was well received by all and most of those who attended showed interest in completing Dr. Rondeau's 4 session course. For further information about Dr. Rondeau's courses please visit www.rondeauseminars.com or call 1 877 372 7625.



Dr. Suzanne Caudry, Ph.D., D.D.S.

May 26, 2005 the Ontario Academy of General Dentistry presented the seminar entitled "Esthetic's in Implant Dentistry" featuring Dr. Suzanne Caudry, Ph.D., D.D.S. Dr. Caudry is a Periodontist who teaches at the University of Toronto and also has a private practice specializing in Implant Dentistry in Toronto. The course was held at the Nobel Biocare Training Center in Richmond Hill, Ontario. Dr. Caudry

discussed the indications and treatment planning sequence for the following clinical scenarios:

- Extraction of tooth with grafting and delayed implant placement
- Extraction of tooth with an immediate implant, grafting (bone and/or connective tissue) and temporization via rpd or bonded crown
- Extraction of a tooth with an immediate implant and immediate function via a temporary crown.

The course was well received and cleared up a lot of confusion about immediate implants. The Ontario Academy of General Dentistry wishes to thank Dr. Caudry for an outstanding presentation and Nobel Biocare for sponsoring the event.

On June 2, 2005 the Academy of General Dentistry provided its members an opportunity to spend an evening with Dr. Brock Rondeau. Dr. Rondeau, who maintains a practice in London, Ontario, has received numerous international accolades from his peers in the field of orthodontics. At this particular event, AGD members were treated to his expertise in the use of functional orthodontic appliances in the treatment of younger patients. This course served as a foundation to Dr. Rondeau's orthodontic seminar series which is comprised of four weekend sessions. The series returns to Toronto in September, 2005. For more details, all interested individuals should refer to www.rondeauseminars.com. Following Dr. Rondeau, Assante Financial Management Ltd. presented



Robert Haisman who discussed financial planning concepts including the importance of having a proper will, exit strategy from a dental practice, benefits of incorporation and estate planning. The talk was informative and entertaining. For further information about these matters call Assante at 905 273 6605 or 1 800 265 4658. The Academy of General Dentistry wishes to extend thanks to all the participants, speakers to Assante Financial Management Ltd. and Orthodent for providing the supplied and materials.

On June 28, 2005, the Ontario Academy of Dentistry co-sponsored the courses titled "The ABC's of Implant Dentistry featuring Dr. Mark Lin. Dr. Lin is a general dentist in private practice with over 12 years experience in various disciplines of dentistry ranging from intravenous sedations, periodontal surgeries, impacted wisdom tooth removal, crown and bridge, surgical placement of dental implants, advanced bone grafting techniques of block grafts and sinus augmentations, endodontic therapies, aesthetic dentistry and full mouth reconstructive therapies. He has surgically placed and restored an average of 125 implants per year for the last 6 years. He has recently received Diplomate status in the American Board of Oral Implantology/Implant Dentistry, a feat accomplished by fewer than 20 dentists in Canada.

Dr. Lin presented a well organized presentation discussing implant treatment planning, prosthetic and surgical aspects of implant treatment. Following a morning lecture, Dr. Lin demonstrated a live surgical placement of an implant in the 46 position. Participants were able to watch the procedure on a large screen and ask questions as Dr. Lin detailed instructions of the procedure. After the surgery, participants were able to perform implant placement on models. The program followed with the treatment planning of cases presented by the course participants. The course ended with a hands-on prosthetic's component. The course was well received by all who attended.

Dr. Lin will give a full day implant surgery course Oct. 14, 2005 in which a live surgical placement of a dental implant will be performed and also, participants will be able to do a placement of dental implants on anatomical models. For further info about this course contact Dr. Filippo Marchello at 416 316 4849. For information about future TIDE programs go to www.tideinc.ca or call 416 221 8828.



The South Asian Dental Association (SADA) proudly presents "The Opening Gala & Digital Radiography Night" on Thursday, September 15, 2005 at Payal Banquets, located at 3410 Semenyk Court, Mississauga, Ontario. The evening features Dr. Walter S. Golub DMD with What You Need to Know about Digital and Dr. Robert Carroll with Digital Guidelines. All AGD Members have complimentary

entrance. For more information or to register, call 905.564.2021 or visit www.sadaonline.org.

#### Ontario OAGD meets with CDA President and CDA Executive Director

I had the pleasure of sitting down with Dr. Jack Cottrell and Mr. George Weber at the AGD meeting in Washington, DC and was very impressed to hear about the projects that the CDA has been working on and the direction that they are headed.

I must once again commend the CDA on their fantastic job marketing dentistry throughout Canada. Not only does this help educate the public, but I find that it increases the number



Dr. Neil J. Gajjar, BSc, DDS, FAGD, FADI

of patients that come to our offices. A great idea and a huge member benefit.

In addition to the marketing campaign and all the other insurance benefits we get from CDSPI, I was surprised to learn of all the other projects that the CDA is actively involved in. We have all read about the GST issues and the CDA's role in working with CRA to settle this issue and the issue about dentists in BC being targeted for employer contributions for hygienists. What we have not heard about is all the behind the scene work regarding hygiene issues, university education tuition, and the integration of foreign trained dentists.

As Vice-President of the South Asian Dental Association, I was very interested in the issue of foreign trained dentists and their practicing in Canada. The issue is very complex and much research had been conducted by the CDA on this subject. It is important to know the CDA has been working with the various levels of government and the Colleges to deal with this situation. As it involves the movement of labor across Canada, there are many stakeholders that need to come together on the issue and it was made clear that all are dealing with this situation with the highest priority. I was pleased not only to see that they were addressing it but also pleased to see the manner in which they are handling it.

iTrans was another big topic of discussion as it is one of the finest projects that the CDA has delivered and it will revolutionize the way the dental world communicates in Canada. Not only will we be able to send radiographs to each other and to insurance companies using this secured method of delivery, we will soon be able to process credit and debit cards



directly on this system. The first will eliminate the need for mailing radiographs and hence, eliminate a big expense in duplication, mailing and time returning radiographs to files upon return. The second will reduce costs even further by reducing the merchant rate we currently pay for these transactions. An amazing system that every dentist should be using before the end of this year.

With all these and many more benefits I have found that the CDA offers its members much more than the cost of membership. The cost of iTrans alone without membership is \$360; membership which includes iTrans is only \$621. This organization has definitely succeeded in offering its members a value for their dollar.

With this said, it puts a strain on every other organization to pull its pants up. As president-elect of the AGD, we have realized that people want tangible value for their membership dues. The CDA has raised the bar and we have to work harder to give members more of what they want. Hence, we have restructured and are working closely with other organizations like the CDA to give our members more. Our membership will see these changes over the coming months. In an era where the bar has been raised, we either shape up or ship out.

We thank the CDA for sharing their vision with us and most of all, I thank them for doing so much for it membership and all dentists across Canada.

**Dr. Neil J. Gajjar**, BSc, DDS, FAGD, FADI President-Elect, Ontario AGD Vice President, South Asian Dental Association

#### **AGD Calendar of Events**

#### September

September 9, 2005; 8:00am-4:00pm

Piecing Together Successful Endodontics, Dr. Ghassan Yared Sponsor: Tulsa Dentsply Dental; Contact: Dr. Uppal, 905-564-2021 AGD members: \$125; Non-AGD members: \$295

September 15, 2005; 6:00pm-10:00pm

SADA Opening GALA, Digital Symposium

Sponsor: Patterson Dental, Contact: Dr. Gajjar, 905-564-2021

AGD members: N/C; Non-AGD members: \$99 Email sadaevents@gmail.com to register

September 16-17, 2005; 8:00am-7:00pm

International Dental Congress

Sponsor: Association of Dental Technologists of Ontario

Contact: 905-882-5839

AGD members: \$30: Non-AGD members: \$89

September 22, 2005; 6:30pm-9:30pm

Invisalign & Your Practice, Dr. Willy Dayan

Sponsor: Invisalign; Contact: Dr. Marchello, 416-316-4849

AGD members: N/C; Non-AGD members: \$75

September 29, 2005; 6:30pm-9:30pm

Advancements in Bone Grafting & Sinus Augmentation, Dr. Cameron Clokie

Sponsor: Zimmer Dental; Contact: Dr. Marchello, 416-316-4849

AGD members: \$49; Non-AGD members: \$75

#### October

October 14, 2005; 8:00am-5:00pm

Parameters for Success in Recipient Site Preparation &

Surgical Implant Placement, Dr. Mark Lin

Sponsor: Nobel Biocare; Contact: Dr. Marchello, 416-316-4849

AGD members: \$149: Non-AGD members: \$395.00

October 20, 2005; 6:00pm-9:00pm

Efficiency in Today's Endodontics, Dr. Rony Dagher Sponsor: Tulsa Dental; Contact: Dr. Uppal, 905-564-2021 www.sadaonline.org

#### **November**

November 11, 2005; 8:00am-4:00pm

Dental Implants ... Making it an Integral Part of your Practice, Dr. Michael Weinberg

Sponsor: Zimmer Dental; Contact: Dr. Marchello, 416-316-4849

AGD member: \$125; Non-member: \$295.00

#### December

December 1 & 2, 2005; 6:00pm-9:00pm & 8:00am-4:00pm

Creating The Illusion of Reality, Dr. Lou Graham

Sponsor: Dentsply Dental; Contact: Dr. Gajjar, 905-564-2021

AGD member: \$125; Non-member: \$295

#### January

January 26, 2006; 6:00pm-9:00pm

Office Design, Contruction, and Maintenance,

Dr. Tony Mancuso, Rita Valente and Ken Croney

Sponsor: Henry Schein Ash Arcona

Contact: Dr. Gajjar, 905-564-2021 or www.sadaonline.org

January 27, 2006; 8:00am-4:00pm

Catch the Wave: Aesthetic Restorative Dentistry, Dr. James Braun

Your Health, Your Wealth & Your Dental Practice,

Sanjeev Duggal & Rishi Malik, B.A., L.L.B.

Sponsors: Coltene Whaledent & Investment Planning Counsel

AGD member: \$75; Non-member: \$295

If you would like your events listed in the AGD Journal please email information at uppal@agd.org.



September 2005

Dr. Neil J. Gajjar Ontario Academy of General Dentistry

Dear Dr. Gajjar;

Thank you for your participation and support of the 6<sup>th</sup> Annual **International Dental Congress**, September 16-17 2005. It is due to your exceptional cooperation that this year's conference was such a great success!

We would like to thank you for presenting "Medical Emergencies & CPR" at the **International Dental Congress**. Your presentation played a significant role in attracting many people from the dental industry. This year broke all previous attendance records, thanks to your generous assistance.

Planning has already begun for next year's Congress. It was a pleasure working with you and the Ontario Academy of General Dentistry team, and we look forward to collaborating on other projects in the future.

If you have any ideas or suggestions for next year, please don't hesitate to contact us at 905-882-5839, or via email at seminargroup@rogers.com.

Again, thank you for your support.

Sincerely,

David Kochberg
Co-President

Ettore Palmeri Co-President

#### Faculty of Dentistry

Awards of Distinction Gala March 4, 2006

#### University of Toronto

Canada's pre-eminent dental school and oral health research centre

August 30, 2005

Dear Neil,

As you may know, our annual Awards of Distinction Gala was a tremendous success this past April. Not only did we raise about \$125,000 for research but the feedback on the event itself was outstanding. All proceeds from this year's Gala will support research at the University of Toronto Faculty of Dentistry.

We are inviting you to help us meet the challenge of making this year's Gala even better. Please join us as a member of this year's Gala Steering Committee. As the 2006 Gala is a month earlier than the past one, we need to hit the ground running in September.

The first meeting of the Steering Committee will take place on **Tuesday**, **September 20**, **2005** at **SciCan**, **1440 Don Mills Road** (just south of York Mills).

If you have any questions please don't hesitate to call Fay Rotman, Event Coordinator at 905-889-4620 or RSVP by return email to Fay (<a href="mailto:fayrotman@rogers.com">fayrotman@rogers.com</a>).

We look forward to working with you and hope to see you on the 20<sup>th</sup>.

Sincerely,

Co-Chairs
Aldo Boccia
Barry Chapnick
Ken Croney
Donna McLean



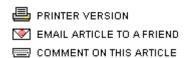
#### **SADA Gala Event**

9/27/2005

'History is made by those who have the ability to change the present'

Thursday September 15th, 2005 marked a monumental day for the South Asian Dental Association (SADA). The evening gala event, held at Payal Banquets in Mississauga, served as the official launch of SADA. The 500-plus individuals in attendance were also treated to a symposium featuring the latest developments in Digital Technology in the field of dentistry.

The event attracted some of the top officials from the dental community, including Dr. Cam Witmer, President of the





Royal College of Dental Surgeons (RCDSO) as well as federal and provincial dental association executives. In addition, prominent South Asian government leaders, Mr. Harinder Takhar, Minister of Transportation (M.P.P) and Mr. Navdeep Bains (M.P), joined SADA to mark this inaugural event. The joint Masters of Ceremonies for the evening's festivities were SADA's executive members, Dr. Neil Gajjar and Dr. Vageesh Sabharwal. They were given the task of introducing the evening speakers, Dr. Bob Carroll, who is Quality Assurance Advisor with the RCDSO, and renowned lecturer Dr. Walter Golub. The audience was further entertained with a video montage featuring memories from SADA's past events. Dr. Jack Cottrell, president of the Canadian Dental Association and his Ontario counterpart, Dr. Jocelyn Pearce were onhand as the Honourable Mr. Takhar took to the stage for the official ribbon-cutting presentation.

SADA was formed in 2002 under the guidance of Mr. Elesh Ruparel, a non-dentist representative from the RCDSO. Mr. Ruparel's intent at that juncture was to promote advancement of dentistry within the South Asian community. Since its inception, SADA has operated as a non-profit dental association for the pursuit of excellence in dentistry by all members of the dental team. This intent is best exemplified by the 5 core goals of SADA:

- 1. To promote oral health in the community
- 2. To encourage dentists to create a team environment in the profession
- 3. To promote high professional standards amongst dentists
- 4. To collaborate with other dental organizations
- 5. To have an international presence

The founding members of SADA have devoted countless hours promoting events and providing continuing education seminars to South Asian Dentists. Dr.Gajjar best describes SADA "as a nimble organization which has enabled dentists to become friends and has made dentistry a more favourable environment practice".

2005 marks the first year in which SADA has created an official membership drive for its events. To date, there are over 250 registered members in Ontario. Due to the diligence of its committee members, SADA has also gained international recognition from its counterparts in the Middle East and India in the past few months.

For further information about SADA and to view pictures from the Gala event, please visit our official website <a href="https://www.sadaonline.org/galaonline">www.sadaonline.org/galaonline</a>

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#### COMMUNITY

# **South Asian Dental Associations** gala event a huge success



Dr. Cam Witmer (RCDSO President), George Weber, (Executive Director, CDA), Dr. Jack Cottrell, (President, CDA), Harinder Takhar, MPP, Michael Comartin, (Toronto District Manager, Patterson Canada), Dr. Barry Korzen, (Assisstant Dean, University of Toronto), Dr. Jocelyn Pearce (President, ODA).

MISSISSAUGA: September Ceremonies for the evening's 15 marked a monumental day for the South Asian Dental Association (SADA). The evening gala event, held at Banquets in Mississauga, served as the official launch of SADA. The 500-plus individuals in attendance were also treated to a symposium featuring the latest developments in Digital Technology in the field of dentistry.

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Sundeep Bhakoo, (TD, Canada Trust Bank), Navdeep Bains MP, George Weber (Executive Director of CDA), Dr. Neil Gajjar, (Vice-President, South Asian Dental Association).

ronment practice"

2005 marks the first year in which SADA has created an over 250 registered members Middle East and India in the www.sadaonline.org

in Ontario. Due to the diligence of its committee members, SADA has also gained

past few months. For further information about SADA and to view pictures official membership drive for international recognition from the Gala event, please its events. To date, there are from its counterparts in the visit our official website

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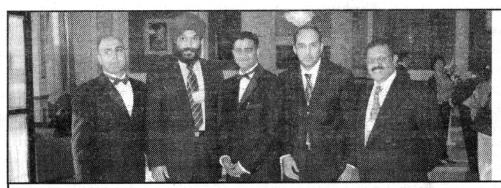


# South Asian Dentists Gather In Strength

Thursday September 15th, 2005 marked an important day for the South Asian Dental Association (SADA). The evening gala event, held at Payal Banquets in Mississauga, served as the official launch of SADA. The 500-plus individuals in attendance were also treated to a symposium featuring the latest developments in Digital Technology in the field of dentistry.

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Dr. Sanjay Uppal (Continuing Education Chair, South Asian Dental Association), Navdeep Bains, MP, Dr. Neil Gajjar, (Vice President, South Asian Dental Association), Dr. Perminder Dhaliwal, (Communications, South Asian Dental Association), Dr. Pravin Patel, (Secretary, South Asian Dental Association)



George Weber, (Executive Director, CDA), Dr. Jack Cottrell, (President, CDA), Harinder Takhar, MPP, Mr. Michael Comartin, (Toronto District Manager, Patterson Canada), Dr. Barry Korzen, (Assisstant Dean, University of Toronto), Dr. Jocelyn Pearce (President, ODA), Tom Magyarody, (Executive Director, ODA), Dr. Elio Filice, (President, Academy of General Dentistry)

RCDSO. Mr. Ruparel's intent at that juncture was to promote advancement of dentistry within the South Asian community. Since its inception, SADA has operated as a non-profit dental association for the pursuit of excellence in dentistry by all members of the dental team. This intent is best exemplified by the 5 core goals of SADA:

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supported by proper structures to allow sound and continuous medical, social, economic and human interactions to take place. This sharing of information can only help us further increase our knowledge and allow the evolution of thought on this topic.

Our profession has the opportunity to assume a major role in answering this present need in our society. CDA president Dr. Jack Cottrell recognizes that the profession has a responsibility to lead this effort of access to care. We are in an excellent position to promote and direct needed actions. As individual educators, we must push the boundaries, accept the challenge and collectively bear the responsibility for the solution to this important question.

Dr. Alain Thivierge, Executive vice-president, Health and Dental, MultiGen HealthCare Inc. Wakefield, Quebec

#### Reference

1. Cottrell J. Turning strategies into action. *J Can Dent Assoc* 2005: 71(6):369.

#### Setting a Clear Presidential Mandate

Dr. Cottrell set an excellent tone and direction for his mandate in his first "President's Column." The quote from Quinn Mills on caring for others is an important guiding principle. Everyone needs to work together. It is critical to communicate and consult as much as possible with members as well as with provincial associations and licensing bodies to demonstrate that opinions and suggestions are important and valued. As he has implied, the strength of our profession provincially is enhanced by its strength nationally.

Dr. Philip Watson Toronto, Ontario

#### Reference

1. Cottrell J. Your CDA: accountable and unified. J Can Dent Assoc 2005; 71(5):301.

#### Appreciation for CDA's Work

must commend CDA for its great work in increasing awareness of good oral health and the dental profession throughout Canada. Not only does this work help to educate the public, but it also increases the number of patients that come to our offices.

I am impressed by many other projects CDA is actively involved in. We have all read about CDA's role in working with the Canada Revenue Agency to settle the GST issue. CDA has also been doing a lot of behind-the-scenes work on the hygiene issue, university tuition fees and the integration of foreign-trained dentists.

As vice-president of the South Asian Dental Association, I am very interested in this last issue, which is very complex. CDA has conducted much research on this subject and has been working with various levels of government and the colleges. Because the matter involves the movement of labour across Canada, many stakeholders need to work together. I am pleased with the manner CDA is handling this issue.

ITRANS™ is another fine project that CDA has delivered and which will revolutionize the way the dental world communicates in Canada. We will be able to send radiographs to other practitioners and to insurance companies and process credit and debit card transactions directly with this system, thereby saving money and time.

I find that CDA offers its members much more than the cost of membership. The cost of ITRANS alone without membership is \$360; membership, which includes ITRANS, is only \$621. This organization has definitely succeeded in offering its members value for their dollar.

At the Academy of General Dentistry (AGD), we have come to realize that people want tangible value for their membership dues. CDA has raised the bar; we have to work harder to give members more of what they want.

Dr. Neil J. Gajjar President-elect, Ontario AGD Vice-president, South Asian Dental Association

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## Oral Health Messages to Appear in National Publications

his fall, CDA hopes to further its role as the national voice for dentistry dedicated to the promotion of optimal oral health with 2 high-profile public education initiatives.

First, a 16-page oral health special interest guide will be featured prominently in the October issue of *Homemaker's* and its French counterpart *Madame*. This joint venture will include editorial stories on the relation between oral health and general health, brushing and flossing, cosmetic dentistry, oral health information for parents of children and teens, nutrition and oral health, and CDA's 5-point prevention plan. A copy of the oral health guide is included with this edition of *JCDA*.

Homemaker's is a national magazine that targets women between the ages of 25 to 54, the demographic group generally considered the gatekeeper of the family's oral health. It is estimated that more than 2 million Canadians will be reached through this oral health supplement.

Second, a print advertising campaign emphasizing the importance of the CDA Seal of Recognition will also be launched. Using the tagline "Choosing a toothpaste shouldn't be this difficult," the ad campaign will, for the first time, directly target consumers. The ad will appear in tandem with the oral health supplement in *Homemaker's* as well as in the *National Post* and the *Journal de Montréal* daily newspapers.





Members of the Academy of General Dentistry's Canadian Caucus at the Marriott Wardman Park Hotel in Washington, D.C.

## CDA President Addresses AGD Convention

he Academy of General Dentistry (AGD) held its 53rd annual meeting in Washington, D.C., from July 13 to 17.

CDA executive director George Weber and CDA president Dr. Jack Cottrell attended the event on behalf

of the Association. Dr. Cottrell was invited to speak before the entire AGD delegation at the House of Delegates opening ceremonies. He spoke about the many areas of collaboration that exist between the 2 organizations.

The convention provided an opportunity for a meeting of the AGD Canadian Caucus, where the benefits of membership and future areas of cooperation were key topics of discussion. The group also talked out the future challenges facing the profession.

डेनेडा

## યુવા પેઢી ચિકિત્સા કરતાં સાચવણી ઉપર વધુ ભાર મૂકે છે

ટોરોન્ટોઃ સાઉથ એશિયન ડેન્ટલ એસોસીએશન (સાડા) માટે ૧૫ સપ્ટેમ્બર, ૨૦૦૫નો દિવસ મહત્વપૂર્ણ બની રહ્યો. પાયલ બેન્કવેટ હોલ, મિસિસાગા ખાતે ૫૦૦ થી વધારે મહાનુભાવો, પ્રોફેશનલો અને સભ્યોની હાજરીમાં ડેન્ટીસ્ટ્રીના ક્ષેત્રે થયેલા અવનવા સંશોધનો, ટેકનોલોજી અને જાણકારીનું આદાન-પ્રદાન કરવામાં આવ્યું. સાઉથ એશિયન કોમ્યુનીટીની દંતચિકિત્સા ક્ષેત્રેની વિવિધ જરૂરિયાતોને સંતોષવાના હેતુસર આ એસોસીએશનની સ્થાપના ૨૦૦૨ની સાલમાં કરવામાં આવી હતી.

સાઉથ એશિયન ડેન્ટલ એસોસીએશન ખાતે વર્ષમાં અવારનવાર કોમ્યુનીટીની જાણકારી વધે તે હેતુસર કાર્યશાળાઓ, કાર્યક્રમો અને વ્યાખ્યાનો ગોઠવવામાં આવે છે. ડેન્ટલ પ્રોફેશનમાં પ્રવેશવા માંગતા વિદેશની ડીગ્રીઓ લઇ આવેલા ઇમીગ્રન્ટોને આ એસોસીએશને ૧૫ સપ્ટેમ્બર, ૨૦૦૫ના તેમના ગાલા કાર્યક્રમ હેઠળ એક જ છત નીચે અનેક ક્ષેત્રના મહાનુભાવોનો અને ચિકિત્સકોનો પરિચય કરાવ્યો.

આ પ્રસંગે રોયલ કોલેજ ઓફ ડેન્ટલ કોલેજના પ્રમુખ ડૉ. કેમ વીટમર, શ્રી નવદીપ બેન્સ (એમપીપી), શ્રી હરિન્દર ટખર (ટ્રાન્સપોર્ટ મિનીસ્ટર) અને ડૉ. વોલ્ટર ગોલબ (નિષ્ણાત) ખાસ હાજર રહ્યાં હતાં. આ પ્રસંગે ડૉ. જેક કોટરીલ (પ્રમુખ, કેનેડીયન ડેન્ટલ એસોસીએશન) અને ડૉ. જેયસીલાન પીયર્સેની હાજરી પણ વિશેષ ધ્યાન ખેંચતી હતી.

ે સાઉથ એશિયન એસોસીએશનના પ્રણેતા શ્રી ઇલેશ રૂપારેલે આ વિષે વાતચીત કરતા જણાવ્યું કે આજના



તસવીરમાં સાઉથ એશિયન ડેન્ટલ એસોસીએશનનાં ગાલા ઇવેન્ટ વખતે હાજર રહેલ મહાનુભાવો નજરે પડે છે -ડો. કેમ વીટમર, જ્યોર્જ વેબર, ડૉ. જેક કોટવેલ, ટ્રાન્સપોર્ટ મિનીસ્ટર શ્રી હરિન્દર ટખર, ડૉ. માઇકલ કોમાર્ટિન, ડૉ. બેરી કોરઝન અને ડૉ. જોયસીલાન પીયર્સ દ્રષ્ટિગોચર થાય છે.

યુગમાં જ્યાં એકબાજુ દંતચિકિત્સા મોંઘી અને દુર્લભ સાબિત થઇ રહી છે, ત્યારે આ એસોસીએશનનું અસ્તિત્વ પ્રોફેશનલો અને સરકારી ધોરણો વચ્ચે સેતુસમાન બની ગેરરીતિઓને ડામવા માટેનું પણ યોગ્ય સાધન પુરવાર થઇ રહ્યું છે.

આ એસોસીએશનમાં ડેન્ટીસ્ટ ન હાય તેવા સભ્યો, પ્રોફેશનલો અને સામ્રાન્ય જનસમુદાયનો અદ્દભૂત સમન્વય જોવા મળે છે, જેના લીધે દંતચિકિત્સા ક્ષેત્રે થઇ રહેલા વિકાસની જાણકારી ઝડપથી પ્રસરી શકે છે. નવા ઇમીગ્રન્ટોને આ સભ્યપદ દ્વારા ક્ષેત્રના અનુભવી નિષ્ણાતો સાથે સંપર્કમાં રહી આગળ વધવાનો માર્ગ સાંપડી રહે છે. વળી દર ત્રણ વર્ષે દંતચિકિત્સાના આધુનિક રિસર્ચ અને શિક્ષણનો પણ લાભ ડેન્ટીસ્ટોને અહિંથી મળી રહે છે

આ એસોસીએશન દ્વારા સાઉથ એશિયન પરિવ-ારોને શ્રેષ્ઠ સેવા મળી રહે તેવા પ્રયત્નો પણ કરાય છે અને જે તે યોગ્ય ઉમેદવારોને કેનેડીયન અનુભવ પણ અપાય છે. એસોસીએશનના વાઇસ પ્રેસીડેન્ટ ડૉ. નીલ ગક્કરે ગુજરાત ટાઇમ્સ સાથેની પોતાની વાતચીતમાં જણાવ્યું કે આજકાલ નવી પેઢીમાં દાંતની સંભાળ વિશે વધુ જાગૃતિ જોવા મળે છે.

તેઓ ચિકિત્સા કરતાં પહેલાં સાચવણી ઉપર વધુ ભાર મૂકી રહ્યાં છે. ધીરે ધીરે દાંતના રોગો અને તેના લીધે સમગ્ર સ્વાસ્થ્યને થતી લાંબા ગાળાની અસરો વિશે જાગૃતિ વધતી જાય છે. એકમેકની સાથે વાતચીત અને આદાન-પ્રદાન દ્વારા શિણણ મેળવવાનો આ એસોસીએશનનો હેતુ મદહંશે પાર પડ્યો છે.

નવા ચિકિત્સકોને અનુભવ સિવાય કેનેડીયન કલ્ચરના ચિકિત્સાના હેતુઓ, નવિન ટેકનોલોજી અને અદ્યતન પ્રશિક્ષણ વિશે માહિતી મેળવવા માટેનું આ અગ્રીમ સ્થાન બની રહ્યું છે. ભવિષ્યમાં આ એસોસીએશન દ્વારા બીજા અનેક શૈક્ષણિક સેમીનારો, હેલ્થ કેર અંગેનું સાહિત્ય અને માગદર્શિકાઓને અનુલક્ષીને યોજનાઓ બનાવાઇ રહી છે.

ગુજરાતી પ્રજામાં ખાસ પાન કે ગુટખા જેવા જોખમી પદાર્થોનું સેવન અને વ્યસન વધારે જોવા મળે છે જે લાંબે ગાળ અનેક મુશ્કેલીઓ નોંતરે છે. એક તણખલું સમગ્ર સામ્રાજ્યને વિનાશ તરફ નોંતરી શકે છે, તેવી જ રીતે દાંતની બેકાળજી અને વ્યસનો જીવનની ગંભીર ભૂલ સાબિત થઇ શકે છે તેમ ડૉ. નીલ ગજ્જરે ઉમેર્યું. (જીટીએનએસ)











## साઉथ એશિયન કેન્ટલ એસોસીએશનનું भीसीसागा ખાતે भળેલુ અદ્યવેશન

#### જેનામાં વર્તમાનને બદલવાની તાકત છે એજ ઇતિહાસ સર્જી શકે છે

મીસીસાગા: ૧૫મી સપ્ટેમ્બર સાઉથ એશિયન ડેન્ટલ એસોસીએશન (SADA) નું અદ્યિવેશન મીસીસાગા ખાતે ચોજાયું હતું. આ અદ્યિવેશનમાં ૫૦૦ થી પણ વધુ સભ્યોએ ભાગ લીધો હતો, દંતચિકિત્સાની આધુનિક ડીજીટલ ટેકનોલોજીની માહિતી પણ આપવામાં આવી હતી.

આ કાર્યક્રમે ડેન્ટલ કોમ્યુનીટીની અગ્રગણ્ય વ્યક્તિઓને આકર્ષિત કર્યો હતા. જેમાં રોયલ કોલેજ ઓફ ડેન્ટલ સર્જન (RCDSO)ના પ્રેસીડેન્ટ અને ફેડરલ અને પ્રોવીન્સીયલ એસોસીએશનનાં (M.P.P.), નવદીપ બેઈન્સે (M.P.)હાજર રહી કાર્યક્રમની શોભા વધારી હતી.

(RCDSO) ના પ્રેસીકેન્ટ અને ફેક્સ્લ અને પ્રોવીન્સીયલ એસોસીએશનનાં એકઝીક્યુટીવ કૉ. કામ વિત્મર, ચિ. ફરીન્દ્ર ઠાકર

(M.P.P.) મિ. નવદીપ બેઈન્સે (M.P.) હાજરી રહી કાર્ચક્રમની શોભા વધારી હતી. (SADA) નાં એકએકઝીકચુટીવ મેમ્બર ડૉ. નીલ ગજજર અને ડૉ. વાગીસ સભરવાલે કાર્ચક્રમનાં પ્રવકતા ડૉ. બોબ કારોલ (કવોલીટી એસ્ચોરન્સ એડવાઈઝર-(RCDSO) અને વ્યાખ્યાતા ડૉ. વાલ્ટર ગોલ્બની ઓળખવિધી અને સ્વાગત કર્યું હતું. (SADA)ની અગાઉની ઈવેન્સનાં વીડીઓ દ્વારા આમંત્રિતોને મનોરંજન પુરી પાડવામાં આવ્યું હતું. ડૉ. જેક કોટરેલ (કેનેડીયન ડેન્ટલ એસોસીએશનાં પ્રેસીકન્ટ અને ડૉ. જોસેલીન પીઅર્સની મદદથી માનનીયશ્રી ઠાકરે વિધિવત્ રીબીન કાપી અને સ્થાનગ્રહણ કર્યું હતું. (SADA) ની રચના ૨૦૦૨માં મિ. ઈલેશ રૂપારેલ (નોન ડેન્ટીસ્ટ રીપ્રેઝન્ટેટીવ RCDSO) નાં માર્ગદર્શન હેઠળ થઈ હતી, અને (SADA) પાંચ દયેયનકફી કરવામાં આવ્યા જે આ પ્રમાણે છે. ૧. સમાજમાં મુખ તંદુરસ્તીની રજૂઆત ૨. દરેક ડેન્ટીસ્ટને વ્યવસાયિક રીતે સમૂહમાં કામ કરવા માટે ઉત્સાહિત કરવા. ૩. ડેન્ટીસ્ટ માટે એક સરખા વ્યવસાયિક નિયમો ૪. અન્ય ડેન્ટ ઓર્ગીનાઈઝેશન સાથે સહયોગ. પ. આંતરરાષ્ટ્રીય સ્તરે રજૂઆત.

(SADA) નાં કુંડીંગ મેમ્બસે - આ કાર્યક્રમ માટે અને સાઉથ એશિયન કેન્ટીસ્ટનાં કન્ટીન્યુ શિક્ષણ માટે પોતાનો અમૂલ્ય સમય આપ્યો હતો. ડૉ. ગજજરે આ સંસ્થાને નવા આવતા ડેન્ટીસ્ટ માટે મિત્રો બનાવતી અને પ્રેકટીસ માટે અનુકૂળ વાતાવરણ પરી પાડતી સંસ્થા તરીકે વર્ણવી છે.

રિંગ્સ્ટર સભ્ય ઓન્ટારીયોમાં છે. (SADA) એ છેલા કેટલાક મહિનાઓમાં મીડલ ઈસ્ટ અને ઈન્ડીયામાં પોતાની આગવી આંતરરાષ્ટ્રીય ઓળખ ઉભી કરી છે.

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#### SADA Gala Highlights



TORONTO—The South Asian Dental Association's recent gala event seed as the official launch of SADA. The 500-plus individuals in attendance were also treated to a symposium featuring the latest developments in digital technology.

The event attracted some of the

top officials from the dental community, including Dr. Cam Witmer, President of the Royal College of Dental Surgeons (RCDSO). In addition, prominent South Asian government leaders, Mr. Harinder Takhar, Minister of Transportation (MPP) and Mr. Navdeep Bains (MP), joined SADA to mark this inaugural event. The joint Masters of Ceremonies for the evening's festivities were SADA's executive members, Dr. Neil Gajjar and Dr. Vageesh Sabharwal. They were given the task of introducing the evening speakers, Dr. Bob Carroll,



Dr. Vageesh Sabharwal (Treasurer, SADA) Mr. Elesh Ruparel (President, SADA), Honourable Harinder Takhar, MPP, Dr. Neil Gajjar, (Vice President, SADA).

who is Quality Assurance Advisor with the RCDSO, and renowned lecturer Dr. Walter Golub. Dr. Jack Cottrell, president of the Canadian Dental Association and his Ontario counterpart, Dr. Jocelyn Pearce were on-hand as the Honourable Mr. Takhar took to the stage for the official ribbon-cutting presentation.

SADA was formed in 2002 with the intent to promote advancement of dentistry within the South Asian community. Since its inception, SADA has operated as a non-profit dental association for the pursuit of excellence in dentistry by all members of the dental team. Due to the diligence of its committee members, SADA has also gained international recognition from its counterparts in the Middle East and India in the past few months.

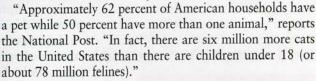
#### Taking Care of Fluffy's Canines

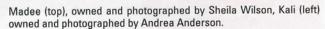
NEW YORK—Oral care products for pets are expanding their base to include everything from mouthwash and breathstrips to all natural teeth-cleaning sprays and pastes, according to a report by Packaged Facts.

"Given the billions of dollars spent annually on oral care products for people, and the growing tendency of pet owners to seek out human-style products for their pets, this pet health segment can only continue to gain momentum," reports Market Trends: Oral Care Products for Pets.

The US\$33 billion North American pet sector is cashing in on the 'humanization' of pets as

well as the 'urbanization' of pets and their owners.





डेनेडा

## डन्जर्वेटिव पार्टीना थोर्ड रीषन सीऽरोनुं इंडरेछजिंग डिनर संमेतन संपन्न

ઓન્ટેરિયો: ઓન્ટેરિયોની વિરોધ પક્ષની સબળ ગણાતી એવી કન્ઝર્વેટિવ પાર્ટીના લીડરોનું એક ખાસ ડિનર સંમેલન હાલમાં યોજાઇ ગયું. ૨૩ નવેમ્બર, ૨૦૦૫ના રોજ થોર્નહિલ, વિસ્તારના લ-પાર્ક બેન્ક્વેટ હોલ ખાતે ખાસ ફંડરેઇઝિંગ ડિનર અને લીડરોની નોંધપાત્ર મિટીંગ યોજાઇ. કન્ઝર્વેટિવ પાર્ટી-ઓન્ટેરિયોના લોકપ્રિય નેતાઓ, અગ્રણીઓ, વિવેચકો અને નાગરિકોએ બહોળી સંખ્યામાં ભાગ લીધો. આ પ્રસંગે શ્રી જહોન ટોરી સહિત અનેક કન્ઝર્વેટિવ પાર્ટીના નેતાઓ અને અગ્રણીઓએ હાજરી આપી. આશરે ૧૦૦૦થી વધુ પી.સી પાર્ટીના સમર્થકો અને નાગરિકોની વિશાળ ઉપસ્થિતિથી હર્ષની લાગણી અનુભવતાં શ્રી જહોન ટોરીએ જણાવ્યું કે કન્ઝર્વેટિવ પાર્ટીના આ ફંડ રેઇઝિંગ દ્વારા પાર્ટીના સમર્થકો, નેતાઓ અને અગ્રણીઓનો વિશાસ વધુ દઢ બન્યો છે. પાર્ટીને સંગઠિત અને પ્રગતિશીલ જોવાનું સ્વપ્ન હવે સાકાર થઈ રહ્યું છે. તેમણે આ પ્રસંગે ઉપસ્થિત સ્વયંસેવકો અને કામ કરી રહેલા સંગઠનોના ખાસ આભાર માન્યો હતો.

તેમણે વધુમાં જણાવ્યું કે મેગેન્ટી સરકારની કથળેલી સેવાઓ, ખોટા વચનો અને અવ્યવસ્થાથી હવે નાગરિકો 'ફેરફાર' ઇચ્છી રહ્યા છે. ઓન્ટેરિયોની પ્રજાને સારામાં સારી સવલતો અને શ્રેષ્ઠ સેવાઓ ઉપલબ્ધ



શ્રી જ્હોન ટોરી સાથે સાઉથ એશિયન ડેન્ટલ એસોસિએશન (સાડા)ના સભ્યો ડો. નીલ ગજ્જર, ડો. પ્રવીણ પટેલ અને ફોગાના પ્રેસિડેન્ટ શ્રી ઇલેશ રૂપારેલ.

કરાવવાનો હેતુ ફળીભૂત થયો નથી. તેમણે આ પ્રસંગે કન્ઝર્વેટિવ પાર્ટીના મૂલ્યો, ધ્યેય અને ભવિષ્યની યોજનાઓની રૂપરેખા દોહરાવી અને નવી સરકાર રચવાની કટિબદ્ધતા અને પાર્ટીની જવાબદારીઓની સભાનતા વિશે પણ વાત કરી.

સાઉથ એશિયન ડેન્ટલ એસોસિએશન(સાડા)ના સભ્યો ડો. નીલ ગજજર, ડો. પ્રવીણ પટેલ અને ફોગાના પ્રેસિડેન્ટ શ્રી ઇલેશ રૂપારેલે આ કાર્યક્રમમાં હાજરી આપી અને પાર્ટી પ્રત્યેનું તેમનું સમર્થન દર્શાવ્યું. આ કાર્યક્રમમાં હાજરી આપી અને પાર્ટી પ્રત્યેનું તેમનું સમર્થન દર્શાવ્યું. આ કાર્યક્રમ દરમિયાન કન્ઝર્વેટિવ પાર્ટીના નેતાઓ શ્રી ફ્રેન્ક લી(એમપીપીઓક રિજીસ, શ્રી જુલિયા મુનરો(એમપીપી-યોર્ક નોર્થ), ટોબી બેરેટ (એમપીપી), જીમ ફ્લેટી (એમપીપી-એજેક્સ), કેમ જેક્સન(એમપીપી-બર્લિગટન), સ્કોટ લોરી(એમપીપી-વિક્ટોરીયા) સહિત કન્ઝર્વેટિવ પાર્ટીના યુંટાયેલા તમામ ઓન્ટેરિયોના નેતાઓ અને પાર્ટી સભ્યોએ હાજર રહી પરસ્પર વિચારવિર્મશ અને પાર્ટીની આગામી નીતિઓ અંગે ચર્ચા વિચારણા કરી. આ કાર્યક્રમ દરમિયાન સાઉથ એશિયન કમ્યુનિટીના, ભારતીય અને વિશેષ ગુજરાતી સ્વયંસેવકોની હાજરી મોટી સંખ્યામાં જણાઇ. તેમના કાર્યને એમપીપી શ્રી ફ્રેન્ક લીએ ખાસ બિરદાવી હતી.

(જીટીએનએસ)

## SADA

#### 'History is made by those who have the ability to change the present'

Thursday September 15th, 2005 marked a monumental day for the South Asian Dental Association (SADA). The evening gala event, held at Payal Banquets in Mississauga, served as the official launch of SADA. The 500-plus individuals in attendance were also treated to a symposium featuring the latest developments in Digital Technology in the field of dentistry.

The event attracted some of the top officials from the dental community, including Dr. Cam Witmer, President of the Royal College of Dental Surgeons (RCDSO) as well as federal and



Dr. Sanjay Uppal (Continuing Education Chair, South Asian Dental Association), Honourable Navdeep Bains, MP, Dr. Neil Gajjar, (Vice President, South Asian Dental Association), Dr. Perminder Dhaliwal, (Communications, South Asian Dental Association), Dr. Pravin Patel, (Secretary, South Asian Dental Association)



Dr. Vageesh Sabharwal (Treasurer, South Asian Dental Association), Dr. Jack Cottrell (President, CDA), Dr. Neil Gajjar (Vice-President, South Asian Dental Association)



Dr. Neil Gajjar (Vice President, South Asian Dental Association), Mr. David Kochberg, (International Dental Congress), Dr. Pravin Patel (Secretary, South Asian Dental Association), Mr. Ettore Palmeri, (Spectrum Magazine), Dr. Vageesh Sabharwal (Treasurer, South Asian Dental Association), Mr. Elesh Ruparel, (President, South Asian Dental Association), Mr. Mike Lakhani (Assante Financial)

provincial dental association executives. In addition, prominent South Asian government leaders, Mr. Harinder Takhar, Minister of Transportation (M.P.P) and Mr. Navdeep Bains (M.P.), joined SADA to mark this inaugural event. The joint Masters of Ceremonies for the evening's festivities were SADA's executive members, Dr. Neil Gajjar and Dr. Vageesh Sabharwal. They were given the task of introducing the evening



speakers, Dr. Bob Carroll, who is Quality Assurance Advisor with the RCDSO, and renowned lecturer Dr. Walter Golub. The audience was further entertained with a video montage featuring memories from SADA's past events. Dr. Jack Cottrell, president of the Canadian Dental Association and his Ontario counterpart, Dr. Jocelyn Pearce were on-hand as the Honourable Mr. Takhar took to the stage for the official ribbon-cutting presentation.

SADA was formed in 2002 under the guidance of Mr. Elesh Ruparel, a non-dentist representative from the RCDSO. Mr. Ruparel's intent at that juncture was to promote advancement of dentistry within the South Asian community. Since its inception, SADA has operated as a non-profit dental association for the pursuit of excellence in dentistry by all members of the dental team. This intent is best exemplified by the 5 core goals of SADA:

- 1. To promote oral health in the community
- 2. To encourage dentists to create a team environment in the profession
- 3. To promote high professional standards amongst dentists
- 4. To collaborate with other dental organizations
- 5. To have an international presence

The founding members of SADA have devoted countless hours promoting events and providing continuing education seminars to South Asian Dentists. Dr.Gajjar best describes SADA "as a nimble organization which has enabled dentists to become friends and has made dentistry a more favourable environment practice".

2005 marks the first year in which SADA has created an official membership drive for its events. To date, there are over 250 registered members in Ontario. Due to the diligence of its committee members, SADA has also gained international recognition from its counterparts in the Middle East and India in the past few months.

For further information about SADA and to view pictures from the Gala event, please visit our official website www.sadaonline.org



Dr. Neil J. Gajjar made Fellow of the Pierre Fauchard Academy at the FDI Convention in Montreal this past August.

#### From the CDC

#### Guidelines on HIV Prophylaxis Updated

he U.S. Centers for Disease Control and Prevention (CDC) have updated their 2001 guidelines on the management of occupational exposures to human immunodeficiency virus (HIV) and recommendations for postexposure prophylaxis (PEP).

The updated guidelines include recommendations for healthcare personnel who have experienced occupational exposure to blood or other body fluids that might contain HIV.

Although the principles of exposure management remain unchanged, recommended PEP regimens have changed. The authors of the revised guidelines advise that clinicians should consider occupational exposures as an urgent medical concern in order to ensure timely HIV PEP.

The updated guidelines can be found in the September 30 issue of the CDC *Morbidity and Mortality Weekly Report* at www.cdc.gov/mmwr/preview/mmwrhtml/rr5409a1.htm.

## National Survey Examines U.S. Oral Health

DC released findings from a national survey examining the oral health of Americans.

In its Morbidity and Mortality Weekly Report CDC reported on estimates from the National Health and Nutrition Examination Survey (NHANES), between the 1988–1994 and 1999–2002 reporting periods.

Among other questions, the survey examined the prevalence of decay and untreated decay, dental sealants, edentulism and enamel fluorosis.

Some of the more significant trends between the 2 time periods included a reduction in the prevalence of caries in permanent teeth of up to 10 percentage points among those aged 6–19 years. As well, there was a 6 percentage point reduction in edentulism among those aged greater than 60 years. Disparities were observed when income and education level, ethnicity or smoking status were factored in.

The full report is available at www.cdc.gov/mmwr/mmwr\_ss.html.

#### **South Asian Dental Association Officially Launched**



n September 15, the South Asian Dental Association (SADA) held a gala dinner and symposium on digital technology in dentistry, serving as the official launch of this non-profit dental association.

The group's inaugural event was attended by many of the top officials from the Canadian dental community, along with prominent South Asian government leaders. For further information about SADA and the gala event, visit www.sadaonline.org.



L. to r.) Mr. Sundeep Bhakoo, TD Canada Trust bank, the Honourable Navdeep Singh Bains, MP and parliamentary secretary to the prime minister, Mr. George Weber, CDA executive director, and Dr. Neil

## Success Stories!

#### Dr. Gajjar, Mississauga ON

Dr. Neil Gajjar has been a loyal Logic Tech customer since 2002. During that time he has seen his practice grow tremendously. Always one to be on the cutting edge of technology, Dr. Gajjar embraced Logic Tech's latest software in its infancy. Paradigm Office Suite is now an integral part of his practice success.

Paradigm Office Suite offers many advantages over all previous versions of Paradigm, but the one that has proven most advantageous to Dr. Gajjar has been the e-mail confirmation module. Using this add-on module, which is only available in Office Suite, he has been able to greatly maximize his staff time.

Dr. Gajjar has set up his Paradigm software to automatically send out reminders 3 days before the patient's scheduled appointment. When his patients receive their e-mail reminder, they can simply press a button in the email which automatically shows up in his appointment book as having been confirmed. His staff does not have to call or manually send the e-mail! If the patient wants a call back or wants to reply in another fashion, there are capabilities for this as well. This has been very well received by patients who for the most part only wish to be contacted by email.

As well, Dr Gajjar employs a number of Associates, Specialists and Hygienists. As there are always last minute changes in schedules, it is important for all providers to know their next day schedule so that they can plan what time to come in, have lunch and leave. The Paradigm software has been setup to send out a copy of the day sheet to all providers working the

following day.
This enables
everyone to plan
their schedules
and had been
very appreciated by
the providers.

Dr. Gajjar's office has been set up with five static IP's and a dedicated server. One IP is used solely by Logic Tech. Our technicians can go straight to the

server at anytime to address concerns and update software without any computer being affected. Another IP is used by the Associates and Specialists to be able to login to their files which are stored by username and password. Thus, they can work on documents and view x-rays from anywhere in the world. Another IP is used for an internal video surveillance system. Dr. Gajjar has incorporated IP Cameras for patient security and to ensure quality control. These cameras are accessible only by username and password. Finally, one IP is dedicated for his personal computer which he can

> access from anywhere in the world. As Dr. Gajjar is busy with the numerous organizations he is involved with, this feature allows him to be in the office from anywhere in the world. The last IP is kept for possible

future modules. Dr. Gajjar has also been utilizing the ITRANS claims system from Continovation Services Inc for some time now. His EDI is not sent through a dial-up modem, but rather through high speed Internet. His claims

go through faster and don't tie up a phone line. He also needs only one modem rather than having one at every work station that sends EDI. ITRANS also offers Dr. Gajjar the ability to share x-rays and digital images with other practitioners as well as insurance carriers in the



future. Dr. Gajjar also utilizes eQualifIDcc, the credit / debit card application from Continovation services Inc. As with ITRANS, this product allows his office to further utilize his Internet connectivity while avoiding all of the troubles associated with sharing a telephone line for credit / debit card access. As well Dr. Gajjar has been able to realize cost savings over his previous credit / debit solution.

Dr. Gajjar is the President-Elect for the Ontario Academy of General Dentistry, is an executive on the membership council of the Academy of General Dentistry in Chicago and is Vice-President of the South Asian Dental Association. He is a fellow of the Academy of Dentistry International, a fellow of the Academy of General Dentistry and a fellow of the Pierre Fauchard Academy. He serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.

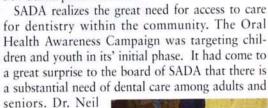


## South Asian Dental Association (SADA) holds dental screenings at Shoppers World

TORONTO—The South Asian Dental Association (SADA) held its' first ever dental screening for the general public. This event was held at Shoppers World in Brampton,

ON, where more than 700 people were screened by

50+ dental professionals.



Gajjar, President-Elect of the Ontario Academy of General Dentistry stated that "we have found the needs of our senior community are under served and there is a need from all dental organizations to service these people. From a South Asian perspective, seniors are the most respected in our community and little has been done to deliver this respect."



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'Sponsor: Canadian Academy for Esthetic Dentistry

#### AFTERNOON SESSIONS

Saturday, September 16th 1:30 - 4:00

Pinsent 4 Neil Gajjar, BSc, DDS, FAGD, FADI, FPFA

#### CPR (New 2005 Guidelines) & Medical Emergencies

- Review the steps to follow when you encounter a medical emergency in your office
- A recertification of CPR for the health care provider will be offered as well as the use of an AED for the targeted responder
- New 2005 Guidelines by the AHA released in December 2005 will be presented
- List of all emergency drugs that should be kept in the dental office as mandated by the RCDSO will be presented along with their use
- All participants are requested to bring one bath towel for the participation portion of this lecture.



Neil Gajjar, BSc, DDS, FAGD, FADI, FPFA

Dr. Neil J. Gajjar was born in the province of Newfoundland . Dr. Gajjar has successfully completed the American Dental Association National Boards Part I and Part II and the National Dental Examining Board of Canada Exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Sponsor: Academy of General Dentistry - Ontario



## ਸਾਊਥ ਏਸ਼ੀਅਨ ਡੈਂਟਲ ਐਸੋਸੀਏਸ਼ਨ ਦੀ ਗਾਲਾ ਨਾਈਟ ਬੇਹੱਦ ਸਫਲ ਰਹੀ



(ਟੀ.ਟੀ.ਐਨ.ਐਸ.) ਬੀਤੇ ਦਿਨੀਂ 14 ਸਤੰਬਰ ਨੂੰ ਸਾਊਥ ਏਸ਼ੀਅਨ ਡੈਂਟਲ ਐਸੋਸੀਏਸ਼ਨ ਵਲੋਂ ਆਪਣੀ ਦੂਜੀ ਗਾਲਾ ਨਾਈਟ ਦਾ ਸਫਲਤਾਪੂਰਨ ਅਯੋਜਨ ਕੀਤਾ ਗਿਆ. ਇਹ ਸਮਾਗਮ ਪਾਇਲ ਬੈਂਕੁਇਟ ਹਾਲ ਵਿੱਚ ਹੋਇਆ ਜਿਸ ਵਿੱਚ ਡੈਂਟਲ ਕਿੱਤੇ ਨਾਲ ਜੁੜੇ ਲਗਭਗ 500 ਪ੍ਰੋਫੈਸ਼ਨਲਾਂ ਨੇ ਭਾਗ ਲਿਆ। ਇਸ ਸਮਾਗਮ ਦੀ ਮੁੱਖ ਖਿੱਚ ਪੀਟਸਬਰਗ, ਪੈਨਸਿਲਵੇਨੀਆ ਦੇ ਡਾ. ਹਾਵਰਡ ਐਲਸਨ ਦੁਆਰਾ ਆਪਣੇ ਸਹਿਯੋਗੀ ਬੌਬੀ ਕਾਰਡੀਲੋ ਨਾਲ ਮਿਲ ਕੇ ਇੱਕ ਦੰਦਾ ਦੇ ਡਾਕਟਰ ਦੀ ਜ਼ਿੰਦਗੀ 'ਤੇ ਅਧਾਰਿਤ ਕਮੇਡੀ ਸ਼ੌਅ ਅਤੇ ਹਾਸ ਕਵਿਤਾਵਾਂ ਦੁਆਰਾ ਲੋਕਾਂ ਨੂੰ ਮੰਤਰ ਮੁਗਧ ਕੀਤਾ ਗਿਆ। ਇਸ ਮੋਖੇ ਵੱਖ ਵੱਖ ਡੈਂਟਲ ਸਪਲਾਇਰਾਂ ਦੁਆਰਾ 50ਤੋਂ ਵੱਧ ਵਸਤਾਂ

ਦੀ ਇਕੱ ਪ੍ਰਦਰਸ਼ਨੀ ਵੀ ਲਾਈ ਗਈ. ਇਸ ਮੌਕੇ ਕਈ ਪਤਵੰਤੇ ਸ਼ਹਿਰੀ ਅਤੇ ਸਿਆਸਤਦਾਨ ਵੀ ਸ਼ਾਮਿ ਹੋਏ ਜਿਨ੍ਹਾ ਸਾਊਥ ਏਸ਼ੀਅਨ ਡੈਂਟਲ ਐਸੋਸੀਏਸ਼ਨ ਵਲੋਂ ਪ੍ਰਦਾਨ ਕੀਤੀਆਂ ਜਾਂਦੀਆਂ ਕਮਿਊਨਿਟੀ ਸੇਵਾਵਾਂ ਦੀ ਸ਼ਲਾਘਾ ਕੀਤੀ ਗਈ।

ਇਸ ਮੌਕੇ ਕਨੇਡੀਅਨ ਡੈਂਟਲ ਐਸੋਸੀਏਸ਼ਨ ਦੇ ਪ੍ਰੈਜ਼ੀਡੈਂਟ ਡਾ. ਵੈਅਨ ਹਾਲਸਟਰੌਮ, ਰਾਇਲ ਕਾਲਜ ਆਫ ਡੈਂਟਲ ਸਰਜਨ ਆਫ ਉਨਟਰੀਓ ਦੇ ਪ੍ਰਧਾਨ ਡਾ. ਕਾਮ ਵਿਟਮਰ ਉਨਟੈਰੀਓ ਅਕੈਡਮੀ ਆਫ ਜਨਰਲ ਡੈੱਟਿਸਟਰੀ ਪ੍ਰਧਾਨ ਡਾਪ ਈਲੀਓ ਫਿਲੀਸ ਤੋਂ ਇਲਾਵਾ ਡਾ. ਰੂਬੀ ਡਾਲਾ ਐਮ.ਪੀਪੀ।, ਮਿਸੀਸਾਗਾ ਦੀ ਮੇਅਰ ਹੇਜਲ ਮਕੈਲੀਅਨ ਨੇ ਵੀ ਹਿਸਾ ਲਿਆ। ਸਾਊਥ ਏਸ਼ੀਅਨ ਡੈਂਟਲ ਐਸੋਸੀਏਸ਼ਨ ਇੱਕ ਨਾਨ ਪ੍ਰਾਫਿਟ ਸੰਸਥਾਂ ਹੈ ਜਿਸ ਦੇ 350 ਤੋਂ ਵੱਧ ਮੈਂਬਰ ਹਨ।







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October 4, 2006

Daily News Wednesday, September 27, 2006

#### South Asian Dentists Laugh away the "Blues"!

September 27, 2006

🖶 PRINTER VERSION

On September 14th 2006, South Asian Dental Association (SADA) organized their 2nd annual Gala at Payal Banquets in Mississauga. The evening was an astounding EMAIL ARTICLE TO A FRIEND COMMENT ON THIS ARTICLE

success as over 500 dental professionals and dignitaries gathered under one roof to enjoy the comic performance by Dr. Howard Elson, who is also a professional singer and a pedodontist from Pittsburgh, Pennsylvania. Dr. Elson and his accompanist Bobby Cardillo had the audience roaring with laughter with satirical comedy and poetry revolving around the "Life of a Dentist" in their debut performance in Canada.

SADA Gala was organized in conjunction with Henry Schein Ash Arcona's "What's New Night" which featured over 50 exhibits from various Dental Suppliers. The event was attended and supported by numerous politicians and dignitaries who applauded SADA's endeavours and commitment to continuing education and community service.

In lieu of Health Week, who's who in the field of dentistry in Canada were present including Dr. Wayne Halstrom (President of the Canadian Dental Association), Dr. Cam Witmer (President of the Royal College of Dental Surgeons of Ontario), Dr. Elio Filice (President of the Ontario Academy of General Dentistry), Dr. Ian McConnachie (President of Ontario Dental Association) and Dr. David Mock (Dean of University of Toronto School of Dentistry) to name a few of the dental dignitaries.

This year, we were also honoured to have in attendance Mrs. Elizabeth Witmer, MPP (Deputy Leader of Opposition and Health Critic); Mr. Frank Klees, MPP and Critic of Ministry of Education; Dr. Ruby Dhalla, MP, Mississauga's mayor, Mrs. Hazel McCallion, and Mayor Marolyn Morrison of Caledon.

During the opening ceremony Dr. Ruby Dhalla, MP, presented an award to SADA President, Dr. Sanjay Uppal, in recognition of SADA's commitment to promote Oral Health Awareness. In addition, Mayor McCallion was very impressed with the show as she toured around the exhibits with the Gala Chair Dr. Neil Gajjar and acknowledged the "importance of dental health" and commended SADA on their involvement in the community.

SADA is a not-for-profit organization founded in 2003 and pioneered by Mr. Elesh Ruparel. Today, SADA's membership has grown to over 350 members of the dental community including dentists, dental hygienists, laboratory technicians, dental assistants, practice managers and receptionists.

In closing, Griha Craveiro of SADA thanked its corporate sponsors for the Gala who were represented by Mr. Bruce McKay, Vice President of TD Commercial Bank and Mr. Ken Croney, Toronto Branch Manager of Henry Schein Ash Arcona.

For more information and details visit www.sadaonline.org

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For more information and details visit www.sadaonline.org

# A Introduction to Our New President

s the year comes to an end, so will my term as President of the Ontario AGD. With that said, I am proud to introduce you to our new President, Dr. Neil J. Gajjar.

Dr. Neil J. Gajjar, born in the province of Newfoundland, graduated with honors from the Stephenville Integrated High School. He was awarded the University of Toronto National Book Award, the Principal's Shield, the Governor General's Medal, and the Lion's Club Scholarship as well as being named Valedictorian, Student of the Year and a Canadian Scholar.

Dr. Gajjar went on to complete his degree in chemistry at the

University of Toronto where he was named to the Dean's list and named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington, DC, where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar has successfully completed the American Dental Association National Boards Part I and Part II and the National Dental Examining Board of Canada Exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar, who is very active in continuing education, is an active member of the American Dental Association, the Academy of General Dentistry, the Canadian Dental Association, the Ontario Dental Association, and the American Society of Forensic Odontology. In addition

to attending courses, Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and currently serves as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr Gajjar has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, an executive on the Membership Council of the Academy of General Dentistry in

Chicago and is a founding member of the South Asian Dental Association. He currently serves on the Discipline Committee of the Royal College of Dental Surgeons of Ontario and was recently appointed to the Council on Dental Education of the Academy of General Dentistry in Chicago and made Vice-Regent of the Academy of Dentistry International.

Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International and a Fellow of the Pierre Fauchard Academy. He serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.

Dr. Gajjar is certified in IV sedation and practices in Mississauga.



Dr. Neil J. Gajjar



## Dr. Gajjar addresses membership at HPDA Gala

Dr. Neil J. Gajjar, president-elect of the OAGD, was invited to address the membership of the Halton Peel Dental Association at their Gala held on September 28, 2006. Dr. Gajjar was delighted to have HPDA as an Academy approved CE provider and looks forward to AGD members taking advantage of the great courses that are offered by the HPDA. The Academy continues to strive to make more CE providers AGD approved so that AGD members can earn credits toward their fellowship and mastership awards. Should any other association want to partner with the AGD, please do not hesitate to contact us at ontarioagd@gmail.com.



Pictured left to right: Dr. Neil J. Gajjar, Dr. Sunita Joshi, Dr. Ian McConnachie ODA president, Dr. Vipin Mithia, Elio Filice, and Dr. Kulwant Turna.

#### **AGD Calendar of Events**

#### **December**

December 2, 2006

**Crown Lengthening** 

Perio Institute Seminar

\$50 discount for AGD members

www.perio.com or 1-800-327-3746 and give your AGD member number

December 3, 2006

**Connective Tissue Grafting workshop** 

Perio Institute Seminar

\$50 discount for AGD members

www.perio.com or 1-800-327-3746 and give your AGD member number

December 7, 2006; 6:00-9:00pm

**Pediatric Dentistry** 

Dr. Gajanan Kulkarni

Free with 'Fellowtrack' fee

Sponsors: Assante Wealth Management, Coltene Whaledent www.ontarioagd.org for 'Fellowtrack' registration

#### **January**

January 26, 2007; 8:00am- 4:00pm

**Implant Dentistry** 

Dr. Allan Schaffran

Free with 'Fellowtrack' fee

Sponsor: Nobel biocare

www.ontarioagd.org for 'Fellowtrack' registration

#### **February**

February 8, 2007; 6:00pm- 9:00pm

**CPR/AED Night for the Entire Dental Team** 

Dr. Neil Gajjar

Free with 'Fellowtrack' fee

Sponsors: Zoll & Assante Wealth Management www.ontarioagd.org for 'Fellowtrack' registration

February 9, 2007; 8:30am- 4:00pm

**Medical Emergencies in the Dental Office** 

Dr. David Isen

\$199 with "Fellowtrack"

Sponsor: Dentsply

www.ontarioagd.org for 'Fellowtrack' registration

#### March

March 1, 2007; 6:00pm- 9:00pm

Digital Photography, Ms. Rita Bauer

Free with 'Fellowtrack' fee

Sponsor: Pro-Art Dental Laboratory & Investment Planning Counsel (IPC)

www.ontarioagd.org for 'Fellowtrack' registration

March 2, 2007; 8:30am- 4:30pm

Digital Photography (hands-on sessions), Ms. Rita Bauer

\$199 with 'Fellowtrack'

Sponsor: Pro-Art Dental Laboratory & Investment Planning Counsel (IPC)

March 16-17, 2007

2 Day Surgical Implant Course

Sponsored by The Perio Course

\$50 discount for AGD members

To register call 1-800-327-3746 or visit www.perio.com

March 28- 31, 2007

Millennium Aesthetics: contact: Ms. Debby Mancuso at 905-734-9901

AGD Members: \$500.00 discount

#### **April**

April 12, 2007; 6:00pm- 9:00pm

**Tax Matters for Dentists** 

Mr. Mike Lakhani

Free with 'Fellowtrack' fee

Sponsor: Assante Wealth Management

www.ontarioagd.org for 'Fellowtrack' registration

April 18-21, 2007

Millennium Aesthetics: contact: Ms. Debby Mancuso at 905-734-9901

AGD members: \$500.00 discount

#### May

May 4-6, 2007

Mastertrack: contact: Ms. Debby Mancuso at 905-734-9901

May 11, 2007; 8:30am- 4:00pm

**Advanced Endodontics** 

\$199 with 'Fellowtrack'

Sponsor: Tulsa Dental

www.ontarioagd.org for 'Fellowtrack' registration

For all 'Fellowtrack' courses please visit the website at www.ontarioagd.org or email at uppal@agd.org

If you would like your events listed in the AGD Journal please email information at uppal@agd.org.

#### AGD MEMBERSHIP BENEFITS

- Ability to pursue the coveted fellowship and mastership of the AGD. ('FAGD' & 'MAGD')
- · Discounts on local CE opportunites such as the 'Fellowtrack'
- · Convenient CE Recording--And Transcripts on Demand.
- · Member Web Page Builder
- · E-mail forwarding
- · Communicate with your fellow members
- Reduced registration fees to Annual Meeting & Exhibition
- · Award-winning publications, free. Members receive both 'General Dentistry' and 'AGD Impact'

#### What are Fellows of the AGD?

A general dentist who is a "Fellow" in the Academy of General Dentistry (FAGD) has been recognized by other general dentists as a leader and an example to other dentists of the importance of quality continuing dental education. To earn a FAGD, you must complete a minimum of 500 continuing education credit hours, pass a written examination and be an AGD member for three continuous years."

#### LETTER FROM PRESIDENT

Dear Colleague,

I would like to take this opportunity to present the 2007-2008 AGD Fellowtrack program. This jam packed program with world renown speakers will ensure you not only achieve all your RCDSO requirements, but also, fast track your way to becoming a Fellow and Master of the Academy. All this is available to AGD members at a discounted fee of \$199. In addition, all AGD members are invited to join us at the President's Gala held in September.

This is included as part of your AGD membership and entitles you to an evening of free food, drinks and entertainment.

I would like to take this opportunity to thank the board for their hard work in developing this series, but especially, Dr. Sanjay Uppal, who is to thank for the development of this fantastic program.

Welcome to the new AGD!

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DR. NEIL J. GAJJAR, BSc, DDS, MAGD, FADI, FPFA, Cert. IV Sedation

To sign up for the Academy of General Dentistry or learn about becoming a 'Fellow' or 'Master' please visit www.ontarioagd.org



## **A New Look**

A s my first presidents message, I would like to take this opportunity to reflect on the past and at the same time seek some advise for the future.

When I joined the AGD in 1999 after graduation, I found it to be very active in the US where I studied but saw very little activity here in Canada. Thus, I was encouraged to join the board by Dr. Bastian and was made Membership Chair. During my term as membership chair, I found that my job was much harder than expected. Members wanted tangible benefits and value for their dollar. Something that the Ontario AGD would have to

work on fast or end up losing its membership. What the board decided to do was go back to our main purpose of providing CE for the general dentist. We did this by developing a Fellowtrack program to complement our very impressive Mastertrack program. Fellowtrack program, handled by Drs. Uppal and Marchello, is one of the most comprehensive programs in North America, For \$149 an AGD member can get all their CE requirements met in a variety of disciplines. I have had a chance to review the 2007-2008 program that has been developed and I must commend both Drs. Uppal and Marchello for out doing themselves again, making the Fellowtrack program even better than last year.

We have also learned to team up with other providers and offer our

members even more benefits. By doing so, we are working more like a non-profit corporation and contracting services from other providers, turning potential competitors into mutual partners. In this scenario, everyone benefits giving the individual member a greater benefit than if we were working alone. Our current partners now include TIDE, CAED, SADA, the Perio Institute, and the International Dental Congress.

Over the last few years I have seen a number of new organizations develop. This is great as it makes associations work harder for their members and forces them to offer them more. However, it must be asked why these groups developed in the first place and the answer is clear, the members did not get value and the representation they wanted. Now that these associations have formed, it is important to know that they will not go away; by giving members what they wanted, these associations are now taking what we need, our members.

Hence, in this fragile world where we pay membership fees to the ODA, CDA, AGD, the membership will start to make choices as to which memberships to keep.

In this scenario,
everyone benefits giving
the individual member
a greater benefit than if
we were working alone.
Our current partners now
include TIDE, CAED,
SADA, the Perio Institute,
and the International

Dental Congress.

If you decide that membership fees are too high, please keep in mind, what the AGD offers: it offers all your CE points for the year with its Fellowtrack program, a value that you cannot dismiss. In addition, we offer all our members an evening of food, drink, and entertainment at the SADA/AGD President's Gala which is held every September along with a host of other tangible benefits that can be found on our website.

I would like to take this opportunity to welcome Dr. Oliver Pin Harry who will serve as our new Public Information Officer and Dr. Jennifer Yu, who will serve as our new Secretary. Dr. Pin Harry has already started to work on offering more member benefits to our membership.

Finally, we request that you, the member get involved and make a difference. I encourage interested members to submit an application to serve on the board and help serve their fellow members. We would love feedback, good or bad, to see how we can serve you better. It is only with the negative feedback that we can correct mistakes and steer our ship in the direction you want to see it go. I also encourage you to bring non-members to attend some of our programs. Unlike other organizations, we allow any non-member to come to our programs to see for themselves what the new OAGD offers and experience dentistry like they have never experienced it before!



Dr. Neil J. Gajjar, BSc, DDS, MAGD, FADI, FPFA, Cert. IV Sedation President, Ontario AGD

would like to take this opportunity to first congratulate Brenda and her team for a very successful Gala and continuing education program. In a time when the dentist's dollar is stretched and dentists are looking for more mileage on their dollar, it makes me proud to see an organization like HPDA step to the plate and offer them a bang for their buck. This rebirth and revitalization of this organization will ensure that they continue to address and surpass the needs of their membership and future potential members.

With that said, I am proud to have the HPDA as an approved Academy of General Dentistry provider. The Ontario AGD is responsible for accreditation of both local and national providers. Local providers fall under the umbrella of the Ontario AGD, while national providers obtain PACE approval from us. PACE, which stands for Program Approved for Continuing Education ensures that the program is not only recognized locally, but also with State Boards and other ADA programs.

The AGD ensures that programs approved pass a number of criteria set out by the AGD, but most importantly, these programs are free of bias from the sponsors and exhibitors. Thus, the dentist receives true, factual, unbiased data.

The fact that these programs are AGD approved, means that participants can use the hours earned toward their fellowship and mastership in the AGD. The designations FAGD and MAGD mean that dentists have completed 500 and 1100 hours of continuing education respectively along with a fellowship examination and a minimum of three years of membership in the AGD. These designations indicates the greatest level of commitment by dentists to their patients.

By becoming HPDA members and enrolling in their CE program, dentists can speed up the process of obtaining these designations.

We are proud to have this offered to ODA members in Halton Peel. We wish not only the association but also the members, all the best in their future endeavors.

On behalf of the AGD, thank you!

Dr. Neil J. Gajjar, BSc, DDS, MAGD, FADI, FPFA, Cert. IV Sedation





Dr. Neil J. Gajjar BSc, DDS, MAGD, FADI, FPFA, Cert. IV Sedation



# It really *is* a Small World After All!

n a recent business trip to Orlando, I found time to visit the "happiest place on Earth" — Disney World. Walking past Cinderella's Castle, and the replica of a nineteenth-century Western town, brought back wonderful memories of my favorite childhood ride: the "It's a Small World" ride. This indoor ride takes boat-loads of amusement park goers through a five-minute tour where dolls, representing all the different nationalities of the world, sing the popular "it's a small world"

medley. During the ride, my mind wandered back to the world of organized dentistry, and I began to reflect on how small it is.

From a global perspective the world has indeed become a very small place. Today, people are connected in several ways: international travel has become relatively affordable, and information is readily available — we are all constantly connected. These transformations in our methods of communication have also benefited the field of dentistry. Information such as patient histories, radiographs and photos can be sent in real-time to anyone in the world. This benefits the patients, but also makes the profession infinitely more enjoyable as avenues for treatment dialogue are always open and unbroken.

Furthermore, in recent years there has been a shift towards congruency in our field: the internet has made information easily accessible, like texts are used around the world, and treatment techniques as well as drugs and materials are becoming increasingly standardized as professionals share their strategies. Today, we operate on a much more level playing field. For example, lecturers from around the world like Dr. Sunil Bhollabhai who recently put on a course for the Ontario AGD, have proven they not only practice at par with their Western counterparts, they are also able to provide insights into innovative techniques that can be of use to us in the West.

Patients are also benefiting from this globalization of dentistry. Thanks to the connectivity provided by a variety of overnight courier companies, a dentist in Canada can now make use of a lab in China. Simple economics shows this is also beneficial for our field since the labs are thus obligated to produce a higher quality product, at lower prices, to remain competitive. For example, labs in China that wish to retain their clientele and prosper must make concerted efforts to manufacture the desired products more effectively, and at lower costs, to avoid lab work from being sent to other countries, like Mexico.

When it comes to organized dentistry, we see that there are many organizations that have a global footprint. Organizations like the FDI, ADI, PFA, and the AGD allow their respective members to interact, and share ideas, thus working cohesively



to produce the most desirable results.

As we look closely at our own backyard, we see many organizations have adapted this theory of globalization. A number of groups have formed joint working groups and alliances to offer members more. The Canadian Dental Association and the Ontario Dental Association work in concert to protect the interests of dentists at the federal and provincial levels, respectively, and the AGD works with all organizations in ensuring the highest quality of

CE is offered and provided to dentists.

The interconnectedness of contemporary dental organizations is providing dentists improved professional standards, and providing patients with higher standards of care. Thus, it is with great enthusiasm that we await Toronto's joint CDA-ODA meeting in 2008. This endeavor is long overdue, and we are eager to experience a forum wherein many organizations are given free reign to interact under a single roof.

As we have seen: interaction and connectivity within modernday organized dentistry is vital to the development of our field, and we all have an important part to play as a part of this chain. I have personally seen the evolution of dental organizations over the last few years, and it is easy to recognize the definite progress that has been made. New methods of communication have enabled all organizations to communicate, to their respective members, all the necessary information with respect to protocols, drug interactions, and regulation changes.

At this time the Ontario AGD Board prepares for its annual meeting in San Diego, where the Canadian Caucus meeting with the Canadian Dental Association will also take place. I encourage all members, and non-members, to attend this convention as it will be one of the most exciting meetings ever — the convocation and gala for Fellows and Masters being held on the USS Midway, a United States aircraft carrier. The next few years will bring forth more unique experiences for Fellow and Master Awardees and I would encourage you all to attend the FellowTrack and MasterTrack programs to fast track your own way to these prestigious awards.

Today, we are fortunate to hear lecturers from every country, and attend meetings around the world. The ever broadening sphere of connectivity has ensured associations will continue to increase both working groups, and alliances, to provide ever higher levels of care and service. It is this kind of interaction, interchange, and interconnectedness that makes the world of organized dentistry a small one after all.

#### Congratulations to the 2006-2007 Refer a Colleague Top Recruiters!

Thank you to everyone who participated in the Refer a Colleague program. In total, 253 participants recruited 773 new members! Start referring your colleagues to the AGD now for the 2007-2008 program and help them go above and beyond in their dental careers. To participate, recruit as many new

members and ensure your name appears in the "Referral Information" section of each new member application. You will automatically be entered to win great prizes!

For more information on the Refer a Colleague program, visit the Membership section at www.agd.org.

#### Top Recruiters

Filippo Marchello, DDS, MAGD Gary L. Myers, DMD, MAGD Sun H. Costigan, DDS, FAGD

**Top Student Recruiter** Laurence J. Fields, DDS, MAGD

#### Dry Mouth Web Site

AGD members can access all of the AGD's available dry mouth resources on the AGD Web site.

Free materials are available for download. Visit www.agd. org and click on the dry mouth graphic. The redirect will take you to a special section where fact sheets and consumer and clinical articles are available.



#### Tooth Erosion PSA Launches Soon

Earlier this year, the AGD partnered with GlaxoSmithKline Consumer Healthcare to develop a public service announcement (PSA) campaign designed to educate the public about the causes and consequences of tooth erosion.

Be on the lookout next month for an in-office patient education tool-a free tooth erosion brochure that reinforces the message and provides greater detail about the condition. In addition, the brochure will contain more information about the credentials, distinctions, and services provided by general dentists.

The initiative will support AGD members and the AGD by heightening awareness of key issues pertaining to family dental care. It also will position general dentists as the best-qualified providers for ongoing prevention and treatment of these conditions.

#### Updated Patient Education Articles Available Online

As part of the AGD's Web site redesign in June 2007, the AGD updated more than 200 informative articles to ensure that the AGD provides the most accurate oral health information to the public. All AGD members can now print patient education pages (customized with their office information) from the AGD's Web site. Your name, office address, and phone number will appear in the top right hand corner of each patient education page when printed. Please feel free

to print, copy, and distribute these materials to your patients.

- Here's how to get started: 1. Visit www.agd.org.
- 2. Log in to the system (member ID and password required).
- 3. Click on "Public."
- 4. Select "Oral Health Resources."
- 5. Select your topic and article and right-click on it to print or save.



#### AGD Members Receive Fellowship from ADI

Sanjay Uppal, BSc, DDS, MAGD, and Filippo Marchello, DDS, MAGD, received Fellowship awards from the Academy of Dentistry International (ADI), an international honor society for dentists. They received the awards during the convocation ceremony at the Canadian Dental Association's annual meeting on Thurs., May 24, 2007, in Jasper, Alberta, Canada. Both Drs. Uppal and Marchello are board members with the Ontario Academy of General Dentistry (AGD).



Drs. Uppal (second from right) and Marchello (left). Also pictured: Neil Gajjar, DDS, MAGD, (far right) an Ontario AGD Board member and the ADI's Vice Regent for the Eastern Region of Canada, and AGD Executive Director Christie Tarantino, CAE.

## FYI

UPDATES . TRENDS . DENTAL SCHOOL NEWS . HEALTH MATTERS . LEGISLATIVE UPDATE . RESEARCH NEWS

## Root Canals and Dental Implants Equally Effective



pental implants and root canals are virtually equally successful treatment options for saving compromised teeth, according to a study published in a special supplement to *The International Journal of Maxillofacial Implants* (February 2007), the official publication of the Academy of Osseointegration. The Academy of Osseointegration also published a consensus statement developed by experts from several dental disciplines that supports the study's findings and stresses the importance of making treatment decisions based on individual patient's circumstances.

To assist dental professionals and their patients in determining the most appropriate treatment, the American Association of Endodontists (AAE) released a position statement on April 3, 2007, regarding treatment planning when considering a root canal or dental implant. The position statement stresses the importance of consider-he patient's best inter-

ing the patient's best interests. It says, "Quality dental care can only be provided when treatment planning decisions are made by both the dentist and the patient, based on the patient's general health status and specific oral health needs. The recommended treatment should be safe, predictable, cost-effective, respectful of patient preferences, aimed at preserving normal anatomy and function, and based upon the best available scientific evidence."

The statement also indicates that the decision to treat a tooth with root canal therapy or place a single-tooth implant should be based on whether or not the tooth can be restored, the quality of the bone structure, esthetic demands, a cost-benefit ratio, and systemic factors. In addition to considering the probability of overall survival rates of the therapy provided, dentists also should consider risk factors of the chosen treatment.

Eric K. Curtis, DDS, MAGD, an Academy of General Dentistry (AGD) spokesperson who practices in Safford, Ariz., says that when deciding which treatment option is best, "My decisions typically center on concerns about patient health and patient tolerance. Patient health includes both local

considerations, such as the existence and extent of infection and bone loss, and systemic considerations, such as diabetes and hypertension. So a root canal, which is typically less invasive than an implant, might be recommended for someone with certain health problems. The patient's tolerance for treatment also might suggest a specific treatment direction."

"While it is true that studies show equal survival rates of single tooth implants and endodontically restored teeth, a major consideration in the decision must be based on the clinical condition and restorability of the tooth," says Neil Gajjar, DDS, MAGD, an AGD spokesperson from Ontario, Canada. This is due to the fact that not only does each procedure have a chance of failure, but each procedure also is subject to long-term survival rates." The dentist needs to consider which procedure will be most beneficial for the patient in the long term.

According to the AAE, its position statement is meant to be used as a guide when deciding how to best treat a compromised tooth. It also is intended to assist dental professionals in evaluating the various risk factors and other implications associated with each of the treatment choices.

Overall, Dr. Curtis believes that patient education is a determining factor when it comes to root canals and implants. Middleclass patients who rely on third-party payers to help cover costs often look for the most time- and cost-saving option. Dr. Curtis says, "Patients must consider the demands of tomogram imaging, tooth extraction and bone preparation, implant placement and time for osseointegration, the placement of a healing cap, the taking of impressions, and crown delivery. Also, there are financial concerns. A patient's dental plan probably won't cover much on an implant. That's why many of my patients still choose root canal therapy as the easier and more practical alternative."

Dr. Gajjar agrees that educating the patient is extremely important when deciding which treatment to administer. "The best way to handle this is by explaining to the patient what is involved with each treatment, the overall prognosis, and the long-term survival rate of the restored tooth."

The position statement can be downloaded at ww.aae.org/dentalpro/guidelines.htm.

#### **Dental School Updates**

#### Northwestern Pre-Dental Society

The Northwestern University Dental School closed in 2001, but two undergraduate, pre-dental students there have founded the Northwestern Pre-Dental Society to gather like-minded students. Because of the highly esteemed medical program at Northwestern, the student founders felt that more awareness of the pre-dental program needed to be summoned. More Northwestern students are becoming aware of the profession and have decided it is a good match for them.

#### U of L Receives Millions for Research

The University of Louisville (U of L) received two monetary awards for study from the National Institute of Dental and Craniofacial Research. Michael Martin, PhD, an assistant professor of dentistry at the U of L, received \$1.4 million to study the role of inflammation in the immune system's efforts to protect the body from disease. Georgios Hajishengallis, PhD, associate professor of dentistry at the U of L, was given \$1.6 million to investigate why the aging immune system gradually loses its ability to fight P. gingivalis bacteria, a leading cause of periodontal disease.

#### From the Hill

The AGD serves as the eyes, ears, and voice of the general dentist. View the latest legislative news on the AGD Web site at www.agd.org under "Advocacy News."

#### SCHIP Update

Rep. Rahm Emanuel (D-IL-5) introduced the Healthy Kids Act of 2007 (HR 2147), which would extend the State Children's Health Insurance Program (SCHIP), streamline enrollment under SCHIP and Medicaid, and amend the Internal Revenue Code to provide for a healthy savings tax credit for the purchase of children's health coverage.

There is a provision for flexibility in this bill that would increase a state's allotment if it is determined that a state will have more children enrolled in SCHIP than the projected number of children to be enrolled.

The bill also would establish grant programs for conducting innovative outreach efforts designed to increase the enrollment and participation of eligible children and promote understanding of the importance of health insurance coverage for children and prenatal care.

#### Indian Health Care Legislation

Indian Health Care legislation has moved forward in both congressional chambers. In the U.S. House, the Committee on Natural Resources unanimously approved HR 1328, the Indian Health Care Improvement Act (IHCIA). No amendments were offered on either the

Community Health Aide Program (CHAP) or the Dental Health Aide Therapist (DHAT) provisions; therefore, they will remain as written: "limited to Alaska and limited in scope of services they can provide." Please refer to the AGD's updated fact sheet about the reauthorization bills at www.agd.org/files/advocacy/policies/ IndianHealthCareReBill.pdf for more details.

Meanwhile, in the U.S. Senate, Sen. Byron Dorgan (D-ND) introduced a virtually identical bill (\$ 1200), which was referred to the Senate Committee on Indian Affairs.

#### **Dental Education Loan Bill**

Rep. Eleanor Holmes Norton (D-DC) introduced the Dedicated Dental Service for HIV/AIDS Act of 2007 (HR 2168), which would establish a dental education loan repayment program. The program is intended to encourage dentists to serve at facilities in areas with a high incidence of HIV/AIDS that have a critical shortage of dentists.

Specifically, the Secretary of the Department of Health and Human Services may enter into an agreement with any dentist under which the dentist agrees to serve for a period of time at such a facility and the Secretary agrees to pay a percentage of the dentist's dental education loans.

Chris Marchack, DDS Keynote Speaker

Technical/Clinical 9:00am - 11:00am

'The Road to Restoration: Finding your way to success with today's new technology" See page 3 for more information Sponsored by Nobel Biocare



Neil J. Gaijar, BSc. DDS, MAGD, FADI. CPR

10:00am - 12:30pm

FPFA, FICD, Cert, IV Sedation

"CPR (New 2005 Guidelines) & Medical Emergencies"

A recertification of CPR for the health care provider will be offered as well as the use of an AED for the targeted responder. All participants are requested to bring one bath towel for the participation portion of this lecture.

Dr. Gaijar is a certified instructor with the Heart and Stroke Foundation of Ontario.



Robert W. Gerlach, DDS, MPH Clinical 10:00am - 5:00pm "Advances in Prevention: Next Generation of Therapeutic Products"

This course will review the state of the science behind periodontal disease, its potential links to systemic health and innovations in chemotherapeutic products to

Robert W. Gerlach is Research Fellow in Worldwide Clinical Investigations at Procter & Gamble.

Sponsored by Canadian Academy for Esthetic Dentistry



Perry Jones, DDS, FAGD 10:00am - 1:00pm "Invisalign: An Introduction to the Technique & Technology"

The presentation will concentrate on case review and applicability, and will introduce the attendee to ClinCheck, a proprietary visualization software program. Dr. Jones is a 1974 graduate of VCU/MCV Dental School, where currently he is an Adjunct Faculty Associate Professor in the Oral Maxillofacial Surgery Department as

well as the Oral Pathology Department.

Sponsored by Canadian Academy of Cosmetic Dentistry & Invisalign



Antonio Mancuso DDS, MAGD, FADI, FPFA Technical/Clinical 10:00am - 12:30pm "Millennium Aesthetics"

You will see cases illustrating: Zirconium systems for crowns and fixed bridges; Pressed vs. feldspathic porcelain veneers ~ Cases illustrating a "thinking outside of the box" approach to address the patients expectations.

Dr. Mancuso is a fellow of the following: Academy of Dentistry International, the Pierre Fauchard Academy, and the International Academy for Dental Facial Esthetics.



10:00am - 5:00pm Elliot Mechanic, BSc. DDS Clinical "Artistic Smile Design: The Concept of Assymetric Symmetry TM"

The goal of this lecture is to further open the dentist's eves to the artistic side of Smile Design and show them how to incorporate science and art to create natural looking

Dr. Mechanic is the esthetic editor to Oral Health Journal and is on the advisory board of Spectrum Dialogue.

Sponsored by Canadian Academy for Esthetic Dentistry



Technical/Clinical 10:00am - 12:30pm Stephen Tsotsos, DDS "The Straight Goods on CAD/CAM Dental Restorations"

This presentation will discuss the good, the bad and the ugly of CAD/CAM dental

Dr. Tsotsos is the Regional Editor of the International Journal of Computerized Dentistry published by Quintessence, Inc.

Sponsored by Patterson Dental



Mark McTavish & Chervl Mitchell

Health & Wellness 10:30am - 12:00pm

"Dental Moosh Moosh: Turn that Flab into Abs!"

How to get started; restructuring your lifestyle to get fit. How to stick with it; what you can do to help you maintain your fit lifestyle.

Mark McTavish began weightlifting at the age of 12, with the intent of warding off bullies with his newly found muscles. What he did find was that he loved to lift weights!



BTH ANNUAL INTERNATIONAL DENTAL CONGRESS

Cheryl Mitchell grew up riding horses and running, but found her true love for natural bodybuilding five years ago and has since earned Pro status in both Canada and the U.S.

Sponsored by ADTO



Alain Méthot, DDS 10:30am - 12:00pm "Management of Function and Esthetic in Mouth Reconstruction"

Concepts of functional occlusion will be discussed to achieve optimal comfort and satisfaction for the patient. The influence of TMI will also be discussed in partial and full mouth rehabilitation.

Alain Méthot, DDS graduated from the University of Montreal in 1981. He is a graduate of the L.D. Pankey Institute, LVI, and the International Dental Institute in Dentofacial Orthopedics and Orthodontics.

Sponsored by GPS dentaire



Steven Smirnis, PFP & John Stacey Finance 10:30am -12:00pm Strategies for Tax-Efficient Wealth Accumulation and Management for Your

Changes to the Canadian tax regime make privately-held dental corporations an extremely attractive life cycle planning and investment vehicle for practicing dental professionals. Learn more about the opportunities, and the pitfalls for the unwary. Steven Smirnis, PFP has 15 years experience in financial and investment planning.



John Stacev was associated with Deloitte & Touche LLP, chartered accountants, for over 30 years and provided tax advice to a wide variety of Canadian and multi national businesses.

Sponsored by Dundee Securities



With the changes in methods of communicating, the way we market ourselves also has changed.

## The Way We Communicate

In January, my flight from India was canceled and I was forced to stay overnight in Delhi. I met a few young university students who were studying in the United States and also were stranded. After spending the day with them, I asked for their e-mail addresses. The students then asked me if I had a Facebook® account. Since I was unfamiliar with the site, they explained that it was similar to hi5 and Friendster. I told them I did not have a Facebook account, but I would definitely look into it when I returned to Canada.

Although I had heard about Friendster and hi5, I decided not to open an account because they seemed to be geared more toward dating and other types of relationships. But the way in which these students had described Facebook made me think I should take a closer look at this new technology.

Over the years, the way in which we communicate has changed dramatically. I believe the most radical change came when Microsoft® Messenger was introduced. This simple tool allowed people to communicate in real time with anyone, anywhere in the entire world, for free. Since most computers are set up to sign into Messenger as soon as they are connected to the Internet, users are connected and available for conversation upon turning on their laptops. The technology further improved when Web cams were introduced. People could then hear and see each other on their monitors; they could conduct meetings like never before. Again, this was all for free.

With the changes in methods of communicating, the way we market ourselves also has changed. Local marketing techniques, such as the Yellow Pages, flyers, and television do not have the same return as before. With Web sites, such as YouTube, people no longer have to wait for a specific time to watch their favorite television shows; they can do so at any time by logging on and viewing the shows via streaming videoeither on their computer or on mobile handheld devices. Hence, fewer people now watch television in a traditional way and, as a result, advertising on this medium is much less effective. The age of the newspaper also is fading because people want quick, concise images of activities that are happening

around the world to be delivered directly to their handheld devices. Fewer people read the newspaper, so advertising dollars do not offer the same return as they once did.

Directory advertising companies spent significant capital to develop online portals after viewing studies that showed that most people don't even keep a printed directory, since the information within can be obsolete before it is printed. The only way to obtain current information is by visiting online directories where maps, Web sites, and other pertinent information can be downloaded and printed.

Upon my return to Canada, I received an invitation to open a Facebook account. I visited the site to learn how it works and how people are using it. I believed that joining an online community would be a great way for me to touch base with friends with whom I may have lost contact. Since July, I have added more than 160 friends to my list; many were from my hometown of Stephenville, Newfoundland. Facebook enables you to add yourself to different networks. I have added myself to the networks that focus on where I have lived, where I have worked, and where I have studied. When other friends create accounts and join these networks, they can reunite with me.

What does this have to do with marketing? The answer is simple: Online communities connect people through degrees of separation and create a virtually unlimited referral base for businesses. My online community-a free marketing tool-has resulted in 30 patients referred. Not only have old friends made appointments, but my office has received referrals from friends of my friends.

I have come to realize that my office has spent too much money on television and print media. Neither avenue comes close to the return on investment that has been realized by my Web site, Facebook, or Google™.

At the end of the day, I've learned that if we don't change our marketing methods to adapt to new communication channels, we cannot expect our businesses to realize the same growth we have experienced in the past.

Neil J. Gajjar, DDS President, Ontario AGD



### **An Acclamation of Your Achievements!**

ith summer coming to an end and students preparing to return to school, I would like to take the opportunity to reflect on some of the Ontario AGD's great achievements over the past few months, as well as remind our members of what's to come.

First and foremost I would like to congratulate the 12 Fellows and 5 Masters on receiving their prestigious awards at a convocation ceremony on board the USS Midway, an aircraft carrier docked at San Diego Harbor.

This extravagant celebration was very much deserved. To achieve the 500 hours of continuing education needed for Fellowship one must participate in at least 75 days of continuing education away from the office. For the average dentist this equates to at least \$225,000.00 in lost income from being out of office based on an average office production of \$3000.00 per day. Add to that, at least an additional \$22,500.00 in tuition at \$300.00 per day. This equates to approximately \$247,500.00 for a Fellowship and an additional \$297,000.00 for a Mastership. So, as you can see, it not only takes a substantial commitment of time and energy, but a substantial financial commitment as well.

This financial and time commitment is of little importance to dentists who have dedicated their lives to their profession and their hearts to their patients. They strive to offer the best possible care to their patients, and for this they must be commended.

It is this kind of commitment that has led the growth of the Ontario AGD, our members, and our partners in education. Dr. Filippo Marchello was awarded the title of Top Recruiter: having recruiting more members in Ontario than anyone in any other constituent in North America. In addition to increasing membership, the AGD awarded Dr. Elio Filice the ACE award for best editor resulting in the most improved newsletter of all

constituents in North America. The entire Board was also recognized when it received an honourable mention in the category of best constituent — an award the Board has set its sights on receiving at our next annual meeting in Orlando.

I congratulate the Board on all their hard work, and look forward to sharing in their achievements at our next annual meeting. I also have to congratulate Dr. Frank Pomposo, our treasurer, for winning the AGD Annual Golf Tournament. Frank, who has been with the Board since 1990, has ensured that our budget numbers are always below par and our product way above it.

I would also like to congratulate all the members for their dedication to continuing education and their devotion to offering their patients the very best. For this, I would like to welcome all members to the AGD Annual President's Gala to be held on September 27, 2007 at Payal Banquets in Mississauga.

This evening is free to all AGD members and will consist of a Casino Night with many gifts and prizes. There will be plenty of food and drinks along with entertainment to honour those that have chosen the path of continuing education. This evening will launch the start of the 2007-2008 Fellowtrack Program which I encourage you all to join.

Finally, I would like to congratulate the team of Dr. Sanjay Uppal and Dr. Filippo Marchello for the development of this program and the negotiation of member benefits with our continuing education partners. Our members-only e-newsletters will detail all the reduced tuition costs for courses that take place in Ontario and throughout Canada. Thanks to the hard work of these individuals, your membership will result in the savings of thousands of dollars on course fees.

I encourage all non members to take a look at the new AGD and become a part of this great team of dedicated professionals.



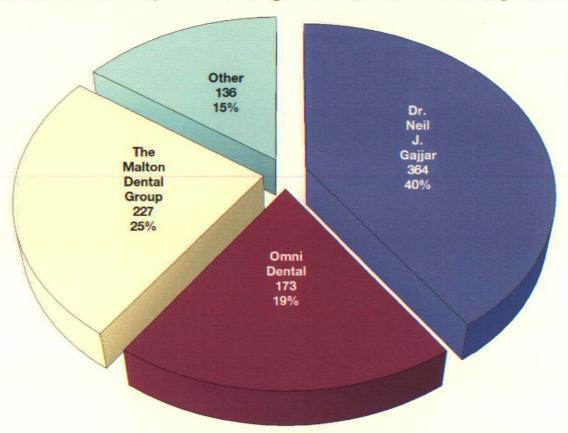


Survey Results - South Asian Community 2007

Category: Dental Centre

Winner: Dr. Neil J. Gajjar with 364 votes

Results based on 900 respondents, taking into consideration a 3% margin of error



Charts and graphs extracted from this release must be accompanied by a statement identifying Top Choice Awards Inc. as the publisher and the Top Choice Award™ South Asian Community 2007 Survey as the source. No advertising or other promotional use can be made of the information in this release without the express prior written consent of Top Choice Awards Inc.

# Dental Canada's National Newspaper of Dentistry

Clinical news

# Assume your patients' water is fluoridated?

Not in Ontario's Niagara region, where the water supply hasn't been treated since the early '90s. Many local dentists say they are unaware of the situation

by Lynn Bradshaw, Assistant Editor, Dental Chronicle

ome MUNICIPALITIES IN ONTARIO'S populous Niagara region have had inadequate amounts of fluoride in their water supply since the early '90s, a fact that was not brought to the attention of local dentists until last May, according to the Regional Municipality of Niagara's dental director, Dr. David Klooz

These inadequate levels of fluoride in the water supply in areas such as Pelham, Welland, and Thorold were not reported to the health department, Dr. Klooz said, because public works legislation states that notification is only necessary if fluoride levels go above recommended levels. However, legislation governing the health department says public works must give notification if fluoride levels fall below rec-

-please turn to page 4

## McGill study identifies mineralization mechanism

New TREATMENTS FOR DEFECTIVE CALcification in dental disease may follow a research breakthrough by Dr. Marc Mc-Kee and colleagues. See **page 3** 

#### Finance & Investment

#### Florida housing market: Is this the time to buy your vacation/retirement property?

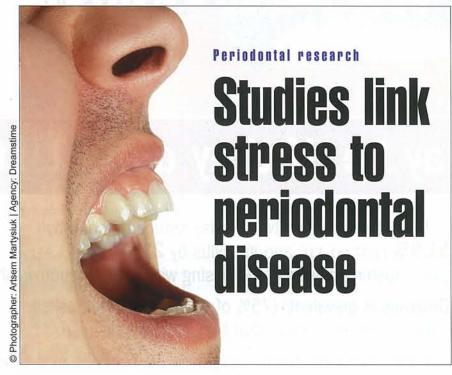
NEVER MIND THE USE OF INACCURATE terms such as 'crash,' 'meltdown,' and 'subprime.' There are still excellent opportunities to assess. Turn to page 12

Affiliated with

## DENTAL TRIBUNE

The World's Dental Newspaper

| How to restore an endodontically treated tooth | 7  |
|--|----|
| The case for and against empowering associates | 10 |
| Uncover the practice profit killers            | 11 |



Independent University of Toronto, Brazilian investigations to identify additional causative factors

by Jelani Lowe, Associate Editor, Dental Chronicle

RECENT SYSTEMATIC LITERATURE review of major studies by Brazilian researchers suggests a positive relationship between stress and periodontal disease, and the findings may be supplemented by an ongoing investigation at the University of Toronto.

The Brazilian report, published in the Aug. issue of the *Journal of Periodont-ology*, found the majority of studies reviewed between 1990 and 2006 showed a strong correlation between stress, distress, and periodontal disease.

"Our review highlights the importance of psychological factors in periodontology, making it apparent that diagnosis and treatment of psychosocial factors is as important as the clinical treatment of periodontal disease," said lead investigator Dr. Francisco Nociti, of the State University of Campinas, Brazil.

"Stress has been linked to periodontal disease since the middle of the last century and most reports comprise necrotizing forms of periodontal disease," Dr. Nociti noted in an interview with DENTAL CHRONICLE. "In the past decade, more

evidence has emerged from epidemiological studies relating peritonitis to stress, depression, and negative life events."

#### PERIODONTAL DISEASE, STRESS, AND SOCIAL SUPPORTS

Researchers at the University of Toronto have begun a similar investigation into the impact of various social supports such as family or friends on the effects of stress in the development of periodontal disease.

-please turn to page 5

## New this month **Products**

#### **Artiste Nano Composite System**

The Artiste Nano Composite System is based on a 3 opacity concept that takes a histological approach to restoring color

#### **O-BITE Registration Material**



A new bit registration material that provides exceptional accuracy, predictability and speed

#### GingiTrac



Retraction material and technique provides hands-free, single and multiple preps

#### Spirit 3000 Delivery Systems

The Spirit 3000 Chair Mounted Delivery System features six positions to accommodate numerous hand pieces and accessories

Request more information on these and other new products.

See page 13

#### Okay... what's Dental Chronicle?

E WELCOME YOU TO THE first edition of a bold undertaking: Canada's National Newspaper of Dentistry. Plainly, introductions are in order. Read all about us on page 6

## **DentalVitae**

Introducing the special section of **Dental Chronicle** that puts you in touch with your peers, and helps you *make the most of your own time*.

This month: **Dr. Neil J. Gajjar** comes to terms with the computer phenomenon known as Facebook (see page 12)



Canada Post Canadian Publications Mail Sales Product Agreement 40016917

# Dental Vitae

Leisure, travel, and making the most of your own time

## Facing up to Facebook

■ The way the world communicates has changed, and (30 new patients later) this dentist concludes that's a good thing

by Neil J. Gajjar, DDS, Special to Dental Chronicle

HIS PAST JANUARY, FLYING BACK FROM MY ANNUAL trip to India, my flight was cancelled due to fog and overbooking. As a result, I was fortunate enough to meet with a few young American university students who had also found themselves stranded in Delhi. We spent the day together, had dinner, and I proceeded to ask them if they would like to exchange e-mail addresses. At this point one of the students asked me if I had a Facebook account.

I was stumped. I had my Blackberry, cell phone, state-of-the-art laptop, Wi-Fi phone, and a handful of different e-mail addresses—but Facebook? What was that? The students explained it was an online community, where individuals of any age could set up an account using their e-mail addresses. After establishing this initial introduction, individuals are then able to locate and invite friends, acquaintances, and colleagues to join the online community and share contacts, photos, and any other information they would like to share.

This was all new technology to me. However, Facebook seemed intriguing and I wanted to take a closer look.

Facebook was launched in February 2004 as a new means of communication for Harvard students. The site was made available to all students with a designated university e-mail address, and later to the general public in September 2006. Today, the website boasts over 23 million active users across more than 47,000 regional, occupational, collegiate, and secondary school networks. Facebook is now the sixth-most trafficked and number one photo-sharing site in the US.

The Internet and the online communities it has spawned have clearly changed the way we interact. Waiting for the customary dinner party to 'network,' and modestly dispensing business cards are quickly becoming the archaic ways to expand, and do, business. Communication pathways are rapidly expanding, and the way we communicate has dramatically changed.

With methods of communication constantly changing, the way we market our practices, and advertise our services, must also change. It is vital to realize standard local marketing techniques of the past (colored ads, door-to-door flyers, and television commercials) are no longer enough. In fact, they often have a lower rate of return. People expect information to be at their fingertips-preferably on a screen in front of them, and not in some thousand-page yellow, white, or blue book. With websites such as youtube.com and torrent downloads, people watch what they want, when they want. Gone are the days of reorganizing daily timetables to ensure that favorite television show will not be missed. With access to a computer with an Internet connection, almost any show can be viewed online via video streaming. As a result, fewer people are watching television, and an even smaller number are channel flipping-television advertising is becoming increasingly ineffectual.

The golden years of the print press have also been fading. Few people wait for their morning paper to get an image of what happened in the world the day before. As a result, circulations have drastically declined. Advertising in this medium means paying to reach out to a very small, and specific, part of the population—this is certainly not cost-effective.

Dr. Gajjar is president of the Ontario Academy of General Dentistry, and practices in Mississaura Onto

With the aforementioned changes in modern methods of communication, our methods of marketing must be re-examined if we are to remain relevant. Enter Facebook.

Upon my return from India, I found an invitation to join the Facebook community in my e-mail inbox. Since I grew up in Newfoundland, completed my undergraduate degree at the University of Toronto, and my DDS in Washington, DC, I thought Facebook would be an excellent portal through which I could find old friends and acquaintances.

As of a few months ago, I have added approximately 150 friends to my list, many of whom are from my hometown of Stephenville, Nfld., but Facebook has also enabled me to become a part of countless other networks. When other friends, or acquaintances, create Facebook accounts they are also able to join these networks, and reunite with others.

At this point, the question is: What does this have to with marketing? The answer is quite simple. My Facebook account became a free and incredibly effective marketing tool for my practice. After establishing my account, friends and acquaintances I had lost contact with found out about my practice—as did all of their friends and acquaintances who had Facebook accounts. The result has been more than 30 new patients.

Many of us have heard the adage, "we are all separated by six degrees of separation." In other words, everyone is no more than six acquaintances, colleagues, friends, or family members away from each person in the world. Facebook connects people through minimal degrees of separation. For example, each individual with a Facebook account has a list of 'friends,' and each one of those 'friends' has his/her own account with his/her own list of 'friends.' The beauty is in the connectivity it provides: my friend's friend (who is two degrees of separation away) can access my profile and view my list of friends. This creates an unlimited referrals base.

Having tracked the referrals that come to my office, I have concluded we spend too much money on television advertising and print media—neither of which provides a return similar to the return on investment from our website, Facebook, and Google search engine.

Technological progress is inevitable. The way the world communicates has drastically changed, and trying to avoid these changes by continuing to do business and marketing in the conventional way is futile. We must change our marketing methods. We must adapt to these new forms of communication and use them to our advantage, otherwise we cannot expect our businesses to grow as they have in the past.

Investment/Retirement

## U.S. property

### The right time to invest?

With the Canadian loonie equal to a US greenback, and prices in retreat, the sunbelt real estate market looks like a ripe opportunity. But is it?

HE US HOUSING MARKET—IS THIS THE RIGHT time for you to consider a house or vacation property in the US?

The unequivocal answer to the question posed above is: yes and no.

Clear on this? Not to hedge any bets, but some observers think this is the best time to invest: optimal house prices, great house price appreciation in key areas, and tenants wanting to rent your properties at rents that make your properties cashflow positive. Yet, many of you may be wondering about phrases tossed around during media coverage of these matters, such as 'subprime problems,' 'mortgage chaos,' 'housing market crash.' We will explain.

#### THE SUBPRIME PROBLEM

The subprime mortgage market lends to people whose income is too low, or whose credit history too patchy, to qualify for an ordinary mortgage.

Subprime borrowers are poorer than those who can obtain mortgages at lower, usually fixed rates. They tended to join the great housing-market party late, when prices were already high. Many appear to have been encouraged to take out loans by brokers who were more bothered about their fees than their clients' ability to repay their debts, and the lenders who made the loans underestimated the potential for future default.

Subprime borrowers—long shut out of home ownership—account for one in five new mortgages and 10 per cent of all mortgage debt. Low short-term interest rates earlier this decade led to a bonanza in adjustable-rate mortgages (ARMs). Ever more exotic products were developed, including "teaser" loans with an introductory period of interest rates as low as one per cent.

When the housing market began to slow, lenders pepped up the pace of sales by dramatically loosening credit standards, lending more against each property and cutting the need for documentation.

A repossessed property will eventually be sold—\$326 billion of repossessed mortgages equates to approximately \$112 billion of losses, which is spread over several years. Consider that about \$600 billion was wiped out on the stockmarkets as share prices fell on Feb. 27th. Any losses ought to be manageable even for banks such as HSBC and Wells Fargo, the two biggest subprime mortgage lenders, and Bear Stearns, Wall Street's largest un—please turn to next page

## Induction; Election; Redirection

#### Five U of T Graduates Inducted

At the 2007 convocation held in Jasper, Alberta on May 25, 2007, five U of T graduates were inducted into the Canadian Section of the International College of Dentists.





Back row: Neil Gajjar 9T6; David Sage 7T4; Ian Furst 9T4. Front row: Canadian Section Registrar Fil Cappa 5T5; Canadian Section President Mike Suzuki; Harry Hoediono 9T0; Ralph Yorsh 4T4

#### WHAT ARE YOU UP TO NOW?

If you know of any Alumni that have a story they should be sharing, or if you yourself are involved in an endeavour, organization, or event that you think would make interesting reading for other Alumni, please send it to:

The Editor, Alumni Today, University of Toronto Faculty of Dentistry, 124 Edward Street, Toronto, ON M5G 1G6

or email: barbaramurray@fastmail.fm

#### **6T7 Graduate**

# Elected to Grand Master of the Masons Dr. Allan J. Petrisor 6T7 was recently elected head of the Masons of Ontario, the oldest and largest fraternal organization in the world. As Grand Master of the Grand Lodge of Canada in the Province of Ontario, he will oversee the activities of the 54,000 Masons in 588 Lodges across

**Trading in a Lab Coat for Legal Robes** 

What started out as a keen interest in law has turned into an entirely new profession.

Ontario.

Gary Srebrolow, Class of 8T9, was in private dental practice for 12 years before going back to school (Osgoode Hall Law School) to become a lawyer in 2001.

"My main reason for leaving dentistry and seeking out a legal career was due to health concerns, related to allergies and asthma. However, leaving dentistry was not an easy thing to do. I enjoyed dental practice, especially endodontics and surgery."

You can reconnect with Gary by emailing him at gsrebrolow@blaney.com.







(I to r) H.F. Höediono (Kitchener ON), D.K. Russell (Burlington, ON), D.M. Kjorven (Prince George BC), V.J. Lanctis (Rockcliffe Park ON) Front Row: (Master Fellow), P.D. Rondeau (Regina SK) (President-Elect), M. Suzuki (London ON) (President), C.F. Cappa (London ON) (Registrar), R.E. Brady (Rockville MD) (Honorary Fellow), D. Anderson (Vancouver BC), J.C. Canniff (Calgary AB), G.W. Thompson (Edmonton AB) (Past President), A.B. Chuchman (Winnipeg MB), R.R.A. Croutze (St. Albert AB), J.I. Skuba (Edmonton AB).

Middle Row: (I to r) J.A. Antel (Winnipeg MB), H.C.A. Kim (Winnipeg MB), P.R. Kurz (Saskatoon SK), L.K. Hodinsky (St. Paul AB), P.J. Doig (Dauphin MB), D.G. Malmberg (Lethbridge AB), B.R. Bergh (Edmonton AB), A.N. Odenbach (Red Deer AB), E.R. Hatfield (Yarmouth NS), D.G. Sage (Woodstock ON), I.M. Furst (Cambridge ON), C. Witmer (Kitchener ON), P.J. Allewell (Edmonton AB), C. Krivuzoff-Sanderson (Red Deer AB), R.I. Yorsh (Vancouver BC).

(I to r) C.D. Frank (Windsor ON), A.P. Ference (Sherwood Park AB), N.J. Gajjar (Mississauga ON), N. Headley (Calgary AB), R.M. Headley Top Row: (Calgary AB), A.H. Sneazwell (Edmonton AB), T. Gill (Vancouver BC), E.M.G. Dore (Ancaster ON), B.A. Linke (Edmonton AB), P. Beesley (Moose Jaw SK), R.Y. Gish (Lacombe AB), R.D. Johnson (Ottawa ON), M.Î. Bochinski (Edmonton AB), D. Donaldson (Vancouver BC).



Insert:

E.C. Robinson (Edmonton AB).

## In the News

#### CAO Elects new President

Mississauga
orthodontist Dr. Gordie
Organ 7T6 is the new
president of the
Canadian Association
of Orthodontists (CAO). After
practicing general dentistry in Toronto
for one year he returned to the

for one year he returned to the
University of Toronto Graduate
Orthodontic program where he received
his Specialty Certification in 1979 and
then opened his Orthodontic Specialty
practice in Mississauga.

Dr. Organ has been an Associate in Dentistry and Clinical Instructor at the University of Toronto in the Departments of Undergraduate and Graduate Orthodontics for over 25 years.

#### AAPD Elects First Canadian President

A member of the American Academy of Pediatric Dentistry (AAPD) for nearly thirty years, Barrie Ontario resident Keith Morley DMD is the first Canadian to take office as President. In 1999 he was the recipient of the Academy's prestigious Merle C. Hunter Leadership Award. Dr. Morley received his pediatric dental certification from the University of Toronto Faculty of Dentistry.

#### Congratulations to:

Jocelyn Pearce 9T1 who was presented with the ODA Service Award for her sustained outstanding contribution to the dental profession for a period of 10 years or more.

Bob Greenbaum 6T4, Christina Heidinger 8T4, Bohdan Kryshtalskyj 8T3 and 8T8, and Lionel Lenkinski 7T9 who were recognized by the ODA with an Award of Merit.

#### **ADI Convocation 2007**

The Annual Convocation of Fellows of the Canadian Section of the Academy of Dentistry International (ADI) was held in Jasper, Alberta on Thursday, May 24.

A highlight of the evening was the presentation of an Honourary Fellowship to Mr. John T. Paterson.

An invitation is extended to all Fellows to join the executive officers in inducting a new class of Fellows in Toronto, Ontario at the time of the combined meeting of the Canadian Dental Association and the Ontario Dental Association on April 10-13, 2008. The evening ceremonies will be conducted in the Imperial Room of the Fairmont Royal York Hotel on Thursday, April 10, 2008 beginning at 5:00 p.m.



Shown here are the University of Toronto Faculty of Dentistry contingent:

Front Row: Rex Fortescue, (Past President); Donald Stewart, (Regent, Canada East); Larry Tenaschuk (Inductee).
Back row: Neil Gajjar, (Vice Regent Canada East); Michael Gardner, (Inductee); Sanjay Uppal, (Inductee); William Hawrysh, (Inductee); Filippo Marchello, (Inductee); Gordon Wong, (Inductee); Emil Sztopa, (Inductee). Absent: Ron Zohar (Inductee).

## **✓**HENRY SCHEIN®

is pleased to invite all University of Toronto Dentistry alumni to their customer appreciation

### **Reception and Casino Night**

in support of the University of Toronto Faculty of Dentistry

(during the ODA Convention)

Date: Thursday, April 10th, 2008

Time: 6:00 p.m. to 10:30 p.m.

Location: Steam Whistle Brewery 255 Bremner Blvd., Toronto















the AGD and my practice," he says.

Public Information Officer Haniel Rosemond, DDS, FAGD, of the New Jersey AGD, agrees. "The material presented was excellent and provided me with tools that I can use as an AGD leader as well as in my practice."

Saturday was filled with more spirited discussions and brainstorming activities, as the participants began by identifying what is needed for results-oriented leadership. Attendees brainstormed about what it takes to produce results and determined the most relevant trends in general dentistry and within the AGD as an organization. They then drilled down to specifics and explored the implications and possible responses for their leadership contributions. The session, "The ABCs of the AGD," built upon the responses in the early-morning discussions. Participants were asked to look closely at the importance of the resources that the AGD provides, including AGD staff members and peer-networking. The session also gave attendees more information about future leadership and volunteer opportunities provided by the AGD.

The conference concluded by giving participants a chance to discuss and reflect on their experiences and the discussions they had. Participants left Texas with a renewed sense of motivation and fresh ideas for their roles as leaders.

#### Reflection and motivation

In addition to the many sessions, the conference divided participants into mentor sections to allow for discussion among up-and-coming leaders and veteran leaders. Also, during each break period, attendees were encouraged to network and discuss issues with their peers. This allowed attendees to work and brainstorm with leaders of different experience levels. The energy from the up-and-coming leaders inspired the veterans. AGD Secretary Linda Edgar, DDS, MEd, MAGD, felt it was a great way to involve new leaders and to inspire those with more experience. "The opportunity to meet and talk to our young leaders was enlightening," she says. "Sometimes we think we know what they want and need without asking. This kind of activity allows us to connect, show that we care, and begin to create a better future for the AGD."

Mark Malterud, DDS, MAGD, president and editor of the Minnesota AGD, says, "Leadership in this organization needs to be dynamic and ever-changing to address the diversity of the issues that we face. New leaders help this organization address these issues with new ideas and this conference helped in the development of these up-and-comers. It was great to be a part of it."

Marko Alanis, DDS, the immediate past-president of the Rio Grande Valley AGD, echoed those sentiments, saying, "This conference has made me more open to new ideas and change. It also has taught me how to leverage and seek talent in different individuals to help advance the future of the AGD."

Douglas Bogan, DDS, FAGD, regional director of the Rio Grande Valley AGD, was especially attuned to the value the conference offered up-and-coming leaders, saying, "The FLC motivated me to seek larger perspectives in my volunteer leadership, practice, and personal activities. I felt it was a rare opportunity for the up-and-coming leaders that the AGD will benefit from for years to come."

AGD President Vincent Mayher, DMD, MAGD, was thoroughly impressed by the FLC. "The 2007 Future Leaders Conference exceeded my expectations," he says. "The level of enthusiasm that was evident was electrifying. I would love to see this event shared with many more AGD leaders."

AGD Past President Bruce Burton, DMD, MAGD, ABGD, urged others to attend the event and expressed his enthusiasm for the conference's content. "Of all the courses on leadership skills and interaction I have taken, this was by far the best and I felt lucky to attend. If you get the chance, don't miss taking it."

Region 4 Trustee Manuel Cordero, DDS, felt the goal of the conference was realized. He says, "The Future Leaders Conference was all about connecting the dots that will make the future leaders of the AGD function in the way in which we were meant to operate: efficiently and to improve our quality of life."

Elizabeth Newman is the staff writer at the AGD. To comment on this article, send an e-mail to impact@agd.org.

#### Canada Honours Class

The Canadian Section Annual Convocation was celebrated May 24, 2007 at the Fairmont Jasper Park Lodge, Jasper, Alberta, Canada. Undoubtedly the most spectacular of any venue the Academy has been privileged to visit, Jasper Park boasts unparalleled scenery, majestic mountains and wandering wildlife.

Past President Dr. Ralph Barolet presented a history of the Academy for the Fellows-Elect. Highlighted was the role the Canadian Section has played in the growth and development of the Academy. Officers of the Academy present for the Convocation ceremony were introduced and the Orientation program was adjourned for the reception. The reception provided time for renewal of old acquaintances, developing new friendships and fellowship for all participants and guests.

ADI President, Dr. Frank Faunce presided over the induction ceremony, assisted by Regents Drs. Don Stewart and Hank Klein; Vice-Regent Neil Gajjar; Past Presidents, Drs. Ralph Barolet and Rex Fortescue; and the Executive Director, Dr. Robert Ramus. Honorary Fellowship was bestowed on Mr. John T. Patterson prior to the induction of an outstanding 2007 honors class. The ceremony concluded with remarks from the Class Respondent, Dr. Peter Doig.

#### **Class Response**

Mr. President, Distinguished Fellows, Colleagues, Ladies and Gentlemen. Good Evening.

It is a great honour and privilege to be asked to say a few words on behalf of the Canada Honours Class of 2007. Together myself and my professional colleagues would like to thank the Academy of Dentistry International for recognizing our efforts and accomplishments in our field. And what a collection of men and women; I feel very humbled to be included in such a group of remarkable dentists, who have contributed to our community in so many ways.

I use the term "community" very deliberately because it is my belief that we as dentists and members of society belong to a number of communities within our professional and private lives. We belong to communities of family, of the city or town in which we reside, of social circles, perhaps of church or other places of worship, of faculty, of alumni, of sports organizations and not least of our profession.

I see the relationship of these communities in my mind as a Venn Diagram, you might remember those diagrams of superimposed circles which have one area that is common to all. I must admit that I had to ask my 11 year old daughter if I had the right name for the diagram. In my mental Venn Diagram I have many circles of differing sizes overlapping in many places. These circles represent the different communities in which I play a roll and common to them all in that one little spot that they all overlap is me.

So what do we do within these various circles of life in which we participate. I would like to paraphrase the late President John F. Kennedy and "ask not what your community can do for you, but what you can do for your community." We all have skills which we can offer to our communities. Some of your skills are in areas of sport, religion or public service. Activity in these areas are all means by which we give back to our communities.

Tonight the community we celebrate is our professional community, likely one of those big circles in our own personal Venn Diagrams. We live and practice our profession here in Canada in one of the strongest dental communities in the world. We live in a country that provides the vast majority of people access to the type of dental care that is second to none. We have done an admirable albeit not perfect job of providing dental care to our community of Canadians. But there is a greater community to which we as dentists belong and that is a world wide fraternity of people dedicated to improving oral health throughout the world.

Canadians have always been active in reaching outside our borders to provide oral health care to the less fortunate worldwide. Whether it is students providing care in villages in Central America or Maxillofacial surgeons treating the unfortunate in Vietnam, Canadian dentists have always been on the forefront of our



Dr. Donald A. Stewart, Regent Canada East and Dr. Ralph Barolet, Past President



#### Class Response Cont'd from page 2

profession. We have dentists active in International Dental Organizations such as this one or the FDI, in fact we now have for the first time a Canadian president of the FDI. These organizations are dedicated to improving knowledge worldwide to improve the oral health of our global community. They do this by improving access to scientific knowledge, to improving education of oral health care providers and by improving access to quality dental care.

So as dentists it is our duty to serve the various communities to which we belong. To share our skills and knowledge with others and with any luck we will leave our communities a little better off for our having been there.

And so, on behalf of the class of 2007 may I say once again that we as a group are humbled by the Academy's faith in us as dentists and individuals to allow us to accept the obligations and dedication to the ideals and mission of the Academy of Dentistry International.

Thank-you and Good Evening. Dr. Peter Doig 2007 Class Response May 24, 2007

#### **Canada Section Fellowship Honor Roll**

Dr. Donald Anderson Vancouver, British Columbia

> Dr. Joel A. Antel Winnipeg, Manitoba

Dr. Brian D. Barrett Charlottetown, Prince Edward Island

Dr. Mark D. Bochinski Edmonton, Alberta

Dr. Charles C. Cann Cold Lake, Alberta

Dr.Terry Carlyle Edmonton, Alberta

Dr. Andrew B. Chuchman Winnipeg, Manitoba Dr. Josephine Sinn Yu Chung Burnaby, British Columbia

> Dr. Peter J. Doig Dauphin, Manitoba

Dr. Kevin J. Doyle Parksville, British Columbia

Dr. Raymond Fong Vancouver, British Columbia

Dr. Michael A. Gardner Toronto, Ontario

Dr. Ian G. Graves Edmonton, Alberta

Dr. William Michael Hawrysh Mississauga, Ontario Dr. Larry K. Hodinsky St. Paul, Alberta

Dr. H.C. Aaron Kim Winnipeg, Manitoba

Dr. Michael S. Lee Edmonton, Alberta

Dr. Filippo Marchello Mississauga, Ontario

Dr. Johann O. Pelech Edmonton, Alberta

Dr. Paul John Puszczak Edmonton, Alberta

Dr.Allan N. Rose New Westminster, British Columbia Dr. Emil Sztopa Port Coquitlam, British Columbia

Dr. Larry Joseph Tenaschuk Milton, Ontario

> Dr. Sanjay Uppal Cambridge, Ontario

Dr. Ashok Varma Powell River, British Columbia

Dr. Gordon B. Wong Sault Sainte Marie, Ontario

Dr. David J. Zaparinuk Victoria, British Columbia

> Dr. Ron Zohar Toronto, Ontario







The 2007 Class of the Canadian Section

Front Row: (1 to r) H.F. Höediono; D.K. Russell; D.M. Kjorven; V.J. Lanctis, (Master Fellow); P.D. Rondeau, (President-Elect); M. Suzuki, (President); C.F. Cappa, (Registrar); R.E. Brady, (Honorary Fellow); D. Anderson; J.C. Canniff; G.W. Thompson, (Past President); A.B. Chuchman; R.R.A. Croutze; J.I. Skuba.

Middle Row: (1 to r) J.A. Antel; H.C.A. Kim; P.R.Kurz; L.K. Hodinsky; P.J. Doig; D.G., Malmberg; B.R. Bergh; A.N. Odenbach; E.R. Hatfield; D.G. Sage; I.M. Furst; C. Witmer; P.J. Allewell; C.Krivuzoff-Sanderson; R.I. Yorsh..

Top Row: (l to r) C.D. Frank; A.P. Ference; N.J. Gajjar; N. Headley; R.M. Headley; A.H. Sneazwell; T. Gill; E.M.G. Dore; B.A. Linke; P. Beesley; R.Y. Gish; R.D. Johnson; M.D. Bochinski; D.Donaldson...

#### Registrar's Report



C. Filippo Cappa
Registrar, Section II, Canada
International College of Dentists

Quring the 12 years that I have had the privilege of serving as the Registrar of the Canadian Section, one area which has made this a pleasant and productive experience has been the relationship of the Canadian Section with our International Office. This has been partly due to the outstanding Fellows who have served as International President, but more especially to the two Fellows who served as Secretary General during this period. For the first two plus years it was Secretary General

Dick Shaffer, and now I am into the tenth year of working with Secretary General Bob Brady.

In addition to being efficient and pleasant to work with himself, Secretary General Brady has assembled an outstanding support staff in the Central Office, who assist him in handling the business of the College in an effective and congenial manner. Bob and his wife Janet are great ambassadors for the College. Since his appointment, they have missed attending only one annual meeting of the Canadian Section, and the mem-

Tentill Configured Con

Secretary-General Robert E. Brady was inducted as an Honorary Fellow of the Canadian Section at the Annual Meeting in Jasper, Alberta, Canada on May 25th, 2007.

bers of our Section always look forward to their presence and participation.

During the first year of his term, in 1999, our annual meeting was held in Halifax, Nova Scotia, in conjunction with the annual convention of the Canadian Dental Association. Having met Bob and Janet for the first time at

that meeting, we weren't aware of Bob's strong aversion to fish and seafood. Being on the east coast of Canada, naturally the big social event of the convention was a 'Lobster Fest,' which we all attended as part of the festivities. When we attempted to find Bob a substitute for the main course, the best we could come up with was a 'hot dog' — which he devoured without complaint.

It was our pleasure, at our 2007 convocation, to induct Bob as an Honorary Fellow of the Canadian Section, as we had done for his two predecessors. We look forward to our continuing relationship with Bob during the last two years of his term.

The total membership of the Section continues to grow. Currently we have 665 members, consisting of 424 Active; 6 Master; 220 Life and 15 Honorary. At our 2008 convocation in Toronto on April 12th we will have 43 candidates, including an international one. As reported by President Rondeau, we continue our student award program and our humanitarian projects.

• CFC

Home

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#### Daily News Thursday, August 28, 2008

#### Ontario Constituent Receives AGD Award

August 28, 2008

ONTARIO CONSTITUENT RECEIVES PRESTIGIOUS AWARDS

FROM THE ACADEMY OF GENERAL DENTISTRY

CHICAGO (August 26, 2008) - The Academy of General Dentistry (AGD) recently awarded its Ontario constituent with the prestigious Constituent of the Year (COY) Award; the Continuing Education (CE) Award of Excellence-Honorable Mention; the Membership Award-Honorable Mention and the William W. Howard Academy Constituent Editors (ACE) awards. The ceremony was held during the AGD's Annual Meeting & Exhibits on July 20, 2008, in Orlando, Fla. Accepting the awards on behalf of the constituent was Ontario AGD President, Neil J. Gajjar, DDS, MAGD.



(\*) PERSONAL NEWS ALERTS



"Teamwork, dedication and commitment from the members of the Ontario AGD has lead to this great achievement," said Dr. Gajjar. "We look forward to another outstanding year in which we can help advance the field of dentistry and the AGD as well as ensure the oral health of the public."

Ontario AGD earned an Honorable Mention for the CE Award of Excellence, which recognizes exemplary continuing dental education programs throughout a state. It acknowledges constituents who have provided multiple CE opportunities throughout their state through direct training or through approved local program providers and have encouraged participation in the Fellowship and Mastership Awards programs.

For their efforts to go above and beyond in their recruitment and retention efforts, Ontario AGD also received an Honorable Mention for the Membership Award. Ontario received the ACE award, a component of the Editor's Program, for their excellence in newsletter publishing. Constituent Editors compile constituent newsletters and information on ways to recruit, retain and train new editors. Newsletters are evaluated by impartial judges who are not affiliated with the AGD.

The AGD is a professional association of more than 35,000 general dentists dedicated to staying up-to-date in the profession through continuing education. Founded in 1952, the AGD has grown to become the world's second largest dental association, which is the only association that exclusively represents the needs and interests of general dentists.

For more information about the AGD, please visit www.agd.org.

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October 2008, Vol. 74, No. 8

www.cda-adc.ca/jcda

#### **Ontario Constituency Honoured by AGD**

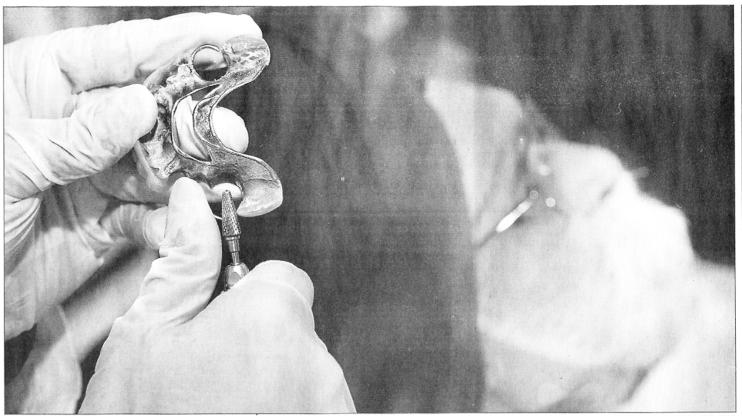
The Academy of General Dentistry (AGD) bestowed the Ontario constituency with 2 awards during the AGD's Annual Meeting and Exhibits in Orlando, Florida, in July.

Ontario was granted the prestigious Constituent of the Year (COY) Award along with the William W. Howard Academy Constituent Editors (ACE) award. The COY award recognizes AGD constituents that display strengths in every area of constituent activity, such as representing governance and administration, continuing education, communication, membership and public information. The ACE award recognizes excellence in newsletter publishing. The AGD Ontario constituency also received honourable mentions in the Continuing Education Award of Excellence and the Membership Award categories.

"Teamwork, dedication and commitment from the members of the Ontario AGD have lead to this great achievement," said Dr. Neil Gajjar, Ontario AGD president. "We look forward to another outstanding year in which we can help advance the field of dentistry and the AGD, as well as ensure the oral health of the public."

For more information, visit www.agd.org.

#### HEALTH < GREATER TORONTO



RICK MADONIK/TORONTO STAR

Dr. Neil Gajjar, who treats five seniors registered under Peel Region's program, checks the dentures of a patient at his Mississauga office.

## Dental aid plan takes root

Peel Region registers 1,100 seniors in program to help low-income earners receive oral care

#### **MOIRA WELSH**

STAFF REPORTER

Like many low-income seniors, Linda Manicki chose the pain of an infected tooth over the sting of a dental bill.

That all changed a few weeks ago when, after reading about Peel Region's new dental care program for low-income seniors, Manicki became one of the first to receive treatment, ending months of throbbing from an infected tooth.

"I am on a very limited budget and at the end of the month there is no money left over, certainly nothing for a dentist," said Manicki, 65.

Her tooth was removed, and the pain is gone.

Manicki is one of 1,100 seniors in the region who registered for the program after it was announced in mid-November. They will receive treatment within the next six months. Some 479 more are on a waiting list, revealing a demand that surprised even Carolyn Parrish, the Mississauga councillor who pushed hard for the program after being inspired by the *Star*'s 2007 series on dental care for the working poor.

"It has had such an amazing response from people," Parrish said. "It is so fabulous that the program is finally operating. These folks, a lot of them did well in their day, and now they are just trying to hang on. They've paid their taxes for 55 years, but they don't have enough money left to pay for dental care."

Parrish said when the idea was announced in 2007, at least 40 dentists signed up immediately to offer their help. Under the program, the region's public health department

pays dentists 70 per cent of their regular fees.

Meanwhile, the province's promised dental program for the working poor, announced in 2007 after the *Star* stories appeared, is nowhere to be seen. The government said it would spend \$45 million a year on basic dental care for those

It is so fabulous that the program is finally operating

COUNCILLOR
CAROLYN PARRISH

most in need. Yesterday, a health ministry spokesperson said the commitment still exists and there will be an update in early 2009.

Peel's program is open to seniors living in Mississauga, Brampton

and Caledon who sign up through Peel Public Health. They're required to declare a financial hardship that prevents them from paying for dental care themselves.

Dr. Neil Gajjar has a dental practice near Mavis and Derry Rds. One of the dentists who embraced the program, Gajjar currently has five patients going through the system.

"A few years ago, we did a screening program that was intended for children, but what we saw was an overwhelming response from seniors. We realized there was a big void where seniors were not getting the care that they needed, because they are living on a pension cheque," Gajjar said.

Seniors often wait so long for dental care that when they do come in their problems are profound, he said.

"We are seeing them come in with a lot of tartar, tartar that is covering their teeth, which is resulting in infections in their mouths."



March 6, 2009

AGD ID #139753 Neil J. Gajjar, DDS, MAGD 735 Twain Ave, Ste 16 Missassauga, ON L5W 1X1 Canada

Dear Dr. Gajjar,

On behalf of the Academy of General Dentistry (AGD), I am very pleased to inform you that the Dental Education Council has approved your application for the AGD's Lifelong Learning and Service Recognition (LLSR). Earning this prestigious recognition from the AGD symbolizes your dedication to dentistry and your professional responsibility to "give back." By embracing these core beliefs of the AGD throughout your career you have set an example all general dentists are encouraged to emulate. Your commitment to the practice of dentistry and quality patient care is something of which you should be very proud.

Antonio Mancuso, DDS, MAGD, Trustee for Region 15, has asked for the privilege of presenting this esteemed recognition to you. All of Region 15 is looking forward to acknowledging all of your achievements and would like the opportunity to share this honor with others in your constituency who believe in your philosophy of lifelong learning and service. Dr. Mancuso will be in contact with you to discuss the details of the presentation of your LLSR crystal.

The AGD would also like to invite you to attend the 2009 Convocation Ceremony at the AGD's Annual Meeting and Exhibits in Baltimore, MD on Saturday, July 11 to recognize your accomplishment at the national level. A complete information packet will be sent to you under separate cover.

Fewer than 70 members to date have earned this recognition and it is an accomplishment you, your staff and your family should be extremely proud of!

My sincerest congratulations to you on attaining the AGD's Lifelong Learning and Service Recognition.

Sincerely,

Mark Malterud, DDS, MAGD Chair, Dental Education Council

Tack Matt

Encl.

#### NEW REGENTS TAKE POSITIONS ON BOARD OF REGENTS



**Dr. Emilio Petit** was installed as the new Regent for the South American Section. Dr. Petit, Founder and longtime Chairman of the Chile ADI Chapter. He succeeds retiring Regent, Dr. Santiago Sartori.

Dr. Petit has been very active with the Dental School at the University of Chile. He is a former Academic in the Prosthesis Department and a Coordinator of Graduates

School. He also served as Director for the Dental College of Chile.

He has served in the military as an Officer of the Chile Army, President of his local Rotary Club and also of his District, President of the Chile Society Prosthesis and Oral Rehabilitation. He founded the Journal of Chile Society Prosthesis and Oral Rehabilitation.

Emilio maintains a private practice in Santiago specializing in Oral Rehabilitation and Implantology. He is a member of the Chile Society of Oral Implantology and the Chile Society of Prosthesis and Oral Rehabilitation.



**Dr. Philippe Rusca** Lausanne, Switzerland was installed as Regent, Northern European Section, at the ADI Annual Meeting held in Stockholm, Sweden. Dr. Rusca was appointed in 2008 as Interim Regent for the newly formed Northern European Section.

Dr. Rusca received his Doctorate in dentistry from the University of Berne and maintains a private practice in Fribourg. He has served from 1983-1991 as Vice-President, President and Past-President of the Fribourg Dental

Association.

On the national level Philippe is a member of the Swiss Dental Association SSO, serving as Vice-President its Board. He also serves as President of the Health Political Commission of the SSO.

Dr. Rusca is active internationally as well, currently a Delegate of the SSO for international affairs and Delegate to the European Regional Organization and the Council of European Dentists. He is the current General Secretary of the European Regional Organization. He also serves as a member of the FDI Organizational Structure Task Team and the FDI Relocation Task Team.



**Dr. Peter B. F. Swiss**, West Sussex, U.K. was installed as Regent, British Isles Section at the ADI Annual Meeting. He also, had been appointed Acting Regent in 2008 following the reorganization of the European Section.

Dr. Swiss has been an active participant in organized dentistry since receiving his B.D.S. from Guy's Hospital Dental School in

1966. He was a British Dental Association Council Member for 18 years and served as President of the BDA in 2001-2002. Peter is a former editor of *FDI World* and is currently Chairman of the FDI Ethics Committee.

Dr. Swiss devotes a multitude of time to numerous charitable and benevolent organizations and his church.



**Dr. Vladimir V. Sadovski**, Moscow was installed as Regent, Eastern European Section at the ADI Annual Meeting in Stockholm. He too, had been appointed as an Acting Regent in 2007.

Dr. Sadovski received his dental and Ph.D. degrees from the State Medical Institute of Khabarovsk, Dental Faculty.

Vladimir is currently Vice-President of the Russian Dental Association. He has served on the RDA Board since 1992 and from 1996 –2006 was Secretary-General. He is the Russian delegate to the FDI General Assembly and the European Regional Organization.



**Dr. Gerhard K. Seeberger**, Cagliari, Italy was installed as Regent for the Southern European Section at the Stockholm meeting. Dr. Seeberger had been appointed as Acting Regent in 2007.

Dr. Seeberger studied medicine and surgery at the Universita Pravia, Italy and then obtained his Dental training at the Julius-Maximilian-Universitat Wurzburg. Since

1986 he has been in private practice in Cagliari

He is a member of the Italian Society for Osseointegration, European Association for Osseointegration, Italian Prosthodontic Academy. He is the Immediate Past-President of the Italian Dental Association (AIO) and President-Elect of the European Regional Organization (ERO) of the FDI.

Gerhard is a founding member and Immediate Past-President of the Bavarian Study Club of Periodontology and a Disciplinary Board Member of the Centres of Laser in Dentistry and Dermatology. He is an Honorary Member of the Chicago Dental Society.



**Dr. Neil J. Gajjar**, Mississauga, Ontario, Canada was appointed Regent for the Canadian Section succeeding the retiring Regent, Dr. Don Stewart. Prior to his appointment, Dr. Gajjar served as Vice-Regent for East Canada.

Dr. Gajjar obtained his degree from Howard University College of Dentistry in 1999.

He has completed several mini-residencies and has been in private practice since 2002. He is also a Clinical Instructor in Oral Diagnosis and Radiology at the University of Toronto, Faculty of Dentistry.

Neil is a member of the American Dental Association, the Canadian Dental Association, the Academy of General Dentistry and is a Past-President of the Ontario Academy of General Dentistry. He is currently a member of the Dental Education Council of the Academy of General Dentistry.

Dr. Gajjar is a Master of the Academy of General Dentistry and is a Fellow of the Academy, the Pierre Fauchard Academy and the International College of Dentists.

The Board of Regents of the Academy of Dentistry International has been greatly enriched by the expertise of the newly installed Regents. They represent the spirit of the Academy in its aims and mission and in the words of another international organization, Rotary International, they give "Service above Self".



#### Canada Section Fellowship Honor Roll

#### Honourary Fellowships

Mr. Irwin W. Fefergrad Dr. Asbörn Jokstad Ms. Eva Young

#### Fellowship USA

Dr. Stephen R. John San Mateo, California

#### Canada

Dr. Duncan Y. Brown Calgary, Alberta

Dr.Trevor A. Chin Quee Ottawa, Ontario

Dr. Sheldon A. Cooper Toronto, Ontario

Dr. David S. Cornell Brampton, Ontario Dr. Randa Diwan Toronto, Ontario

Dr. Paul M. Eisner Oakville, Ontario

Dr. Jack Fingrut Toronto, Ontario

Dr. Steven Jay Fremeth Ottawa, Ontario

Dr. Lawrence I. Gaum Mississauga, Ontario

Dr. John N. Gloag Vancouver, British Columbia

Dr. George G. Grayson Windsor, Ontario

Dr. Donna M. Green St. Thomas, Ontario Dr. Harry F. Höediono Kitchener, Ontario

> Dr. Peter Hong Toronto, Ontario

Dr. Peter R. Kearney West Vancouver, British Columbia

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Dr. Steven Andrew Malo Simcoe, Ontario

Dr. Rollin Masayuki Matsui Richmond Hill, Ontario Dr. Leland R. McFadden Winnipeg, Manitoba

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Dr. Oliver C. Pin Harry St. Kitchener, Ontario

Dr. Vageesh Kumar Sabharwal Woodbridge, Ontario

Dr. Omar Sarhan Mississauga, Ontario

Dr. Amil B. Shapka St. Paul, Alberta

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Dr. Valerie Fay Stavro Toronto, Ontario Dr. Ian W.Tester St. Catharines, Ontario

Dr. J. Lynn Tomkins Toronto, Ontario

Dr. Robin Vincelli Montréal West, Québec

Dr.Arnold E.Weingarten Downsview, Ontario

Dr. Arthur T. Worth Thamesville, Ontario

Dr. John P. Zarb Toronto, Ontario

Dr. Daniel J. Zeiter Hamilton, Ontario



#### College Committees

Members of the various College committees were selected by the Executive Committee on January 21 and 22, 2009 and were ratified by Council on January 22, 2009.

#### **Audit Committee**

Dr. R. John McComb, Chair

Dr. John Kalbfleisch

Evelyn Laraya

Dr. Frank Stechey, President (ex official

#### **Complaints Committee**

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Dr. Peter DeGiacomo

Dr. Ian Grayson (non-Council)

Mofazzal Howladar

Dr. Kirandip Johal (non-Council)

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Dr. Victor Kutcher (non-Council)

Abdul Wahid

#### **Discipline Committee**

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Dr. Albert Bouclin (non-Council)

Dr. Lance Burnham (non-Council)

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Dr. Lyon Schwartzben (non-Council)

#### Legal and Legislation Committee

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Dr. Gordon Sylvester (non-Council)

Dr. Ronald Yarascavitch (non-Council)



## NRI WELFARE SOCIETY OF INDIA

#### TO PROMOTE UNITY, PROGRESS, FRIENDSHIP & CO-OPERATION

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07.10.2008

To.

Dr. Neil J. Gajjar, DDS

President, Ontario Academy of General Dentistry 735 Twain Avenue #16. Mississauga, ON L5W 1X1

Canada.

Dear Sir,

We are happy to inform you that the Advisory Board has approved your name for presenting you the prestigious "HIND RATTAN AWARD 2009" for your outstanding services, achievements and contributions for keeping the Flag of India high.

Congratulations!

You will be honored on the eve of Republic Day i.e, 25<sup>th</sup> January, 2009 in a glittering function in the presence of dignitaries in New Delhi.

Kindly confirm you are receiving the award personally.

With regards,

Yours sincerely,

Deepak Singh (Convenor)

### **Dental Chronicle National Editorial Board**

Each issue, Dental Chronicle is honored to introduce you to the distinguished members of our National Editorial Board. This month, we welcome Dr. Neil Gajjar of Mississauga, Ont.

Hassan Adam,

Yellowknife, N.W.T.

Véronique Benhamou,

Montreal, Que.

Barry Dolman,

Montreal, Que.

Neil Gajjar, Mississauga, Ont.

Cary Galler, Toronto, Ont.

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Andrew Shannon,

Vancouver, B.C.

Howard Tenenbaum,

Toronto, Ont.

William E. Turner,

Thunder Bay, Ont.



BORN AND RAISED IN NEWFOUNDLAND, Dr. NEIL GAJJAR has recognized the value of achievement and furthering his education right from the start.

Upon graduating with honors from the Stephenville Integrated High School, Dr. Gajjar was awarded the University of Toronto National Book Award, the Principal's Shield, the Governor General's Medal, and the Lion's Club Scholarship as well as being named valedictorian, Student of the Year and a Canadian Scholar.

Dr. Gajjar went on to complete his degree in chemistry at the University of Toronto where he was named

to the Dean's list and named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington, DC, where he was awarded the Teachers of Oral Diagnosis Award.

Throughout his career, Dr. Gajjar says he has possessed a passion to bring dentistry forward as a profession, and so increase the profile of dentists with the public and within the dental profession as well. He accomplishes this personal goal of advancing dentistry as a profession by remaining involved and promoting continuing education.

"I have been involved in a lot of organized dentistry, including the Academy of General Dentistry, where we promote education for general dentists," he said.

"Also, especially in the US, we lobby and are politically active in maintaining the rights and promoting the rights of dentists with the aim of protecting the dental profession."

Maintaining a work-life balance is not an easy task, he says. Typically, he works five to six days a week, sometimes 12 hours a day. Dr. Gajjar noted that he also strives to keep up to date with the changes in therapies, techniques, and procedures within the profession. He frequently provides or attends continuing education sessions, and serves on some boards.

"This profession takes up a lot of time and it does put a strain on the family life, but that's where having an understanding family is important."

Dr. Gajjar says he is honored to be serving on DENTAL CHRONICLE'S Editorial Advisory Board, and he hopes that the information within the journal is well received.

"DENTAL CHRONICLE offers dentists a voice to actively share knowledge and information. It is one of the great journals that we have out there that will enable people to improve, will enable people to increase production, and more importantly improve patient satisfaction, as well as their quality of life."

## Experience more. AGD2009baltimore

#### Now Is the Time to Register for the 2009 AGD Annual Meeting & Exhibits!

## **EDUCATION** HIGHLIGHTS

AGD**2009**balti*more* educational highlights include:

P30: Oral Facial Cancer: Biopsy Technique for Tumors and Growths

John A. Olsen, DDS, MAGD Saturday, July 11, 2009, 2 to 5 p.m. Audience: Dentists

This course is designed for participants to learn about the clinical descriptors and surgical treatment of tumors of the head and neck. The hands-on component of the course will use present diagnostic technology and surgical biopsy techniques. Therapies will be accomplished using lower pig jaws with tongues attached. Please note: Dentists who attend this course are strongly encouraged to attend the morning lecture, course L48.

(Course fee: Members: \$235;

Nonmembers: \$285)

#### P46: Have Fun with Lasers: An Introductory Course

Mitchell Lomke, DDS
Thursday, July 9, 2009, 1 to 5 p.m.
Audience: Dentists, Hygienists,
Assistants, Office Staff
Gain basic understanding of laser
technology, dental laser wavelengths,
devices, and the safe and effective use
of lasers for patient care. Recognize
the wavelength and device most
suitable for your practice. This course
is presented in conjunction with the
Academy of Laser Dentistry.
(Course fee: Members: \$235;

Nonmembers: \$285)

#### P10: Introduction to Surgical Microscopy

Wayne D. Remington, DDS Arnold J. Sindler, DDS Friday, July 10, 2009, 8 a.m. to 5 p.m. Lunch: Noon to 2 p.m. Audience: Dentists, Hygienists This full-day hands-on course is designed to give students the ability to learn to use the microscope comfortably in several applications. The students will perform Class I, II, and III preparations, as well as veneer and crown preparations on handheld, as well as typodont table-mounted, models. All materials for the course are provided; however, students wishing to bring their own burs may do so. This course is not intended to replace a traditional two-day training seminar, and a clinical operatory setting will not be used in this course.

(Course fee: Members: \$380; Nonmembers: \$430)

#### P47: CPR Workshop

Neil J. Gajjar, DDS, MAGD Thursday, July 9, 2009, 1 to 5 p.m. Audience: Dentists, Hygienists, Assistants, Office Staff, Lab Technicians This course will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for the health care provider will be offered, as well as the use of an AED for the targeted responder. Finally, a list of all emergency drugs that should be kept in the dental office will be presented. This course offers an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol. (Course fee: Members: \$50;

Nonmembers: \$50)



Members: Register and sign up for classes now! Go to www.agd.org/baltimore09!

#### P14: From My Side of the Chair

Shannon Pace

Friday, July 10, 2009, 8 a.m. to noon Audience: Dentists, Hygienists, Assistants, Office Staff, Lab Technicians This hands-on course is designed to train the dental assistant at the same time as the dentist is learning new procedures and techniques so that the clinical team can efficiently implement esthetic procedures into their dental practices immediately and efficiently! (Course Fee: Members: \$235; Nonmembers: \$285; Dental Team Members: \$155)

Want more? Go online at www.agd.org/baltimore09 to learn more about the afternoon session, P15: From My Side of the Chair.

#### P19: Safe Practicing for the Dental Team, Relaxation Techniques, and Ergonomics

Judith A. Porter, DDS
Friday, July 10, 2009, 2 to 4 p.m.
Audience: Dentists, Hygienists,
Assistants, Office Staff, Lab Technicians
The first half of this course will be
devoted to the causes and prevention of
musculoskeletal problems; the second
will offer exercises designed to keep
you in shape and prevent injuries. This
course is presented in conjunction with
the American Association of Women
Dentists (AAWD).

(Course Fee: Members: \$120; Nonmembers: \$145; Dental Team

Members: \$75)

#### JOIN NOW AND SAVE!

Not a member of the AGD? Become one *and* register for the 2009 Annual Meeting & Exhibits at the same time to **save nearly \$700\*** on registration and membership!

Join and register today by contacting the AGD Membership Services Center, toll-free, at 888.AGD.DENT (888.243.3368), or visit our Web site at www.agd.org.

\*Applies to AGD Headquarters dues only. Students, residents, and recent graduates are not included.



#### વા. ૪ ફેબ્રુઆરી ૨૦૧૦ વિક્રમ દ - દ્ર ગુરૂવાર

#### મુખ્ય સમાચાર



#### ભારતીય મુળના કેનેડીયન ડો. નીલ ગજ્જર ''હિંદ રત્ન એવોર્ડ''થી સન્માનીત



(કૌશિક અમીન દ્વારા ન્યુજર્સી) : મિસિસાગા, કેનેડામાં પોતાની ડેન્ટલ ઓફિસ ધરાવતા ડો. નીલ ગજ્જરને તાજેતરમાં તારીખ રષ જાન્યુઆરી ૨૦૧૦ ના રોજ ન્યુ દિલ્હી, ભારતમાં દેશનો પ્રતિષ્ઠિત હિંદ રત્ન એવોર્ડ અર્પણ કરી બહુમાન કર્યુ હતું. 'જેવેલ ઓફ ઇન્ડિયા' તરીકે ઓળખાતો 'હિંદ રત્ન' એવોર્ડ દર વર્ષે સારાય વિશ્વના ભારતીય ડાયાસ્પોરાના લગભગ ત્રીસેક વિખ્યાત મહાનુભાવોને એન.આર. આઇ. વેલ્ફેર સોસાયટી દ્વારા દર વર્ષે નોન રેસિડન્ટ્સ આંતરરાષ્ટ્રીય કોંગ્રેસના વાર્ષિક સમારંભમાં ભારતના પ્રજાસત્તાક દિને ન્યુ દિલ્હીમાં ૧૯૮૨ થી અપાય છે. દેશના ભૃતપૂર્વ વહાપ્રધાન, ભૃતપૂર્વ ચુંટણી કમિશ્નર અને અન્ય મંત્રીઓ, તથા દેશના કેટલાક મહાનુભાવોની સલાહકાર અને પસંદગી સમિતિ ભારત અને વિશવના વિવિધ ક્ષેત્રે એમના નોંધપાત્ર પ્રદાન માટે જાણીતા અગ્રગણ્ય ત્રીસેક મહાનુભાવોને આા એવોર્ડ આપી સન્માનવા પસંદ કરે છે. આ વર્ષે કેનેડાના ડો. નીલ ગજ્જર આ એવોર્ડના અધિકારી બન્યા છે.

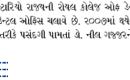
ડો, નીલ ગજ્જર ડેન્ટલ સેવા સાથે કેનેડિયન અને અમેરિકન ડેન્ટલ મંડળોના સક્રિય સભ્ય હોઇ એ અસોસિઅયેશનમાં અને ડેન્ટલની વિવિધ શાખાઓનાં શિક્ષણકાર્યમાં એમના જ્ઞાન અને અનુભવોનું પ્રદાન કરે છે. ડો. ગજ્જર ઓન્ટારીયો એકેડેમી ઓફ જનરલ ડેન્ટિસ્ટીના તથા સાઉથ એશિયન ડેન્ટલ એસોસિએશનના પ્રમુખ

ડો. ગજ્જર એકેડમી ઓફ્ર જનરલ ડેન્ટિસ્ટ્રીની પદવી ધરાવે છે, એકેડેમી ઓફ્ર ઇન્ટરનેશનલ ડેન્ટિસ્ટ્રીના ફેલો છે, પિયરી ફ્રૌચાર્ડ એકેડમીના ફેલો છે અને ઇન્ટરનેશનલ કોલેજ ઓફ ડેન્ટિસ્ટ્સના ફેલો છે. આઇ.વી. સેડેશનના પ્રમાણિત સભ્ય હોઇ એના સમાજમાં વિવિધ રીતે સેવા આપે છે.

આ પ્રતિષ્ઠિત રાષ્ટ્રિય એવોર્ડ મેળવનાર શે. ગજજરનો જન્મ કેનેશના ન્યુફાઉન્ડલેન્ડ રાજયના સ્ટિવનવિલમાં થયો છે. સ્ટિવનવિલની ઇન્ટિપ્રેટેડ હાઇસ્કુલમાં ઉજ્જવળ કારીકિદીને કારણે સ્ટડન્ટ ઓફ ધ યર, આચાર્યનું સન્માન પત્ર, ગવર્નર જનરલ મેડલ, ટોરોન્ટો યુનિવર્સિટીના નેશનલ બુક એવોર્ડ તથા લાયન્સ કલબ સ્કોલરશિપ વગેરે મળતા કેનેડડિયન સ્કોલરનું બહુમાન મેળવેલ છે.

ફેકલ્ટી સ્કોલર અને ડીનની યાદીમાં નામના મેળવનાર ડો. ગજ્જર ટોરોન્ટો યુનિવર્સિટીમાંથી રસાયણ શાસ્ત્ર સાથે બી.એસ.સી. ની ડીગ્રી મેળવી વોશિન્ગટન, ડીસીમાંથી ડેન્ટલ સર્જનની ડીગ્રી મેળવે છે. અહીં પણ ટીચર્સ ઓફ ઓરલ ડાયગ્લોસિઇ એવોર્ડ પ્રાપત કરે છે.

અમેરિકન ડેન્ટલ અસોસિએશન નેશનલ બોર્ડની ભાગ ૧ અને ૨ અને કેનેડિયન નેશનલ ડેન્ટલ એકઝામિનિંગ બોર્ડની પરીક્ષાઓ પાસ કરનાર ડો. ગજજર કેનેડાના ઓન્ટારિયો રાજ્યની રોયલ કોલેજ ઓ≑ ડેન્ટલ સર્જન્સનું લાયસન્સ ધરાવે છે અને મિસિસાગારા, કેનેડામાં પોતાની ડેન્ટલ ઓફિસ ચલાવે છે. ૨૦૦૭માં થયેલા સર્વેમાં ડો. નીલ ગજ્જરની ડેન્ટલ ઓફિસ 'ડેન્ટલ સેન્ટર ઓફ ધ યર' તરીકે પસંદગી પામતાં ડો, નીલ ગજ્જરને 'ટોપ ચોઇસ એવોર્ડ-એ સર્વોત્તમ એવોર્ડ પણ અર્પણ કરાયો હતો.





## Dr. Neil Gajjar receives Hind Rattan Award

TORONTO: The NRI Welfare Society of India awarded Dr. Neil J. Gajjar, a Dentist from Mississauga, the prestigious Hind Rattan Award.

The Advisory Board, which includes several prominent personalities, including the former Prime Minister HD Deva Gowda and several former cabinet ministers, selected the recipients, who were honored at the 29th International Congress of NRI's held from January 24 to 29 in New Delhi.

Those present at the congress included: Dr. Kiran Singh, Chairman, Indian Council of Cultural Relations; Sheila Dikshit, Chief Minister of Delhi; Vilasrao Deshmukh, Union Minister for Heavy Industries and Puplic Enterprises: Preneet Kaur. Minister of State for External Affairs: Oscar Fernandes. Member of Parliament; Tarlochan Singh, Member, Par-Dr. G.V.G liament; Krishnamurthy, former Elections Commissioner; Gocool Boodoo, Chief Elections Officer, Guyana and Justice A. R. Lakshmanan, Chairman, Law Commission of India. Active in continuing education, Dr Gajjar is also an active member of the Academy of General Dentistry, the Canadian Dental Association, and the American Society of Forensic Odontology. In addition to attending courses, Dr. Gaijar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and currently serves as a clinical instructor in the Oral Diagnosis and Emer-



gency clinics at the University of Toronto, Faculty of Dentistry.

Besides serving on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, the Membership and Dental Education Councils of the Academy of General Dentistry, Dr Gajjar is also the Past-President for the Ontario Academy of General Dentistry, an executive on the Council for Group Benefits of the Academy of General Dentistry in Chicago, Past-President of the South Asian Dental Association and Canada East Regent for the Academy of Dentistry International.

Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Fellow of the International College of Dentists. He is certified in IV sedation and serves his community in a multitude of ways.

The Hind Rattan Award (In Hindi means "Jewel of India") is given yearly to about 30 members of the worldwide Indian diaspora by the NRI Welfare Society of India at a ceremony in connection with the yearly "International Congress of Non Resident Indians"(held since 1982) on and around the Indian Republic Day (January 26) in New Delhi; the number of awardees varies, and can sporadically be 50 or even more.

This award is considered prestigious, as is shown by the association of prominent personalities - including present and past members of the Indian Government not only with the award ceremony, but also with the advisory board of the Society itself; among those associated with the board or present or past award ceremonies are the former Prime Ministers H.D. Deve Gowda and I.K. Gujral, ministers such as K.C. Pant and Oscar Fernandes, and former Election Commissioner G.V.G. Krishnamurthy. Ambassadors of countries with a high number of diasporic Indians are also regular attendees addressing

the participants of the Congress at which the awards are presented.

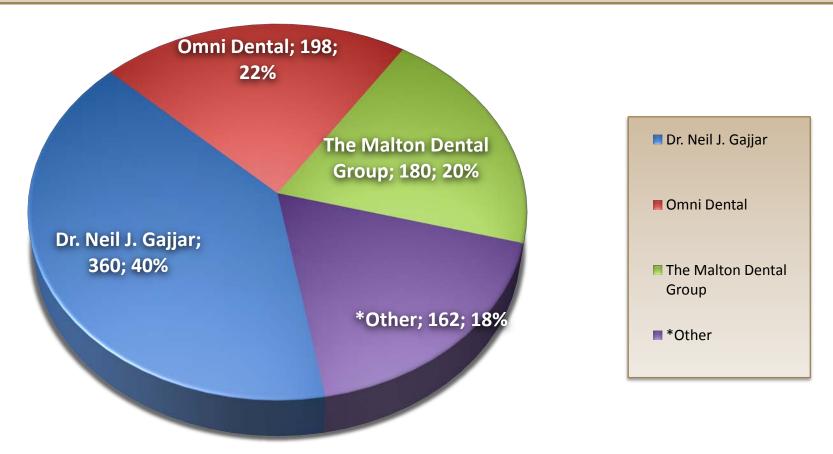
Dr. Neil J. Gajjar, born in the province of Newfoundland, graduated with honors from the Stephenville Integrated High School. He awarded the University of Toronto National Book Award, the Principal's Shield, Governor General's Medal, and the Lion's Club Scholarship as well as being named Valedictorian, Student of the Year and a Canadian Scholar, Dr. Gajjar went on to complete his degree in chemistry at the University of Toronto where he was named to the Dean's list and named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington, DC, where he was awarded the Teachers of Oral Diagnosis Award. Dr. Gajjar has successfully completed the American Dental Association National Boards Part I and Part II and the National Dental Examining Board of Canada Exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario.



Top Choice Award™ South Asian Community 2008 Survey

**Category:** Dental Centre

**Winner:** Dr. Neil J. Gajjar with 360 votes.



\* Other includes all other nominees and repsondents who did not reply in this category

Charts and graphs extracted from this release must be accompanied by a statement identifying Top Choice Awards Inc. as the publisher and the Top Choice Award™ South Asian Community 2008 Survey as the source. No advertising or other promotional use can be made of the information in this release without the express prior written consent of Top Choice Awards Inc.

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Source: Top Choice Award™ South Asian Community 2008 Survey Margin of Error: 3% Publisher: Top Choice Awards Inc. Total Respondents: 900



Fellowtrack Course: FREE WITH AGD MEMBERSHIP Speaker: Dr. Neil Gajjar

Location: Mississauga Convention Centre



75 Derry Rd. W. Mississauga L5W 1G3

AGD Course Code- 130 (3 AGD credits)

2 RCDSO points

Dinner Included Free Parking

Limited Attendance Please, to confirm your attendance email to ontarioaqd@ gmail.com



#### CPR/AED

Dr. Gajjar, a certified instructor with the Heart and Stroke Foundation of Ontario, along with a team of assistant instructors, will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders.

Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.



#### Dr. Neil Gajjar, BSc, DDS

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

He has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, is the Past President for the Ontario Academy of General Dentistry, and is an executive on the Council for Dental Education of the Academy of General Dentistry in Chicago.













## NRI WELFARE SOCIETY OF INDIA

#### TO PROMOTE UNITY, PROGRESS, FRIENDSHIP & CO-OPERATION

Registered under Society Registration Act XXI of 1860

FOUNDER SECRETARY GENERAL : Late Shri Harbhajan Singh

PRESIDENT:

Dr. Bhishma Narain Singh (Former Governor)

**INTERNATIONAL PRESIDENT:** 

Trinetra Bajpai (NRI, Saudi Arabia)

INTL. SR. VICE PRESIDENT:

Gauhar Nawab (NRI, UK)

INTL. VICE PRESIDENTS:

Dr. Iftikhar Ahmed Ayaz OBE (UK) Clement Misquitta (Dubai)

Ranjit Singh Derewal (UK)

INTL. SECRETARIES : Dr. Sowmya Vishwanathan (USA)

Mrs. Jyoti Nagpal (Dubai) Ram Kishan Mehmi (UK)

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H.D. Deve Gowda, MP (Former Prime Minister)

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Sukhdev Singh Dhindsa, M.P. (Former Union Minister)

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Prof. N.K. Singh Justice A.N. Sen Justice M.B. Vishwanath Charan Lal Sahu (Advocate, Supreme Court)

SECRETARY GENERAL : Gurinder Singh

Chief Editor, Indian Observer

CONVENOR: Deepak Singh Editor, Indian Observer Central Office: D-253, DEFENCE COLONY, NEW DELHI-110 024 (INDIA)

Ph.: 011-46572288, 29841319, 9810025733 Fax : 011-24621636 Site : www.nriwelfaresociety.com • E-mail : convenor.nri@gmail.com

12.06.2010

Dear Dr. Neil J.Gajjar

NRI Welfare Society of India, is holding a Conference on "Role of Global INDIANS IN INTERNATIONAL ARENA" at House of Lords in London UK on 10<sup>th</sup> September 2010.

Indians are making considerable contributions and are dominating all over the world in their field of profession and are creating wonders with their Midas Touch. They have earned laurels and have achieved excellence.

The most eminent achievers who have made a place for themselves in the profession and are keeping flag of India high, will be honoured with "PRAVASI ACHIEVERS GOLD MEDAL" during the conference

We are happy to inform you that you have been chosen as one of the recipient of this Award. This is gesture to recognize and give due credit to your contribution. The Award ceremony followed by Gala Dinner will be held at the HOUSE OF LORDS.

Kindly send your consent that you will be receiving the medal in person.

With regards

Deepak Singh

Convenor

COUNTRY PRESIDENTS: Dr. Inderpal S. Chadha, U.S.A. • Dr. S.S. Sidana, U.K. • Rajan Menon, Malaysia
• Narotom Singh Narang, Thailand • Shaikh S.A. Katabjiwala, Kuwait • Akram Nazir Poonawala, Abu Dhabi
• Dr. Martand S. Joshi, Australia • Deljit Singh Sahani, Iran • Dr. Mahesh Baj, Ireland • Baghicha Singh Dhami, Denmark
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• Dr. R.S. Surujbally, Guyana (South America) • Giriraj Kishore Modani, Myanmar • Prof. Mayadatta H. Sharma, Fiji
• Dr. Pandare S. Sugathan, Brunei • M.R. Reghunathan, Sultanate of Oman • Gopinath Mandal, Bahrain • Mrs. Indu Kapur, Germany
• Rafique Banday, Turkmenistan • Mukesh Shukla, Uganda • Javin Puskharai Oza, Mozambique • Jagat Mahendra Kumar Shah, Kenya



**CPR Night** 

Director: Dr.Neil Gajjar



Dr. Neil Gajjar

Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, Pierre Fauchard Academy and International College of Dentists. He is certified in IV sedation as well. He presents lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and currently serves as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

#### **Course Details:**

A certified instructor with the Heart and Stroke Foundation of Ontario, along with a team of assistant instructors, will review the steps to follow when you encounter a medical emergency in your office. A recertification course for health care providers will be offered as well as the use of an AED for targeted responders.

You can register your staff for this course only for a fee of \$50.00 for each registrant. Please register at info@sadaonline.org





To register for this course please email @ info@sadaonline.org

Location: Mississauga Convention Centre

77 Derry Road West Mississauga, **ONL5W 1G3** 



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Sukhdev Singh Dhindsa, M.P.

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Prof. P.J. Kurien, M.P.

Satyanarayana Reddy

(Former Governor)

Prof. N.K. Singh

Justice A.N. Sen

Justice M.B. Vishwanath

Charan Lal Sahu

(Advocate, Supreme Court)

SECRETARY GENERAL:

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Central Office: D-253, DEFENCE COLONY, NEW DELHI-110 024 (INDIA)

Ph.: 011-46572288, 29841319, 9810025733 Fax: 011-24621636

Site: www.nriwelfaresociety.com • E-mail: convenor.nri@gmail.com

09-10-2010

Dear Dr. Neil J Gajjar,

Subject Nav Rattan Award 2011 refereed by Mr. Deepak Singh, Convenor.

Dear Sir,

We are happy to inform you that the Advisory Board has approved your name for presenting you the prestigious "Nav Rattan Award 2011" for your outstanding services, achievements and contributions for keeping the Flag of India high.

Congratulations!

You will be honored on the eve of Republic Day i.e, 24<sup>th</sup> January, 2011 in a glittering function in the presence of dignitaries, amidst the drum beating at Hotel Inter Continental, The Grand, Barakhamba Lane, New Delhi.

Kindly confirm you are receiving the award personally.

With Regards

Sanjeev Kumar,

Coordinator

COUNTRY PRESIDENTS: Dr. Inderpal S. Chadha, U.S.A. • Dr. S.S. Sidana, U.K. • Rajan Menon, Malaysia
• Narotom Singh Narang, Thailand • Shaikh S.A. Katabjiwala, Kuwait • Akram Nazir Poonawala, Abu Dhabi
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Toronto, ON Canada M4W 1T1
T: 416.961.6555 F: 416.961.5814
Toll Free: 800.565.4591 www.rcdso.org

April 5, 2010

Dr. Neil Gajjar 735 Twain Ave #16 Mississauga, ON L5W 1X1

Dear Dr. Gajjar: Ne'

The College has received a request from The National Dental Examining Board of Canada (NDEB) to provide a list of licensed general dentists who would be appropriate to be appointed as NDEB Examiners for the Equivalency Process for 2011/2014.

The RCDSO Executive Committee has nominated you as a suitable individual for this purpose. If selected by the NDEB Examinations Committee, you would need to be available to attend an Assessment of Clinical Skills and/or three-day marking session which typically occurs in June each year in Ottawa, although we are not sure of the specific dates at this time.

The list of names will be considered by the Examinations Committee and presented to the NDEB Board. Examiners are appointed for three calendar years and are eligible for reappointment.

If you are not interested in being nominated as an NDEB Examiner, please let me know.

Yours truly,

Irwin W. Fefergrad, CS, BA, BCL, LLB

Registrar

(Certified as a Specialist by the Law Society of Upper Canada in Civil Litigation and in Health Law)
(Direct line: 416-934-5625)

AMS:304772

#### Internet Advertising:

# What works, what doesn't, and what can't

NEIL J. GAJJAR, DDS

aving spent a lot of time in Canada and the United States, interacting with dentists of both countries, it is clear that there has been a slowdown in dental office production in both countries. This has been obvious, more so over the last six months than we have previously experienced. Rest assured you are not in this boat by yourself; it is affecting every industry, every profession, including ours.

One of the main principles in marketing is that a business should spend more money in advertising when the economy is slow. This is based on the fact that there are limited dollars being spent in the market and that your brand should be the one that captures that dollar when it is spent. This has always been the case, but it is less so this time than in the past. The reason being is that there has been almost a stop in the movement of money. When there is very little money people have to spend, even with all the advertising, they may want to spend it with you, but can't. Hence, the key in today's economic condition is to hold tight and weather the storm.

During this slow period, I believe

the best thing to do is work on your website, search engine optimization, and build your social media sites.

However, many still believe that they should spend more money to advertise and over the last few months I have seen some very creative internet advertising – Zoom Whitening for \$99, Light Activated Whitening for \$25, and a Complete Exam, Two Bitewings, and one hour of Cleaning for \$39.

While these dentists have meant well with these creative internet promotions, I can tell you that there are serious problems with the approach.

First, you are not a restaurant where you have something unique to offer and want people to try your food and hopefully keep coming back to your restaurant. Your service is like everyone else, and as such, there is only so far a person will travel and pass so many other dental offices to see you. You will however, drive to the other side of town to eat a good meal and you will recommend the place to others if you like the food.

You may think that you and your staff will provide such good service you will win their loyalty from the patients' current dentist. Do you really think you and your staff are that good and better than the other thousands of dental teams out there? I believe that each has their unique offerings.

Have you ever wondered why these internet 'fans' are coming to your office?

It's not because of your service, but because you are offering your service at a discount. So, by attracting this price conscious client, do you not think they will ask you for a deal on every service you provide? If you gave an 80% discount on the cleaning, why can't you discount their restoration, denture, or implant? Is this the patient you really want?

Do you actually think you are going to get good patients and that these promotions will help build your business? You have







to understand that many people outside your backvard subscribe to these emails. When I mean outside, I mean, Stephenville, Newfoundland and Detroit, Michigan. Remember, when you advertise a deal, many people will subscribe/purchase it to use when they visit. Hence, you will not get any follow up business other than the one-time loss you experienced.

A loss leader works for milk and water, hoping consumers will buy other lower ticket, high margin items, but even these stores are finding themselves having to set limits, something you cannot do in dentistry.

Those are my thoughts on why you should not waste your time and money on this type of internet advertising. However, you may think I'm wrong and want to take the advice of those who advocate the use of these channels. Remember, these guys have an incentive for you to use these channels. You buy product from them at full cost and sell it to recoup half your cost in the hope of getting patients. Who wins? The patient and the supplier!

Regardless, if you don't want me to help save you some money, at least let me help save your dental licence. That's right; the rules in Ontario regarding

these advertising channels are much different than those of the United States.

First, you cannot split your fees with anyone other than a Dentist and under certain situations, a Dental Hygienist. The terms of most of these Email Marketing companies is that they take 50% of the revenue received for these services. By you signing a contact with one of these many Email Marketing companies, you are splitting your fees for a particular service and hence subject to professional misconduct and the potential discipline which may include fines and/or suspension from the Royal College of Dental Surgeons.

A second violation is in regards to Referral Fees. A dentist in Ontario cannot pay anyone a fee for the referring of patients to their office. By virtue of these companies charging 50% for referral of patients to your office, this could put you in jeopardy for another area of professional misconduct.

Finally, if reductions of fees are advertised, those reduced fees must be charged to everyone, whether they have third-party coverage or not. Furthermore, by offering reductions to only new patients, you may upset patients who have been loyal to you. If you choose to offer light whitening with no

expiry for \$99 or consults, radiographs and cleanings for \$39 to the members of the website, than be ready to do it for anyone for the rest of your life or find yourself with complaints resulting from patient dissatisfaction.

I hope that helps with your marketing decisions, saves you some money, and keeps your Certificate of Registration on your wall.



**Dental Practice Management** 

Dr. Neil J. Gajjar has written numerous articles and lectured on practice management, marketing, and advertising. In addition to being involved in industries outside of Dentistry, he has served on the Marketing Commit-

tees of both the Ontario Dental Association and the Academy of General Dentistry. He has also acted and continues to act as a marketing consultant to numerous dental drug, suppliers, and device manufactures. Dr. Gajjar can be reached at: info@drgajjar.com or visit www.drgajjar.com

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6 Crescent Road, 3rd Floor
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T: 416.961.6555 F: 416.961.5814
Toll Free: 800.565.4591 www.rcdso.org

January 24, 2011

PRIVATE & CONFIDENTIAL

Dr. Neil Gajjar 735 Twain Avenue #16 Mississauga, ON L5W 1X1

Dear Dr. Gajjar:

On behalf of the College's Executive Committee, I want to thank you for your application to serve as a non-Council member on the Professional Liability Program Committee.

I am pleased to inform you that at its January 19-20, 2011 meeting, Council appointed you to serve on the Professional Liability Program Committee for a three-year term, commencing January 1, 2011.

You will be contacted very shortly so that an orientation session can be arranged.

I hope that you will find your experience on a College Committee a rewarding one, and I am personally looking forward to working with you during the next three years.

Yours truly,

Irwin W. Fefergrad, CS, BA, BCL, LLB

Registrar

(Certified as a Specialist by the Law Society of Upper Canada in Civil Litigation and in Health Law)
(Direct line: 416-934-5625)

c.: Dr. D. McFarlane, Professional Liability Program

AMS:335390



Dr. Izchak Barzilay DDS, Cert Prostho., MS, FRCD(C)
Head of Division of Prosthodonics and Restorative Dentistry, Mount. Sinal Hospital,
Toronto ON
Assistant Professor, University of Toronto, Faculty of Dentistry, Toronto, ON



Phillip Brischois

COO & Co-lounder, MOYO Dental Studio

Digital Impression, CADCAM Specialist

Degree in Economics and Business, Wilfrid Laurier University

Private Practice limited to prosthodontics and implant dentistry



Or. Edward Philips B.A., D.D.S.
Cosmetic Dentist
Studio for Aesthetic Dentistry
Executive Council for Forence Academy of Dentistry



Dr. Neil J. Gajjar Bsc. DDS

Doctor of Denial Surgery

Fellow, Pierre Fauchard Academy

Fellow, Academy of Deniistry International



Dr. Pil Son BSG, DDS

Private Practice in Torante

Clinical Demonstrator at the Faculty at Demistry, Verill ANYO Franciscing Monther

#### **Event Date and Time:**

May 11, 2011@6:00 p.m. Digitizing the Implant Process

September 21, 2011@6:00 p.m. SREDable Data Collection and Digital Data Management

December 7, 2011@6:00 p.m. Technology and Practical Experiences

RSVP with Danelle Kontos or Register through Prosthodontic Association Centre for Excellence (PACE) www.paceeducation.ca

#### **Location and Contact Info:**

PACE 2300 Yonge Street Suite 901 Yonge and Eglington Phone: 1(877) 920-7223

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**Digital Dentistry Study Club presents** 

## Digitizing The Dental Process

Join NOVO and Dr. Barzilay for a three part lecture series presenting the latest in digital dentistry technology.



## Dentist Should Advise Vegetarians on Good Oral Health

Health concerns about fat and cholesterol have prompted many people to become vegetarians, and the nutritional deficiencies that can sometimes result may reveal themselves during dental exams.

Academy of General Dentistry spokesperson Dr Neil Gajjar, DDS says he usually asks patients if they adhere to vegetarian or other special diets.

"Most adult vegetarians are very knowledgeable about nutrition; they maintain their diets in a proper fashion. An adult on a vegetarian diet for a prolonged period can be at an increased risk for periodontal (gum) disease from a lack of vitamin D and calcium," says Dr. Gajjar.

Children, however, need a well-balanced and nutritionally complete diet for proper growth, and the potential for deficiencies is greatest among children and teenagers who put themselves on vegetarian diets without knowing enough about their nutritional needs.

Although vegetarian diets vary, some vegetarians, particularly those who do not consume any food of animal origin, can experience deficiencies in calcium, vitamin D. riboflavin, vitamin B12 or complete proteins. Studies show that by eating the right amount of fruits, vegetables, grains and legumes, they can get the nutrients they need. Dr. Gajjar recommends that anyone considering adopting a vegetarian diet seek counseling from their dentist or a nutritionist to learn about substituting foods to get all the necessary nutrients. He also suggests taking a multiple vitamin daily.

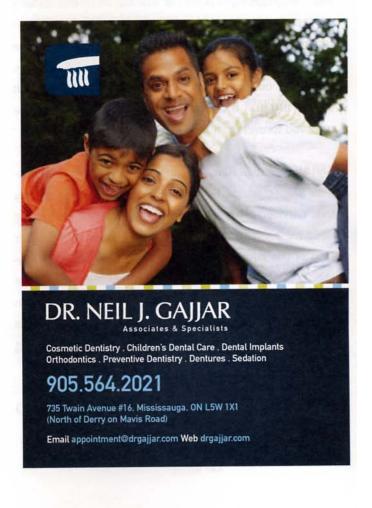
Teeth may soften when there is a shortage of vitamin D, becoming more susceptible to decay and periodontal disease. Vitamin D is produced in the body with sun exposure, so deficiencies are rare, but it can develop in those who do not consume milk or fish. Adding vegetable margarines or soy milk to the diet may solve the problem. "Diet is an important part of an individual's medical history, and patients should always inform their dentist if they adhere to vegetarian or other special diets," says Dr.

Dr. Gajjar lectures on managing medical emergencies

in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and currently serves as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr Gajjar has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, the Membership and Dental Education Councils of the Academy of General Dentistry, is the Past-President for the Ontario Academy of General Dentistry, is an executive on the Council for Group Benefits of the Academy of General Dentistry in Chicago, is Past-President of the South Asian Dental Association and serves as the Canada East Regent for the Academy of Dentistry International.

Dr. Neil J. Gajjar, DDS





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HOME > NEWS & VIEWS • NEWS • NEWS & VIEWS > TDSB HOLDS EVENT IN APPRECIATI ...

#### TDSB holds event in appreciation of Academy of Dentistry International By Staff writer June 3, 2011

comments



From left, Lesa Semcesen, principal of North Kipling Junior Middle School, Dr. Neil J. Gajjar, Geraldine Cousins, and Wendy Banhan with two student representatives presenting plaques.

The Toronto District School Board organized a special event to thank the Academy of Dentistry International (ADI) on May 31. It was in appreciation the organization's recent donation of \$12,500 to North Kipling Junior Middle School for milk for all the students for the school's Morning Meal program.

The donation came from ADI's Dentistry Canada Fund (DCF), a charity for oral health that aims to mobilize and allocate resources for the advancement of oral health through education, research and public outreach.

"The school has been recognized as a school that has taken an initiative in establishing a positive attitude towards healthy living through its

Breakfast program, Morning Meal program, physical education curriculum and extra-curricular sports programs," according to a press release. "Since April, students have been enjoying milk as a nourishing part of the morning meal."









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## etters OD

#### Client or Patient?

I wanted to say that I have just read Dr. Tomkins' President's Page on "Client or Patient?" (*Ontario Dentist*, March 2011). I agree with her completely!

I recently held the position of director for a private accredited dental hygiene school, and when we were told we had to change all wording from patient to client, well let's just say some old dogs can't be taught new tricks.

I appreciate your interpretation on the subject.

Thank you for sharing your thoughts!

Karen R. Young, Office Manager Dr. Natalie Wong Via email

#### Ditto

I wanted to tell Dr. Tomkins how much I enjoyed Client or Patient? Dr. Tomkins, I could not agree with you more.

Let's hope that the universities take note of this and return to calling those we treat patients!

Dr. Neil Gaijar Mississauga, Ont.



### Apology

This letter was sent to ODA President Dr. Lynn Tomkins after an article appeared in a national newspaper in which the author referred to dentists in an unflattering manner.

Dear Dr. Tomkins:

Recently I made some remarks about a new dental innovation that promised pain-free dentistry. At the time I said that all the "sadists" would have to leave the profession. Though I made the comments in jest I realize that I was perpetuating an outdated stereotype and not acknowledging the wonderful advances in pain-free dentistry that already exist.

Through the work of people like Dr. Steve Goren, [ODA Past President] who has always been a friend to the people of Toronto Centre, that I have the honour of representing, I have come to appreciate all that dedicated professionals in the field of dentistry have done to help those in need of dental services in my constituency.

Often, our words do not reflect the respect and regard that we have for others. In this case I'm afraid that's true.

I hope we can continue to work together in the future on issues of importance to your Association and to the benefit of those I represent in Toronto Centre and throughout the province.

Yours sincerely,

Hon Glen R. Murray, MPP (Toronto Centre)

#### 'African Lion Safari' ticket giveaway contest

African Lion Safari want you to go wild this sum-

The winner of the African Lion Safari contest has been announced on CanIndia News Facebook fan page. The winner wins a chance to travel through the reserves and watch prides of lions, troops of baboons, for FREE. CanIndia News will give away three more FAMILY PASSES over the coming weeks. To particiwww.canindia.com/contest

How to check results:

Login to www.facebook. com/CanIndiaNews Select the 'Like' Button Winners will appear online

#### **EDITORIAL** No Tips please! Continued from page 7

would supplement their wages. So, in a way, they de-pend on part of their earnings through the kindness of the patrons of their establishments. Sure, there are times when bad or rude service forces us not to leave a tip or to leave an insultingly small tip. But why do we often do it even when the service was efficient, warm and friendly?

#### Personal experience

I once received terrible service at a bar in Mississauga. The waitress came by after ten minutes, took my order and never came back again to check on me although I needed to have my drink refreshed as well as order something to eat. She spent her time on the phone and talking to other patrons. The service toward the white patrons contrasted with the poor service I

received, so much so I actually went up to the waitress, told her what I thought and went on to call her white trash while the patrons looked on shocked. I met up with the owner later and complained about my experience.

Sympathically, he mentioned that his staff often had to deal with South Asian tipplers, who didn't tip, snapped their fin-gers to summon a waitress (an obnoxious Indian habit that most in the west find offensive, perhaps I should've tried that). He was not excusing the poor service but let on to what he thought could be fueling this indifferent service so many of us now experience. A friend of mine tells me of a trick that invariably gets him great service at a bar: He tips generously after the waitress brings him his first drink and uses please and thank you. The fact that he tipped initially distinguishes him from other South Asians, who tended to evaluate the service and generally find it poor enough to

#### **TELUS** cuts roaming rates up to 60% TORONTO: TELUS has lowing Rogers' monopoly in Inter-

g voice and data ered its roami rates by up to 60 per cent

With the launch of TELUS' new clear and simple international travel pricing, all customers get the same low roaming rates when they're traveling, "After the launch of our new HSPA+ wireless network in late 2009, TELUS was able to offer our customers a true international roaming capability for the first time, end-

justify a meager tip, if at all. This friend is a working Joe, who told me that often he has out restaurants with wealthy South Asian clients. who tip so poorly that he is embarrassed. "One time the client tipped \$3 on a bill that was \$75. I added another \$5 and the client told me that I

he said. Another friend of mine, who visited from Austin, Texas where there are fewer Indians, noticed that whenever he travelled to areas in north America and Canada with a significant South Asian population, he ex-perienced fair to poor service at restaurants.

was tipping them too much,"

#### Nothing to do with race

This poor service has nothing to do with race because even South Asian service staff would prefer serving the white man instead of the brown sahib. And so this is a cycle that we find ourselves in. We get poor service because of the

national Roaming for Canadians. We quickly started working with carriers around the world to negotiate reduced roaming rates for our customers and we now want to make it as simple and affordable as possible for our customers to use their smartphones wherever they go, without coming home to a sur-prise on their bill," said David Fuller, TELUS Chief Marketing Officer.

then we don't tip which reinforces the stereotype in the service world.

We, South Asians, love a bargain and sure we want to get a deal everywhere, we will nickle and dime even when something costs a dime at a garage sale. But visiting restaurants in particular, there is an expectation of an eqiquette, an invisible vibe that service staff pick up on and service is delivered based on perception. In restaurants, when we find prices 'steep', our first reaction is often to complain about the dish tasting bad.

#### Tip calculators

Patrons at bars and restaurants customarily tip 15% of the bill and some phone apps have tip calculators which I suspect South Asians seldom use. They should realise that service staff are at the bottom of the food chain and often have trouble making ends meet. They work long hours and get paid minimum wage. Next

#### ADI donates money for milk



(LtoR): Lesa Semcesen, Principal; Dr. Neil J. Gajjar: Geraldine Cousins, VP: Wendy Banhan, VP: and students

TORONTO: The Academy of Dentistry International (ADI) Board of Directors donated \$12,419.28 for milk for all the students of the North Kipling Junior Middle School as part of its morning meal program. Since April, students have been enjoying milk as a nourishing part of the morning meal, claims a release issued here.

The students, staff and community extended warmest thanks to the Board of Directors of the Academy of Dentistry In-

time, we go to a restaurant, it ; change our reputation. might be useful to remember that. Most restaurants operate on slim profit margins unless they are exceptional. Tipping is a form of charity. Our tip could go toward helping a kid pay his college tuition or put food on a table. And best of all, we will get great service with a smile. It's time we

ternational and the Dentistry Canada Fund for their generous donation.

Earlier, a presentation of thanks to the ADI/DCF took place at the School. Dr. Neil J. Gajjar, Canada East Regent, represented

The Dentistry Canada Fund was created in 1994 as Canada's charity for oral health. Its mission was to mobilize and allocate resources for the advancement of oral health through education, research and public outreach.

#### Dear readers

Views expressed in this write-up are those of the author. However, if you have something different to say on the issue, please send your feedback

editor@canindia.com. We would love to carry that in CanIndia News. -Editor



## **ASK Dr. SANDY**

Dr. Sandy Bhasin Chiropractor Mississauga

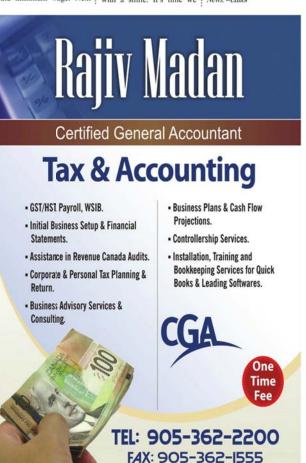
Q: Pain going in to my right arm and fingers. Feels like a electric feeling. Also losing power in right arm - hard to lift things. Don't want drugs or surgery. What should I do?

A: Pressure in top and middle spine — can cause mid back pain, pain in the arms and even low energy. So what can you do? Get a spinal check-up. Even the slightest misalignment in your spine — can cause tremendous damage to your overall health. By first finding if you have pressure in your spinal cord off these nearly and scientifically removing. and then gently, and scientifically removing the pressure in your spinal cord to heal. In our office I use a gentle technique (by hands only) – that removes pressure from your spinal cord. With this approach – we've had thousands of people heal and start to enjoy life once again without the use of medication or surgery. You were born with a natural ability to heal yourself – we just have to unleash it. Don't wait for things to get have to unleash it. Don't wait for things to get worse. Waiting usually makes things more expensive and you may even need strong medication or even surgery! My name is Dr. Sandy Bhasin and I am a Chiropractor, passionate about helping you feel your best. I would love to offer you a FREE Consultation to see if we can help you. Call our office today at 905.896.3393 (no medical referral required, our hours are Monday to Friday 9-12 and 4-7 and Saturdays 9-12 pm). You can also visit me on the web at www.drbhasin.com to see success stories and learn more about our ofthe web at www.orbnasin.com to see suc-cess stories and learn more about our of-fice. You can also call my office at 905.896.3393 and ask about attending our FREE Health Seminar called the "Dr.'s Report" offered every Tuesday at 7:30 pm (call in advance as seating is limited.) You can also call our office and ask for a FREE Information packet on Chiropractic

or email me at info@drbhasin.com. By understanding your health history, physically checking your spine and using the latest technology to analyze your spine — I'll be able to see if we can help you. After the Free consultation if we can accept your case - the investment to improve your health is just \$35 per visit. Your company may contribute to a per visit. Your company may contribute to a per visit. Your company may continue to a portion of care if you have benefits. If you have no coverage – we offer affordable plans to fit your budget. OHIP does not cover care, just like OHIP does not cover dentistry. Please note we charge at time of service – and will provide a receipt for insurance pur-poses. I've personally performed over 100,000 adjustments and have completed 10 years of practice. We have attracted patients years of practice. We have attracted patients from Mississauga, Brampton, Ajax, Guelph, Markham, North York and even Toronto be-cause of the results we are getting in this of-fice. My office is steps from Wal-Mart in Square One and is located at 33 City Centre Square One and is located at 33 City Centre Dr. Suite 143 (in the same building as The Host Indian Restaurant) right in the heart of Mississauga. I also speak Hindi, Punjabi and Urdu. Our office also offers Orthotics. For more information you can catch me on Eye on Asia every Sunday at 10:00 am on Cable 7. You can also find me on Geetmala Radio on Sunday nights at 9 pm. I'm also on Google, Youtube, Facebook, and Twitter. Just type in "Dr. Sandy Bhasin Chiropractor" and you'll find me. Thanks for all your referrals type in "Dr. Sandy Bhasin Chriopractor" and you'll find me. Thanks for all your referrals – and remember your health is one of the most important gifts God has given you. So give us a call and let's make 2011 your best year yet for you and your family!

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March 30, 2012

#### Medical Emergencies in the Dental Office & CPR Recertification

What needs to be done before your patient leaves your office in an ambulance!

Dr. Kohli and Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol. Specific topics to be covered include:

- 1. An approach to emergencies
- 2. Cardiac disorders
- 3. Respiratory and Airway disorders
- 4. Neurological disorders
- 5. CPR & AED
- 6. Preparedness your office and kit

1

Dr. Neil J. Gajjar, BSc, DDS

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Regent of the International College of Dentists. He currently

serves on the PLP committee of the Royal College of Dental Surgeons of Ontario, is a Clinical Examiner for the NDEB, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.



Dr. Sandeep (Sonny) Kohli, MD, FRCPC

Dr. Kohli is an Assistant Clinical Professor (Adjunct) in the Department of Medicine. In addition to his academic interests, he has Royal College certification in both Internal Medicine and Critical Care Medicine, and practices at Oakville Trafalgar Memorial Hospital, the largest of 3 hospitals in the Halton district. In this district, Dr. Kohli has been instrumental in the delivery of effective Cardiac Arrest care, and serves as both the Chair of the Cardiac Arrest Committee, and as a Medical Director of ACLS (Advanced

Cardiac Life Support) with the Heart & Stroke Foundation.

After obtaining degrees in Cellular, Molecular and Microbial Biology and Kinesiology at the University of Calgary and Simon Fraser University, respectively, Dr. Kohli received his MD from the University of Western Ontario. He subsequently completed his Internal Medicine Residency and Critical Care Fellowship at McMaster University, and spent one year at the University of Calgary as a Cardiology Fellow. He completed his Space Studies at the International Space University in Barcelona, Spain, and received his Flight Surgeon certification with the Canadian Forces in Toronto.

March 30, 2012

Friday @ 8:30am - 4 pr

Location Radisson Plaza Mississauga Toronto Airport Prince Albert Room 175 Derry Rd. E.

AGD Course Code 142 (7 AGD credits)

6 RCDSO points

Meal Included Free Parking

\$49 for materials for hands-on portion

Limited attendance

Please email ontarioagd@ gmail.com to confirm your

Registration on Pa. 110-111



Hands-o



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#### L37: How to Love Dentistry, Have Fun, and Prosper 🖁

David M. Madow, DDS, FAGD; Richard H. Madow, DDS

Subject: 550 Practice Management

Credits: 6

Saturday, June 23: 8 a.m. to 4 p.m.

Lunch: 11 a.m. to 1 p.m. Audience: DTC (D, H, A, O, T), ST Fee: Free with registration! Location: PCCA, Room 204A





Speaker Bios: Reisterstown, Md.; owners, Madow Group

Description: This fun, fast-paced course is perfect for all doctors, team members, and spouses who want to easily and predictably take their practices to a level. The course is filled with incredibly usable content, and also features videos, music, and humor to make it unlike any other dental seminar you have ever experienced! The Madow brothers make sure that every single dentist and team member in the audience learns the secrets of better patient care, practice growth, and fulfillment in dentistry—all while having an enjoyable day.

#### Here are just some of the things included in this course:

- One simple thing to add to your exams for better patient care and increased practice income.
- Double your new patients instantly by getting them off the phone and into your appointment book.
- The latest trends in social media—get up to speed now and watch your practice
- Ways to economically and efficiently "grow your practice locally."
  Important telephone skills.
- Ten easy and inexpensive ways to reach out to those in your community.
  How to give a painless injection every time.
- How any office can achieve 100 percent treatment plan acceptance.
- Clinical updates in lasers, digital technology, and more.
- Seven "almost free" ways to get and keep new patients.
- A special ending—you've never seen anything like it at a dental seminar!

#### Learning objectives:

- Gain the knowledge to increase productivity while enjoying your profession more than ever before.
- Learn how to increase new patient numbers significantly and serve current patients better through increased treatment plan acceptance and better treatment options.
- Understand how to incorporate new technology in marketing, social media, and clinical procedures

CareCredit is the Presenting Sponsor of this course.

#### CareCredit

#### L40: Technology In and Out of the Dental Office: Do's and Don'ts

Neil J. Gajjar, DDS, MAGD; Stephen Akseizer, DDS, MAGD

Subject: 550 Practice Management

Credits: 1

Saturday, June 23: 1 to 2 p.m. Audience: DTC (D, H, A, O, T), ST Fee: Free with registration! Location: PCCA, Exhibit Hall, Level 200





Speaker Bio: Dr. Neil J. Gajjar—Mississauga, Ontario, Canada; private practice; University of Toronto, department of oral diagnosis and radiology, clinical instructor

Dr. Stephen Akseizer—Syosset, N.Y.; private practice

Description: This course will include a question and answer panel discussion on computer useage in the dental office and the changes dental teams can make to improve the efficiency of their technology. Additionally, this course will cover common technology mistakes, file storage and archiving methods, software selection, the use of social media in marketing businesses, and email security.

#### CAPSULE CLINICS

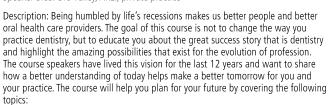
#### L54: Dentistry: The Greatest Success Story Never Told Debra A. Oro, DMD, FAGD; Robert J. Oro, DMD, MAGD

Subject: 550 Practice Management

Credits: 1.5

Saturday, June 23: 10 to 11:30 a.m. Audience: DTC (D, H, A, O, T), ST Fee: Free with registration! Location: PCCA, Exhibit Hall A, Level 200

Speaker Bios: Oro Valley, Ariz.; private practice



- Why dentistry is the great success story never told.
- The oral/overall health connection.
- How quality of life drives fees and innovation in our profession.
  Why Jan. 1, 2011, ushered in an era of abundance in dentistry.
- What really has happened to dentistry in the last 20 years, and how these changes impact the future.
- Recreating trust with our patients.
- Community service as a high return on investment in any economy.
- Dental virtual facelift—understanding why the general dentist should be the first consulted when rehabilitating the lower half of the face.
- The Healthiest Town in America initiative as a means to make the dentist a leader in overall health care

#### L55: The Expanding Role of the General Dentist in the World of Implant Dentistry: Why General Dentists **Should Place Some of Their Own Implants**

Paul Goodman, DMD

Subject: 690 Implants

Credits: 1.5

Saturday, June 23: 1 to 2:30 p.m. Audience: DTC (D, H, A, O, T), ST Fee: Free with registration! Location: PCCA, Exhibit Hall A, Level 200

Speaker Bio: Pennington, N.J.; private practice; Einstein Medical Center in Philadelphia, dental attending, Philadelphia, Pa., cofounder, Implant Management

Description: With each passing year, a greater number of general dentists are placing dental implants in their practice. Beginning a new endeavor such as implant surgery is exciting for the dentist, the staff, and the patients. It is critical to start this journey in a responsible manner to ensure patient safety and clinical success. This course will provide a framework to help general dentists add implant placement to their practice toolkits.

#### Learning objectives:

- Develop an effective missing tooth consultation to increase case acceptance.
- Examine the skills needed to place dental implants.
- $\bullet$  Introduce a case selection protocol to identify straightforward implant cases and get started in the surgical world of implant dentistry.

This course is sponsored in part by HIOSSEN, Inc.





## Newly Elected and Newly Appointed

## Dr. Neil Gajjar – Representative for District 10

Dr. Neil J. Gajjar was born in Newfoundland and graduated with honours from the Stephenville Integrated High School. He was awarded the University of Toronto National Book Award, the Principal's Shield, the Governor General's Medal, and the Lion's Club Scholarship, along with being named Valedictorian, Student of the Year and a Canadian Scholar.

Dr. Gajjar went on to complete his degree in chemistry at the University of Toronto, where he made the Dean's list and was named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington D.C., where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar has successfully completed the American Dental Association National Boards Part I and Part II, and the National Dental Examining Board of Canada Exams. Dr. Gajjar, who is very active in continuing education, is an active member of the Academy of General Dentistry, Ontario

Dental Association, and the Canadian Dental Association. In addition to attending courses, Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the oral diagnosis and emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, the Membership and Dental Education Councils of the Academy of General Dentistry, is the Past-President for the Ontario Academy of General

Dentistry, is an executive on the Council for Annual Meetings of the Academy of General Dentistry in Chicago, is Past-President of the South Asian Dental Association and serves as the Canada East Regent for the Academy of Dentistry International. He has served on various committees at

the Royal College of Dental Surgeons of Ontario, has acted as a grader for the Canadian Dental Aptitude Test (DAT), and is currently a clinical examiner for the National Dental Examining Board of Canada (NDEB).

Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Fellow of the International College of Dentists. He is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.

He is married to wife Sona and has one son, Kaden.

## Ted Callaghan – Public Member Appointee to Council

Ted Callaghan was a long-time employee of Vale (Inco) located in Sudbury. He started his career with Inco in June 1969, retiring 40 years later in June 2009. During those many years, Ted learned the importance of embracing and adapting to change, while retaining a

positive and open mind.

As an active community member, Ted has been involved with various community groups and

organizations over the years. These activities included the Lions Club for

some seven years and a Sudbury ratepayers association. In 1994. Ted was elected to

In 1994, Ted was elected to Sudbury City Council where he served for five terms, 16 consecutive years. Ted served as deputy mayor from 1995-1996 and from 1997-1998.

During his time on city Council, Ted was a member of various committees, in many cases, taking a leadership role as

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## Clinical Opinion

## My experience with teeth whitening services

■ Some dentists are asking: Why should we determine a low price for whitening, when patients may be prepared to pay more?

by Dr. Neil Gajjar,
Special to Dental Chronicle

ONSUMER-BASED ORAL PRODUCT suppliers spend millions of dollars advertising fresh breath, whitening pastes, mouthwashes, chewing gums, brushes, and home whitening kits. These companies have raised public awareness of oral health and have created a consumer that is ready to pay for whiter teeth. I got into whitening early on, but my first attempts were financial failures. Offering whitening can be good for your practice, but you need to approach it carefully.

When whitening initially hit primetime television, it seemed like everyone wanted it. I would hear people talking about it, inquiring about it, and some even getting it. Since I spent so much of my time marketing, I decided to get an in-office whitening unit. The choice was not based on the quality of the whitening, but rather to simply offer the service and attract business.

It would seem that this would be a very profitable service. Guess again!

#### MY HISTORY WITH WHITENING

When we quoted \$399 originally for inoffice whitening, we had very little case acceptance. Yes, there is a possibility that we as a dental firm don't have the skills to sell, but I believe that if a product is good and priced right it will sell itself. In 10 years, I have only performed five such whitening treatments. Factoring in kit and supply cost, reception time, prep time, treatment time, clean up, the result ended up being a bad financial decision.

We also tried offering take-home whitening kits for which we charged \$150. I like the kit because people are able to control the time they insert the trays and hence control potential sensitivity. I would always inform patients to keep the solution in the fridge and to use it the night before a big party to have that bright smile to show off the next day.

The take home kits produced a profit of around \$50. We are a business and we have to make money—not a lot, but some. But even with this small margin, there was limited acceptance of the take home kits. What I realized over the years is that consumers don't want to do anything by themselves. They would rather pay more and have it done for them and better yet, have it done quicker.

So a \$399 price point was not attractive for the in-office whitening and \$150 was not worth it for something they needed to do themselves. At the same time, mall kiosks, spas, hair salons were doing chair-side cheaper—\$99 with a satisfaction guarantee.

So how could they do it and we couldn't? We could!

The secret was that any whitening gel placed on the teeth could be 'activated' with heat/light. A heat/light source would result in the carbamide/hydrogen peroxide breaking down faster resulting in faster whitening. The active ingredients

of whitening are carbamide/hydrogen peroxide, mixed with potassium nitrate for sensitivity, in some sort of plastic carrier. The chemicals are cheap, with other costs being associated with the carrier, packaging, marketing, and regulatory fees. These kits should be available for less than \$50 while an attractive looking light with safety standards and control can be found for no more than \$1,000. Companies that sell at these prices are out there, and seeking them out is key to being competitive in whitening.

#### WHAT TO CHARGE?

Now the question becomes what you should charge for light-activated whitening. In my office we sell one 15 minute session for \$79 and two sessions for \$100. This will leave you a net of \$29 to \$45 depending on the number of sessions. The beauty of this system is that the patient is in the decision position of whether they want two sessions. Almost 75% of patients opt for the second session; the \$79 seems like a good price point to start the process.

The key is fair and honest pricing. One of the comments that I have heard from dentists is why should I sell whitening for such low prices when people are willing to pay hundreds of dollars? Even if the provider's volume is low, their profit outweighs them doing it more cheaply.

Whitening is one of the few items we can sell at a discount and increase volume as opposed to all other things we offer. Remember, we are required to disclose the cost of the product to the patient and show any additional charges as a professional service fee. A service fee significantly higher than the cost of materials may leave your patients thinking your fees are too high. If they think your whitening fees are too high, they may think the same for your other services.

When a patient asks why your whitening is so much more expensive than others, what can you say to justify the cost and remain honest? The Internet is there to call your bluff. These days, our patients are very educated and information is available at their keyboard. There are multiple postings by consumers who discuss their experiences, research and comparisons. These postings are highly accurate, unbiased information, and will likely be more valued than those from any dentist. So, the only way to avoid deceptive sales tactics is to always speak the truth.

The flip side of this is why not offer whitening for free to bring new patients in the door? I never liked this approach and never advertised free whitening. For one thing, anything free has no value. It also opens the door for people to bargain for other services and ask for freebees on top. Finally, it opens up the door to misleading advertising and professional misconduct.

Providing light-activated whitening at a reasonable cost not only makes you look honest and trustworthy, it provides everyone with an opportunity to experience the benefits. It makes people more conscientious of their smile, oral health, and results in them requesting more cosmetic dentistry from you.

At the end of the day, you have a patient that got something at the price point they wanted, they were able to get it done right away in a safe environment under your supervision and you possibly opened up the door for further work by a fair and trustworthy dentist—you.

## Skin conditions can indicate patient's dental health

continued from page 1—

patient could be experiencing Bechet's syndrome.

It is significant that clinicians differentiate between lesions that cannot be scraped off, such as leukoplakia and leukoedema, and lesions which can be scraped off with a tongue blade, such as pseudomembranous candidiasis.

A leukoplakia can range from something benign like a callus to something much more severe like a cancer. "There are a lot of possibilities," says Dr. Siegel. One visual clue is that redness in a leukoplakia is an ominous sign, with about 4 to 6% being malignant at the time of biopsy. The prognosis becomes increasingly poor with increasing redness of the lesion.

#### OTHER CONDITIONS TO WATCH FOR

Pseudomembranous candidiasis is more likely to occur when the immune system has been suppressed in some way such as when a patient is taking antibiotics. The most common sites of pseudomembranous candidiasis are the tongue, buccal mucosa, and the palate. Therapies can include systemic antifungal medications as well as a modification to diet.

"You get yeast overgrowth because you wipe out the competing bacteria," explains Dr. Siegel. "The best defense is [consumption of] cultured yogurt."

Some benign lesions can originate from contact with a new toothpaste or mouthwash, and ceasing use of the mouthwash or toothpaste will lead to resolution of the lesion in about two weeks. Similarly, ASA burn can occur, and it can be treated with a bland diet and warm, salt water rinses, with the lesions generally healing without scars in about two weeks' time.

Habits such as lip biting or cheek biting, which are very common, can also lead to hyperkeratoses, but the white lesions do not undergo malignant change. They vary in appearance depending on how severe the habit is. To help correct the habit, Dr. Siegel suggests that patients be fitted for an appliance.

As a general rule, lesions that persist and remain unchanged for a two-week period should be biopsied, Dr. Siegel said in conclusion.



Dr. Gajjar practices in Toronto and Mississauga, Ont., and is a member of DENTAL CHRONICLE'S National Editorial Board. He is a Master of the Academy of

General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Fellow of the International College of Dentists. He is certified in IV sedation.

**Dental**Chronicle

January 10, 2013

Thursday @ 6pm - 9 pm

Location Mississauga Convention Centre 75 Derry Rd West Mississauga (905) 564-1920

Meal Included Free Parking

\$49 for staff \$79 for non - members and hygienists

Limited attendance Please email info@saddonline.org to confirm your attendance



#### Medical Emergencies in the Dental Office & CPR Recertification

What needs to be done before your patient leaves your office in an ambulance!

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.



Dr. Neil J. Gajjar, BSc, DDS

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Regent of the International College of

Dentists. He currently serves on the PLP committee of the Royal College of Dental Surgeons of Ontario, is a Clinical Examiner for the NDEB, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.

Due to changes in heart and stroke protocol, participants will need to provide their complete contact information including email to receive their certification cards.

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#### Thursday, January 16, 2014 | 5:30pm - 9:30pm



#### Medical Emergencies In The Dental Office & CPR Recertification

What needs to be done before your patient leaves your office in an ambulance!



Dr. Neil J. Gajjar

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#### **Course Outline:**

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for Health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.

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# Glitz, Glamour and Excitement as the Canadian AGD hosts its first ever Gala Event! By Dr. Sarah Mancuso, OAGD PIO.

On the evening of September 7, 2013 over 400 general dentists and guests flocked to the first ever Canadian AGD Gala. Canada AGD is part of the National Academy of General Dentistry an organization of over 38,000 members who help dentists continue to strive for excellence in patient treatment.

This years Casino theme had AGD members stroll down the red carpet and pose for a photo-op on an evening that magnified all the glitz, glamour and excitement that Monte Carlo is famous for. The Canadian AGD organized this Gala event at no charge for its members as a chance to show appreciation for all of the general dentists who are part of and support the AGD.

It was an opportunity to develop an event that was purely fun and social, where AGD board and members could dress up, mingle and take pleasure in an elegant night out together. Gala-goers enjoyed this marvellous event inside the Lakeshore Convention Centre in Mississauga, Ontario.



#### Mississauga Mayor, Hazel McCallion seemed to enjoy herself at the Canadian AGD Gala

Photographers were onsite to capture the memories made, with live show girls to pose with. This elegant evening included a cocktail hour of drinks and hors d'oeuvres, a 5 course sit-down dinner, dessert bar, live entertainment, dance floor, expansive casino area and raffle of prizes.

Gala guests were enthusiastic players at the casino, vying for chips to bid on the prize items, which included a Louis Vuitton purse and LCD flat screen TV. Attendees enjoyed an address from the city's mayor and national AGD president, awards, and dancing late into the night. Gala guests experienced the best in food, décor, live music, and entertainment, in keeping with the AGD's commitment of supporting its general dentist members.



#### Everybody was a winner at the casino.

By all accounts this evening truly was a tremendous success. AGD president Linda Edgar recounts the night by saying,

"Region 15-16 Canada Academy of General Dentistry once again accomplished what some would say is impossible by offering a free Gala to its AGD members with fun casino games and prizes, wonderful food and dancing to it's members. This region is setting the bar for all constituents by also involving their Canadian dental association leaders, sponsors and even their Mayor in this wonderful event. Sponsors from many sectors help AGD members receive free continuing education or CE at very reasonable costs and encourage dentists to continue to strive for excellence in all that they do to help provide excellent care for our patients."

Special thanks to all of the dedicated OAGD board members, volunteers and sponsors, as well as to our GP members who made the night so worthwhile. Members are encouraged to 'like' our Facebook page Ontario AGD, as a link will be posted shortly of photos from the event.

We hope all dentists in Canada will also take advantage of the AGD National Annual Meeting to be held in Detroit on June 26-29, 2014 with world renowned speakers such as John Kois, Carl Misch and Ron Jackson.



Ontario AGD Board Members Photo (left to right): Dr. Kulwant Turna, President Ontario AGD; Dr. Neil J. Gajjar, Regional Director AGD; Dr. Sanjay Uppal, Regional Director AGD; Dr. Sarah Mancuso, Public Information Officer Ontario AGD; Dr. Frank Infusini, Treasurer Ontario AGD; Dr. Filippo Marchello, President-Elect Ontario AGD.

Missing from the photo are Dr. Joseph A. Belsito, Vice-President & Membership Chair, and Dr. Ken Lawlor, Secretary.

E-mail: lovelytravel@hotmail.com

## ડેન્ટિસ્ટોના વાર્ષિક ગાલામાં કેસિનોની થીમ



કેનેડિયન એકેડમી ઓફ જનરલ ડેન્ટિસ્ટ્રી (દાંતના ડોક્ટરો)નું પહેલું વાર્ષિક ગાલા સાતમી સપ્ટેમ્બરે મિસિસાગાના લેકશોર કન્વેન્શન સેન્ટર ખાતે યોજાઇ ગયું. કેસિનોની થીમ ઉપર યોજાયેલા આ ગાલામાં ડેન્ટિસ્ટો પાસેથી કોઇ ફ્રી લેવામાં આવી નહોતી, પણ તેમને રેડ કાર્પેટ તથા ગ્લેમર, એન્ટરટેઇનમેન્ટ, ફાઇવ કોર્સ સીટ ડાઉન ડિનર, ડાન્સ, ઇનામો તથા ડ્રિન્કસ વડે નવડાવી દેવામાં આવ્યા હતા. સંસ્થાની નેશનલ એન્યુઅલ મીટિંગ હવે ૨૬ થી ૨૯ જુન, ૨૦૧૪ દરમિયાન ડેટ્રોઇટમાં યોજાશે.

### મધ્યપ્રદેશમાં ભાજપનો એક્તા અને शક्तिप्रदर्शननो प्रयास

ભોપાલઃ મધ્યપ્રદેશના મુખ્યપ્રધાન શિવરાજ સિંહ ચૌહાણની રાજ્યવ્યાપી યાત્રાના સમાપન પ્રસંગે ભોપાલના જમ્બોરી ગ્રાઉન્ડ ખાતે કાર્યકર્તા મહાકુંભનું આયોજન કરાયું હતું. આ સમયે ભાજપના લગભગ તમામ આગેવાનો રાજનાથસિંહ, અડવાણી, નરેન્દ્ર મોદી, સુષ્મા સ્વરાજ, અરુણ જેટલી, મુરલી મનોહર જોશી, વૈંકેયા નાયડુ સ્ટેજ પર હાજર હતા. આ કાર્યક્રમ દરમિયાન નરેન્દ્ર મોદીએ બે વાર અડવાણીના ચરણસ્પર્શ કર્યા હતા પરંતુ અડવાણીએ તેમની સ્પષ્ટ રીતે અવગણના કરી હતી. જોકે પોતાના સંબોધનમાં અડવાણીએ ભાજપના મુખ્યપ્રધાનો મોદી, શિવરાજસિંહ અને રમણસિંહના શાસનના વખાણ કર્યા હતા. અડવાણીએ જણાવ્યું હતું કે આજે ભાજપ દેશના રાજકારણમાં આ ઊંચાઇએ પહોંચ્યો છે તેનું કારણ ફક્ત નેતાઓના ભાષણો નથી પણ કરોડો કાર્યકર્તાઓની મહેનત અને તપસ્યા છે. મોદીએ પોતાના ભાષણમાં વાજપેયી અને અડવાણીને પક્ષના માર્ગદર્શક ગણાવ્યા હતા. મોદીએ જણાવ્યું હતું કે મહાત્મા ગાંધીની અંતિમ ઇચ્છાને અમલમાં મૂકી આપણે દેશને કોંગ્રેસના શાસન અને ભ્રષ્ટાચારમાંથી મુક્તિ અપાવવાની છે. આગામી લોકસભાની ચૂંટણી કોંગ્રેસ નહીં પણ સીબીઆઇ લડશે તેમ મોદીએ જણાવ્યું હતું.

### ભૂતપૂર્વ આર્મી ચીફ વી.કે. सिंह सामे तपासनी શક્યતા

નવી દિલ્હીઃ ઇન્ડિયન આર્મીના ભૂતપૂર્વ વડા જનરલ વી. કે. સિંહ થોડા સમય પહેલાં હરિયાણાના રેવાડી ખાતે યોજાયેલી જાહેરસભામાં ભાજપના વડાપ્રધાનપદના ઉમેદવાર નરેન્દ્ર મોદીની સાથે સ્ટેજ પર જોવા મળ્યા હતા. એના થોડા દિવસ પછી એવા રિપોર્ટ મળ્યા હતા કે જનરલ વી. કે. સિંહ આર્મીના વડા હતા ત્યારે આર્મીના એક યુનિટ ટેક્નિકલ સપોર્ટ ડિવીઝન (ટીએસડી)નો દુરુપયોગ કરાયો હતો અને તેનો ઉપયોગ જમ્મુ-કાશ્મીરની ઓમર અબ્દુલ્લા સરકારને ઊથલાવવા માટે પણ કરાયો હતો. આ ઉપરાંત આ યુનિટની નાણાંકીય ગેરવ્યવહારમાં સંડોવણી હોવાના પણ રિપોર્ટ મળ્યા હતા. આ રિપોર્ટના આધારે કેન્દ્ર સરકાર જનરલ વી. કે. સિંહ સામે તપાસ હાથ ધરે તેવી શક્યતા હોવાના ખબર મળ્યા હતા. (વેલકમ ટુ ઇન્ડિયન પોલિટિક્સ જનરલ). આ અંગે પત્રકારોએ વી. કે. સિંહને પૂછતાં તેમણે જણાવ્યું હતું કે, આ તમામ રિપોર્ટ બદઇરાદાપૂર્વકના છે અને ભાજપના નેતા નરેન્દ્ર મોદી સાથેના મારા સંબંધો સહિતના અનેક કારણો તેના માટે જવાબદાર છે તથા તેની પાછળ અમુક શસ્ત્ર સોદાગરો પણ સંકળાયેલા છે તેમ તેમણે જણાવ્યું હતું. જનરલ વી. કે. સિંહે આર્મી દ્વારા સરકારને સોંપાયેલા આ રિપોર્ટની કોપી મેળવવા 'રાઇટ ટુ ઇન્ફર્મેશન' (આરટીઆઇ) એક્ટ હેઠળ માંગણી કરી હતી.



License #10349



#### ઈશરત જહાં એન્કાઉન્ટર કેસમાં સીબીઆઈએ તપાસ वेगीती जनावी

ગાંધીનગરઃ ઇશરત જહાં એન્કાઉન્ટર કેસના એક આરોપી એવા આઇપીએસ ઓફિસર ગિરીશ સિંઘલે તેઓ પોતે એક હાઇ લેવલ મિટીંગમાં હાજર હતા. ત્યાં થયેલી ચર્ચાનું રેકોર્ડિંગ કરીને તેની ઓડિયો ટેપ સીબીઆઇને સુપરત કરી હતી. સિંઘલે આ રેકોર્ડિંગ આ કેસની તપાસ જ્યારે સ્પેશિયલ ઇન્વેસ્ટીગેશન ટીમ (સીટ) કરતી હતી ત્યારે રાજ્ય સરકાર દ્વારા ડેમેજ કંટ્રોલના ભાગરૂપે બોલાવાયેલ એક બેઠક દરમિયાન કર્યું હોવાનું તેમણે (સિંઘલે) જણાવ્યું હતું. તેમના જણાવ્યા પ્રમાણે આ બેઠકમાં રાજ્ય સરકારના તત્કાલીન રાજ્ય કક્ષાના ગૃહમંત્રી પ્રફુલ્લ પટેલ, રાજ્ય કક્ષાના કાયદામંત્રી પ્રદીપસિંહ જાડેજા, કાયદામંત્રી ભૂપેન્દ્રસિંહ ચૂડાસમા, એડવોકેટ જનરલ કમલ ત્રિવેદી, ગિરીશ સિંઘલ, તેમના વકીલ મિત્ર રોહિત વર્મા, મુખ્યમંત્રી કાર્યાલયમાં સેક્રેટરી એવા આઇએએસ અધિકારી જી.સી.મુર્મુ, અમદાવાદ ક્રાઇમ બ્રાન્ચના જોઇન્ટ કમિશનર ઓફ પોલીસ (જેસીપી) એ. કે. શર્મા અને એસીપી તરુણ બારોટ હાજર હતા. આ પૈકીના તરુણ બારોટ હાલ જેલમાં છે જ્યારે સિંઘલ જામીન ઉપર મુક્ત છે. સીબીઆઇએ આ મામલે જી.સી. મુર્મુ, આઇપીએસ અધિકારી એ.કે. શર્મા તથા મોદી સરકારમાં રાજ્યકક્ષાના પ્રધાન પ્રદીપસિંહ જાડેજાની, તત્કાલીન રાજ્ય કક્ષાના ગૃહમંત્રી પ્રફુલ્લ પટેલની તથા એડવોકેટ જનરલ કમલ ત્રિવેદીની પૂછપરછ હાથ ધરીને આ બેઠક અંગે માહિતી મેળવવા પ્રયાસ કર્યો હતો. મીડિયા રિપોર્ટ પ્રમાણે આ બેઠકમાં હાજર તમામ લોકોને સીબીઆઇ દ્વારા બોલાવીને પૂછપરછ કરાય તેવી શક્યતા છે. સીબીઆઇએ આ મામલે રાજ્યના કાયદામંત્રી ભૂપેન્દ્રસિંહ ચૂડાસમાની પણ પૂછપરછ કરી હતી.



### Glitz and glam at the Canadian AGD Gala

Earlier this month over 400 general dentists and guests flocked to the first ever Canadian AGD Gala. Canada AGD is part of the National Academy of Gen-eral Dentistry an organization of over 38,000 members who help dentists continue to strive for excellence in patient treatment.

This years Casino theme had AGD members stroll down the red carpet and pose for a photo-op on an evening that magnified all the glitz, glamour and excitement that Monte Carlo is fa-



presented an opportunity to have some fun and interact socially. The event was held

inside the Lakeshore Convention Centre in Mississauga. This elegant evening kicked off with a cocktail hour of drinks and hors d'oeuvres, a 5 course sit-

down dinner, dessert bar, live entertainment, dance floor, expansive casino area and raffle of prizes. Gala guests were enthusiastic players at the casino, vying for chips to bid on the prize items, which included a Louis Vuitton purse and LCD flat screen Mississauga Mayor Hazel McCallion addressed the invitees as well as national AGD president, awards were handed out and the revelry went on late into the night.

Some invitees were over-heard asking if the date for next year's gala had been fixed so they could block that

#### BRIEFLY

#### **Brampton gets** accolades for branding campaigns

BRAMPTON

Few cities have worked this hard at promoting itself the way Brampton has over the past few years. Now the city's economic development office has been recognized for all its efforts in the form of two awards from the Eco-nomic Developers Association of Canada (EDAC) for its new brand identity and brand video. \*

#### **Healthier snacks and meals at more Ontario schools**

TORONTO

Ontario is going out on a limb when it comes to getting more children and youth eat nutritious meals at school so they can be healthier, concentrate better and learn

more effectively. As part of the Healthy Kids Strategy, the province is investing an additional \$3 mil-

trition Program to create more than 200 new breakfast and morning meal programs for approximately 33,000 kids in higher-needs communities, including First Nations communities.

This increased funding will also support the hiring of 14 food distribution and logistics co-ordinators across

will work with new and existing programs to build stronger partnerships with local businesses and food distribution networks result-ing in more efficient channels to purchase, transport

and store food. The Student Nutrition Program has been shown to influence overall student

health and improve learning and behavioral outcomes. A recent research report found that more than three-quarters of high school students who eat breakfast regularly are on track to graduate, while suspension rates have decreased by half since the implementation of these programs.

Providing nutritious

schools across the province supports the Ontario government's efforts to give every child a healthy start in life. This is part of the govern-ment's economic plan to invest in people, invest in infrastructure and support a dynamic and innovative business climate across the province. \*

#### CALEDON

request during this morning's General Committee meeting despite the fact they almost uniformly agreed there isn't much interest in the issue among residents.

The debate eventually wan-

dered into the realm of elimi-

dered into the realm of elimi-nating the Region.

But for that to happen,
Brampton, Mississauga or
Caledon that to happen, would
have to appeal to the Province.
Councilors suggested an
online survey for residents so
they can hear what they have to

they can hear what they have to

say about Brampton's request.

Brampton is hoping the issue is resolved by Dec. 31, which is when the Municipal Act requires changes to be adopted before the term of council ends.Meanwhile dozens of aspiring South Asian candidates are waiting in the

#### **Workshops to be held in Mississauga on home fire prevention**

MISSISSAUGA

Mississauga's Fire Preven tion & Life Safety team will be at various Mississauga Home Depot locations as Home Depot locations as well as Erin Mills Town Centre during Fire Prevention Week to educate the public on ways to prevent kitchen

fires. "Cooking is the num-ber one cause of residential fires in Ontario and it only takes a moment for a danger ous kitchen fire to start," said fire chief John McDougall. "We want all residents to know that keeping a close eye on the stove at all times is the best way to prevent these

fires and keep our commu-

nity safe."

Talk to staff about fire safety in the kitchen and the best ways to prevent kitchen fires from starting. Also, see the Fire and Emergency Services pink fire truck in support of breast cancer

Erin Mills Town Centre, 5100 Erin Mills Parkwa

 Monday, October 7 to Friday, October 11 – 10 a.m. to 9 p.m. • Saturday, October 12 – 9:30 a.m. to 6 p.m.

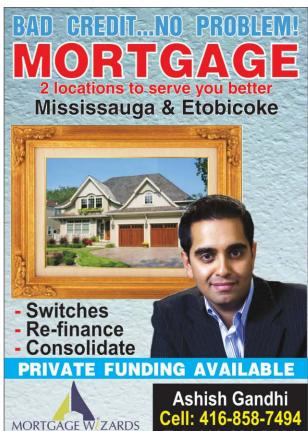
Home Depot, 5975 Terry Fox Way • Saturday, October 5 and Sun-

day, October 6-9:30 a.m. to 4 p.m.

Home Depot, 3065 Mavis Rd Saturday, October 5 and Sunday, October 6-9:30 a.m. to 4 p.m.

Home Depot, 2920 Argentia Rd.
• Saturday, October 5 and Sunday, October 6 - 9:30 a.m.

DR ROOPALI SHARMA



5407 Eglinton Ave. W. Suite 201

Etobicoke, Ont M9C 5K6

Tel: 416-621-7501

)))VERICO®



# Glitz and glamour as Canadian AGD hosts first ever gala

By Dr Sarah Mancuso Special to SAF

ore than 400 general dentists and guests flocked to the first ever Canadian AGD gala, held recently at the Lakeshore Convention Centre in Mississauga.

Canada AGD is part of the National Academy of General Dentistry, an organization of over 38,000 members who help dentists





continue to strive for excellence in patient treatment.

This year's casino theme had AGD members stroll down the red carpet and pose for a photo-op on an evening that magnified all the glitz, glamour and excitement that Monte Carlo is famous for.

The Canadian AGD organized this gala event at no charge for its members as a chance to show

appreciation for all of the general dentists who are apart of and support the AGD. It was an opportunity to develop an event that was purely fun and social, where AGD board and members could dress up, mingle and take pleasure in an elegant night out together.

The elegant evening included a cocktail hour of drinks and hors d'oeuvres, a five-course sit-down dinner, dessert bar, live entertainment, dance floor, expansive casino area and raffle of prizes.

Attendees also enjoyed an

address from the city's mayor, the irrepressible Hazel McCallion, and national AGD president, awards, and dancing late into the night.

Said AGD president Linda Edgar, "Region 15-16 Canada Academy of General Dentistry once again accomplished what some would say is impossible, by offering a free gala to its AGD members.

"This region is setting the bar for all constituents by also involving their Canadian dental association leaders, sponsors and even their Mayor in this wonderful event," Edgar added.

Meanwhile all dentists in Canada can also take advantage of the AGD National Annual Meeting to be held in Detroit June 26-29, 2014, with world renown speakers such as John Kois, Karl Misch and Ron Jackson

# **Toronto's Reel Asian to include South Asian films**

Staff Report

t's official: Bollywood conquering Asia.

The Toronto Reel Asian International Film Festival (Reel Asian), presented by National Bank, celebrates its 17th annual edition Nov 5-16, 2013 with an expansion into films from across South Asia.

"In response to the overwhelming demand from the local community for more South Asian films, Reel Asian is proud to officially expand to include feature films from India, Pakistan, and the South Asian continent," said a statement from the organizers.

"As the Asian population in Canada continues to grow and as Asian arts are injected into mainstream culture, there is no better time to expand our festival mandate to represent new voices from the Asian community," said Sonia Sakamoto-Jog, Executive Director of Reel Asian.

Reel Asian lays claim to being Canada's largest pan-Asian film festival dedicated to showcasing contemporary Asian films and work from the Asian diaspora, and is the only film festival of its kind in Toronto.

This year's lineup includes the best of

South Asian film from around the world.

The opening gala will include a notable film from India, with special international guests in attendance, followed by a South Asian themed gala party, the organizers promise. Over 1,000 film and party lovers are expected at the red carpet event.

Other festival highlights include Pakistani documentary Without Shepherds starring international-cricket-star-turned-politician Imran Khan, and up-and-coming Indian American filmmaker Meera Menon, with her award-winning debut film Farah Goes Bang.

Founded in 1997, Reel Asian was established in response to the strong interest in Asian films in Toronto, and has grown to a two-week festival attracting over 12,000 attendees each year.

From Nov 5-14 (Toronto) and Nov 15-16 (Richmond Hill), the festival will present more than 50 films and videos from over 12 countries, including China, Hong Kong, India, Japan, Laos, Pakistan, South Korea, Taiwan, Canada and the US.

For further details visit www. reelasiaan.com.



THIS COURSE HAS BEEN APPROVED AS A CORE COURSE BY THE ROYAL COLLEGE OF DENTAL SURGEONS OF ONTARIO

# WORKPLACE HAZARDOUS MATERIALS INFORMATION SYSTEM (WHMIS) TRAINING

Workplace Hazardous Materials Information System (WHMIS) is a hazard communication system designed to ensure workers using hazardous materials, also known as controlled products, have the necessary information to safely handle, store and dispose of these materials.

This course meets the legislated worker training requirements for all federal workplaces and for provincial workplaces in all provinces and territories.

#### WHO SHOULD TAKE THE COURSE?

All workers that work with, or in close proximity to, a hazardous material must have WHMIS training.

#### **COURSE OBJECTIVES**

The primary objective of this course is to provide participants with the skills necessary to access and apply the information needed to protect their health and safety when working with, or in proximity to, WHMIS controlled products.

This course is presented in 6 modules:

- 1. Intro to WHMIS
- 2. Product Labels
- 3. Hazard Symbols
- 4. Material Safety Data Sheets (MSDS)
- 5. WHMIS Education Responsibilities and Roles
- 6. Exemptions and Restricted Applications



**DR. NEIL J. GAJJAR**BSc, DDS, MAGD, FADI, FPFA, FICD, Cert. IV Sedation

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a

Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Regent of the International College of Dentists and has served on both Disciplines and PLP Committees and as Councillor for the Royal College of Dental Surgeons of Ontario. He currently serves as a Clinical Examiner for the NDFB

#### **LOCATIONS & DATES**

| Mississauga | May 1, 2014        | 6:00pm – 9:30pm |
|-------------|--------------------|-----------------|
| Thunder Bay | September 18, 2014 | 6:00pm – 9:30pm |
| Windsor     | November 13, 2014  | 6:00pm – 9:30pm |
| Ottawa      | January 15, 2015   | 6:00pm – 9:30pm |
| Sudbury     | May 28, 2015       | 6:00pm – 9:30pm |
|             |                    |                 |

Final venue location will be emailed to participants 30 days prior to course date.

**Course fee is \$199. Early Bird special is \$99.** Register at least 30 days prior to course to be eligible for Early Bird rates. All registrations must be confirmed via email by the Ontario AGD 30 days prior to the course date.

This course is eligible for three Category 1 Core credits upon successful completion of the course.



Ontario AGD is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing dental education programs of this program provider are accepted by AGD for Fellowship/Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. The current term of approval extends from 06/01/2011 - 12/31/2014.

#### Canadian AGD Hosts Its First Ever Gala

On the evening of September 7, 2013, over 400 general dentists and guests flocked to the first ever Canadian AGD Gala. Canada AGD is part of the National Academy of General Dentistry, an organization of over 38,000 members who help dentists continue to strive for excellence in patient treatment.



This years casino theme had AGD members stroll down the red carpet and pose for a photo-op on an evening that magnified all the glitz, glamour and excitement that Monte Carlo is famous for. The Canadian AGD organized this gala event at no charge for its members as a chance to



show appreciation for all of the general dentists who are part of and support the AGD. It was an opportunity to develop an event that was purely fun and social, where AGD board and members could dress up, mingle and take pleasure in an elegant night out.

#### Your Smile – Now With More Options

If your teeth have been straightened in the last 20 years, the odds are high that an orthodontist did the procedure, but new techniques may change who performs these procedures in the future.

OutRank by Rogers has been tracking this change in dental care. Their office helped hundreds of dentists and orthodontists connect with patients through live bidding on Google Adwords and in 2012, their team handled over five million patient searches relating to dental procedures. To date, 34% of dentistry partners are optimizing their advertising for search words like 'Invisalign, invisible braces, aligners, and smile correction'.

A large part of this change is being driven by the ease of integrating these kinds of procedures into a dental practice. For a system such as Invisalign, a dentist can assess alignment issues and create molds of patients' teeth, techniques that are already common in dental practices. These molds are then sent to a lab where 10 to 20 sets of retainers are created. Requiring no new tools or additional staff, systems like this represent a low barrier way for dentists to generate new business.

http://www.oralhealthgroup.com/news/your-smile-now-with-more-options/ 1002606701/

#### **IDEM Singapore 2014**

IDEM 2014 Singapore (International Dental Exhibition and Meeting) is widely considered to be one of the premier dental industry trade shows and conferences for the fast growing Asian market. Early sign-ups by North American dental manufacturers indicate a strong interest from companies seeking to expand their sales into the Pacific Rim region. The 8<sup>th</sup> edition of IDEM will take place from April 4-6, 2014.

Product groups at the show cover the entire spectrum of dental medicine and dental technology — from materials and instruments, prophylaxis products, pharmaceuticals to dental surgery and laboratory equipment. A top-notch scientific conference program will provide detailed information on the latest in scientific trends. The conference organizer is the Singapore Dental Assocation.

For more information on IDEM Singapore 2014, visit http://www.idem-singapore.com/.

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# Advocacy The AGD Difference

FEDERAL, STATE, LOCAL NEWS • GOVERNMENT AFFAIRS • LEGISLATIVE UPDATES • PUBLIC INFORMATION

# **AGD Attends Legislative Conferences**

Academy of General Dentistry (AGD) leaders and staff attended both the American Legislative Exchange Council (ALEC) Annual Meeting, Aug. 7 to 9, 2013, in Chicago, and the National Conference of State Legislatures (NCSL) Legislative Summit, Aug. 12 to 15, in Atlanta. During these events, AGD leaders and staff took the opportunity to speak with lawmakers about the interests of general dentistry and offer solutions for the oral health issues facing America.

During the ALEC meeting, AGD Vice President W. Mark Donald, DMD, MAGD, networked with approximately 200 state lawmakers and discussed the AGD's belief in providing quality dental care to all citizens, regardless of economic status or geographic location. Dr. Donald presented model legislation regarding oral health literacy education to ALEC's Health and Human Services Task Force. He participated in the organization's Scope of Practice Working Group, where he stressed the significant differences between the practice of general dentistry and the physician practice model.

"Attending the ALEC Annual Meeting positions the AGD as a credible resource for information when legislation related to oral health is on the table," Dr. Donald says. "It gives us the chance to present our positions directly to lawmakers in a way that's not typically possible."

At the NCSL summit, the AGD exhibited in conjunction with the American Dental Association and the American Academy of Pediatric Dentistry. AGD Legislative & Government Affairs Council Chair Joseph A. Battaglia, DMD, FAGD, and Region 19 Trustee Carol A. Wooden, DDS, MAGD, met with nearly 300 state lawmakers and

discussed pending state legislation affecting dentistry, as well as issues regarding midlevel providers, oral health literacy, and fluoride.

"The NCSL Legislative Summit offers the AGD the chance to discuss with lawmakers our commitment to advocating for our patients, our members, and the public," Dr. Battaglia says. "It's important to establish personal contact and create long-lasting relationships with state lawmakers from districts across the country, since they are responsible for implementing solutions that ensure our nation's citizens receive high-quality oral health care." For more information on the AGD's most recent advocacy efforts, contact advocacy@agd.org.



From left: Dr. Wooden, state Rep. Brian Patrick Kennedy (D-R.I.), and Dr. Battaglia meet during the NCSL Legislative Summit in Atlanta.

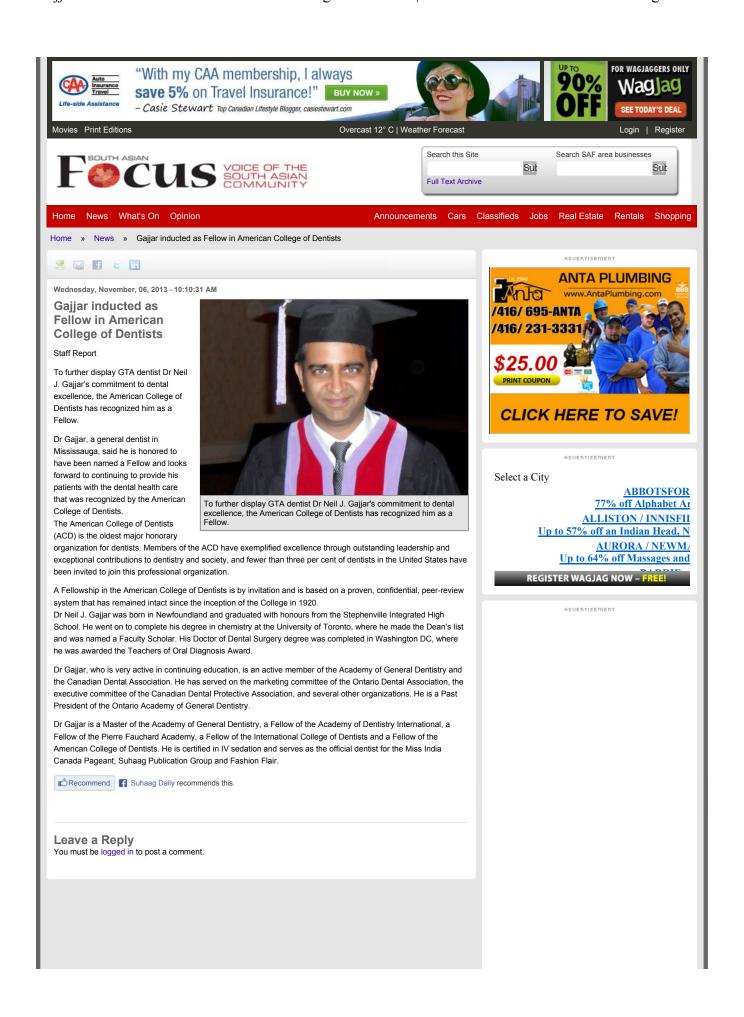
#### **Ontario AGD Hosts Member Appreciation Gala**

On Sept. 7, 2013, more than 450 general dentists and their guests attended the inaugural Canadian AGD Gala, which was held at the Lakeshore Convention Centre in Mississauga, Ontario. The Ontario AGD organized the event and, thanks to local sponsorship, was able to offer free attendance to Canadian AGD members in appreciation of their ongoing support.

The appreciation gala included dinner and dancing, casino games, and raffle prizes. Attendees enjoyed addresses from Hazel McCallion, mayor of Mississauga, and AGD President Linda J. Edgar, DDS, MEd, MAGD. For more information about this event, email the Ontario AGD at ontarioagd@gmail.com.



From left to right: Kulwant Turna, DDS, Ontario AGD president; Neil J. Gajjar, DDS, MAGD, regional director; Sanjay Uppal, DDS, FAGD, regional director; Sarah A. Mancuso, DDS, public information officer; Frank C. Infusini, DDS, FAGD, treasurer; and Filippo Marchello, DDS, MAGD, president-elect, attend the Canadian AGD Gala on Sept. 7.



### What is Ruby Dhalla doing in Delhi?

Dr Ruby Dhalla may be out

of the spotlight in Canada, but in India, she seems to be making quite a splash. 'Dreams For You' and the 'Ruby Red' Fashion Label de-signed and created by Dr. signed and created by Dr. Ruby Dhalla launched late last month in New Delhi. 5,000 youth attended the event along with Minister of External Affairs the Hon. Salman Khurshid, Minister of Samina Nitursinic, Minister State for External Affairs, Maharani Preneet Kaur, and Members of Parliaments from all political parties and an assortment of socialites. Global music sensation, Yo Whoney Singh memorized. Global music sensation, Yo Yo Honey Singh mesmerized the crowd with his performance of Bollywood hits. Dreams For You is among the first charity launched globally to focus on helping, supporting and empowering Indian women who have been victims of fraud marriages. As one of the first women of Inone of the first women of Indian origin elected to parlia-ment in the western world, Dr. Ruby Dhalla has been a



strong champion of women and has worked for many years to raise awareness on the issue of fraud marriages.

As a brand ambassador for Dreams For You, Dr. Ruby Dhalla, also launched her fashion label Ruby Red.

The first collection of Ruby

Red combines the sophistication of the western world with the charm, elegance and rich history of the east and comprises a mix of vibrant colors of Red, Gold, Black and Purple Pink and consist of glamorous gowns, evening dresses, resort wear, kaftans

and kurtas. Stone embellishments on each item in the collection makes for a unique and distinguished style state-ment. From the looks of it, ex-pect Dr Dhalla to be spending a lot more time in the Indian capital mixing charity with business. #

# The Sikhadians take a shot at the Diversity Cup



From left to right: Sahil Sirvi, Simratpal Singh, Zamam Khan, Inderjeet Gosal, Jagroop Singh Dhillon, Gurpreet Singh Dhillon, Arshjot Singh Judge, and Fahad Khan

#### CI News Service

MISSISSAUGA

Last weekend Peel Police held their "Diversity Cup" basketball tournament at the University of Toronto, Mississauga Campus. Basketball teams from all ethnic backgrounds took part. South Asians were represented by a group of talented young peo-ple who call themselves Sikhadian. Following the tournament we caught up with Sikhadian baseketball captain Simratoal Singh Soodan who had this to say:

"We have played basketball from early ages, and started organized basketball during middle school. We often take part in different local tournaments in the community, as well as differ-ent South Asian tournaments around Ontario and the US.

Participating in Diversity Cup 2013 has given us the opportunity to meet new

people, make new friends and relationships, and we got to meet police officers, in-cluding senior officers as well as Mayor Hazel Mccallion, and interact with them on a personal level which was fun, since we otherwise only see

them while on duty.

I work and I'm currently studying Criminal Justice at the University of Guelph-Humber, but all the other team members are in univer-

sity.

I have been in competitive basketball for the last 5 years.

This tournament gave me an opportunity to interact, so-cialize and play basketball with members of different faiths and ethnic back-grounds in our community. The Peel Regional Police Di-versity Unit does a fantastic job every year of promoting diversity in our region. Events like this create a harmonious atmosphere in our commu-

nity.

I look forward to participating again next year to make this tournament more

Date/Time: Friday, November 29, 8 pm

you have ever wanted to visit India, this show is your direct flight there!" For tickets call 905-874-2800

#### Dr Neil J. Gajjar inducted as Fellow at ACD

NEW ORLEANS, LA

The American College of Dentists has recognized Dr Niel Gajjar, as a Fel-low. Dr. Gajjar, a

General Dentist in Mississauga. Dr Gaj-jar looks forward to continuing to pro-vide his patients with the dental health care that was recog-nized by the Ameri-

Dentists. can College of Dentists. Members of the ACD have exemplified excellence through outstanding leadership and exceptional contributions to dentistry and society and Less than three percent of dentists in the United States have been invited to join this professional organization. A Fellowship in the American College of Den-tists is by invitation and is based on a proven, confidential, peer-review system that has remained intact since the inception of the College in 1920

Dr. Neil J. Gajjar was born in Newfoundland and graduated with honours from Stephenville Integrated High

Dr. Gaijar went on to complete his degree in chemistry at the University of Toronto, where he made the Dean's list and was named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington D.C., where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar, who is very active in continuing education, is an active member of the Acad-emy of General Dentistry and the Canadian Dental Association. In addition to attending courses, Dr. Gajjar lectures on been a lecturer of oral pathol-

ogy and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar has served on the

marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, the Membership, Dental Education and Group Benefits Councils of the Academy of General Dentistry, is the Past-President for the Ontario Academy of General Dentistry, is an executive on the Council for Annual Meetings and Conventions for the Academy of General Dentistry in Chicago, is Past-President of the South Asian Dental Association and serves as the Canada East Regent for the Academy of Dentistry Interna-tional. He has been elected as Councilor and served on various committees at the Royal College of Dental Surgeons of Ontario, has acted as a grader for the Canadian Dental Aptitude Test (DAT), and is cur-rently a clinical examiner for the National Dental Examin-

ing Board of Canada (NDEB). Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fel-Dentistry International, a Per-low of the Pierre Fauchard Academy, a Fellow of the In-ternational College of Dentists and a Fellow of the American College of Dentists. §

#### Exhibition to honour Sikh contribution on Remembrance Day

#### CI News Service

MISSISSAUGA

The Sikh Heritage Museum of Canada is hosting a free ex-hibition celebrating and hon-ouring the contributions and sacrifices made by Sikhs entitled "In Remembrance - The Sikhs" on Sunday, November 10 from 12 to 4 pm at Pearson Convention Center, 2638 Stee-les Ave East, Brampton. Two lectures are scheduled at 3 pm featuring VC Nand Singh one of the most decorated Victoria Cross winners. There will be a Kids Kornerto to engage chil-dren with crafts, games and colouring of various Remembrance Day themes.

Can-India caught up with

Pardeep Nagra, Executive Di-rector, Sikh Heritage Museum of Canada for a short inter-

How did you get involved with the lecture and exhibition of In Remembrance of Sikhs?

The more my friends and I researched and learned about the outstanding valour and service of Sikhs in the Great War for Civilization (WWI) the fuller story of the Sikh military tradition came to light including campaigns prior to and after WWI, in-cluding Saragarhi. Furthermore, it was even more enlightening to discover that Sikhs served for Canada and Australia during WWI. What was missing was awareness when celebrating Remem-brance Day. As a result we set out to create awareness through an exhibition and lecture to share their (The Sikh) stories of sacrifice and

Are you an artifact collector? The Sikh Heritage Mu-

seum of Canada is a group of collectors, researchers and historians from all walks of life with a passion for sharing the history of Sikh heritage in Canada and abroad. Various members have extensive col-lections related to Sikh his-

Why is it so important for Sikhs as well as other Canadians to know the contributions of the community?
As Ontario and Canada

continues to become more diverse, it is important to portray an accurate portrait of Sikh Canadians towards of Sikh Canadians towards nation building and our con-tributions globally, so that when we speak of Canadians it is more inclusive.

Are there many Sikhs joining the Canadian Armed Forces? We have many Sikhs joining various sectors of the Canadian forces with their articles of faith. This is also a great sense of pride for the community and members will be present at the Exhibition. In fact we have a Sikh who is commander of a regi-ment in British Columbia -Harjit Singh Sajjan, Com-mander , Duke of Con-naught's Own. §

#### **COMMUNITY EVENTS**

#### Diwali Dhamaka 2013

Date/Time: Friday, November 8

Address: 7355 Torbram Road Mississauga, ON L4T 3W3

KC Group is pleased to inform you that after a successful PICNIC event they will now be celebrating Diwali. This is KC Group's 10th Gala event

event. Tickets are \$30. Call Rajeev: 647-887-4190

#### Mewati Gharana at **Brampton's Rose** Theatre!

Date/Time: Saturday, November 9, 8 pm

Address: Rose Theatre, 1 Theatre Ln Brampton, ON L6V 0A3

Brampton will get mesmerized by relaxing music that will surely transport everybody to nirvana as Dr. Amit Arya takes centre stage with his mellifluous voice along with Shri Kiran Morarji (dis-ciple of the famed tabla maestro Zakir Husain) on tabla, Dr.Neelesh Nadkarni on harmonium and a couple more artists. For tickets call 905-874-2800

#### Mystic India

Address: Rose Theatre, Main Stage, 1 Theatre Ln Brampton, ON L6V 0A3

Based on the concept of India's transition from ancient to modern, Mystic India features a fusion of dance, theatre and spectacular special events with opulent costumes and the dynamic music of Bollywood cinema. Audiences can ex-pect an explosion of colours and energy as they travel on a celebratory journey through Rajasthan, Maharashtra, Punjab and Gujarat. Director Amit Shah says: "If

# Gajjar inducted as Fellow in American College of Dentists

Staff Report

To further display GTA dentist Dr Neil J. Gajjar's commitment to dental excellence, the American College of Dentists has recognized him as a Fellow.

Dr Gajjar, a general dentist in Mississauga, said he is honored to have been named a Fellow and looks forward to continuing to provide his patients with the dental health care that was recognized by the American College of Dentists.



The American College of Dentists (ACD) is the oldest major honorary organization for dentists. Members of the ACD have exemplified excellence through outstanding leadership and exceptional contributions to dentistry and society, and fewer than three per cent of dentists in the United States have been invited to join this professional organization.

A Fellowship in the American College of Dentists is by invitation and is based on a proven, confidential, peer-review system that has remained intact since the inception of the College in 1920.

Dr Neil J. Gajjar was born in Newfoundland and graduated with honours from the Stephenville Integrated High School. He went on to complete his degree in chemistry at the University of Toronto, where he made the Dean's list and was named a Faculty Scholar. His Doctor of Dental Surgery degree was completed in Washington DC, where he was awarded the

Teachers of Oral Diagnosis Award.

Dr Gajjar, who is very active in continuing education, is an active member of the Academy of General Dentistry and the Canadian Dental Association. He has served on the marketing committee of the Ontario Dental Association, the executive committee of the Canadian Dental Protective Association, and several other organizations. He is a Past President of the Ontario Academy of General

Dentistry.

Dr Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the International College of Dentists and a Fellow of the American College of Dentists. He is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant, Suhaag Publication Group and Fashion Flair.



# Vandana Vishwas concert

HartHouse presents Vandana Vishwas in its Sunday Concert Series at Great Hall Sunday, Nov 10, at 3pm.

The free event is being held at 7 Hart House Circle, University of Tronto, St George Campus.

# MATHMAGICIAN INC.

Mathmagician Inc. is a unique institution that blends quality education with traditional teaching styles. Education is imparted by a team of dedicated and enthusiastic teachers. Our programs for English, French, Math, Science and Physics are all based on Ontario and Peel District School Board curriculum.

With over 7 years' experience in running the UCMAS mental arithmetic abacus program and being the largest UCMAS centre in Brampton, we have a proven track record in developing arithmetic, listening, concentration and focus and competitive skills in our UCMAs students. In the recent competition held among all UCMAS centres, we had 32 winners out of

40 participants.

We also have a trained artist to run a Fun Art program for kids which develops their artistic skills in a constructive manner.

Small class sizes and realistic feedback after every class ensures that your child gets back on the learning path in no time and stays ahead in the class. Mathmagician Inc. has a proven track record of providing quality education and helping students excel. Our standards of excellence have enabled our students to be admitted into and to perform well in IB, IBT and SciTech programs.



# ONLINE REPUTATIONS:

# The internet's dirty little secrets and how it can kill your practice!

Neil Gajjar



s an avid marketer of my dental practice, I sometimes Google my name and specific keywords to see what comes up and where I rank. Over the last few weeks, I noticed two negative reviews on consumer rating sites.

In the past, when a patient had left a negative review, my staff and I would quickly go through the schedule and charts to see if we could identify the patient. However, our last two were somewhat different, in that the reviewer was very specific about their experience and alleged that our positive reviews were "fake." Immediately, I had our staff go through all of the charts over the last few months and try to recall the patient and the situation. I wanted to ensure that if we had done something wrong or did not handle the situation to the patient's satisfaction, that we are at least able to take corrective action; if not for that specific patient then for our future patients.

As many businesses do, we invest a lot of time and money into our marketing and provide the best service that we can. But the irony is that the more we expose our business to the market, the more susceptible we become to these types of reviews which can be counteractive and, personally, quite bothersome. The unfortunate part is that once it is up online, it is there permanently.

It was not until a few days ago that things appeared much clearer to me. I was on my way to a meeting in New Orleans and had a stop-over in Atlanta where I ran into an old friend who owns multiple brand name hotels all over the United States. We started talking about his business and how the hotel industry has become a very competitive and saturated market — just like dentistry.

He shared with me that he recently hired a new Director of Communications, who came from another hotel chain, and since hiring him sales had gone up. His job was to stay on top of hotel review sites, thank people for posting their positive experiences and address any negative experiences from the management side. He informed me that by having more postings and responses, the major search engines will start to rank the hotel higher in consumer searches; making it easier for people to find his hotels over others. What he told me next blew me away. His new Director of Communications was also responsible for leaving negative comments for competitor hotels. I was stunned and could not believe that he would be involved in such an unethical and deceptive practice. His response was that he did not even know about it until his Director of Communications had told him and that it is a very common practice in his industry. Recently, a gentleman named Peter Hook, who describes himself on Twitter as "director of propaganda" for Accor hotels in Asia and the Pacific, was caught publishing a number of crit-



ical reviews about the company's rivals. Now things started to make sense to me. I decided to do some more research on the topic, specifically in the dental industry.

Reviews on most sites are unverified, meaning anyone can create an identity and post an experience. Amazon.com is such a massive ecommerce player where anyone can leave a review on any product. Some popular sites say that suspicious reviews are investigated; others claim they have software to detect automatic postings, and *RateMD.com* claims that they track IP addresses so that the same user is unable to continuously post positive or negative reviews. Regardless of any anti-fraud measures, there are many ways around it. People can stoop to using multiple usernames and can post from different locations to prevent using the same IP.

Studies have shown that a one point increase on a five point scale can command up to nine percent increase in revenues for businesses (Harvard Business Review). However, in this new world of online marketing and the 'power consumer reviews,' it has resulted in a new kind of business around Reputation Management. Some of these companies offer to pay people \$5 for every fake review they write, while others just have a team of writers overseas that are just churning out fake consumer reviews. The latest being caught and fined in this practice are a number of companies in New York. A total of 19 firms collectively agreed to pay more

than \$350,000 in fines and stop posting bogus online reviews touting clients using a Bangladesh company to write fake reviews, being paid from \$1-\$10 per review (USA TODAY). On Freelancer.com, there are 200+ ads for people to produce fake reviews for sites.

Georgios Zervas, coauthor of a recent study "Fake It Till You Make It: Reputation, Competition, and Yelp Review Fraud," concluded that at least 16 percent of the reviews are fake.

Most people are not aware that posting false reviews is against the law. It is also very difficult to track and has become a new type of crime where 'reputation' companies can make millions driven by corporations who want to increase their bottom line. According to Scheiderman Edward Telmany, US Coachways's chief executive, "We get bashed online, we are losing money from this." Telmany told his employees to write favorable reviews and posted a five-star review himself on Yelp that began: "US Coachways does a great job!"

Another misleading practice that has come up in the dental industry is one where a company has set up an online review site for practitioners in which mainly negative reviews are posted. If you contact the company for verification of these reviews, you likely will not get a response back. However, you may be contacted by an Online Reputation management company offering to have the comments removed for a fee. It has come to light that most of these manage-

Most people are not aware that posting false reviews is against the law

ment companies are owned by the online review sites that have posted the negative reviews and will have those postings removed but for a price. Sounds a lot like extortion in the digital age, right? Kathleen Richards investigated this practice and has written an article called "Yelp and the Business of Extortion 2.0," where owners say Yelp offers to hide negative customer reviews on its website for a price.

In a 2012 Ipsos MediaCT study commissioned by Google, 69 percent of business travellers researched a trip online and 54% read reviews from other travellers; a similar trend that is also growing in the medical/dental field as more people check for reviews when choosing a practitioner for themselves and for their children. My wife did the same when we were expecting our first and second child by researching every OB and pediatrician.

#### SO WHAT CAN BE DONE TO AVOID BECOMING A VICTIM?

Educating the public about these practices is the first step. I am sure you will never look at an online review the same way after reading this article and the same goes for our patients. If they understand that not all what is written is true, they will use that information more carefully or may not at all.

This is not to say that all sites are bad. Many are credible and give verifiable information to consumers by having reviewers log on and provide their information before posting.

Another tactic to combat bad reviews is to encourage satisfied patients to leave good reviews. Many offices do this by having monthly draws for free gifts like electric toothbrushes for those that have liked them on Facebook or have posted an online review of the office.

One approach that some dentists in the United States have tried is having their patients sign a non-publish agreement along with the patient intake forms. Some practitioners have even sued patients for posting to online sites about their experiences. Dr. Stacy Makhnevich was a New York City dentist who made use of a bizarre form provided by a company called "Medical Justice." Her patients were expected to sign this form, through which they assigned copyright in all their reviews of the dental practice and the doctor to the doctor herself, enabling her to use copyright notices to censor any criticism of her that appeared online.

In a day where every dentist is trying to get on the front page or the first result in an online search, many have resorted to paying search engines to be in that top search. The problem is that other dentists are learning to instruct their staff to click the competitor's link in the morning multiple times to use up their daily budgets and have them no longer appear at the top; another deceptive practice, which I am always told, all is fair in Love, War and Dentistry.

The good news is that as online sites strive to deliver accurate information to become a trusted and credible source for its users, they themselves are engaging in practices to ensure the reviews are from actual clients. In addition to setting up a client profile, some are working with companies like hotels, airlines and restaurants to send out email requesting reviews from existing customers. It's a win-win for all parties involved as it prevents fraudulent emails from non-clients, and keeps the website credible while encouraging more reviews and higher rankings for the business. Eventually, as the number of posts increase via smartphones, you will only be able to post reviews of places you actually have visited.

There is a whole science dedicated to identifying false reviews, like the overuse of superlatives or "I" and "we," or the fact that most fake reviewers spend less than a minute to write their reviews. Real reviews, however, will often have photos uploaded by the user which shows that the reviewer was actually there. But just as more information is published on fake reviews, these reviewers change their patterns to blend in and it once again it becomes a cat and mouse game.

As we move into the future and digital age, a new level of fraud will continue to emerge. When arming your security system and locking your front door, be advised that this is no longer the only method to protect your assets. There is a whole world of cybercrime that can cost you more than a laptop or a tablet. Stay current and employ internet safety measures that keep you and your business safe.



Dr. Neil J. Gajjar has written numerous articles and lectured on practice management, marketing, and advertising. In addition to being involved in industries outside of dentistry. he has served on the marketing committees of both the Ontario Dental Association and the Academy of General Dentistry. He has also acted and continues to act as a marketing consultant to numerous dental drug, suppliers, and device manufacturers.

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# Advocacy The AGD Difference

FEDERAL, STATE, LOCAL NEWS • GOVERNMENT AFFAIRS • LEGISLATIVE UPDATES • PUBLIC INFORMATION

# In Memoriam: Albert Wasserman, DDS



Albert Wasserman, DDS, a former Academy of General Dentistry (AGD) president, passed away on Dec. 26, 2013, in his hometown of San Mateo. Calif.

Dr. Wasserman attended the University of California, San Francisco (UCSF) School of Dentistry, graduating in 1943 with concurrent Bachelor of Science and Doctor of Dental Surgery degrees. He began his career as a lieutenant in the Army Dental Corps, and his wartime experience inspired his lifelong pursuit of knowledge in the dental profession.

After completing his service with the Army, Dr. Wasserman returned to Northern California where he rented a small room in a San Mateo medical building and opened a one-room office with war surplus dental equipment and no employees. He maintained a busy private practice for 43 years and remained active in organized dentistry after his retirement.

Dr. Wasserman was president of the California AGD from 1965 to 1966, and served as AGD president from 1971 to 1972. He founded the Academy of Dentistry International (ADI), and he also held numerous leadership roles with the American College of Dentists (ACD), the California Dental Association, the California Board of Dental Examiners, and the UCSF Dental Alumni Association.

He earned his AGD Fellowship in 1962 and his Mastership in 1971. He also was a fellow in the

ADI, the ACD, the Royal Society for Public Health, the American Association for the Advancement of Science, the American School Health Association, the International College of Applied Nutrition, the International College of Dentists, the Pierre Fauchard Academy, the Society of Oral Physiology and Occlusion, and more. Dr. Wasserman served as a clinical instructor in fixed prosthodontics at the University of the Pacific Arthur A. Dugoni School of Dentistry, where he was a member of the postgraduate faculty for many years. He also served his alma mater as clinician and table clinic chairman, in addition to his executive roles with the alumni association. A popular speaker, Dr. Wasserman gave lectures all across the world, from San Mateo to international locations like France, Japan, Singapore, China, and the Philippines.

He published articles in several journals, including General Dentistry, the Academy Review of the California Academy of Periodontology, the *Journal of the California Dental Association,* the South Carolina Dental Journal, and Clinical Preventive Dentistry. He developed unique research and received a patent on hydraulics adapted to removable prostheses.

Dr. Wasserman is survived by his wife, Dunia, and his three children: Robert, a musician and recording artist in Los Angeles; Bruce, a general dentist and writer in Cody, Wyo.; and Cindy, also a musician and recording artist in Los Angeles. In addition, Dr. Wasserman was proud of his five grandchildren, Raechelle, Rebecca, Sara, Meir, and Keren, and his nine great-grandchildren.

#### **Canadian AGD Hosts Its 2014 Gala**

After much buzz from last year's event, the Canadian Academy of General Dentistry (AGD) once again hosted its annual Canadian AGD Gala on Sept. 6, 2014, at the Lakeshore Convention Centre in Mississauga, Ontario. This year's theme of "Club AGD" was in full swing on that Saturday night as the gala's nearly 400 guests entered the event's club-like atmosphere through a special VIP entrance, which led to a high-class lounge. This member event offered gourmet food and drink stations, a photo booth, and popular music played by the club DJ. To learn more about this annual gala, visit www.ontarioagd.org.



Enjoying "Club AGD" are (from left): Joseph Belsito, DDS, FAGD; Kulwant Turna, DDS; Sanjay Uppal, DDS, FAGD; Frank Infusini, DDS, FAGD; Sarah Mancuso, DDS; Filippo Marchello, DDS, MAGD; Neil Gajjar, DDS, MAGD; and Ken Lawlor, DDS, MAGD.



6 Crescent Road, 3rd Floor
Toronto, ON Canada M4W 1T1
T: 416.961.6555 F: 416.961.5814
Toll Free: 800.565.4591 www.rcdso.org

January 15, 2015

Dr. Neil Gajjar 735 Twain Ave #16 Mississauga, ON L5W 1X1

Dear Dr. Gajjar:

On behalf of the College's Executive Committee, I want to thank you for your application to serve as a non-Council member on the Professional Liability Program Committee.

I am pleased to inform you that at its January 14-15, 2015 meeting, Council appointed you to serve on the Professional Liability Program Committee for a three-year term, commencing January 1, 2015.

You will be contacted very shortly so that an orientation session can be arranged.

I hope that you will find your experience on a College Committee a rewarding one, and I am personally looking forward to working with you during the next three years.

Yours truly,

Irwin W. Fefergrad, CS, BA, BCL, LLB

Registrar

(Certified as a Specialist by the Law Society of Upper Canada in Civil Litigation and in Health Law)
(Direct line: 416-934-5625)

c.: Ms. René Brewer, Director, Professional Liability Program

AMS:546728



# Ontario Academy of General Dentistry

11-Night Greek Isles Cruise Conference Onboard *Celebrity Constellation*Round-trip Venice, Italy

August 7-16, 2016

CDE Credits: 9 Contact Hours: 9

Conference Fees: USD \$395 Members / USD \$595 Non-members

#### Faculty



#### Neil Gajjar, DDS, MAGD

Dr. Gajjar is currently licensed with the Royal College of Dental Surgeons of Ontario. In addition to attending courses, Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a clinical instructor at the University of Toronto, Emergency and Oral Diagnosis departments, and currently serves on the PLP Committee at the Royal College of Dental Surgeons.



#### Elio Filice, DDS, MAGD

Dr. Filice currently holds an executive position with Ontario Academy of General Dentistry and has served the Hamilton community for over twenty years. Dr. Filice places great importance on continuing education for himself and his staff furthering his skills and knowledge base to achieve continued excellence in the art of dentistry.



#### Joe Belsito, DDS, FAGD

Dr. Belsito has been doing hospital, in-office IV and oral sedation since graduating from the University of Western Ontario. Dr. Belsito has done many thousands of cases now for the past almost 30 years. He places a great deal of importance on patient comfort and care and offers information on oral sedation to make your patients more comfortable and very much less anxious. He is a fellow in the AGD and has been licensed with the RCDS since 1987.

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### **AGD Candidate Biographies**

#### **Candidate for Secretary**

Doug Bogan, DDS, FAGD



Doug Bogan, DDS, FAGD, currently serves as Region 18 trustee. He received a Bachelor of Arts from Texas Tech University in Lubbock, Texas, and his Doctor of Dental Surgery from the University of Texas School of Dentistry. He has been in private practice in Houston since 1973.

Dr. Bogan joined the AGD in 1976 and received his Fellowship in 1987. He served on the board of directors of the Houston AGD for 11 years, serving as president from 2003 to 2004. He also served as Texas AGD board director from 2003 to 2004 and has been an ex-officio member of that board since 2004. He served as general chair of the Lone Star Dental Conference and chaired its Component Reorganization Task Force. He currently assists the director of the

University of Texas School of Dentistry's FellowTrack program and has lectured to students. Dr. Bogan served as AGD Region 18 regional director from 2004 to 2010, during which time he served as chair of the AGD Leadership Conference Subcommittee (2005–2008) and oversaw the planning of two leadership conferences and a future leaders conference. He was AGD Regional Directors chair from 2008 to 2010.

As AGD Region 18 trustee, Dr. Bogan has served as Board liaison to the PACE Council for two years and currently is liaison to the Membership Council and chair of the Advocacy Fund Committee. He also is chair of the Strategic Planning Task Force, which is charged with creating the 2016–2018 strategic plan for approval by the House of Delegates. He is a member of the AGD Foundation Board of Trustees and serves on the foundation's Grant Committee.

Dr. Bogan has served as president of the Greater Houston Dental Society (2002–2003), and he has been a delegate or alternate delegate to the Texas Dental Association since 1998. He served on the board of directors of the Texas Dental Association from 2005 to 2008, and during that time, he served for two years on its Future Focus Committee. He has been an ADA delegate or alternate delegate since 2006 and was a member of the ADA's Dental Benefits, Practice, and Related Matters Reference Committee in 2013. He also served as ADA Action Team Leader for his congressional district from 2005 to 2014.

Dr. Bogan was president of the University of Texas School of Dentistry at Houston Alumni

Association from 2010 to 2011. He was a member of the school's Dean Search Committee in 2011 and has been a member of its Advisory Council since 2008. He is on the board of directors of the Texas Dental Association Smiles Foundation. He is a fellow of the ACD, the International College of Dentists (ICD), the Pierre Fauchard Academy, and the Academy of Dentistry International (ADI). He served the Texas section of the ACD as secretary-treasurer from 2007 to 2011 and chair from 2013 to 2015. Since 2008, he has been a mentor in the Great Expectations Mentoring Professionalism Program of the ICD, which promotes ethics and professionalism to students at the University of Texas School of Dentistry.

Dr. Bogan received the Texas AGD President's Award in 2007, the Houston AGD Leadership Award in 2007, and the Jack H. Harris Award from the Greater Houston Dental Alliance in 2008. In 2013, he was named the Texas Dentist of the Year by the Texas AGD.

Dr. Bogan and his wife, Diane, were married in 1969. Diane manages his five-dentist dental practice. They have two children—Brad, an attorney in San Antonio, and Lacy, a certified public accountant with Ernst & Young in Denver. In his spare time, Dr. Bogan enjoys the outdoors, especially hiking and cycling. He is a lifelong rock 'n' roll music fan, and he has volunteered in approximately 30 Texas Mission of Mercy events.

#### **Personal Statement**

"The AGD has been a continuous part of my dental career almost from the beginning. The AGD has been the largest part of the foundation for whatever professional success I have had, has blessed me with leadership opportunities, and has led me down a path of personal growth and fulfillment. The AGD is in a vastly different environment than that of 1976, when I first joined. Notably, there is much more competition among organizations for members—particularly involved members. Expectations of our members and prospective members are different. Organizations which adapt to this new world without deviation from their core principles are the ones which survive and thrive.

"Several years ago, I had the privilege to be a consultant to the Texas AGD New Dentist Committee the year it was formed, and I have seen it grow from the beginning to holding its own statewide conference and creating innovative ways to attract a new generation of general dentists. Out of the New Dentist Committee, the New Dentist Study Club has grown throughout the state. These young members are becoming committed in a whole new kind of way to lifelong learning and the AGD. I am committed to a future for the AGD that builds on what I've described here. The AGD has made a positive impact on three generations of general dentists and their patients, and I see us poised to be even more relevant to our new generation and generations to come."

#### **Candidate for Secretary**

Neil J. Gajjar, DDS, MAGD



Neil J. Gajjar, DDS, MAGD, was born in Newfoundland, Canada, and graduated with honors from Stephenville High School. Dr. Gajjar went on to complete his degree in chemistry at the University of Toronto, where he made the dean's list and was named a faculty scholar. His Doctor of Dental Surgery was completed in Washington, D.C., where he was awarded the Teachers of Oral Diagnosis Award.

Dr. Gajjar has successfully completed the ADA National Board Dental Examinations Part I and Part II, and the National Dental Examining Board of Canada exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario (RCDSO) in Toronto.

Dr. Gajjar, who is very active in CE, is an active member of the AGD and the Canadian Dental Associa-

tion (CDA). In addition to attending courses, Dr. Gajjar has lectured on managing medical emergencies in the dental office, has been a lecturer of oral pathology and a clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto Faculty of Dentistry.

Dr. Gajjar has served on the marketing committee of the Ontario Dental Association; the Executive Committee of the Canadian Dental Protective Association; and the AGD Membership, Dental Education, Group Benefits, and Annual Meetings councils. He is a past president of the Ontario AGD and South Asian Dental Association and serves as the Canada East Regent for the ADI. He has been elected as councilor and served on various committees at the RCDSO, has acted as a grader for the CDA Dental Aptitude Test, is currently a clinical examiner for the National Dental Examining Board of Canada, and serves on the RCDSO Professional Liability Program.

Dr. Gajjar earned his AGD Fellowship and Mastership, and also is a fellow of the ADI, Pierre Fauchard Academy, the ICD, and the ACD. He is certified in sedation and serves as the official dentist for the Miss India-Canada pageant and Suhaaq Publication Group.

#### **Personal Statement**

"As many of you know, I have been an active member of our beloved AGD since my graduation from dental school in 1999. My primary goals have been to elevate the image of general dentists; to increase camaraderie among our colleagues; and to engage dentists to become active in the AGD and organized dentistry. As the current regional director from Region 15/16, I am keenly aware of the many challenges that the AGD faces. When we look at the big picture, it boils down to communication and execution—both areas in which I have a proven record.

"As you all know, Ontario in 2001 had a membership of 538 and today has membership of 1,338. Our annual budget has gone from \$10,000 to \$280,000. In the communication arena, we have our magazine/directory and one of the most cohesive groups, which has helped us to be successful as a constituent. I also was responsible for rebuilding the British Columbia AGD to a constituent that is active with CE education and growing membership, and I am in the process of doing this for Alberta, Canada. This—coupled with my involvement in the printing and publishing, hospitality, food and beverage, and marketing sectors—is why I would like to ask you to give me the opportunity to bring all of my experience and passion to help the AGD grow into the world-class organization that I envision it to be.

"As secretary, I promise to put my heart and soul into continuing the commitment to cost control, accountability, transparency, and leadership provided by the incredible work of those who have held this office before me. Most of you know me as an honest person who speaks his mind. In the time leading up to the annual meeting, you will be receiving correspondence from me, clearly explaining to you what I intend to do to make our AGD the world's largest dental association. Thank you for your support, advice, and all you do for the AGD and its members."

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#### Mississauga, Ontario Dentist Elected as AGD Secretary

By: Academy of General Dentistry CHICAGO2015-07-08

The Academy of General Dentistry (AGD) is pleased to announce that Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario, was elected as the association's secretary during AGD 2015, the academy's annual meeting, which took place June 18 to 21 in San Francisco.



A member of the AGD since 1999, Dr. Gajjar has been active on both the local and national levels. He is a past president of the Ontario AGD and has served on the AGD Membership, Dental Education, Group Benefits, and Annual Meetings councils.

In 2006, Dr. Gajjar earned his AGD Mastership Award, the association's highest honor and one of the most respected designations within the profession. To accomplish this goal, he completed more than 1,100 hours of dental continuing education.

Dr. Gajjar also is a member of the Canadian Dental Association, Ontario Dental Association, and serves on the Professional Liability Program committee of the Royal College of Dental Surgeons of Ontario. He is a past president of the South Asian Dental Association.

Dr. Gajjar has lectured on managing medical emergencies in the dental office, has been a lecturer of oral pathology and a

clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto Faculty of Dentistry. Dr. Gajjar is a fellow of the Academy of Dentistry International, Pierre Fauchard Academy, International College of Dentists, and American College of Dentists.

In 1995, Dr. Gajjar earned a bachelor's degree in chemistry from the University of Toronto. He obtained his dental degree from Howard University College of Dentistry in 1999.

Dr. Gajjar and his wife, Sona, have two children, Kaden (4) and Kiana (2).

#### About the Academy of General Dentistry

The Academy of General Dentistry (AGD) is a professional association of 39,000 general dentists dedicated to providing quality dental care and oral health education to the public. AGD members stay up-to-date in their profession through a commitment to continuing education. Founded in 1952, the AGD is the second largest dental association in the United States, and it is the only association that exclusively serves the needs and represents the interests of general dentists. A general dentist is the primary care provider for patients of all ages and is responsible for the diagnosis, treatment, management, and overall coordination of services related to patients' oral health needs. For more information about the AGD, visit www.agd.org.

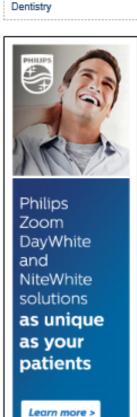


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Zimmer has changed its corporate name to Zimmer Biomet Holdings, Inc. The Company will trade on the New York Stock Exchange and the SIX Swiss Exchange under the ticker symbol ZBH beginning June 29, 2015.

"The coming together of Zimmer and Biomet is a momentous achievement. We are excited to move forward as one company and to pursue new opportunities that benefit patients, healthcare professionals and employees around the globe," said David Dvorak, President and CEO of Zimmer Biomet. "Over the past several months, our integration planning teams have been working to ensure that we capture the best of both companies and create a seamless and efficient transition. I look forward to continuing to work closely with our employees for the benefit of all of our stakeholders."

Zimmer Biomet will be a leading innovator in the \$45 billion musculoskeletal healthcare market, committed to creating innovative solutions for the evolving global healthcare industry. The Company will offer a comprehensive and diversified portfolio of musculoskeletal solutions. The scale of Zimmer Biomet will provide for increased competitiveness in core franchises and a stronger presence in emerging markets. Zimmer Biomet also expects to create operational synergies that will enhance value for stockholders.

#### Predictability through technology



The Nobel Biocare Symposium on July 12-14 offered two days of scientific presentations outlining the technical advancements and treatment options to treat more patients better. The weekend was truly five-star learning for 180 dental professionals who gathered at the five-star location: JW Marriot resort – one of the top 10 resorts in Canada.

The Symposium began with a tribute presentation for Dr. Peter Schüpbach's work – one of the most clinically researched in the world. Dr. Chandur Wadhwani and

Dr. Paul Rosen presented issues which clinicians experience when treating peri-implantitis as well as the use of cement and low cost third party restorative solutions. The common theme was the All-on-4® treatment concept, which was covered in depth throughout the entire conference.

The program was designed not just to provide attendees with the latest evidence, but to frame it in a way that helps them apply the findings in their day-to-day work.

For more information, please visit www.nobelbiocare.com/ca

#### Dr. Neil J. Gajjar Elected as AGD Secretary



The Academy of General Dentistry (AGD) is pleased to announce that Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario, was elected as the association's secretary during AGD 2015, the academy's annual meeting, which took place June 18 to 21 in San Francisco.

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Dr. Gajjar also is a member of the CDA, ODA, and serves on the Professional Liability Program committee of the Royal College of Dental Surgeons of Ontario. He is a past president of the South Asian Dental Association.

Dr. Gajjar has lectured on managing medical emergencies in the dental office, has been a lecturer of oral pathology and a clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto Faculty of Dentistry. Dr. Gajjar is a fellow of the Academy of Dentistry International, Pierre Fauchard Academy, International College of Dentists, and American College of Dentists.

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Dr. Gajjar and his wife, Sona, have two children, Kaden (4) and Kiana (2).

# Mississauga dentist elected to top post in professional association

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CHICAGO — The Academy one of the most respected of Dental Hygiene, and has designations within the profession. To accomplish this goal, he completed more than 1,100 hours of dental continuing ed-

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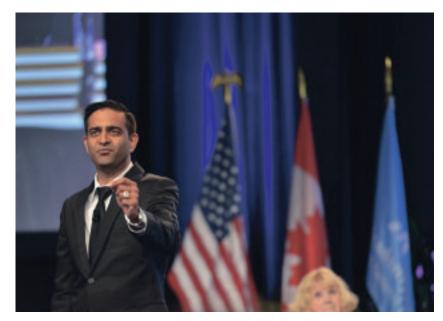
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For more information about the AGD, visit www.agd.org.



# 16 Miss India Canada finalists selected



hance to win a trip ✓ for Miss India Canada attendees this year as event celebrates 25 years

The 16 finalists have been selected for competition in the twenty fifth annual MISS INDIA-CANADA Event, which is presented by Chevrolet. The associate sponsor is Air Canada. The prestigious title carries with it numerous awards and

As special Silver Anniversary aiveaway, all those that attend will have a chance to win a PAIR of round trip air tickets to India on the non-stop, Air Canada Boeing 787 Dream-

The MISS INDIA-CANADA event is unique in many

ways—delegates are judged on their Evening Gown, Talent, and their ability to speak in public. The show is focused on . Indian arts and culture and at the same time blending into the Canadian mosaic.

This year's exclusive South Asian television sponsor, ATN, will broadcast the event following the show.

The 16 finalists will compete for the title on-stage on Saturday, August 15, • 2015 - 5:30pm at the International Plaza Hotel, culminating in the CROWNING of • MISS INDIA-CANADA 2015.

Tickets are now available! For further informa- • tion, please contact: 905-851-0990 or visit: www. MissIndiaCanada.com. Photo courtesy: M. Sagoo

**SAF - FACTS** The only South Asian newspaper to have **Home Delivery** 

# Ask Dr. Sandy



I love working out 3-4 times a week. I enjoy a mix of cardio and weights - but because of my lower back and leg pain - my workouts are not as intense and in fact I am cutting back on my workouts. What can I do to feel my best?

Pressure at the base of your spine from intense exercise can lead to back, leg and even knee pain. This may affect your performance and lead to chronic pain problems. Call to book a FREE consultation to see if I can help. If I can help you - I will develop a program of care to help rebuild and restore your health by focusing on your spinal cord, nutrition and a specific stretching program. We have helped thousands and look forward to helping you

as well. Health problems that are ignored only get worse and can lead to long term use of medications or possible surgery. My name is Dr. Sandy Bhasin and I am the owner and operator of Powerflow Chiropractic. I am s committed to getting you back to optimum health with adjustments that are gentle and powerful. I am going into my 15th year of practice and have personally performed over 170,000 gentle specific Chiropractic adjustments and have had great results with thousands of patients. We would love to offer you a gift of a FREE consultation so call right now at 905.896.3393 or visit us on the web at ww.drbhasin.com. We have helped thousands of patients across the GTA including Mississauga, Brampton, Burlington, Hamilton, Toronto, Scarbrough, Markham and even Niagara Falls, We have also been blessed to serve patients from the Indian, Pakistani, Bangladeshi, Sri Lankan, Nepali, Trinidadian and Guyanese community. Our office is steps from Square One Shopping Mall and is located at 33 City Centre Dr. Suite 143 right in the heart of Mississauga. Our team also speaks Hindi, Punjabi, Gujarati and Urdu. Thanks for all your referrals and give us call now at 905.896.3393 or visit us on the web and check out our success stories at www.drbhasin.com. To learn more about having a great life and great health you can catch me on the TV program Eye Asia on Saturdays or Sundays at 10 am on Cable 7, Geetmala Radio Monday nights at 9:40 pm. I'm also on Youtube, Google, Twitter, Instagram and Facebook. In the month of the July we are focusing on fitness - so keep moving this month! God Bless!

Free Consultation tre Dr. Suite 143, Mi



#### AGD 2015 Keynote Speech Available Via Webinar

Were you unable to attend the AGD 2015 keynote address, "The Business of Innovation," presented by Terry Jones of *Travelocity.com*, *Kayak.com*, and WayBlazer? Would you like to hear it again? The Colgate Oral Health Network is hosting an encore presentation with a webinar! Fostering an innovative approach to problem-solving, this webinar discusses ways to utilize



digital resources to reach out to new patients and reconnect with former ones. Additionally, one CE credit can be earned by participants. To register, visit www.colgateoralhealthnetwork.com/webinar/the-business-of-innovation.

#### Introducing the 2015-2016 AGD Board

The 2015–2016 AGD Board was called to order by AGD President Dr. W. Mark Donald, on Sunday, June 21, immediately following the conclusion of the House of Delegates. The meeting included three new officers elected by the House: Manuel Cordero, DDS, MAGD, vice president; Neil Gajjar, DDS, MAGD, secretary; and Bryan Edgar, DDS, MAGD, speaker. ◆





#### 2015-2016 Continuing Education Courses

#### 3 Core Category 1 Courses (With Dinner):



Oral Cancer: What We Currently Know or Should Know November, 25th 2015 Wednesday, 5.00 p.m. - 9.00 p.m.

Non Members Fee: \$125

Dr.David Clark
BSc., DDS, MSc.(Oral Pathology), FAAOP, FRCDC





**Consent to Treatment** 

December, 10th 2015 Thursday, 5.00 p.m. - 9.00 p.m.

Non Members Fee: \$125

Ms. Rene Brewer Mr. Julian Perez



Diagnosis and Management of Orofacial Pain

January, 27th 2016 Wednesday, 5.00 p.m. - 9.00 p.m.

Non Members Fee: \$125

Dr. Howard Tenenbaum DDS, Dip. Perio., PhD, FRCD(C)

#### 7 Category 2 Courses (with dinner):



"The Government, The College, The Dentist"

September, 10th, 2015 Thursday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89

Mr. Irwin W. Fefergrad C.S., B.A., B.C.L., LL.B.



Mr. Doug Woods Clinical Director KKGI NA

# "Using a CBCT can increase practice profitability"

September 24, 2015 Thursday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89



"The newest innovation in anterior bonding-COMPONEER"

October 15, 2015 Thursday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89

Dr. Ross W. Nash DDS



Dr. Howard Klaiman DDS, Cert. Prostho, FRCD(C)



Dr.Stephen K.C. Ho

"Obstructive Sleep Apnea Diagnosis and Treatment-What you really need to know"

November 12, 2015 Thursday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89



"Medical emergencies in dental office and CPR"

January 14, 2016 Thursday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89

Dr. Neil J. Gajjar BSc, DDS, MAGD, FADI, FPFA, FICD, Cert. IV Sedation



"Interceptive Orthodontic Treatment"

February 10, 2016 Wednesday, 5.30 p.m. - 8.30 p.m.

Non Members Fee: \$89

Dr. Sanjay Suri BDS, MDS, MOrth RCS (Edinburgh), DNB, DIBO, FRCDC



"I am confused, Should I do RCT or extract and place an Implant? How do I decide?"

March 10, 2016 Thursday, 5.30 p.m. - 8.30 p.m.

Mon Members Fee: \$89

Dr. Brian Jafine BSc.DDS.D.Endo. Certified specialist in Endodontics

#### Hands On Course (with dinner):



"Filling the Gaps-The Esthetic Treatment is Clear"

April 14, 2016 Thursday, 5.30 p.m. - 8.30 p.m. Members Fee:\$89

Non Members Fee: \$129

Mr. Gregg Tousignant

# ODA Member Elected Secretary of Academy of General Dentistry



Dr. Neil J. Gajjar

he Academy of General Dentistry (AGD) is pleased to announce that Neil J. Gajjar, DDS, MAGD, of Mississauga, Ont., was elected as the association's secretary during the academy's annual meeting, which took place from June 18 to 21, 2015, in San Francisco.

A member of the AGD since 1999, Dr. Gajjar has been active on both the local and national levels. He is a past president of the Ontario AGD and has served on the AGD Membership, Dental Education, Group Benefits, and Annual Meetings councils.

In 2006, Dr. Gajjar earned his AGD Mastership Award, the association's highest honour and one of the most respected designations within the profession. To accomplish this goal, he completed more than 1,100 hours of dental continuing education.

Dr. Gajjar also serves on the Professional Liability Program

committee of the Royal College of Dental Surgeons of Ontario. He is a past president of the South Asian Dental Association.

Dr. Gajjar has lectured on managing medical emergencies in the dental office, has been a lecturer of oral pathology, was a clinical instructor at the Canadian Academy

of Dental Hygiene, and has served as a clinical instructor in the oral diagnosis and emergency clinics at the University of Toronto's Faculty of Dentistry. Dr. Gajjar is a Fellow of the Academy of Dentistry International, the Pierre Fauchard Academy, the International College of Dentists and the American College of Dentists.

In 1995, Dr. Gajjar earned a bachelor's degree in chemistry from the University of Toronto. He obtained his dental degree from Howard University College of Dentistry in 1999.

Dr. Gajjar and his wife, Sona, have two children, Kaden (4) and Kiana (2). ■

#### **Proposed AGD Bylaws Amendments**

In order to comply with Bylaws notice requirements, the proposed Bylaws amendments on this page are hereby presented to Academy of General Dentistry (AGD) membership. Any additional resolutions will be presented in an upcoming issue of AGD Impact. For information about all resolutions, continue to monitor AGD Briefings and AGD in Action, as well as emails from delegates@agd.org.

If you have any questions or concerns, contact delegates@agd.org.

Best regards,

Bryan C. Edgar, DDS, MAGD AGD Speaker of the House

Byan & Idgar

Neil J. Gajjar, DDS, MAGD **AGD Secretary** 



#### Proposed Bylaws Amendments for the AGD 2016 House of Delegates

#### Chapter VI, Create a New Section 5: Student Chapters

Several dental schools have organizations that are essentially AGD chapters or, more accurately, components of AGD constituents. Several schools have inquired about establishing such groups. However, there are no formal provisions within AGD policy or its Bylaws to provide for such organizations. The AGD Dental Student Program Task Force is recommending the adoption of a Bylaws provision that would formally provide for student AGD organizations at dental schools. The task force believes that student chapters will facilitate membership growth and retention.

#### Chapter IX, Section 2 (A-B): Clarification of Council and Committee Appointment Authority

This proposed amendment clarifies existing policy and practice that it is the president-elect who makes council and committee appointments at the appropriate timing during the governance year before he or she assumes the office of president. All such appointments would continue to be subject to board approval.

#### **Housekeeping: Board Meeting** Nomenclature — Entire Bylaws

In 2014, the House of Delegates approved the separation of the AGD scientific session from the annual meeting. With the new format for the governance year, it was necessary to rename the board and Joint Council meetings. The Governance Year Task Force decided that rather than use a season to describe the meetings, a Roman numeral system would be implemented. The board approved this change for the Board Policy Manual at the April 2015 board meeting. This proposal would update the Bylaws accordingly wherever there was a seasonal reference.



of Directors, IAGD treasurer, IAGD vice president, and, finally, IAGD president in 2003. Since 2005, he has been the AGD's representative to the ADA Standards Committee on Dental Informatics (SCDI). From 2006 to 2011, he served on the AGD Board of Trustees, representing Region 8. He has received the AGD Award for Excellence twice, and in 2007, received Lifelong Learning and Service Recognition. Harunani was honored in 2012 with the Albert L. Borish Award.

#### Personal Statement

"During my term as your treasurer, I have made it my personal goal to increase our non-dues revenues from many angles and have started to work on various programs to accomplish this. This year, we have also started to review the budget from a revenue side and implemented looking at a three-year projection, rather than one year at a time. In addition, I have been working with staff on opportunities to increase non-dues revenues, while increasing the value of AGD membership. I would like to continue the implementation of these and other processes that we have started to ensure our financial success."

#### Candidate for Vice President

Neil J. Gajjar, DDS, MAGD



Neil J. Gajjar, DDS, MAGD, serves as secretary of the AGD. He completed his degree in chemistry at the University of Toronto, where he made the dean's list and was named a faculty scholar. He completed his Doctor of Dental Surgery at Howard University in

Washington, D.C., where he was awarded the Teachers of Oral Diagnosis Award.

Gajjar has completed the ADA National Board Dental Examinations Part I and Part II, as well as the National Dental Examining Board of Canada exams. He is licensed with the Royal College of Dental Surgeons of Ontario (RCDSO) in Toronto.

In addition, Gajjar is an active member of the Canadian Dental Association (CDA), has been a lecturer of oral pathology and a clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto Faculty of Dentistry.

He has served on the Marketing Committee of the Ontario Dental Association; the Executive Committee of the Canadian Dental Protective Association; and the AGD Membership, Dental Education, Group Benefits, and Annual Meetings councils. He is a past president of the Ontario AGD and South Asian Dental Association. He has been elected as councilor and has served on various committees at the RCDSO, has acted as a grader for the CDA Dental Aptitude Test, is a clinical examiner for the National Dental Examining Board of Canada, and serves on the RCDSO Professional Liability Program.

Gajjar is an AGD Master and a fellow of the ADI, ACD, ICD, and Pierre Fauchard Academy. He is certified in intravenous sedation and also is the official dentist for the Miss India-Canada pageant and Suhaag Publication Group.

#### **Personal Statement**

"Having served as regional director of Region 15/16, I am aware of the many challenges that the AGD faces. When we look at the 'big picture,' it boils down to communication and execution — both areas where I have a proven record. In 2001, Ontario had a membership of 538, and today, it has a membership of 1,338. Our annual budget has gone from \$10,000 to \$280,000. In the communication arena, we have our magazine/ directory, which has helped us be successful as a constituent. Now that I have had an up-close view of how the Academy is run, I feel that I am in an exceptional position to use my business background to help guide the organization into the direction it should be going."

Any member of the AGD who is in good standing is eligible to run for the office of vice president, treasurer, secretary, speaker of the house, and editor at the AGD Annual Meeting & Exhibits, pursuant to Chapter IX of the AGD Bylaws. For a copy of the Bylaws, email executiveoffice@agd.org.

# Washington

**Academy of General Dentistry** 

**Advancing Excellence in Dentistry** 





Cutting-Edge Strategies [pg 4-6]

Dr. Hess "Asks the Experts" [pg 16-18]

Pediatric Assessment Triangle [pg 28]

### AGD 2015–2016 Leadership

#### **Executive Committee**



W. Mark Donald, DMD, MAGD President



Maria A. Smith, DMD, MAGD President-Elect



Manuel A. Cordero, DDS, CPH, MAGD Vice President



Neil J. Gajjar, DDS, MAGD Secretary



Mohamednazir F. Harunani, DDS, MAGD Treasurer



Bryan C. Edgar, DDS, MAGD Speaker of the House



Roger D. Winland, DDS, MS, MAGD Editor



W. Carter Brown, DMD, FAGD Immediate Past President

#### **Trustees**

Raymond K. Martin, DDS, MAGD

Abe Dyzenhaus, DDS, FAGD Region 2

John A. Kokai, DDS, MAGD Region 3

**Elizabeth A. Clemente, DDS, MAGD** Region 4

**George R. Shepley, DDS, MAGD** Region 5

Connie L. White, DDS, FAGD Region 6

Hans P. Guter, DDS Region 7 Susan Bordenave Bishop, DMD, MAGD Region 8

Samer G. Shamoon, DDS, MAGD Region 9

Mark I. Malterud, DDS, MAGD Region 10

**Guy M. Hanson, DDS, MBA, MAGD** Region 11

A. Roddy Scarbrough, DMD, FAGD Region 12

Michael W. Lew, DMD, MAGD Region 13

J. C. Cheney, DMD Region 14 Elio F. Filice, DDS, MAGD Region 15-16

Capt. Donald A. Worm Jr., DDS, MAGD, ABGD Region 17

**Douglas W. Bogan, DDS, FAGD** Region 18

Carol A. Wooden, DDS, MAGD Region 19

Robert D. Gehrig, DMD, FAGD Region 20

# Candidate for Vice President Neil J. Gajjar, DDS, MAGD



Neil J. Gajjar, DDS, MAGD, serves as secretary of AGD. He completed his degree in chemistry at the University of Toronto, where he made the dean's list and was named a faculty scholar. He completed his Doctor of Dental Surgery at Howard University in Washington, D.C., where he was awarded the Teachers of Oral Diagnosis Award.

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# નર્સ પર હુમલો કરવા બદલ હોસ્પિટલને દંડ ફટકારાચો

ટોરન્ટોમાં આવેલી સેન્ટર ફોર એડીક્શન એન્ડ મેન્ટલ હેલ્થ હોસ્પિટલમાં એક નર્સ પર દર્દી દ્વારા ઘાતક હુમલો કરવાના કિસ્સામાં હોસ્પિટલ સત્તાવાળાઓની બેદરકારીને કારણે હોસ્પિટલને ૮૦ હજાર ડોલરનો દંડ ફટકારવામાં આવ્યો છે. વર્ક પ્લેસ વાયોલન્સના ભંગ બદલ આ દંડ ફટકારવામાં આવેલ છે.

જાન્યુઆરી-૨૦૧૪માં ટોરન્ટોની આ હોસ્પિટલમાં એક નર્સ પર રાત્રિ દરમિયાન જયારે તે પેટ્રોલીંગ માટે નીકળી ત્યારે પાછળથી એક દર્દીએ તેનું ગળું દબાવીને તેને મૂઢ માર મારવાનો પ્રયાસ કર્યો હતો. રાત્રી કરજ દરમિયાન આ નર્સ પર હુમલો થયો ત્યારે તે એકલી જ હતી. દર્દીએ તેને ભોય પર પછાડીને માર માર્યો હતો અને તેના પગે તેને ફ્રેક્ચર થયું હતું. આંખ પર ઇજા થઈ હતી અને તેને પોસ્ટ ટ્રોમેટીક સ્ટ્રેચ ડિસ્ઓર્ડરનો ભોગ બનવું પડ્યું હતું.

જ્યારે આ બનાવ બન્યો ત્યારે નર્સના ગળામાં એલાર્મ સિસ્ટમનું ઉપકરણ લગાડવામાં આવેલું હતું, પરંતુ ભારે ઘોંઘાટભર્યા વાતાવરણમાં આ ઉપકરણ યોગ્ય ચેતવણી આપવામાં નિષ્ફળ રહ્યું હતું. હોસ્પિટલ બિલ્ડીં ગની કોમ્યુનિકેશન સિસ્ટમમાં આ ઉપકરણનું જોડાણ લગભગ ન હોવાથી અને તેમાં આપમેળે ચેતવણી આપે તેવી વ્યવસ્થા પણ નહોતી. વાસ્તવમાં હોસ્પિટલ સત્તાવાળાઓ દ્વારા આવી વ્યવસ્થા અનિવાર્ય હતી અને તેથી હોસ્પિટલની બેદરકારીને કારણે જેના પર હુમલો થયો તે નર્સ અને તેને બચાવવા માટે વચ્ચે પડનાર નર્સને સહન કરવું પડ્યું હતું. સરકારી સત્તાવાળાઓએ જોકે ૧ લાખ ડોલરનો દંડ ફટકારવાની ભલામણ કરી હતી, પરંતુ માત્ર ૮૦ હજાર ડોલરની પેનલ્ટી કરવામાં આવતા ઓન્ટારીયો નર્સીસ એસોસીએશન અને ઓન્ટારીયો પબ્લિક સર્વિસ એમ્પલોઇઝ યુનિયન દ્વારા પણ ભોગ બનનાર નર્સને ઓછું વળતર આપવામાં આવ્યું હોવાની લાગણી વ્યક્ત કરી છે. ખરેખર તો આ નર્સને ૫ લાખ ડોલર વળતર મળવું જોઈતું હતું એવી માગણી કરાય હતી.

# ટોરન્ટોનાં ડો. નીલ જે. ગજરની એકેડેમી ઓક જનરલ કેન્ટીસ્ટીનાં વાઈસ પ્રેસિકેન્ટ પદે નિમણૂંક

ગત સોમવાર તા. ૧૮ જુલાઈનાં રોજ એકેડેમી ઓફ જનરલ ડેન્ટીસ્ટ્રીની વાર્ષિક બેઠકમાં સંસ્થાએ AGD નાં નવા વાઈસ પ્રેસિડેન્ટ તરીકે ઓન્ટારીયો, મિસિસાગામાં કાર્યરત ખૂબ જ પ્રખ્યાત ગુજરાતી ડો. નીલ જે. ગક્કરની નિમણૂંક કરવાની વાત જાહેર કરી છે. એક ગુજરાતી તથા સંપૂર્ણ સાઉથ એશીયન કોમ્યુનીટીમાં



કોઈપણ વ્યકિતને આટલા ઉંચા પદ પર આજ સુધીમાં પદવી મળેલ નથી જેથી કરીને સમગ્ર સાઉથ એશીયન કોમ્યુનીટી માટે આ ખૂબ જ શુભ સમાચાર અને ગર્વની વાત છે. આ પદ પર નિમણૂંક થયા બાદ ડો. નીલ જે. ગક્કરે પત્રકારોને સંબોધતા પોતાનાં નિવેદનમાં કહ્યુ હતુ કે AGD નાં નવા વાઈસ પ્રેસિડેન્ટ તરીકે ચૂંટાઈ આવવું એ મારા માટે ખૂબ જ સન્માન અને ગર્વની વાત છે.તેની સાથે ખૂબ જ મોટી જવાબદારી પણ છે, અને આ પદ સંભાળનાર વ્યક્તિ માટે ઘણાં કાર્યો છે. જો મને વિશ્વાસ છે કે હું અને મારી સફળ ટીમ સ્ટાફ મેમ્બરો સાથે મળીને પરિપૂર્ણ કરીશું. ડો. નીલ જે. ગક્કરને તેમની મહાન ઉપલબ્ધી બદલ ગૂજરાત એબ્રોડ તરફથી ખુબ ખુબ અભિનંદન.

# नपा हेनेडा थाઈस्ड બेनीइीट प्रोग्राभ न् पहेल्ं पेभेन्ट

ગત બુધવાર તા. ૨૦ જુલાઈથી લિબરલ સરકાર દ્ગારા નવા કેનેડા ચાઈલ્ડ બેનીફીટ પ્રોગ્રામને અમલમાં મૂકાંતા કેનેડાનાં માતા પિતાઓ કે જેમની વાર્ષિક આવક ખૂબ જ ઓછી હોય છે તેઓમાં ખૂશીનો માહોલ સર્જાઈ ગયો હતો. આ પ્રોગ્રામને અમલમાં મુકાતાં કેનેટાનાં ૧૮ વર્ષથી નીચેની વયનાં બાળકોને મળતી ચાઈલ્ડ બેનીફીટન રકમમાં ઘણો મોટો વધારો જોવા મળશે. આ મુદા પર દેશના વડાપ્રધાન જસ્ટીન ટુડોએ જણાવ્યું હતું કે ચાઈલ્ડ બેનીફીટની રકમમાં વધારો કેનેડામાં ગરીબી રેખાની નીચે જીવતાં હજારો બાળકોનાં ભાવિને સુધારવામાં મદદરૂપ થશે.

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જ્યારે બીજી બાજુ લિબરલ સરકારનાં આ કેનેડા ચાઈલ્ડ બેનીફીટ પર ઓપોઝીશન પાર્ટીએ આ પ્રોગ્રામની ટીકા કરતાં કહ્યું હતું કે આ પ્રોગ્રામમાં થયેલા ફેરફારો બિલકુલ બકવાસ છે. આના કારણે જે પરિવારોને ખરેખર નાણાંકીય મદદની જરૂર છે તેઓ

Expert Advice

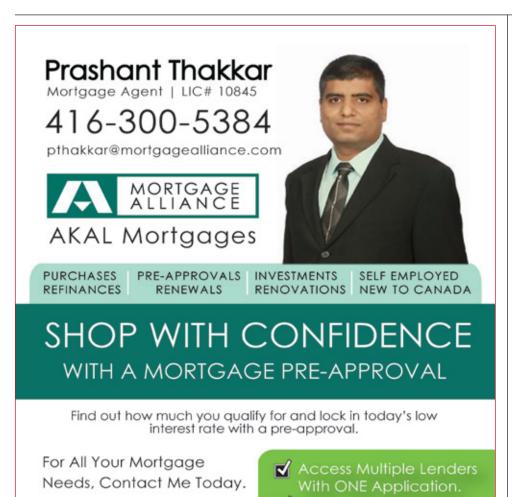
માટે ખૂબ જ મોટી મૂશ્કેલી સર્જાશે, કારણકે કેનેડા ચાઈલ્ડ બેનીફીટ પ્રમાણે જોઈએ તો જે પરિવારો પોતાની મૂશ્કેલીનાં સમયે યુનિર્વસલ ચાઈલ્ડ કેર બેનીફીટનો ઉપયોગ બાળકોની દેખરેખ માટે કરતાં હતાં તેને જ બંધ કરી દેવાયો અને નવાં પ્રોગ્રામમાં ચાઈલ્ડ બેનીફીટની રકમ તમારા અગાઉ વર્ષની આવકના પૂરાવા પર આધરિત છે. તેના આધારે જોઈએ તો છેલ્લા ૬ મહિનામાં જે માતા પિતાઓની જોબ છૂટી હોય કે જે લોકોએ પોતાનાં કામનાં કલાકો ઘટાડી દીધા હોય તે લોકો માટે આ વર્ષે મહતમ ચાઈલ્ડ બેનીફીટની રકમ મેળવવી અસંભવ છે

અને આના કારણે તેઓનાં પરિવારોની નાણાંકીય મુશ્કેલીઓમાં વધારો થશે.

તેમનાં કહેવા અનુસાર સામાન્ય પરિવારનાં લોકો માટે તો આ એક સાંઘે ત્યાં તેર તૂટે એવ પરિસ્થિતિ સર્જાવાનાં આસાર છે.

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#### CanIndia News | ePAPER ONLINE www.CanIndia.com Vol: 17 No: 31 | Friday, July 29, 2016

### Dr. Neil J. Gajjar is VP at the **Academy of General Dentistry**

The Academy of General Dentistry (AGD) an-Dentistry nounced that Neil J. Gajjar, DDS, MAGD, was installed as organization's vice president during an installation ceremony on July 18 as part of the organization's annual meeting. Dr. Gajjar is the organization's second vice presi-dent from Canada and first South Asian to hold this leadership position.

"Being elected as Vice-President is truly an honour and privilege," Dr. Gajjar says. We have a lot of work ahead of us, which I am confident we will accomplish with the great team, staff, and support of our members."



Well-earned recognition

Dr. Gajjar, who previously served as secretary for AGD, has been very active throughout the organization, including work on the AGD Membership, Dental Education, Group Benefits and Annual Meeting councils. He is a past president of the Ontario AGD and

ciation. In addition, Dr. Gajjar is a member of the Canadian Dental Association, has been a lecturer of oral pathology and a clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical in-structor in the Oral Diagnosis and Emergency clinics at the University of Toronto Faculty of Den-

A graduate of the University of Toronto with a degree in chemistry, Dr. Gajjar received his Doctor of Dental Surgery from Howard University Washington, DC where he was awarded the Teachers of Oral Diagnosis Award.

American Dental Association's National Board Dental Examination Park I and Park II, as well as the National Dental Examining Board of Canada exams. He is licensed in the Royal College of Dental Surgeons of Ontario in Toronto.

Dr. Gajjar is an AGD Master and a fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists, and Pierre Fauchard Academy. He is certified in intravenous sedation and also is the official dentist for the Miss India-Canada pageant and Suhaag Publication Group. 1 CINEWS

### **Credit scores matter** for newcomers true or false?

TORONTO

We often hear how necessary building a credit history is to settling into Canada.It is a key part of the process used to determine whether a person is eligible for a loan, including how much one can borrow. In addition to borrowing, credit history is often required for day to day living needs like setting up utilities or a cell phone, buying a car, buying or renting a home, to name a few. Nearly half (45%) of South Asian and Chinese immigrants (who have lived in Canada for 5 years or less) reveal their financials needs are much more complex than in their home country. The sentiment is truer among South Asian newcomers (56%) and those that ar-

Why credit score matters Canada's central credit bureaus gather information from all the lenders that you do business with to determine your credit score.The better the credit score, the more likely you are to qualify for credit.

rived to Canada in the

past year (66%).

Your credit rating is based on your record of managing your finances responsibly. Lenders look at how you handle your financial obligations, such as whether you pay your monthly bills on time, carry a balance, or

regularly miss payments. Many newcomers to Canada are surprised at how important credit scores are, or how they work.The credit system in Canada may not always take into account financial history in another country and the concept of building a credit his-tory can be unfamiliar, especially in places where cash or your bank balance is the most important financial consideration.

What you can do

One of the first things you should do if you are new to Canada, is gain a better understanding of Canada's financial system. Speak with an RBC Advisor, take the time to ask the important questions and do everything you can to immerse yourself in the Canadian system. In fact, according to the poll, newcomers would encourage others in their situation to go to the branch (39%) or meet with a financial planner (34%) to get free financial advice. Another one – third (29%) would encourage people to sign up for free financial liter-

about banking in Canada. Do you understand

credit scores?

Test your knowledge with the following True or False statements:

Everyone needs their own credit score. TRUE: Your credit score is yours and yours alone. If you are married, you both need credit in your name in order to estab-lish a credit score. If your credit card, car loan or mortgage is in your spouse's name only, you are missing a valuable opportunity to build your own credit score You

Credit history data stays on your ranking forever. FALSE: In Canada, data stays on your credit rating

can't rely on your spouse's

credit history for your

personal credit needs.

for seven years. Missed payments show on your credit score. TRUE: Credit scores are maintained by credit reporting agencies, and include whether you have paid your bills such as utilities, mobile phone and credit cardon time, if you have missed pay-ments, and if you have outstanding debt. Over time, this data will form a pattern of how well you pay back - or don't pay your debt. This is why it is so important to pay at least the minimum payment on all of your bills, on time, even if they seem

My credit history from my home country will be reflected in my Canadian

small or insignificant.

FALSE: Your credit score in Canada starts with your activity here in Canada; for example the first time you borrow money, set up utilities, or purchase a cell phone.

Understand your credit score:

One last tip: It's a good idea to check your own credit history once a year by requesting a report from one of Canada's credit bureaus TransUnion or Equifax. This will not only help you track how you are doing, but also help you detect any errors and protect yourself against identity fraud by ensuring the information is accurate.

Understanding the credit system in Canada is the first step in creating a solid financial footing in your new home. & CINEWS

### Free drop off of old recycling bins in Peel until August 6

MISSISSAUGA

Old and unwanted recycling bins can be dropped off for free at Mississauga's Iceland Arena Saturday,

Aug. 6. Old green bins, blue boxes, grey boxes or plastic resin containers no longer being used by residents, after implementation of new cart-based garbage collection system, can be dropped off at the arena, 705 Matheson Blvd.

E., from 8 a.m. to 1 p.m. The Region of Peel said it does not pick up the unwanted containers at the



Get rid of it now!

Curbside collection would cost about \$3.5 million and the price tag for

the drop off events is an estimated \$350,000, according to waste department figures.

To get rid of the old container, residents can either attend one of the two drop-off events in their city or drive to a Community Recycling Centre.

However, according to regional officials, residents who have challenges get-ting to a drop off event or recycling centre can request container pickup by regional staff.

They can email the request, with their address, wasteinquiry@peelregion.ca or phone 905-791-9499 to coordinate a pickup.

### Impaired driving charges thrown out over violated rights

Can-India News Service Editor@CanIndia.com

BRAMPTON

Because police failed to give Bikkar Khandal access to a Punjabi interpreter following his arrest on impaired driving charges, a Brampton judge has dismissed the case. The judge was out-raged that Mr Khandal's rights had been violated.

Initially police at-tempted to accommodate his language need but it

didn't pan out. So here's what hap-pened. Back in October 2015, Mr Khandal was arrested at a RIDE spotcheck in Mississauga. Once Khandal had been brought to the police division, the arresting officer called duty counsel who provide free legal advice over the phone to individuals under arrest and also requested a Punjabi interpreter, according to Monahan's ruling.

A lawyer was brought in to represent him, but since he spoke English and Mr Khandal had limited understanding of the language, it was deter-mined that Mr Khandal could not have had a proper consultation with

The Judge excluded the breath sample evidence as a result calling the decision "a relatively easy one" given the circum-

Khandal first blew 140 mg of alcohol in 100 mL of blood — nearly twice the legal limit — and a half-hour later blew 130 mg of alcohol in 100 mL of blood, according to the ruling.

"In my view, notwithstanding that Constable Lupson and Constable



■ Do you speak English?

Passmore were attempting to act in good faith and notwithstanding that consider them to be honest witnesses and officers, in my view they fell below the standard of care reasonably expected of them in the circumstances," Monahan wrote,

He concluded that admitting the breath samples would bring the administration of justice into disrepute.

The decision comes about three weeks after a different judge at the same courthouse criti-cized Peel Regional Police officers who didn't immediately return a man's turban following his arrest. That violation resulted in

man's

acy sessions to learn









#### ATTENTION ALL TEACHERS, COACHES AND PARENTS

Mississauga Toyota is celebrating local athletes who demonstrate excellence in their sport and are making an impact beyond the scoreboard. Selected Athlete of the Month will be honoured each month with a profile in the Mississauga News and receive a plaque and prizes.

Visit **mississaugatoyota.com/athleteaward** or call Tina Payne at 905.273.8818 for details.









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#### **LIFESTYLE**

# Fashion week gives young designers opportunities

By Chris Clay
@ChrisMissiNews

It might not be the runways of Milan or Paris, but Mississauga Fashion Week (MFW) is striving to create a place where Canadian designers on the outside of the industry can feel welcome.

MFW, which debuted last year, is a series of events happening next week to help "build the fashion industry within the city," said managing director Kulsoom Sayed.

"We really wanted to create a platform for designers, artists and (models) who sometimes don't have a chance to join other fashion week events," said Sayed. "It's not an easy industry to survive in as it's very competitive."

MFW gives preference to Canadian designers and models, specifically those from Mississauga and the GTA, including storied Mississauga designer David Dixon, who will share his thoughts and advice drawn from his 20-plus years in fashion, as well as emerging designers such as Chavez, Shilango and Damassia Wheneber.

Networking is a big part of fashion weeks

and that's also the case with the Mississauga event, said Sayed.

Organizers have put together a pair of workshops, this Tuesday and Wednesday, for models or those aspiring to be, featuring advice on everything from styling and walking the runway, to hair and makeup.

On Thursday, they've organized a panel of designers who will discuss their designs, inspiration and brands. Guest speakers include Dixon, the owner of clothing company FabriKite, and Mesha Toor, who runs her a modelling agency.

Other events include a blending of the arts and fashion next Friday.

The week draws to a close with a red carpet fashion show on Saturday featuring the lines of 16 designers, including locals Chavez, Shilango and Wheneber.

"(Mississauga's) industry is working to be established," said Sayed. "We have a lot of talent and a lot of diversity in designers, but they don't always have a platform to show (what they can do)."

The events are open to the public but there is a fee to attend.

# Connected to the community

# SPECIAL INITIATIVE BY THENEWS

## Mississauga Dentist to hold a prestigious position with Academy of General Dentisry

Mississauga - Dr Neil Gajjar is not your average household name. And if you ever heard about him, it would be in connection with his dental practice at the intersection of Derry and Mavis.

And yet, unknown to many, Gajjar has quietly gone on to receive a very notable recognition in the field of Dentistry – he is currently the Vice President of the Academy of General Dentistry, the second largest dental governing body in North America. He is the first South Asian to hold this post.

"I have been an active member of the AGD since my graduation school in 2009," said Gajjar, in a candid interview with Mississauga News. "My goal always has and continues to be to increase camaraderie among dentists and to inspire them to be active in AGD and organized dentistry."

Gajjar, who was born and raised in Newfoundland, Canada completed and received his Doctor in Dental Surgery from Washington DC, where he was also awarded the Teachers of Oral Diagnosis Award. He has successfully completed the American Dental Association National Boards, and the National Dental Examining Board of Canada Exams. He is cur-

rently licensed with the Royal College of Dental Surgeons of Ontario.

In addition to attending courses with the AGD, Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry.

With the AGD, Gajjar has been instrumental in increasing both the membership and funding for AGD in Ontario. "During my service, the Ontario membership grew from 586 members in 2001 to 1409 in 2016," he said. "During that time, the Ontario Annual Budget has also grown from \$10,000 in 2001 to \$280,000 that it is today."

Gajjar says the increase in budget has helped them implement many new programs, including more free continuing education, more galas, more social events, giving people more reason to be part of the esteemed organization.

Last year he was the Regional Director for the AGD in this region and his current role with the AGD lasts for three years, Dr. Neil Gajjar
the first year, Vice President,
the second President Elect
and the third, President. In
these three years, Gajjar
hopes to achieve a lot in the

coming years.

"I hope to increase membership, increase revenue and increase attendance at scientific meetings", he said. "I feel I am in an exceptional to use my business background to help guide the organization in the direction it should be going. I would strive to run Academy like I run my own business."

For more infomration or to be featured please email gsharma@metroland.com





### Making a Difference on Capitol Hill

Academy of General Dentistry (AGD) leaders, student members, and staff traveled to Washington, D.C., June 6-7 for AGD 2016 Hill Day. During this annual advocacy event, about 40 AGD members met with more than 30 members of Congress. On June 6, Hill Day attendees heard from Rep. Michael K. Simpson, DMD (R-Idaho); Capt. Renée Joskow, USPHS, DDS, MPH, FAGD, Health Resources and Services Administration (HRSA) senior dental adviser; Lynn D. Mouden, DDS, MPH, Centers for Medicare and Medicaid Services (CMS) chief dental officer; and staff members from the offices of Rep. Mark Pocan (D-Wis.), Rep. Judy Chu (D-Calif.), Rep. Kenny Marchant (R-Texas), and the House Ways and Means Committee.

On June 7, AGD member Tracy E. Durham, DDS, FAGD, of Pooler, Georgia, presented Rep. Earl L. "Buddy" Carter (R-Ga.) with the 2016 Legislator of Distinction Award, and afterward, attendees heard a keynote address from Carter before advocating for general dentistry and oral health issues on Capitol Hill. Carter introduced H.R.3323, the Dental and Optometric Care (DOC) Access Act, one of AGD's policy priorities.

Attendees were encouraged to make appointments with their respective senators and representatives; meetings took place with legislators who sit on committees of jurisdiction that are important to AGD's advocacy agenda. AGD leaders met with legislators as well; 2016-2017 AGD Immediate Past President W. Mark Donald, DMD, MAGD, met with staff from the offices of Marchant, as well as Rep. Robin Kelly (D-III.), Sen. Richard Durbin (D-III.), Rep. Tom Cole (R-Okla.), and Rep. Evan Jenkins (R-W. Va).

In addition, 2016–2017 AGD President Maria A. Smith, DMD, MAGD; 2016-2017 AGD President-Elect Manuel A. Cordero, DDS, CPH, MAGD; and AGD Legislative & Governmental Affairs Council Chair Joseph Battaglia, DMD, FAGD, MS, met with staff from the offices of Sen. Cory Booker (D-N.J.), Sen. Robert Menendez (D-N.J.), Sen. Chris Murphy (D-Conn.), and the U.S. Senate Committee on Health, Education, Labor, and Pensions.

To review key legislative issues that AGD is following, visit www.cqrcengage.com/agd/home.







- 1. Left to right: 2016-2017 AGD President-Elect Manuel A. Cordero, DDS, CPH, MAGD; 2016-2017 AGD President Maria A. Smith, DMD, MAGD; Rep. Michael K. Simpson (R-Idaho); and 2016-2017 AGD Immediate Past President W. Mark Donald, DMD, MAGD
- 2. About 40 AGD members from across the United States met with more than 30 members of Congress during AGD 2016 Hill Day, held June 6-7 in Washington, D.C.
- 3. Left to right: Donald; Rep. Earl "Buddy" Carter (R-Ga.); and AGD member Tracy E. Durham, DDS, FAGD

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#### **AWARDS & RECOGNITION**

## Congratulations, Fellowship, Mastership, and LLSR Recipients

The AGD's 54th Convocation Ceremony took place during AGD 2016 on Saturday, July 16 at the Hynes Convention Center in Boston. During the ceremony, 264 members received the Fellowship Award, 138 received the Mastership Award, and 33 received Lifelong Learning and Service Recognition (LLSR). AGD Fellowship, Mastership, and LLSR are prestigious symbols of dentistry's continuous journey toward improvement and progress. All recipients embody AGD's principles and ideals, and accept an obligation to prove themselves worthy of their designations throughout their professional lives. AGD congratulates this year's honorees.



To date, more than 16,000 members have earned Fellowship, and more than 3,000 have received Mastership.





#### MEMBERSHIP

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#### **Refinance Your Student Loans with Earnest**

Student loan debt is a growing concern for dental school students and new graduates. Earnest, AGD's new Member Savings & Offers student loan refinancing provider, offers members a program that will allow refinancers to choose flexible terms that fit their budget and timeline. AGD members receive a \$400 welcome bonus for refinancing with Earnest. Learn more at <a href="https://www.earnest.com/agd">www.earnest.com/agd</a>.

#### AWARDS & RECOGNITION

#### Save the Date! Fall Fellowship Review Course and Exam

If you're looking to achieve AGD Fellowship, register for the 2016 Fall Fellowship Review Course and Exam, to be held Oct. 7–9 in St. Louis. The two-day review course starts Friday, Oct. 7, and will provide a refresher in 17 dental disciplines. On Sunday, Oct. 9, attendees can then take the Fellowship Exam, which consists of 252 multiple-choice questions that emphasize clinical applications of accepted dental knowledge, techniques, and procedures. Visit www.agd.org/fellowship to sign up.

### **AGD FACT SHEETS**

## **Educate Your Patients about Geriatric Dental Care**

AGD fact sheets provide your patients with the information they need to maintain their oral health. Fact sheets on more than 75 oral health topics are available for downloading online and can be customized to include your name and practice contact information.

Download the newest fact sheet, "Aging and Oral Health," today at: www.agd.org/factsheets.





"Medical emergencies in dental office and CPR" Speaker: Dr. Neil J. Gajjar



Dr. Neil J. Gajjar BSc, DDS, MAGD, FADI, FPFA, FICD, Cert. IV Sedation

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Fellow of the International College of Dentists. He has served on the Disciplines Committee, QA Committee, as Councillor, and currently serves on the PLP Committee of the Royal College of Dental Surgeons of Ontario. He is a Clinical Examiner for the NDEB, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant and Suhaag Publication Group.

#### Course Outline:

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.

Due to changes in heart and stroke protocol, participants will need to provide their complete contact information including email to receive their certification card.

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Mississauga **Convention Centre** 75 Derry Road West, Mississauga ON L5W 1G3

### Welcome, 2016-2017 Executive Committee

At AGD 2016, the members of the 2016-2017 AGD Executive Committee were announced:















- 1. President Maria A. Smith, DMD, MAGD, of Easton, Connecticut
- 2. President-Elect Manuel A. Cordero, DDS, CPH, MAGD, of Sewell, New Jersey
- 3. Vice President Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario
- 4. Treasurer Mohamednazir F. Harunani, DDS, MAGD, of Rockford, Illinois
- 5. Secretary Connie L. White, DDS, FAGD, of Kansas City, Missouri
- 6. Speaker of the House Bryan C. Edgar, DDS, MAGD, of Federal Way, Washington
- 7. Editor Roger D. Winland, DDS, MS, MAGD, of Athens, Ohio

**Congratulations, AGD Award Winners** 

of the 2016 Humanitarian Award

8. Immediate Past President W. Mark Donald, DMD, MAGD, of Louisville, Mississippi

During the annual meeting, four special award recipients were

• Jeffrey M. Cole, DDS, MBA, FAGD, of Wilmington, Delaware,

• Mark Donaldson, BSP, PharmD, FASHP, FACHE, of Whitefish, Montana, recipient of the 2016 Dr. Thaddeus V. Weclew Award • Robert B. Mayhew, DMD, MAGD, ABGD, of Rosharon, Texas, recipient of the 2016 Distinguished Service Award

· Carol L. Moreno, DDS, MAGD, of West Liberty, Iowa, recipient

recipient of the 2016 Mark S. Ritz Advocate for Dentistry Award

## **AGD 2016: By the Numbers**

Winning

e-Poster presenters

4

Dentists who were recognized with awards during the opening session

Dentists who were honored as Lifelong Learning and Service Recognition recipients during the AGD 2016 Convocation Ceremony

264

Dentists who earned their AGD Fellowship Awards in 2016 and were honored during the AGD 2016 Convocation Ceremony

Active users of the AGD 2016 mobile app





Number of people screened for oral cancer during the AGD 2016 screenings

Dentists who earned their AGD Mastership Awards in 2016 and were honored during the AGD 2016 Convocation Ceremony

New Instagram followers



## **Nearly** 3,100

Total AGD 2016 attendees



## \$45,000+

Funds raised through the AGD 2016 Electronic Silent Auction Fundraiser to support AGD Foundation oral cancer awareness initiatives



recognized:

## Mississauga dentist elected vice president of Academy

By Nouman Khalil @NKhalil25

r. Neil J. Gajjar, a Mississauga dentist, has been elected vice president of the Academy of General Dentistry, the association announced on Monday,

Aug. 30.



Gajjar secured the position at the academy's annual meeting held recently in Boston, Massachusetts. Gajjar is also the academy's second vice president from Canada.

"Being elected as vice president is truly an honour and privilege," said

Gajjar. "We have a lot of work ahead of us, which I am confident we will accomplish with the great team, staff, and support of our members."

A member of AGD since 1999, Gajjar has been active on both the local and national levels. He also served as AGD secretary (2015-16), president of the Ontario AGD, and has served on the AGD membership, dental education, group benefits, and annual meetings councils.

## Peel board to include all-gender washrooms in every high school

RESTROOM for ALL GENDERS

You can use this restroom

regardless of gender, identity or expression.

By Kristin Rushowy

**Torstar Network** 

 $\mathbf{E}^{\mathrm{very}}$  public high school in Peel Region will have an allgender washroom this school year, director Tony Pontes

announced Wednesday morning.

Speaking to hundreds of staff at his annual kick-off to the school year, he said the Peel District School Board must make sure all students

"Last year I talked about a designated bathroom at Jean Augustine Secondary School (in Brampton) for students who self-identify as trans and need a place of safety ... Since then, I have had lots of conversations about this. About why students or staff would selfidentify. Why do they need a separate bathroom? Some

believe that identification is counter to their personal beliefs.

"Bottom line - it is not our role to ask why someone selfidentifies, it is not about our personal beliefs and what bath-

room they choose is not our business. Our job is that when they do identify, we make sure they have a place of safety - just as we do for every other student."

Last fall, Pontes and the board took a firm stand on the new health curriculum, saying while parents have the right to pull

their kids from sex-education lessons, they could not opt children out of lessons or talk about gender equity.

He mentioned the sexeducation controversy again Wednesday, saying the curriculum "was, without a question, a point when we chose to stand behind our value of inclusion."

He said he's "proud to say that within this school year, every secondary school will have a designated bathroom for students," with a sign that says "inclusive washroom."

He also said the board

will "continue this conversation to our middle schools" as well as establishing gay-straight alliance groups for senior elementary students as well.



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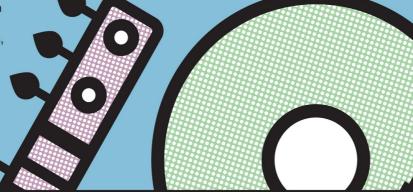
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## Dr. Neil J. Gajjar Installed as AGD Vice-President

The Academy of General Dentistry (AGD) is pleased to announce that Neil J. Gajjar, DDS, MAGD, of Mississauga, Ont., was installed as the organization's Vice-President during an installation ceremony on July 18, as part of the organization's annual meeting. Dr. Gajjar, a longtime ODA member, is the organization's second Vice-President from Canada.

"Being elected as Vice-President is truly an honour and privilege," Dr. Gajjar said. "We have a lot of work ahead of us, which I am confident we will accomplish with the great team, staff and support of our members."



The AGD is a professional association of more than 40,000 general dentists, dedicated to providing quality dental care and oral health education to the public. AGD members stay up-to-date in their profession through a commitment to continuing education. ■

— Dr. Sanjay Uppal



Dec. 1, 2016

ontarioagd@gmail.com | 1-866-450-7232

Thursday @ 6:00pm - 9:00pm

AGD Members \$49 Non-AGD Members - \$99

#### Location

Lakeshore Convention Centre 806 Southdown Rd Mississauga, ON

AGD Subject Code 142 (3 participation hours) 3 Category 2 RCDSO hours

Meals included Free Parking

Limited Attendance

Visit ontarioagd. org to register or email ontarioagd@ gmail.com for more info.

## CPR & MEDICAL EMERGENCIES IN THE DENTAL OFFICE

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.



DR. NEIL J. GAJJAR, BSC. DDS. MAGD

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the American College of Dentists, and a Fellow of the International College of Dentists. He has served as a Councillor, on the Disciplines committee, and currently serves on the PLP committee of the Royal College of Dental Surgeons of Ontario. He is a Clinical Examiner for the NDEB, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant and Suhaag Publication Group.



Ontario Academy of General Dentistry (Approval #219289)
Academy of General Dentistry Approved PACE Program Provider. FAGD/
MAGD Credit. Approval does not imply acceptance by a state or provincial board of dentistry or AGD endorsement. 01/01/2010 - 12/31/2017





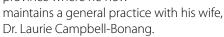




## Dr. Jeffrey Bonang Appointed NSDA President

Dr. Jeffrey Bonang has been appointed 2016–17 president of the Nova Scotia Dental Association (NDSA) for a one-year term.

The Cole Harbour dentist received his DDS from Dalhousie University in 1987. After briefly practising in Ottawa, he returned to his home province where he now



In addition to being actively involved in provincial organized dentistry, Dr. Bonang is the director of events and fundraising websites with Craig's Cause Pancreatic Cancer Society.

## Dr. Kirk Preston Elected New Brunswick Dental Society President

Dr. Kirk Preston of Fredericton has been elected 2016–17 president of the New Brunswick Dental Society (NBDS).

A 1995 graduate from Dalhousie University, Dr. Preston later pursued specialty studies in prosthodontics at the University of Toronto. He maintains prosthodontics

clinics in both Fredericton and Saint John.

Dr. Preston is a member of the Fredericton Dental Society and has been actively involved with the NBDS for many years. He is also currently an examiner in prosthodontics for the Royal College of Dentists of Canada.

Dr. Neil Gajjar Appointed Vice-President of the Academy of General Dentistry

Dr. Neil Gajjar of Mississauga, Ontario, recently became vice-president of the Academy of General Dentistry (AGD, an association representing more than 40,000 general dentists across North America

"Being elected as vice- president is truly an honour and privilege," says Dr. Gajjar. "We have a lot of work ahead of us, which I am confident we will accomplish with the great team, staff, and support of our members."

A native of Newfoundland, Dr. Gajjar obtained his DDS from the Howard University College of Dentistry in Washington, D.C., in 1999. He then moved back to Canada and started practising in Mississauga. In addition to maintaining a private practice, Dr. Gajjar is a clinical instructor in oral diagnosis and radiology with the University of Toronto. He has also been a lecturer in oral and maxillofacial pathology and a clinical instructor with the Canadian Academy of Dental Hygiene.

Dr. Gajjar has been actively involved in organized dentistry for many years and has served in various capacities with the Ontario Dental Association, the Canadian Dental Protective Association, the South Asian Dental Association, the Royal College of Dental Surgeons of Ontario, the National Dental Examining Board of Canada, the Academy of Dentistry International, CDA and AGD.

Dr. Gajjar has received several accolades in recognition of his dedication to advancing the profession. He is a fellow of the Academy of Dentistry International, the Pierre Fauchard Academy, the International College of Dentists and the American College of Dentists.

## Members of the various College committees were selected by the Executive Committee on January 11 and 12 and were ratified by Council.



## INQUIRIES, COMPLAINTS AND REPORTS COMMITTEE

- Dr. Cam Witmer, Chair
- Dr. Larry Davidge
- Dr. Harinder Sandhu
- Dr. David Segal
- Dr. Flavio Turchet
- Dr. Ronald Yarascavitch
- Mr. Ted Callaghan
- Ms. Catherine Kerr
- Mr. Gregory Larsen
- Ms. Marianne Park
- Dr. Mindy Cash (non-council)
- Dr. Ali Davoudpour (non-council)
- Dr. Michael Duchnay (non-council)
- Dr. Keith Morley (non-council)
- Dr. Neil Moss (non-council)
- Dr. Christina Oprescu-Havriliuc (non-council)
- Dr. Michael Perelgut (non-council)
- Dr. Ted Schipper (non-council)
- Dr. Jane Walker (non-council)
- Dr. Jeffrey Yasny (non-council)



## FITNESS TO PRACTISE COMMITTEE

- Dr. Lisa Kelly, Chair
- Dr. Mark Eckler
- Ms. Susan Davis
- Ms. Margaret Dunn
- Dr. Harpaul Anand (non-council)
- Dr. Vinay Bhide (non-council)
- Dr. William Coyne (non-council)
- Dr. Elliott Gnidec (non-council)
- Dr. Barbara Carol Janik (non-council)
- Dr. Peter Delean (non-council)
- Dr. Kate Towarnicki (non-council)
- Dr. Richard Bohay (non-council)



#### **AUDIT COMMITTEE**

- Dr. Elizabeth MacSween, Chair
- Dr. Amelia Chan
- Dr. Ron Yarascavitch
- Ms. Susan Davis



#### **ELECTIONS COMMITTEE**

- Mr. Ted Callaghan, Chair
- Mr. Manohar Kanagamany
- Mr. Gregory Larsen



## PATIENT RELATIONS COMMITTEE

- Ms. Catherine Kerr, Chair
- Ms. Margaret Dunn
- Dr. Harinder Sandhu
- Dr. Jocelyne Abi-Nahed (non-council)
- Dr. Nancy Di Santo (non-council)
- Dr. Richard Rayman (non-council)



## FINANCE, PROPERTY & ADMINISTRATION COMMITTEE

- Dr. Flavio Turchet, Chair
- Dr. Richard Hunter
- Dr. Ronald Yarascavitch
- Mr. Derek Walter



#### **DISCIPLINE COMMITTEE**

- Dr. Richard Hunter, Chair
- Dr. Lisa Kelly
- Dr. Benjamin Lin
- Dr. David Mock
- Dr. Sandy Venditti
- Ms. Susan Davis (Vice-Chair)
- Mr. Ram Chopra
- Ms. Margaret Dunn
- Mr. Manohar Kanagamany
- Mr. Derek Walter
- Dr. Harpaul Anand (non-council)
- Dr. Vinay Bhide (non-council)
- Dr. William Coyne (non-council)
- Dr. Elliott Gnidec (non-council)
- Dr. Barbara Carol Janik (non-council)
- Dr. Peter Delean (non-council)
- Dr. Kate Towarnicki (non-council)
- Dr. Richard Bohay (non-council)



## QUALITY ASSURANCE COMMITTEE

- Dr. David Mock, Chair
- Dr. Elizabeth MacSween
- Ms. Marianne Park
- Dr. Siranus Hacherian (non-council)
- Dr. Anita Moosani (non-council)



## LEGAL AND LEGISLATION COMMITTEE

- Ms. Beth Deazeley, Chair
- Dr. Amelia Chan
- Dr. Mark Eckler
- Dr. David Segal
- Dr. Ronald Yarascavitch



## REGISTRATION COMMITTEE

- Dr. Benjamin Lin, Chair
- Dr. Flavio Turchet
- Dr. Sandy Venditti
- Mr. Derek Walter



## PROFESSIONAL LIABILITY PROGRAM COMMITTEE

- Ms. Elizabeth Wilfert, Chair
- Dr. Karen Aiken (non-council)
- Dr. Vincent Carere (non-council)
- Dr. Neil Gajjar (non-council)
- Dr. Gurneen Sidhu (non-council)
- Dr. Reza Termei (non-council)

**DISPATCH** • 2017 Vol. 31, No. 1



#### **Remind Your Patients to Wear a Mouthguard**

An estimated 12 million people between the ages of 5 and 22 sustain sports-related injuries annually, according to the Academy for Sports Dentistry. Athletes should wear mouthguards to prevent orofacial injury during participation in sports.

#### MEMBER NEWS

## Levy Presents during ASDA's 2017 Annual Session

Academy of General Dentistry (AGD) emeritus member Harvey Levy, DMD, MAGD, of Frederick, Maryland, recently presented a "Treating Patients with Anxiety and Special Needs" demonstration during the American Student Dental Association's (ASDA) 2017 annual session, held Feb. 22–25 in Orlando, Florida. About 650 dental students attended the annual session, according to Levy.

Pictured (from left to right) are Levy; AGD Secretary Connie L. White, DDS, FAGD, of Kansas City, Missouri; AGD-ASDA Task Force Chair Gigi Meinecke, DMD, FAGD, of Potomac, Maryland, who presented during the annual session on the topic of botox; and AGD Vice President Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario, Canada. (Photo submitted by Levy.)



## **UCSF AGD Student Chapter Hosts Implant Placement and Veneer Courses**



Fifty dental students participated in the University of California, San Francisco (UCSF) AGD student chapter-sponsored implant placement course, held Feb. 15 and 26 at UCSF School of Dentistry.

(Photos submitted by Trung Nguyen, UCSF School of Dentistry DDS candidate, 2020.)



AGD member Gurrinder S. Atwal, DDS, FAGD, UCSF associate clinical professor (right), instructs a UCSF dental student (left) during day two of the UCSF AGD student chapter-sponsored hands-on veneer course, held Feb. 25 and March 11 at UCSF School of Dentistry. Seventy dental students participated in the course.



# CITY OF MISSISSAUGA CIVIC AWARD OF RECOGNITION

Presented to

# Dr. Neil Gajjar

for your commitment to volunteerism.

Your passion for volunteer work has resulted in years of community involvement. Our city has benefited from the countless hours you have devoted to the field of dentistry. Your dedication to volunteerism serves as an example for others within the community.

On behalf of the Members of Council and residents of the City of Mississauga, congratulations on this special achievement and best wishes for future success.

Mayor Bonnie Crombie June 2017

Donie Chombre

Medical Emergencies and CPR Speaker: Dr. Neil Gajjar





Dr. Neil Gajjar
BSc, DDS, MAGD, FADI, FPFA, FICD, Cert. IV Sedation

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy and a Fellow of the International College of Dentists. He has served on the Disciplines Committee, QA Committee, as Councilor, and currently serves on the PLP Committee of the Royal College of Dental Surgeons of Ontario. He is a Clinical Examiner for the NDEB, President-Elect of the AGD, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant and Suhaag Publication Group.

#### Course Outline:

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.

Due to changes in heart and stroke protocol, participants will need to provide their complete contact information including email to receive their certification card.

Category 2
Course Fee:

SADA MEMBERS: FREE NON-MEMBERS: \$89 STAFF: \$60 per person

(Advance Registration Required)

Registration & Dinner @ 5.30 pm

Lecture @ 6.30 Sharp 75 Derry Road West,

Register at info@sadaonline.ca

Venue:

Mississauga Convention Centre

Mississauga ON L5W 1G3

#### AGD 2016-2017 LEADERSHIP

#### **EXECUTIVE COMMITTEE**



Maria A. Smith, DMD, MAGD President



Manuel A. Cordero, DDS, CPH, MAGD President-Elect



Neil J. Gajjar, DDS, MAGD Vice President



Connie L. White, DDS, FAGD Secretary



Mohamed F. Harunani, DDS, MAGD Treasurer



Bryan C. Edgar, DDS, MAGD Speaker of the House



Roger D. Winland, DDS, MS, MAGD Editor



W. Mark Donald, DMD, MAGD Immediate Past President

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K. David Stillwell, DDS, MAGD Region 12 Michael W. Lew, DMD, MAGD Region 13

J. C. Cheney, DMD Region 14

Sanjay Uppal, DDS, FAGD Region 15-16

Donald A. Worm, DDS, MAGD, ABGD Region 17

David M. Tillman, DDS, MAGD Region 18

Carol A. Wooden, DDS, MAGD Region 19

Robert D. Gehrig, DMD, FAGD Region 20



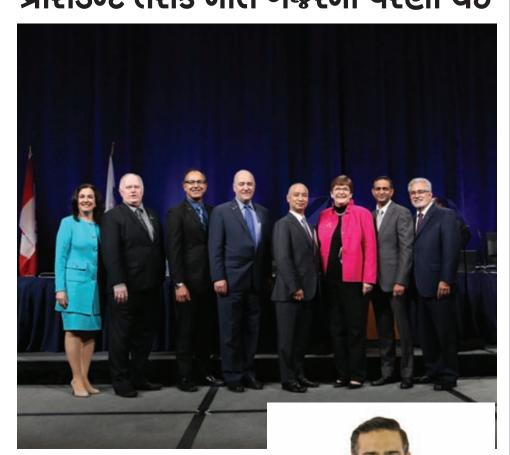
# STAND WITH THE BEST IN DENTISTRY

To receive your AGD Fellowship or Mastership Award at AGD2018 in New Orleans, complete the requirements, and submit an application by Dec. 31, 2017.

BECOME AN AGD FELLOW OR MASTER agd.org



## એકેડમી ઓફ જનરલ ડેન્ટીસ્ટ્રીના પ્રેસિડેન્ટ તરીકે નીલ ગજ્જરની વરણી થઈ



ધી એકેડમી ઓફ જનરલ ડેન્ટીસ્ટ્રીના નવા પ્રેસિડેન્ટ તરીકે શ્રી નીલજે ગક્કર (DDS, MAGD) ની વરણી થઈ છે. તેઓ ઓન્ટારીયોના મિસ્સીસાગાના વતની છે અને તાજેતરમાં ૩થી ૫ નવેમ્બરના રોજ સંસ્થાની વાર્ષિક બેઠક શિકાગો ખાતે યોજાઈ ત્યારે તેમાં નીલ ગક્કરને નવા પ્રેસિડેન્ટ તરીકે ચૂંટી કાઢવામાં આવ્યા હતા. તેઓ એક વર્ષ સુધી પ્રેસિડેન્ટ તરીકેની સેવાઓ આપશે.

પોતાની વરણી બાદ ડોક્ટર ગક્કરે જણાવ્યું હતું કે, એકેડમી ઓફ જનરલ ડેન્ટીસ્ટ્રીના પ્રેસિડેન્ટ તરીકે તેમની વરણી થવાથી તેઓ આત્મ ગૌરવ અને સન્માનની લાગણી અનુભવી રહ્યા છે. કેમ કે આ સંસ્થા વિશ્વની દાંતના ડોક્ટરોની સૌથી મોટી સંસ્થા છે અને તે દાંતના ડોક્ટરોને

સમર્પિત થયેલી છે ત્યારે તેમના માટે કામ કરવાનું મને ગમશે. તેમણે એમ પણ કહ્યું કે, પ્રમુખ તરીકે તેમની સામે અનેક પડકારો અને તકો રહેલી છે. સંસ્થાના સૌ કોઈને સાથે રાખીને એક ટીમવર્કની જેમ કામ કરીને સંસ્થાની પ્રગતિમાં સહયોગ આપીશ.

## સંપૂર્ણ સન્માન સાથે પ્રદિપસિંહ કુશવાહાની અંતિમવિધિ

જમ્મુ-કાશ્મીરના પુલવામા ખાતે આંતકવાદીઓ સાથેની અથડામણમાં શહીદ થયેલા અમદાવાદ શહેરના મેઘાણીનગર વિસ્તારમાં રહેતા વીર જવાન પ્રદીપસિંહ કુશવાહની સૈન્ય સન્માન સાથે અંતિમયાત્રા નીકળી હતી. હજારોની સંખ્યામાં લોકો સ્વયંભુ તેમાં જોડાયા હતા. અંતિમયાત્રામાં લોકોએ વંદે માતરમ્, ભારત માતા કી જય, પ્રદીપસિંહ અમર રહો ના નારા લગાવ્યા હતા. સૌ કોઇએ સલામી કરી વીર શહીદ પ્રદીપ કુશવાહાને અંતિમ વિદાય આપી હતી. ભાર્ગવ રોડ પર રહેતો ૨૩ વર્ષનો જવાન પ્રદીપસિંહ ગુરુવારે જમ્મુ-કાશ્મીરમાં આંતકવાદીઓ સામે અથડામણમાં શહીદ થયો હતો. શુક્રવારે સાંજે તેમનો પાર્થિવદેહ ભારતીય વાયુદળના વિમાન મારફતે અમદાવાદ એરપોર્ટ પર લવાયો હતો, ત્યાં કુશવાહને ગાર્ડ ઓફ ઓનર અપાયું હતું.

## ગુજરાત ચેમ્બરે મનમોહનની મિટિંગ માટે હોલ ના ફાળવ્યો



ગુજરાત ચેમ્બરના વેપારીઓ ભાજપની ચમચાગીરીમાં એટલા વ્યસ્ત છે કે વેપારીઓના હિતોની પણ પરવા કરતા નથી. જીએસટીના વિવાદાસ્પદ મુદ્દાઓ અંગે ચર્ચા કરવા માટે ભારતના પૂર્વ વડાપ્રધાન અને અર્થશાસ્ત્રી ડૉ. મનમોહન સિંહ મંગળવારે અમદાવાદ આવ્યા હતા, પણ તેમના હોલની ફાળવણી કરવાનો ઇનકાર ચેમ્બરે કરી દીધો હતો. પરિણામે ગુજરાત ચેમ્બરને બદલે શાહીબાગમાં સરદાર સ્મારકમાં તેમનું પ્રવચન ગોઠવાયું હતું. ગુજરાત ચેમ્બર કોઈ રાજકીય પક્ષને ટેકો આપી ના શકે, પણ તેના હોદેદારો ભાજપની ચમચાગીરીનું જ કામ કરતા થઈ ગયા છે. વેપારીઓના પ્રશ્નોને વાચા આપવા બદલે ભાજપનું હિત જાળવવાનું કામ જ આ તિળયાચાટુ ચમચાઓ કરે છે.

## ઊકળતા તેલમાં હાથ બોળવાનું પ્રકરણ દાબી દેવાયું

વીરમગામના ભૂતપૂર્વ એમએલએ કરમશી પટેલના પુત્રના પેટ્રોલપંપ પર ચોરીના કેસમાં સાણંદના જાંબુથલમાં ભૂવાએ યુવાનોને સતના પારખા કરાવવા તેલમાં હાથ બોળાવ્યા હતા. મધ્યયુગની યાદ અપાવે તેવા આ કૃત્યનો વિડીયો વાઈરલ થયો છતાં પોલીસ કોઈ તપાસ કરવા તૈયાર નથી. કોંગ્રેસ સાથે દગાખોરી કરીને ભાજપના ખોળામાં બેઠેલા સાણંદના કરમશી પટેલના પુત્રના વિરમગામ ખાતેના પેટ્રોલપંપ પર છ લાખની ચોરી થઈ હતી. આ કેસના શંકાસ્પદ યુવાનોને ઊકળતા તેલમાં હાથ બોળાવીને સરમુખત્યારશાહી દેખાડી હતી. હવે ભાજપના બની ગયેલા આ નેતાના પુત્રને બચાવવા સમગ્ર પ્રકરણ પર ઠંડુ પાણી રેડવા પોલીસે તપાસ કરવાનું ટાળ્યું હતું. અમદાવાદ ગ્રામ્ય પોલીસના વડાએ કહી દીધું કે તેલમાં હાથ બોળાવવા અંગેની કોઈ ફરિયાદ આવી નથી. દલિતો માટે તેલ પણ અલગ રખાયું હતું તે એટ્રોસિટીનો ગુનો બને છે તેમાં પણ પોલીસે કશું કર્યું નથી.

## ભાજપની ગૌરવ સંપર્ક ચાત્રાનો વિરોધ, સાંસદ સોલંકીનો વિરોધ



પાટીદાર અને દલિત વસતિવાળા વિસ્તારોમાં ભાજપનો સતત વિરોધ થાય છે. ૨૨ વર્ષ બાદ ગુજરાતમાં વિધાનસભાની ચૂંટણી જીતવી ભાજપ માટે લોઢાના ચણા ચાવવા જેવી બની રહી છે. ભાજપના નેતાઓ પ્રજાના રોષનો ભોગ બની રહ્યાં છે. બુધવારે અમદાવાદમાં ઓઢવમાં ભાજપના સાંસદ કિરીટ સોલંકીને સ્થાનિકોએ ઘેરી લીધા હતા. જનતાનગરમાં તેમને પ્રવેશવા દેવાયા નહોતા. મંગળવારે અસારવામાં ભાજપના ધારાસભ્ય આર. એમ. પટેલને સ્થાનિકોએ ઘેરી લીધા હતા. ભારે વિરોધ પછી સોલંકીએ પરત જવું પડ્યું હતું. સુરતમાં મોટા વરાછામાં ભાજપના નેતાઓ લોકસંપર્ક કરવા ગયા ત્યાં પણ પાટીદારોએ ભારે વિરોધ નોંધાવતાં તેમને પાછા જવાનો વારો આવ્યો હતો. આમ, ભાજપના નેતાઓ સામે પ્રજાનો રોષ ભભૂકી રહ્યો છે.

## સુરતની સભાનો બદલો લેવા આયોજન થયું હતું - પરેશ ધાનાણી

જે રીતે સુરતે સૌથી મોટી પાર્ટીના રાષ્ટ્રીય નેતાનું સન્માન કર્યું એટલે કે અમિત શાહની સભામાં ધમાલ મચાવાઈ, તેનો બદલો લેવા માટે કોંગ્રેસની આ સભા તોડવા માટેનો પ્રયાસ થયો હતો એમ પરેશ ધાનાણી જણાવ્યું હતું. રાહુલ ગાંધીની ત્રણ દિવસની મુલાકાતના છેલ્લા દિવસે વિશાળ સભામાં તેમણે કહ્યું કે આસપાસ ધ્યાન રાખજો કોઈ ધમાલ ના કરે. કોંગ્રસની ભુલ થઈ હોય તો એક વાર કોંગ્રેસને માફ કરી ભાજપને સાફ કરવા માટે મતદાન મોટી સંખ્યામાં કરજો તેવું તેમણે કહ્યું હતું. તેણે વધુમાં કહ્યું કે, ગુજરાતમાં અંગ્રેજો જેવી સરકાર છે, જેથી કોઈ પણ સમાજ આંદોલન કરે છે તેની સામે દમન થાય છે. પહેલાં અંગ્રેજોએ ભારતીયોને લડાવી રાજ કર્યું હતું. હવે ભાજપના નેતાઓ જ્ઞાાતિવાદનું ઝેર ફેલાવી રહ્યાં છે. ભાજપમાં બાપુ આગેવાન છે પરંતુ કોંગ્રેસમાં કોઈ દરબારને આગેવાન બનાવે તો ભાજપના નેતાઓ તમને ઉશ્કેરી છે કે કે અન્ય સમાજના બદલે કોગ્રેસ બાપુઓને આગળ કરે છે. ગુજરાતમાં પહેલા મુસલમાન અને દલિતો, ત્યારબાદ પાટીદાર અને આહિર સહિતના અન્ય સમાજોને સરકારે તોડી નાખ્યા હતા.

## સહારા ઇન્ડીયાના નામે ૯૦ લાખની ઠગાઇ

ચીખલીનાં થાલા ગામે સહારા ઇન્ડીયા શાખામાં એજન્ટ તરીકે કામ કરતા યુવાને ચીખલી તાલુકાના બામણવેલ ગામનાં ૭૦થી વધુ ડેઇલી અને મંથલી રીકરિંગના બચત ખાતા ખોલાવીને ઠગાઇ કરી હતી. આ નાણાં ઉઘરાવીને પાસબુકમાં જમા કર્યા હતા, પરંતુ સહારા કંપનીમાં આ નાણાં જમા નહીં કરાવીને ગ્રાહકો સાથે ૮૦થી ૯૦ લાખ રૂપિયાની છેતરપિંડી કરી હતી. બામણવેલ ગામના ભોગ બનેલા લોકોએ ચીખલી પોલીસમાં ફરિયાદ કરી છે. બામણવેલનાં કુંભારવાડ, કોળીવાડ, બાવી ફળિયા, ખાડી ફળિયા, ઘાંચીવાડ વિસ્તારમાં રહેતા ૭૦થી વધુ લોકોએ સહારા ઇન્ડીયાના એજન્ટ તરીકે કામ કરતા મુરલી ઉમાશંકર શ્રીવાસ્તવ પાસે ડેઇલી રીકરીંગ અને મંથલી રીકરીંગ બચત યોજના હેઠળ ખાતા ખોલાવ્યા હતા. શ્રીવાસ્તવે પાસબુકમાં નાણાં જમા કર્યા હતા.

## પર્સનલ / દાંદાકીય દેવું ! લેણદારોથી પરેશાન છો ?

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- તમારું ઘર તથા ગાડી બચાવી શકીએ છીએ.

## Mayank Adalja : 647-234-4818

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અમે તમને મદદ કરીશું અમારા સર્ટીફાઈડ કાઉન્સેલરની સાથે પ્રથમ મુલાકાત કોઈ પણ ચાર્જ વગર ગોઠવવા માટે આજે જ ફોન કરો.

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## Neil J. Gajjar, DDS, MAGD, Installed as President-Elect for Academy of General Dentistry

November 14, 2017 by Academy of General Dentistry

# Topics Oral Health

More News

The Academy of General Dentistry (AGD) has installed Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario, as the organization's new president-elect. Dr. Gajjar, who recently served as the organization's vice president, was promoted to this new role during a special ceremony at AGD's Annual Meeting, November 3-5 held in Chicago. Dr. Gajjar will serve in this role for one year and then ascend to president at the completion of his term.

"I am very proud and honored to have been selected to serve as the president-elect of the AGD, the world's largest dental organization dedicated to general dentists, by the House of Delegates", said Dr. Gajjar. "We have many challenges and opportunities ahead of us and I look forward to working with our team to continue growth, education and awareness."

Dr. Gajjar, who is a Master of the Academy of General Dentistry, has fulfilled other leadership and constituency roles during his tenure as an AGD member. Prior to serving as vice president, Dr. Gajjar served as the board secretary. He has also worked on several AGD committees and councils — AGD Membership, Dental Education, and Group Benefits and Annual Meeting council. On the local level, Dr. Gajjar is the past president of the Ontario AGD, the South Asian Dental Association and a member of the Canadian Dental Association. He has served as the Canada East Regent for the Academy of General Dentist International. In addition, Dr. Gajjar was elected as Councilor and served on various committees with the Royal College of Dental Surgeons of Ontario.

He received an undergraduate degree in chemistry from the University of Toronto. Dr. Gajjar went on to receive his Doctor of Dental Surgery from Howard University in Washington, DC, being awarded the Teachers of Oral Diagnosis Award. Dr. Gajjar is a Fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists, Pierre Fauchard Academy and holds a certification in intravenous redetion.

Dr. Gajjar has completed his American Dental Association's National Board Dental Examination Part I and Part II, as well as the National Dental Examining Board of Canada exams. He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has formally served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar lives in Mississauga, Ontario, with his wife and two children.

#### About the Academy of General Dentistry

The Academy of General Dentistry (AGD) is a professional association of more than 40,000 general dentists, dedicated to providing quality dental care and oral health education to the public. Founded in 1952, AGD is the second largest dental association in the world, and serves the needs and represents the interests of general dentists. For more information about the AGD, visit, agd.org

## Dr. Neil J. Gajjar is President-Elect of the Academy of **General Dentistry**

CHICAGO, IL

The Academy of General Dentistry (AGD) has stalled Neil J. Gajjar, DDS, MAGD, of Mississauga, Ontario, as the organization's new president-elect, Dr. Gajjar, who recently served as the organization's vice president, was promoted to this new role during a special ceremony at AGD's Annual

Meeting, November 3-6 held in Chicago. Dr. Gajjar will serve in this role for one year and then ascend to president at the completion of his term. I am very proud and honored to have been selected to serve as the president-elect of the AGD, the world's largest dental organization dedicated to general dentists, by the House of Delegates", said Dr.



DR. GALJAR (SECOND FROM RIGHT) ASSUMES THE ORGANIZATION'S SECOND TOP LEADERSHIP ROLE

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## **Armed home** invasion leaves residents fearful

MISSISSATIGA

Police said five young men burst into a home on Queen Frederica Drive, in the area of Dundas Street and Dixie Road, around 11:45 p.m. The 18-year-old boy who opened the door was no match for the well-armed home invaders who were

hospital treatment. brought in to search the area for the suspects, but no arrests have been made. Forensics officers attended and collected evidence from the scen There was no detailed description of the suspects, other than noting they were young men, possibly in their

## Our ODA Community News

## ODA Member Dr. Neil Gajjar Installed as President-Elect of AGD

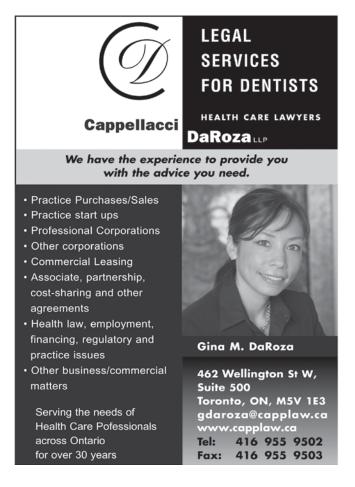
r. Neil J. Gajjar, MAGD, of Mississauga, Ont. was recently installed as the President-Elect for the Academy of General Dentistry (AGD). Dr. Gajjar has been extremely active with the AGD on both the national and local levels. In addition, he is very active with other dental organizations, including the ODA, where he is a longstanding member.

The Academy of General Dentistry is a professional association of more than 40,000 general dentists, dedicated to providing quality dental care and oral health education to the public. Founded in 1952, the AGD is the second largest dental association in the world, and serves the needs and represents the interests of general dentists. For more information about the AGD, please visit www.agd.org.



Dr. Neil J. Gajjar







REGISTRATION IS NOW OPEN

"Experience all AGD has to offer."

Neil Gajjar **AGD President Elect** Mississauga, ON Canada

Member Since 1999



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VITAL TO YOUR PRACTICE

#### **AGD News**

#### **ADVOCACY**

## Hill Day 2018 Promotes Oral Health Literacy

AGD leaders, members and students met in Washington, D.C., June 18-19, to advocate on behalf of general dentistry during AGD's annual Hill Day. Nearly 40 attendees from across the U.S. and Canada flew in to attend a conference hosted by AGD and to meet with legislators. Over 65 meetings took place on Capitol Hill June 19.

One of the two priorities for 2018 was promoting oral health literacy programs and funding. Rocky Napier, DMD, AGD Legislative & Governmental Affairs Council member, joined Lynn Mouden, DDS, MPH, vice president, dental director of quality and performance at Avesis, on a panel discussing the importance of oral health literacy programs. Napier expressed his concern that the Centers

for Disease Control and Prevention does not offer information on prevention as it pertains to oral health. Rep. Mark Meadows (R-NC), who was in attendance to close Monday's session with a speech, noted that he would work to resolve this issue. Mouden noted that an effective way to garner attention to the issue of oral health literacy is to show the ways in which poor oral health is related to conditions like diabetes and heart disease. These points were met with general agreement.

Attendees' second priority was funding Health Resources and Services Administration (HRSA) programs and promoting the full functionality of the chief dental officer (CDO) position to their



legislators. Captain Renee Joskow, USPHS, DDS, MPH, FAGD, HRSA CDO, presented HRSA's ongoing projects related to oral health.

Meadows concluded Monday's session with anecdotes about working in Congress during the current administration. He articulated his goal to pass appropriations bills as soon as possible.

Prior to departing for their legislator meetings on Tuesday, attendees heard from dentist and Congressman Mike Simpson (R-ID). Simpson addressed current issues in Congress and thanked attendees for their work as advocates for general dentistry.

#### **General Dentistry Receives Two 2018 EXCEL Awards**

AGD is honored to announce that our peer-reviewed clinical journal, *General Dentistry*, was awarded two Bronze awards at Association Media & Publishing's 38th Annual EXCEL Awards Gala, held June 25 at the National Housing Center in Washington, D.C. According to Michael Marchesano, AM&P executive director, "The EXCEL Awards showcase and spotlight first-class association content that's both innovative and enlightening in a rapidly changing world."

*General Dentistry* was recognized in the Feature Article category for "Nerve damage in dentistry,"

by M. Anthony Pogrel, DDS, MD, published in the March/April 2017 issue. *General Dentistry* was also awarded in the Design Excellence category, recognizing the journal's "use of images and design that draws the reader into the text" for the complete run of 2017 issues. We are proud to receive this recognition from Association Media & Publishing, continuing *General Dentistry's* legacy as an award-winning publication.



#### **AGD FACT SHEETS**

#### Talking to Your Patients About Allergies

AGD fact sheets provide your patients with all of the information they need to maintain their oral health. Fact sheets on more than 25 oral health topics are available for download online and can be custom-

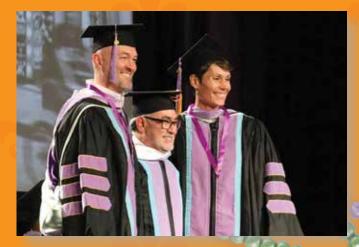


ized to include your name and practice contact information. Download the newest fact sheet, "Avoiding Allergic Reactions in the Dental Office," at *agd.org/factsheets*.

# AGD Honors Fellows, Masters and LLSR Recipients

AGD Fellowship and Mastership awards are prestigious symbols of the continuous educational journey toward improvement and progress in dentistry. Fellows and Masters embody AGD's principles and ideals and accept an obligation to prove themselves worthy of their designations throughout their professional lives. Lifelong Learning and Service Recognition (LLSR) is a formal recognition for AGD Masters in the areas of continuing education, dental-related community service and service to organized dentistry.

At this year's Convocation Ceremony, Saturday, June 9, 281 AGD members received their Fellowship, 69 received Mastership, and 30 members were recognized as LLSR recipients.









Nov. 15, 2018

ontarioagd@gmail.com | 1-866-450-7232

Thursday @ 6:00pm - 9:00pm

AGD Members \$49 Non-AGD Members - \$99

#### Location

Lakeshore Convention Centre 806 Southdown Rd Mississauga, ON

AGD Subject Code 142 (3 participation hours) 3 Category 2 RCDSO hours

Meals included Free Parking

..........

Limited Attendance

Visit ontarioagd. org to register or email ontarioagd@ gmail.com for more info.

## CPR & Medical Emergencies in the Dental Office

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.



#### DR. NEIL J. GAJJAR, BSC, DDS, MAGD

Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the American College of Dentists, and a Fellow of the International College of Dentists. He has served as a Councillor, on the Disciplines committee, and currently serves on the PLP committee of the Royal College of Dental Surgeons of Ontario. He is a Clinical Examiner for the NDEB, is certified in IV sedation and serves as the official dentist for the Miss India Canada Pageant and Suhaag Publication Group.





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AGD Impact

General Dentistry

Newsroom

Daily Grind

AGD Podcast Series

## New AGD President: We Need to Help Our Members Be More Connected

#### by AGD News

Nov 5, 2018

The Academy of General Dentistry's House of Delegates installed new officers during its recent Annual Meeting, held in Chicago, Nov. 2-4. <u>Neil J. Gajjar, DDS, MAGD</u>, a general dentist from Toronto, was named president. He is the second Canadian to hold this office.

As AGD's new president, Dr. Gajjar intends to strengthen AGD's network of dentists and establish more resources for general dentists and the public that will ultimately improve oral health.

"Our members want to be connected to other dentists," he said. "They want to know what should be done in specific clinical situations, which courses they should take, which courses are worth their money, and which ones will make them better dentists. We need to incorporate the technology to give them what they need."

Other officers who were elected during the meeting include **Bruce L. Cassis, DDS, MAGD**, of Fayetteville, West Virginia, as vice president, and **Elizabeth A. Clemente, DDS, MAGD**, of Skillman, New Jersey, became treasurer.

Other members of the 2018-19 Executive Committee include: Connie L. White, DDS, FAGD, now president-elect; Michael W. Lew, DMD, MAGD, secretary; Bryan C. Edgar, DDS, MAGD, speaker of the house; Roger D. Winland, DDS, MS, MAGD, editor; and Manuel A. Cordero, DDS, CPH, MAGD, now immediate past president.



The regional election outcomes including the following selections:

Howard Chi, DMD, MAGD, as regional director, and Guy Acheson, DDS, MAGD, as trustee in Region 13.

Jason Eaton, DDS, MAGD, as regional director, and J.C. Cheney, DMD, as trustee in Region 14.

**Kulwant Turna, DDS**, and **Sarah Hyams, DMD**, as regional directors, and **Sanjay Uppal, DDS, FAGD**, as trustee of Region 15/16.

David Mapes, DDS, as regional director, and Jennifer Fong, DDS, FAGD, as trustee of Region 17.

William Burn, DMD, MAGD, as regional director, and Glenn Miller, DDS, FAGD, as trustee of Region 19.

Laurence Grayhills, DMD, MAGD, regional director, and Robert Gehrig, DMD, FAGD, as trustee in Region 20.

## Dr. Neil Gajjar is Academy of General Dentistry president

CHICAGO II.

The Academy of General Dentistry has installed Neil Gajjar, MAGD Ontario as the

organization's president. Dr. Gajjar is the second Canadian and the youngest AGD member elected to the seat of elected to the seat of president. The newly installed president was sworn into his role during the AGD's Annual Meeting in Chicago, Nov. 2- 4.

During his one volunteer term as president. Dr. Gajjar's vision for AGD with aligns organization's goal to advance the field of general dentistry and oral health through quality education and advocacy. \*AGD has a phenomenal CE

program, but like many things, we can develop it more," said Dr. Gajjar. "The organization's greatest organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We have a membership that believes in the profession of general dentistry who will advocate for the industry, their colleagues and their

During his tenure as AGD's president, Dr. Gajjar intends to use his influence to encourage the organization incorporate more advanced technological and automated

platforms. Coming from a family of engineers, understands how technology can greatly improve the operations and efficiency

of AGD Dr. Gajjar, who is a Master of the Academy of General Dentistry, has fulfilled other

leadership and constituency roles during his tenure as an AGD member. Prior to serving as president-elect, Dr. Gajjar served as the board vice president and secretary. He has also worked on several AGD committees and councils — AGD Membership, Dental Education, and Benefits and Group Annual Meeting councils. On the local level, Dr. Gajjar is the past president of the Ontario AGD, the South Asian Dental Association and a member of the Canadian Dental Association. He has served as the Canada East

Regent for the Academy of General Dentist International In addition Dr. Gajjar was elected as Councilor and served on various committees with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has formally served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto, Dentistry

Dr. Gajjar lives in Mississauga, Ontario, with his wife and two children.

### COMMUNITY **EVENTS**

#### CITY OF MISSISSAUGA REMEMBRANCE DAY

Date: Friday, November 9 Time: 10:45 AM to 11:20 AM Address: Celebration Square,

The caremony will include two minutes of silence and a wreath laying at the Community Memorial on Mississauga Celebration Square.

#### **DIWALI GALA**

Date: Eriday November 9 Time: 6 PM to 11:59 PM Address: Moonlight Convention Centre, 6835 Professional Court, Mississauga

Punjabi Community Health Services hosts a Divall Gala for all ages. Tickets: \$35-\$50

## **PUBLIC SKATE**

Date: Saturday, November 10 Time: 8:15 PM to 9:05 PM Address: Cassle Campbell Community Centre 1050 Sandalwood Parkway,

For participants of all ages and skating abilities. Skating admission guidelines must be followed. Required equipment single bladed ice skates, CSA certified hockey helmet and facemask are recommended for all participants. Tickets: \$2 for child/youth, \$2.75 for adults.

#### YOGA WITH CRYSTALS

Date: Sunday, November 11 Time: 7 PM to 9 PM Address: Yoga City Mississauga, 6509 Mississauga Road,

Both yoga and healing crystals have the ability to bring inner peace. Adults: \$40 for one month of unlimited yoga or drop in \$20

## Feds announce \$1.25bn to fight homelessness in 2019

Cities like Toronto hoping for a cash infusion from the feds can now tap into \$1.25 billion over the next nine years through the Liberal government's cornerstone homelessness strategy.

The Liberals agreed to overhaul the program after hearing complaints from cities about cumbersome reporting requirements, inadequate funding and unrealistic expectations about how quickly the money should be spent. Anti-poverty advocates have waited since funding will move.

The revamped homelessness strategy, dubbed "Reaching Home," happens early next year and cities will be able to apply for funding.

Municipal governments administer most of Canada's housing programs but construction and rent construction and rent subsidies are expensive, so the cities rely on provincial and federal governments to support them. This money should help up to six large federal cities qualify for annual federal funding, joining 61 cities already considered

with access to yearly contributions from the federal government. Territories are also being

promised \$43 million over the nine-year period. There will also be new

spending targeting Indigenous people.

Details of the Reaching Home plan are being laid out as the Liberals prepare to introduce legislation to put into law a strategy to lift more than two million people out of poverty. More details will be announced over the next few weeks.

#### **US MIDTERMS**

CLINEWS FRONT PAGE

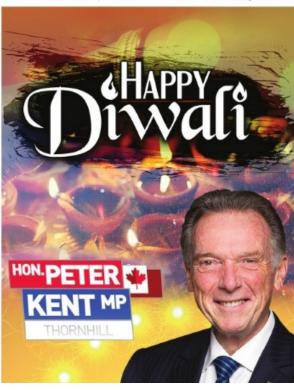
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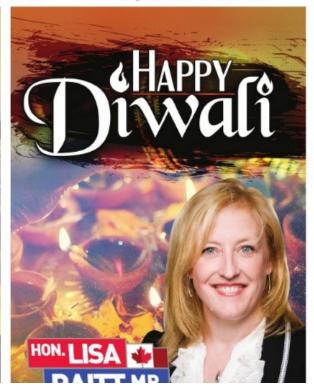
Illinois General Assembly ever.

For the first time, more than 100 Indian-Americans had entered the race in this midterm elections, of which over 50 were on the ballot. Among them 12, including four incumbents, were running for the House and

one for the Senate - a record

Pramila Jayapal, the first Indian American to be elected to the House of Representatives in 2016, registered her second consecutive win from the seventh Congressional District of Washington State. In little less than two years, she has emerged nationally as the champion of immigrants, workers and human rights.





ADVERTORIAL



## CANADIAN DENTIST Installed as Academy of General Dentistry's New President

Dr. Neil Gajjar's Vision Includes Technology, Automation and Real-Time Processes for the Organization

Chicago, IL (11/05/2018) — The Academy of General Dentistry has installed Neil Gajjar, DDS, MAGD, of Mississaugua, Ontario as the organization's new president. Dr. Gajjar is the second Canadian and the youngest AGD member elected to the seat of president.

The newly installed president was sworn into his role during the AGD's Annual Meeting in Chicago, Nov. 2- 4. During his one-year volunteer term as president, Dr. Gajjar's vision for AGD aligns with the organization's goal to advance the field of general dentistry and oral health through quality education and advocacy.

"AGD has a phenomenal CE program, but like many things, we can develop it more," said Dr. Gajjar. "The organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We have a membership that believes in the profes

sion of general dentistry who will advocate for the industry, their colleagues and their patients.

During his tenure as AGD's president, Dr. Gajjar intends to use his influence to encourage the organization to incorporate more advanced technological and automated platforms. Coming from a family of engineers, he understands how technology can greatly improve the operations and efficiency of AGD.

Dr. Gajjar, who is a Master of the Academy of General Dentistry, has fulfilled other leadership and constituency roles during his tenure as an AGD member. Prior to serving as president-elect, Dr. Gajjar served as the board vice president and secre-

He has also worked on several AGD committees and councils - AGD Membership, Dental Education, and Group Benefits and Annual Meeting councils. On the local level, Dr. Gajjar is the past president of the Ontario AGD, the South Asian Dental

Association and a member of the Canadian Dental Association.

He has served as the Canada East Regent for the Academy of General Dentist International. In addition, Dr. Gajjar was elected as Councilor and served on various committees with the Royal College of Dental Surgeons of Ontario.

He received an undergraduate degree in chemistry from the University of Toronto. Dr. Gajjar went on to receive his Doctor of Dental Surgery from Howard University in Washington, DC, being awarded the Teachers of Oral Diagnosis Award. Dr. Gajjar is a Fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists, Pierre Fauchard Academy and holds a certification in intravenous sedation.

Dr. Gajjar has completed his American Dental Association's National Board Dental Examination Part I and Part II, as well as the National Dental Examining Board of Canada exams.

He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has formally served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar lives in Mississauga, Ontario, with his wife and two children.



For more information contact: Nakea S. Barksdale 312.440.4346 nakea.barksdale@agd.org





#### By Kelsey Henke

eil Gajjar, BSc, DDS, MAGD, FADI, FPFA, FICD, FACD, hails from a family of engineers. "Building and construction were always of interest to me," he says. For Gajjar, dentistry — with its combined emphasis on technique and technology — is its own form of engineering. As AGD's new president, Gajjar intends to bring the same industriousness to the organization, building and strengthening its network of dentists and making more resources available to empower both dentists and the general public to advocate for oral health.

Gajjar earned his undergraduate degree in chemistry from the University of Toronto and his Doctor of Dental Surgery from Howard University in Washington, D.C. After working as an associate for two years, he established his own private practice in Mississauga, Ontario. Today, his practice staffs six associate dentists, a prosthodontist, an orthodontist, an anesthesiologist and a denturist. "We're a bread-and-butter family dental practice," said Gajjar. Since it opened in 2002, the practice has grown to offer a range of pediatric and adult services, including sedation dentistry and dental implants, and, after a 2015 expansion, has grown from six operatories to 12.

For Gajjar, details matter. "Anything we can do to make things easier, faster or more comfortable for patients, we look into," he said. Gajjar's office — from the position of the entrance to the orientation of the dental chairs — was designed according to Vaastu Shastra, Hindu architectural principles, to foster positive energy. His practice was among the earliest to offer Wi-Fi to patients, and it recently phased out magazines from the waiting room, replacing them with public-use iPads. His staff members collectively speak nine languages — English, Hindi, Gujarati, Punjabi, Italian, Persian, Arabic, Laotian and Urdu. "Second-language skills are an asset," said Gajjar. "When we hire people with these skills, we can deliver care to a greater demographic."

Gajjar is active in his local community: he makes visits to local schools; he has sponsored a local badminton league; and he has received the City of Mississauga's Civic Award of Recognition for his volunteerism. For Gajjar, approachability and relationship-building are integral to providing quality care. "We concentrate a lot on the human element," he said. "It's important to understanding where people are coming from and to let them know that we will work with them. And it's important

to let them know why they need care and what options they have; that's where it starts."

His community focus extends into professional development. Gajjar has been active in organized dentistry since he graduated in 1999. He's held leadership roles and committee positions at regional and North American dental associations, including the Ontario Dental Association, the Canadian Dental Protective Association, the Ontario AGD, the Academy of Dentistry International and the Royal College of Dental Surgeons of Ontario.

In the early 2000s, he helped found the South Asian Dental Association. "There were, and still are, a lot of new dentists coming from overseas to the Greater Toronto area. So, we created an opportunity for dentists of a similar background, who were treating a similar patient pool, to exchange ideas and skills. The idea was that they are able to learn from each other and from our courses," he said.

During his term as president of the Ontario AGD, Gajjar championed new membership recruitment and strengthening the constituency's continuing education programs. Gajjar's leadership team helped the Ontario AGD expand its membership measurably, and it earned AGD's Constituent of the Year Award, Constituent Editors Award and honorable mentions for the Continuing Education Award of Excellence and the Membership Award. Recognizing AGD's unique position to empower dentists across national borders, he has since continued to scale up his scope of influence, serving AGD as regional director, Region 15/16, from 2010 to 2015, as secretary, 2015 to 2016 and as vice president, 2016 to 2017. Says Gajjar, "Dentists in Canada and the U.S. often face similar issues, and fostering communication and sharing resources through AGD allows both countries to benefit."

The first South Asian and youngest dentist elected AGD president, Gajjar hopes to see AGD expand its reach and look to technology to support its mission. "Our members want to be connected to other dentists," he said. "They want to know what should be done in specific clinical situations, which courses they should take, which courses are worth their money, and which ones will make them better dentists. We need to incorporate technology to give them what they need." \[\infty\)

Kelsey Henke is associate editor of *AGD Impact*. To comment on this article, email *impact@agd.org*.

#### Governance

## **Highlights from AGD 2018 Annual Meeting**

AGD's Annual Meeting of the House of Delegates was held Nov. 2–4 in Chicago, where it installed new officers and adopted new policies. AGD President Neil J. Gajjar, DDS, MAGD, delivered a speech that addressed the organization's past, present and future. Some of the topics that Gajjar discussed included:

- Increasing membership. Gajjar suggested that, to bolster membership numbers, AGD must "answer why we started, why we exist and what we can offer our members." He said that, at its core, the organization exists to make life easier for general dentists by teaching practice management tips, clinical skills and "small things that no one teaches in school."
- Maximizing potential. Gajjar said that, in addition to targeting new members from traditional markets, AGD needs to maintain the prestige associated with being an AGD member. It must better understand traditional markets before entering new ones.
- Continuing education. AGD faces increasing competition in the continuing education (CE) market. In order to remain relevant, Gajjar suggested that AGD continue to blend education with gamification and build a state-of-the-art electronic system for registering and tracking CE.
- Advocacy. "If we want to grow, we need to advocate more for our members," Gajjar said. He explained that AGD must understand that there are two categories of members, those who are employed and those who are self-employed, and it must tailor programs for both groups.
- Public awareness. "We need to make the public aware of who we are," said Gajjar. In order to accomplish this, the organization has to invest more funds into its future. "We need to dream and, if we really believe we can be there, the reality will be that we are there. We need to be willing to take risks."
- Technology. Dentistry is being changed by rapid advances in technology that allow patients to diagnose many problems with their smartphones. AGD must also use technology to stay abreast of these developments and properly safeguard public health. "We cannot operate the same way we did 40 years ago when members came by horse and carriage from all over the country to make policies, to make the profession better and deliver better care for our patients," said Gajjar.

Gajjar ended his speech with a call to action for all AGD leaders in attendance. "I now turn to you and ask that you raise your level of commitment to the organization, too," he said. "Don't ever hesitate to let us know how we can help you and improve AGD. Don't ever hesitate to let us know how we can prepare for the future. What may seem like a silly idea may in fact be the next big game changer. We need to be open and engaged, and we need to do it together."



AGD President Neil J. Gajjar, DDS, MAGD, at the Annual Meeting.

#### **Universal Award Winners Announced**

The 2018 Universal Awards were presented to AGD constituents at the Annual Meeting. This recognition is presented annually for excellence in service in categories including Advocacy, Communications, Continuing Education, Membership and Public Education. Constituent of the Year awards were also presented to Texas AGD (Category 1), Alabama AGD (Category 2) and Army AGD (Federal Services).

#### **Napier Receives Mark Ritz Award**



During the AGD Annual Meeting, the 2018 AGD Mark Ritz Award was presented to Rocky Napier, DDS, of Aiken, South Carolina.

The Ritz Award is presented to a member who has demonstrated outstanding service to AGD and organized dentistry in advocacy, ensuring that AGD's voice is heard by legislators, regulators and policymakers.

"Dr. Napier has a critical understanding of the issues facing our profession and what is needed to influence legislative and policy initiatives that will impact our profession," said AGD Immediate Past President Manual A. Cordero, DDS, CPH, MAGD. "As a pediatric dentist who understands the need to partner with AGD, he knows how to collaborate better than anyone I know. He has done tremendous work in South Carolina and lends his expertise to other members who are facing challenges in their communities."

#### Canadian Dentist Installed as Academy of General Dentistry's New President



The Academy of General Dentistry has installed Neil Gajjar, DDS, MAGD, of Mississaugua, Ontario organization's new president. Dr. Gajjar is the second Canadian and the youngest AGD member elected to the seat of president. The newly installed president

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#### Zikonzahn's M4 Wet Heavy Metal Milling Unit - The all-rounder



Zikonzahn's M4 Wet Heavy Metal milling unit combines the vast experience in CAD/CAM technology and the production of millable materials with new technological insights. A casing of tempered and UNI ISO certified security glass, in high quality design, forms the

packaging of this 1500 W and 350 kg milling unit, which withstands all vibrations. The M4 Wet Heavy Metal milling unit is equipped with the proven 5+1 axis simultaneous milling technology. Its centrepiece consists of the 360° rotatable workpiece table, which permits milling in hard-to-reach areas, such as undercuts and divergences. This also enables, besides the standard indications such as individual crowns, inlays, onlays or veneers, the production of occlusally screw-retained bridges, attachments or bars. The extra-large milling area with different types of blank holders permits the elaboration of up to 10 models, 20 full arch bridges, 30 Raw-Abutments®, Bridge-Rods and/or glass ceramic blanks in a single milling process. Furthermore, the integrated tool changer function and the tool magazine allow the automatic exchange of up to 32 milling burs. In this way, all structures needed for complex restorations can be produced in a single milling process. Thanks to the built-in wet processing function, all common soft and hard materials can be elaborated. Optionally, the machine can be further equipped with the high-performance, water-cooled Performance Milling Spindle M4, with an integrated suction device. During the elaboration of resins, the Ioniser (optional) ensures a clean milling unit by discharging the plastic shavings, which results in more cleanliness during the milling process and increases the machine's performance since cleaning is no longer necessary.

For more information: www.zirkonzahn.com - elena. chudakova@zirkonzahn.com



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- Two world-class spas
- The Shops at Mohegan Sun, a 130,000 square-foot retail shopping experience
- Over 40 restaurants, bars and lounges
- Three entertainment venues, including a 10,000-seat arena, 350seat concert hall and an upscale, edgy comedy club
- More than 275,000 square feet of meeting and function space
- A professionally-managed business center
- Two indoor pools
- A 17,500 square-foot outdoor sun terrace
- A 55-foot indoor waterfall
- Three world-class casinos: Casino of the Earth, Casino of the Sky and Casino of the Wind, all of which include smoke-free areas
- Complimentary valet and selfparking



AGD2019
THE PREMIER MEETING FOR GENERAL DENTISTRY

CONNECTICUT JULY 18-20 • AGD2019.ORG

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## Academy of General Dentistry President

Dr. Neil Dr. Neil Gajjar of Mississauga, Gajjar Ontario, was installed as the Academy of General Dentistry Installed as (AGD) president during the AGD's annual meeting in Chicago in November 2018. Dr. Gajjar is the second Canadian and the youngest AGD member elected to serve as president.

> "The organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We have a membership that believes in the profession of general dentistry, that advocates for the industry, their colleagues and their patients," said Dr. Gajjar.

Dr. Gajjar is past-president of the Ontario AGD and the South Asian Dental Association and has served as the Canada East Regent for the AGD International. In addition, he was a member of the Governing Council of the Royal College of Dental Surgeons of Ontario (RCDSO) and served on various RCDSO committees. Dr. Gajjar is a Fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists, Pierre Fauchard Academy and holds a certification in intravenous sedation.



Dr. Neil Gajjar

Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has formally served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto faculty of dentistry.

During his tenure as AGD president, Dr. Gajjar intends to encourage the organization to incorporate more advanced technological and automated platforms. Coming from a family of engineers, he understands how technology can greatly improve the operations and efficiency of AGD. \*>



Visit CDA Oasis for an interview with Dr. Gajjar:

wp.me/p2Lv6A-6mo

More Announcements • See page 19

## Our ODA Community News/AGD

# Canadian Dentist Installed as New President of the Academy of General Dentistry

he Academy of General Dentistry (AGD) has installed Neil Gajjar, DDS, MAGD, of Mississauga, Ont., as the organization's new president. Dr. Gajjar is the second Canadian and the youngest AGD member elected to the seat of president. He was sworn into his role during the AGD's annual meeting in Chicago, in November. During his one-year volunteer term as president, Dr. Gajjar's vision for AGD aligns with the organization's goal to advance the field of general dentistry and oral health through quality education and advocacy.

"AGD has a phenomenal CE [continuing education] program, but like many things, we can develop it more," said Dr. Gajjar. "The organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We have a membership that believes in the profession of general dentistry who will advocate for the industry, their colleagues and their patients.

During his tenure as AGD's president, Dr. Gajjar intends to use his influence to encourage the organization to incorporate more advanced technological and automated platforms. Coming from a family of engineers, he understands how technology can greatly improve the operations and efficiency of AGD.

Dr. Gajjar received an undergraduate degree in chemistry from the University of Toronto and his DDS from Howard University in Washington, DC. He is a Fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists and Pierre Fauchard Academy, and holds a certification in intravenous sedation.



Dr. Neil Gajjar

He is currently licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the oral diagnosis and emergency clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar belongs to the Halton-Peel Dental Association and is a longtime member of the ODA.



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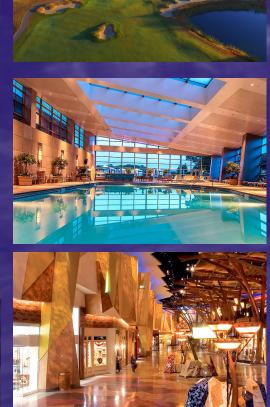
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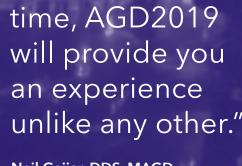


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## **BRIDGING THE GAP**

DIVERSITY, EQUITY AND INCLUSION WITHIN DENTISTRY ENABLE BETTER ACCESS TO CARE

**BY KELSEY HENKE** 



entistry in the United States and Canada has made significant gains in workforce diversity in the past 50 years. Dental care for historically marginalized groups has also increased. Superficially, these two concepts may not seem to have a causal relationship. However, promoting diversity, equity (guaranteed fair treatment, access and advancement) and inclusion within the profession is an essential way for dentistry to successfully expand care to underserved populations. Having a dental workforce that is inclusive of all genders, races, sexualities and backgrounds better prepares the profession to serve the oral health needs of populations that need it most. Dentistry benefits from empowering practitioners who are sensitive to unique cultural and health needs and who bring experiences to the profession that strengthen its collective capacity for empathy and nuanced care.

While much progress has been made encouraging diversity within certain groups, more remain underrepresented. Universities, professional associations and government organizations are working to bolster diversity, equity and inclusion in the profession. Concurrently, continuing education providers, dental schools and specialized clinics are among those introducing current practitioners to cultural competency training programs that prepare them to better understand patients who have backgrounds with which they may be unfamiliar.

Embracing the growing trend of diversity in dentistry means the ability to care for more patients. But much work still needs to be done.

## The Current State of Diversity in Dentistry

In terms of workforce demographics, dentistry has diversified significantly, though unevenly, over the past few decades. The biggest gains are in the representation of Asian and female dentists. In 1983, Asians only accounted for 6.2 percent of

enrollees in dental education programs.<sup>1</sup> Today, they are both the second highest percentage of enrollees (24.7 percent in 2016) and the second highest percentage of applicants to dental education programs (31.6 percent in 2016).<sup>2</sup> Unlike other minority groups, the proportion of practicing dentists of Asian descent was greater than the proportion of Asians in the U.S. population.<sup>3</sup>

Female dentists are also approaching parity. Though they still only constitute 32.3 percent of practicing dentists (as of 2018 data), women make up 48.5 percent of dental school graduates.<sup>4</sup> These numbers are particularly remarkable considering women only accounted for 4.6 percent of dental school graduates in 1976.<sup>4</sup>

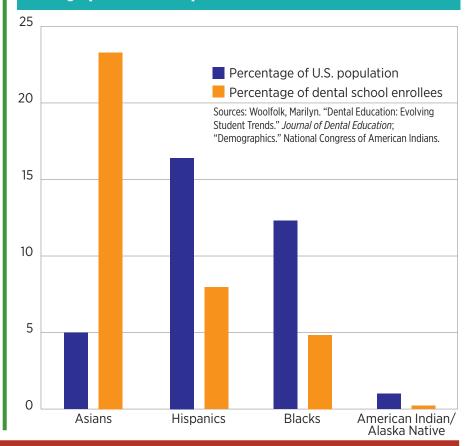
Researchers point to a combination of legal, educational and governmental

Black, Hispanic or Latino, and American Indian or Alaska Native dentists are still underrepresented within the overall dental workforce.

efforts as important influences for bringing more women and minority dentists into the profession.

However, dentistry continues to suffer representational disparities across certain demographic lines. Black, Hispanic or Latino, and American Indian or Alaska

### **Demographics of U.S. Population vs. Enrollees in Dental Schools**



Demand for practitioners who can relate to and understand the context and needs of underserved populations remains high.

Native dentists are still underrepresented within the overall dental workforce.

One of the largest continuing gaps exists with black dentists. Black students only constituted 5.2 percent of enrollees in dental programs in 2016, though black people accounted for 12.3 percent of the U.S. population.<sup>2</sup> A 2012 article published in the Journal of Dental Education reports that "data from 1975 to the present shows that the percentages of African American students have not increased substantially."1 A 2017 study found that black dentists in the workforce face unique obstacles: higher than average educational debt, a greater likelihood of being the first in their family to graduate from college and lower reported annual income.4

## Initiatives in Representation and Inclusion

Recognizing the progress that remains to be made in the dental field, associations, universities, corporate foundations and government organizations have been charting a new path with initiatives and policies aimed at recruiting more underrepresented dentists and supporting them throughout their education and careers. Some major projects include the American Dental Association's 2010 National Summit on Diversity in Dentistry and subsequent Diversity and Inclusion Plans; the Robert Wood Johnson Foundation's Pipeline, Profession, and Practice: Community-Based Dental

Education program; and the establishment of the American Dental Education Association's Center for Equity and Diversity.

Rosa Chaviano-Moran, DMD, professor and assistant dean of admissions at Rutgers University, and Darryl Pendleton, DMD, associate professor and associate dean of student and diversity affairs at the University of Illinois at Chicago (UIC), are among the network of professionals working within the university setting to promote diversity and inclusion.

For both Chaviano-Moran and Pendleton, a critical step has been to make changes to the admissions process.

At Rutgers, Chaviano-Moran helped institute a holistic admissions process. In addition to quantitative metrics, such as a student's GPA and standardized test scores, the admissions team at the Rutgers School of Dental Medicine also considers factors such as a student's community involvement, working hours, leadership experience, familiarity with the profession, demonstrated compassion for others, motivation, status as a first-generation college student and special aptitudes.

"Not everyone can afford a test prep course or private university tuition," said Chaviano-Moran. "Holistic admissions allows us to select students who are interested in dentistry, but who may not have had the same exposure or opportunities as other applicants."

The UIC College of Dentistry has also adapted its admissions policies to attract students who bring unique backgrounds and perspectives. "It's not just about racial and gender diversity," said Pendleton. "We also have to consider things like a potential student's geography and socioeconomic status."

Chaviano-Moran and Pendleton also help oversee their schools' pipeline programs. One component of these programs is outreach to children and young adults from underrepresented communities in elementary, middle and high schools to introduce them to the dental field.

Outreach to younger children typically involves a classroom visit by a dentist to introduce students to basic oral health principles. Programs for high school and undergraduate students can include hands-on activities at the dental school, clinical observation, symposiums and admissions counseling.

Chaviano-Moran and Pendleton both recognize that recruiting students is only one component of supporting diversity at the university level; they also stress the importance of creating an inclusive environment for underrepresented students while they are attending school. Rutgers and UIC support student groups that aim to better connect the communities of students they bring into the program, such as clubs for LGBT students and student chapters of national organizations such as the American Association of Women Dentists and the Indian Student Dental Association. They also offer mentorship opportunities and prioritize faculty diversity.

#### The Work of Associations

Dental associations also make major efforts to recruit and support underrepresented minority dentists. Some have been doing this work for decades. Organizations such as the American Association of Women Dentists and the National Dental Association were formed in the early 20th century with the intention of advancing female and black dentists within the profession. Organizations such as these offer a professional network, career development opportunities and tuition scholarships for minority dentists and dental students. (See "Conferences Prioritizing Diversity" for a more detailed list of active organizations.)

Sarita Arteaga, DMD, MAGD, is president of the Hispanic Dental Association Foundation (HDAF), an organization that works with the Hispanic Dental Association to award scholarships to dental assisting, dental hygiene and dental students. "The goal is to support this changing workforce and help to develop

and recruit into the profession those leaders and professionals who will provide for the Hispanic and underserved communities," she said. The HDAF has distributed over \$518,000 in scholarships since 1995.

Arteaga explains that increasing representation of minority dentists is about more than just equity within the profession; it also makes the workforce better able to provide for those who may not be getting the care they require.

"Increasing the number of healthcare professionals who can relate to this growing population and understanding their needs will help reduce disparities," she said. "It's important to have an understanding of how cultural and religious beliefs can impact healthcare decisions, not just an understanding of the language. Having a thorough understanding of social determinants of health can improve healthcare outcomes overall."

#### A Diverse Workforce to Support Diverse Patient Populations

Health disparities between populations have been well documented in the United States and Canada for decades, and factors such as cost, barriers to access, stereotyping and bias continue to negatively influence patient care, treatment acceptance and health outcomes across communities. Research and policy across healthcare fields have consistently maintained that training a diverse workforce is an important step toward improving care delivery and addressing these continued disparities.<sup>6</sup>

Demand for practitioners who can relate to and understand the context and needs of underserved populations remains high. Within dentistry, the same populations that are underrepresented in the American and Canadian workforce — blacks, Hispanics and American Indian/ Alaska Native populations — also experience large disparities in both access to dental care and oral health status.<sup>3</sup>

Communities of color are reported to experience higher rates of tooth loss and

"Patients want to feel respected and understood. If you can speak to them in their language and understand what questions and concerns they are bringing into the office, that's critical."

Neil Gajjar, DDS, MAGD

untreated tooth decay and receive fewer preventive services. Moreover, Asian, black and Hispanic children remain less likely than white children to have even one dental sealant, and Asian and black seniors are much more likely than white seniors to have lost all of their teeth.<sup>7</sup>

In addition to race-based disparities, the National Healthcare Disparities Report, published in 2017 by the U.S. Department of Health & Human Services, acknowledges that access to care also varies by socioeconomic status, age, sex, disability status, sexual orientation, gender identity and residential location. Populations that experience poverty at higher rates — such as LGBT populations, seniors, immigrant communities and rural communities — can find themselves systematically priced out of seeking the care they need.

Research across the healthcare field has also found that even when individuals from these populations are able to seek care, they are more likely to encounter negative bias and stereotyping from practitioners and staff.8 Healthcare providers have been shown to demonstrate more negative attitudes toward blacks, Latinos, Native Americans, overweight/obese individuals, gay and lesbian people, individuals with lower socioeconomic standing, injecting drug users, and wheelchair users with spinal cord injuries.9

Within dentistry specifically, a 2018 study concluded that dentists were significantly more likely to recommend root canal treatment to white patients and significantly more likely to recommend extraction for black patients.<sup>8</sup>

Researchers and practitioners who treat these underserved populations contend that having staff from a variety of backgrounds is a necessary part of providing quality care.

AGD president and private practitioner Neil Gajjar, DDS, MAGD, agrees.

"A diverse workforce is essential," said Gajjar. "Patients want to feel respected and understood. If you can speak to them in their language and understand what questions and concerns they are bringing into the office, that's critical."

Gajjar is a South Asian dentist based in Mississauga, Ontario, a Canadian city with a large percentage of immigrants — South Asian immigrants especially. He explains that the South Asian population has beliefs, customs and backgrounds that impact how practitioners should provide care to them.

"A large part of India is vegetarian. So dentists might hear questions about whether dissolvable sutures or capsules have meat products in them," said Gajjar. "You need to know what toothpastes don't have gelatin. And, if you're treating a Sikh patient, you may have to think about things like, 'Is it OK for me to ask them to take off their turban so we can get a panorex?"

Brooks Woodward, DDS, director of the Chase Brexton Health Care dental program, also emphasizes the integrality of understanding and honoring a community's unique needs to reduce oral health disparities. Founded in 1978 to serve Baltimore's gay community, Chase Brexton today treats a large percentage of patients who identify as lesbian, gay, bisexual and transgender (LGBT).

"The most important element is for patients to feel recognized and respected for who they are," said Woodward. The clinic employs a diverse workforce and has an onboarding process intended to build a practitioner's understanding of the nuances of delivering care to the LGBT population. For example, practitioners and staff are trained to communicate using language and vocabulary that

#### Conferences Prioritizing Diversity

- Hispanic Dental Association/ National Hispanic Medical Association Annual Conference
- American Association of Women Dentists Conference
- Society of American Indian Dentists Annual Conference
- National Dental Association Annual Convention
- American Dental Education Association Diversity Workshop
- Leadership
- LGBT Health Workforce Conference®
- National Health Care for the Homeless Conference and Policy Symposium

## Other Resources for Improving Cultural Competency and Healthcare Access

- National LGBT Health Education Center, lgbthealtheducation.org
- Navajo-Apache-Gila Oral Health Coalition, azohc.org/navajoapache-gila-oral-health-coalition
- Connecting Kids to Coverage National Campaign, insurekidsnow.gov
- Healthy People 2020
   Evidence-Based Resources, healthy-people.gov/2020/tools-resources/
   Evidence-Based-Resources
- The AIDS Education and Training Center Resource Library, aidsets org/resources

affirms the patient. Woodward explains that dental professionals start by taking time to identify how patients wish to be addressed, what pronouns they prefer and whether they have a preferred name that may not be the one on their driver's license or insurance card.

Moreover, the dental clinic offers all services — including preventive, restorative, endodontic, oral surgery and fixed and removable prosthetics — at sliding-scale fees to all patients. This payment strategy is an attempt to recognize and reduce the economic barriers to care for a population that is disproportionately affected by low socioeconomic status, unemployment, underemployment and lack of health or dental insurance.<sup>10</sup>

Woodward notes that, while the care and specialized services Chase Brexton provides are "not often found in other community health centers," all practitioners can improve their cultural competencies in treating the LGBT population by seeking out cultural competency training courses specific to that group.

#### **Looking Ahead**

Within the dental school domain, many universities now offer — and sometimes require — courses that teach culture, communication, and public health skills or clinical experience in extramural patient settings where students can offer care to diverse populations. As more diverse students enter dental programs, and dentistry curriculum continues to fill the gaps in the field's cultural awareness and public health skills, current disparities may continue to decrease.

In addition to joining dental associations and continuing their education, dentists who want to support diversity, equity and inclusion can find courses offered by independent providers about providing care to minority populations. Patient literature in other languages is available online, as are blogs, articles and best practice guidelines for providing culturally competent care.

Gajjar, who co-founded the South Asian Dental Association, affirms that practitioners who are not a part of the communities they treat have much to gain from familiarizing themselves with groups and education that promote equity and cultural sensitivity. "Canada has a big immigrant population, and all providers want to be able to communicate with their patients to give them the best care," he said. "I think dentists who are committed to understanding the unique needs of their patients can find opportunities out there to learn from other people who are seeing the same problems." ◆

Kelsey Henke is associate editor of *AGD Impact*. To comment on this article, email *impact@agd.org*.

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## Fun in Mohegan Sun

AGD2019 to Feature a World of Entertainment

entists traveling to AGD2019 at Mohegan Sun will find dozens of fun activities to fill their leisure time in between educational sessions. With a combination of activities, entertainment and dining, there is truly something for everyone at Mohegan Sun.

#### **Activities**

Those not on a schedule will find an exceptional number of amenities within the resort. In addition to two world-class spas, two indoor pools and a giant outdoor sun terrace, attendees wanting to catch up on their shopping can stop at The Shops at Mohegan Sun. The 130,000-square-foot retail space hosts some of today's best brands — from Tommy Bahama to Le Creuset. Families with children — or kids at heart — can visit the Cyber Quest arcade to try for some new high scores.

Want to spend some time outside? The Mohegan Sun Golf Club is a par 72 course designed by Geoffrey Cornish that accommodates all levels of play. Convention attendees will receive a discounted rate on green fees, cart fees and the driving range. For information, visit agd2019.org, and click on Family Activities.

#### **Entertainment**

Mohegan Sun also boasts some of the best entertainment venues in Connecticut. The 10,000-seat Mohegan Sun Arena will feature a WNBA game between the Connecticut Sun and the Atlanta Dream on Friday, July 19, at 7:30 p.m. For a slightly smaller-scale experience, the 350-seat Wolf Den has featured performers such as MC Hammer, Blue Oyster Cult and Eddie Money — and the shows are always free.







Looking to sizzle up your evening? Comix Roadhouse features karaoke every Thursday and country-themed dancing and mechanical bull riding every Friday. The comedy club within the roadhouse showcases nightly and late-night shows of both local and national comic headliners. The club will present a special AGD-only show Friday, July 19, featuring Dean Delray. A touring musician for 25 years who opened for numerous acts such as Tom Petty and Lenny Kravitz, Delray later worked in a Harley-Davidson shop and caught the comedy bug at the tender age of 44.

Stop by Comix Roadhouse for a show and dinner — the club serves Texas-style staples like brisket, fried green tomatoes and pulled pork.

#### **Dining**

Foodies needn't look far from their hotel rooms to find some of the best dining in New England. Mohegan Sun's 40 restaurants and bars cater to every taste and mood. From farm-to-table-inspired creations at Hash House a Go Go to Mexican cantina fare at SolToro, AGD2019 attendees will be well fed after a long day of learning.

A few select restaurants include:

- Bar Americain. Located off the hotel lobby, Bobby Flay's Bar Americain has a menu inspired by the chef's travels throughout the country. Guests can sample the finest New England seafood from the Raw Bar or take a culinary excursion to the Southwest and chow down on a thick steak.
- Carlo's Bakery. Satisfy your sweet tooth with a visit to Carlo's Bakery, owned by Buddy Valastro, star of "Cake Boss" and "Next Great Baker." Fill up on Italian pastries, or pick up a specialty cake to share — or not — later.
- Michael Jordan's Steak House. Eat like Mike.
   Experience an establishment that only uses ingredients and delivers service that live up to the legend of Michael Jordan.

These amenities and more will be available to AGD2019 attendees. A long day of learning means relaxing will be in order, and the fun in Mohegan Sun will not disappoint. For more information, visit *agd2019.org*.

"Whether you've attended the meeting before or it's your first time,

AGD2019 will provide you an experience unlike any other."

Neil Gajjar, DDS, MAGD AGD President

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#### Why You Should Care About Your Kid's Cavities

Cavities aren't a rite of passage for growing children, but a costly, inconvenient, and sometimes corrosive abnormality.

Parenting is an exhausting job, and often the one thing that gets left by the wayside is kids' oral health. After all, cavities are a normal part of childhood, right?

Wrong. Cavities may be common, but they are not normal. They're an infection in the mouth caused by germs, and, if left alone, can become very expensive to treat.

#### Not the new normal

Though cavities could fall out with baby teeth, more often they dissolve the tooth down to the nerve. And when baby teeth decay early, it can impact the health and placement of the permanent tooth coming in behind it, causing crooked teeth.

#### Start them early, save big

Even if the decaying tooth does fall out, original germs can remain, infecting other teeth. That is why preventing cavities begins at birth, and starts with cleaning your baby's teeth after feedings, and brushing newly formed teeth with toothpaste to reduce or eliminate germs.

By teaching your kids the importance of dental hygienic practices early, they will accept these routines as normal, and see decaying, cavity-infested teeth for what they are: not normal.

Jill Malmgren, Executive Director, America's ToothFairy

## Making the Most of **Your Dental Visit**



Neil J. Gajjar D.D.S., M.A.G.D., President, Academy of General Dentistry

Though dentist visits might be low on your list of priorities, oral health check-ins now could mean fewer expensive medical bills in the future.

Scheduling regular dental care appointments can be difficult in this busy world we live in. But because the first signs of many illnesses are revealed in the mouth, your general dentist is often on the frontlines of your health.

Regular exams help your dentist keep your mouth in tip-top shape and spot indicators of problems elsewhere, in your body, like poor nutrition and hygiene or improper jaw

alignment. Regular checkups for children, starting at age one, will kickstart early dental hygiene habits needed for oral health.

#### No issue is too small for your dentist to know

I encourage my patients to tell me everything about their health, even if they don't think it relates to their mouths. Similarly, you should communicate to your dentist about any past surgeries or major illnesses in the past. You and your dentist should also discuss treatment options and plans, insurance coverage, and billing, so that you have access to care well into the future.

Are you relocating? Make sure to talk with your regular dentist to find another practice before you move. Or, if your employers are changing insurance providers, you and your current dentist can work through this process together to make sure you will continue to be covered.

#### Good oral health is more than just a great smile

By working closely with your dentist, you involve yourself in your treatment plan, making sure it works for you. Before engaging a new dental office, reach out to see how they can help. Like in my practice, they should educate you on all your options, to treat small problems before they become big ones.

Oral health is more than just a great smile — it can also affect your quality of life. Your general dentist is responsible for the diagnosis, treatment, management, and overall coordination of services related to your oral health needs. They're there to protect the whole you.

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#### Viewpoint

## Make AGD2019 Your Own

By Neil J. Gajjar, DDS, MAGD, Connie L. White, DDS, FAGD, and Bruce L. Cassis, DMD, MAGD

ith AGD2019 just around the corner, we are looking forward to seeing thousands of AGD members in Connecticut. Whether you're a student interested in learning more about AGD or a late-career dentist looking to invest in the newest techniques, you're sure to leave the meeting armed with tools to further your career.



The most wonderful

aspect of the meeting is the sheer number of quality educational offerings. Attendees have nearly 200 courses to choose from, which ensures that every dentist has the ability to create a customized education plan and make AGD2019 unique to them. As longtime AGD members, we've seen how these meetings only continue to get better every year. We'd like to share why we think AGD2019 will be the organization's best meeting to date and the reasons we're particularly excited to be spending time at Mohegan Sun.

#### President Neil J. Gajjar, DDS, MAGD

As 2019 president, overseeing this year's meeting has been one of the most prestigious honors of my career. The culmination of an AGD scientific session is the Convocation Ceremony. What a thrill it is to witness the next generation of AGD leadership achieve Fellowship and Mastership status. Those of you who earned these awards do our profession proud and stand as dentists committed to excellence. Assisting with the ceremony gives me faith that the future of dentistry is bright, and I can't wait to shake each of your hands as you cross the stage.

That's not to say that AGD2019 is all learning and no fun. The President's Reception will take place Thursday evening in the Earth Expo Center, and it's a great opportunity to relax and celebrate the end of the first day of the meeting. I look forward to meeting as many AGD members as possible and hearing their hopes for both the association and the profession. And then, later that evening, I look forward to seeing how many members can juggle, sing and perform magic tricks at the AGD Talent Show.

AGD2019 will truly be an experience like none other. I'm looking forward to seeing you there.

## President-elect Connie L. White, DDS, FAGD

Being in the middle of thousands of dentists who share my love of learning couldn't make me happier. As an educator, I'm a firm believer in learning by doing, and the multitude of environments at AGD2019 that facilitate both traditional lecture-type learning and hands-on demonstrations are remarkable.

Past scientific sessions have featured courses that integrate learning in situ by performing dental work on pig heads, and this year is no different. Participants will be able to experience laser excisional biopsies and suturing techniques in a realistic environment.

AGD2019, however, goes beyond previous meetings by offering a live operatory. This full-scale mockup of a dental office allows presenters to teach in an environment as close to the real world as possible. Real clinicians will be able to work on real patients in real time. Next to performing a procedure yourself, it doesn't get any more lifelike than that. I encourage all attendees to visit the registration section of *agd2019.org* and see if there are still openings for live operatory courses.

#### Vice President Bruce L. Cassis, DMD, MAGD

As a fellow educator, I echo the sentiments of President-elect White — there is simply no better place to experience such a breadth of educational opportunities as AGD2019. From pain management to endodontic excellence to sleep dentistry, this roster of courses can educate you in the exact areas you need to better your practice.

As President Gajjar mentioned, the meeting is about more than learning, too. Since the vast majority of attendees will be taking advantage of Mohegan Sun's accommodations, thousands of your fellow dentists will be under one roof for several days. The number of networking opportunities is tremendous. Friday's Student and New Dentist Reception will give our newest members the ability to connect with peers and ask questions of dentists who have been in practice for a while. Attendees who want to experience some New England charm can bring their families — or some newfound friends — on one of our tours to such locations as the Essex Steam Train, Mystic Seaport or New York City.

On behalf of the AGD Executive Committee, I would like to wish all AGD2019 attendees safe travels and a wonderful meeting. For more information on any of the topics we've mentioned, or if you'd like to join us, visit *agd2019.org*. See you in Connecticut!

#### **AGD News**

#### **Meetings**

## Leadership Development Symposium Inspires Current and Future Leaders

Over 100 AGD leaders representing over 30 constituencies attended the 1 1/2-day 2019 AGD Leadership Development Symposium, April 12–13 in Chicago. Hosted by the AGD regional directors, the meeting's theme was "Leading from the Inside Out," and its goal was to motivate, engage and equip current and future leaders.

AGD President Neil J. Gajjar, DDS, MAGD, opened the symposium Friday morning.

"The next day and a half will be filled with learning, brainstorming and networking," said Gajjar. "I didn't start my career to become a leader of an organization like the AGD. But the reason I ended up here is that I was inspired by the people I met along the way and the opportunities to support our profession and each other. I'm thankful we can bring together people from around the country and around the world to discuss how we can be stronger leaders."

Gajjar touched on many challenges today's dentists are currently facing or will face in the near future — from working with AI and big data to dental service organizations and the changing landscape of the profession. He stressed how AGD's unique resources can prepare members to lead through these changes.

"The AGD leader is a unique individual who has a passion for learning," said Gajjar. "I now turn to you and ask: What do you need from the AGD?"

Gajjar's talk was followed by keynote speaker AGD Past President Bruce Burton, DMD, MAGD, ABGD. Burton discussed



many key attributes that leaders need to be effective. He stressed that trust is the most important quality between leaders and their teams and that leaders must maintain positivity and be aware of successful communication strategies.

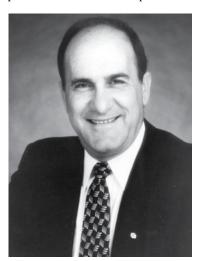
"Hopefully it motivates you to think about what kind of leaders you want to be," said Burton.

The remainder of the conference consisted of three concurrent tracks presented by various AGD leaders. These tracks covered topics ranging from advocacy to continuing education to working with AGD on both the local and national levels. The conference concluded with AGD Past President Bruce DeGinder, DDS, MAGD, giving a talk, "Work, Play and Learn," and President-elect Connie White, DDS, FAGD, delivering closing remarks.

#### **In Memoriam**

#### Ludwig Leibsohn, DDS, FAGD

AGD Past President Ludwig Leibsohn, DDS, FAGD, of Boca Raton, Florida, died February 26, 2019, at the age of 79. He held a variety of positions within the dental community beginning in the early 1970s. Leibsohn served as chair of the membership, public and professional relations, and publications committees for the New



York State AGD, as well as area vice president and editor. He earned his FAGD in 1979 and served as AGD president from 1991 to 1992.

Leibsohn is also a fellow of the Academy of Dentistry International, International College of Dentists, American College of Dentists and the Pierre Fauchard Academy.

He is survived by his wife, Arline, and other family members.

#### **Inside General Dentistry**

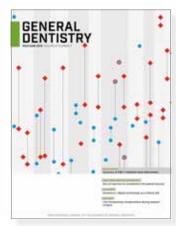
Look for the following article in the May/June 2019 issue of AGD's peer-reviewed journal, *General Dentistry*.

#### "Buccal injection of articaine to anesthetize the palatal mucosa"

Buccal and palatal injections of anesthetic agents are required

before maxillary tooth extractions, but palatal injections are painful. After sectioning and measuring cadaveric hemimaxillae, Abu Sharkh et al concluded that the uniformly thin, cancellous maxillary bone, when coupled with the diffusion properties of articaine, allows buccal infiltration to produce palatal anesthesia, eliminating the need for a palatal injection.

To view past issues, visit agd.org/generaldentistry.



## Major facelift for one of Mississauga's oldest neighbourhoods

Cooksville in Mississauga is now a tired neighborhood that is poised to change significantly over the next few years. Vision Cooksville project is expected to revitalize and 'reimagine' the area to the LRT providing future transit service for the Hurontario and Dundas intersection. intersection.

A plan is being set in motion to create what would be known as the Cooksville known as the Cooksville Business Improvement Area (BIA). Ward 7 Councillor Dipika Damerla, who represents the Cooksville area, lauded about this plan and a town hall recently held to begin the process of starting a BIA. starting a BIA.



but also to enjoy. A strong and distinct brand will help us to encourage residents and encourage residents and visitors to shop in the area and will attract new businesses," Damerla said in a Facebook post.

According to provincial ministry guidelines, a BIA allows local businesspeople "I have a vision to transform the historic Hurontario and Dundas area into a destination place where people come not only to shop

and promote ed development in district. The their municipality is the body that is responsible for approving the budget of the BIA and there are currently 230 BIAs across Ontario,

representing from 60 busin anywhere than 2.000.

than 2,000.

In Mississauga, there is the Clarkson BIA, Malton BIA and Streetsville BIA as well as recent discussions of forming a Downtown

Mississauga BIA as well.
During the town hall, a
steering committee was
formed to formalize the
Cooksville BIA's Cooksylle BIA's boundaries down the road. "We are pleased and excited to announce the formation of a steering committee for the creation of a BIA for the Cooksville area of Cooksville Cooksville area of Mississauga. Our intention is to create a unique and beautiful destination for

who attended the town hall were interested in the establishment of a BIA. As for the official boundaries, the steering committee is tentatively looking at Kirwin Avenue to the north, Floradale Drive to the south, Confederation Parkway to the west and Parkway to the west and Cawthra Road to the east. The challenges of a BIA forming in Cooksville is that the vast majority of the beautiful destination for everyone to explore and enjoy within Cooksville," said Steven Smith, local business owner and chairman of the Cooksville BIA Steering Committee.

According to Damerla's staff, about 36 businesses

#### South Asians head world's largest dental organizations



DR. GAJJAR PRESENTS DR. GEHANI WITH A GANESH IDOL FOR GOOD LUCK AND PROSPERITY IN HIS NEW OFFICE

MISSISSAUGA

On November 4, 2018, Dr. Neil J. Gaijar of Canada became the first South Asian and youngest president of the Academy of General Dentistry (AGD), the world's largest dental organization for

as well as advances in science, pharmacology and dental materials.

Dr. Gajjar, was born in Stephenville, Newfoundland to parents from Ahmedabad, India. He frequently travels back to Gandhinagar and is fluent in Gujarati. When being installed as president being installed as president, be said, "This is a proud moment for me, a proud moment for my family, and a proud moment for Canada and India."

During his one-year volunteer term as president, Dr. Gajjar's vision for AGD aligns with the organization's goal to advance the field of general dentistry and oral health through quality education and and oral health through quality education and advocacy. "AGD has a phenomenal CE program, but like many things, we can develop it more," said Dr. Gajjar. "The organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We delivering the best care possible to their patients. We have a membership that believes in the profession of general dentistry who will advocate for the industry, their colleagues and their verticate."

Dr. Gajjar intends to use .....
influence to encourage the organization to incorporate more advanced technological and automated platforms.
Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical (AGD), the world's largest dental organization for medical general dentists with over 40,000 members. AGD's award-winning publications are respected sources for the latest product and technology, as well as advances in science, pharmacology and dental materials.

Dr. Gajjar, was born in Stephenville, Newfoundland to parents from Ahmedabad, India. He frequently travels back to Gandhinagar and is fluent in Gujarati. When

In September of 2019, Dr. Chad P. Gehani will be installed as president of the 163,000-member American 163,000-member American Dental Association (ADA). He is the first South Asian to be elected to this position. He is a Clinical Associate Professor of Endodontics at New York University, New York, and also an international presenter who has been user. presenter who has been very active in teaching in South Asia.

a Dr. Gehani graduated from but the University of Mumbai the University of Mumbai (India) and from the Columbia University College of Dental Medicine. He practices in Queens, New York, where he lives with his wife Rekha, who is also a dentist. Two of their three children are dentists and the other is a physician. Both Drs. Gajjar and Gehani are looking forward to working together in promoting the profession and ensuring optimal oral health for patients. ersity of Mumbai and from the

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## ભારત માટે પ્રથમ, વિશ્વના સૌથી મોટા ડેન્ટલ સંગઠનોમાંના બે દક્ષિણ એશિયાના નેતાઓ છે

નવેમ્બર ૪, ૨૦૧૮ ના રોજ કેનેડા ના ડો. નીલ જે. ગજ્જર જનરલ દંત ચિકિત્સા અકાદમી, જે ૪૦૦૦૦ થી વધુ દંત ચિકિત્સક સભ્યો સાથેની વિશ્વની સૌથી મોટી દંત સંસ્થા છે તેના સૌથી નાના અને દક્ષિણ એશિયા ના પ્રથમ પ્રમુખ બન્યા.

ડો. ગજજર નો જન્મ સ્ટેફેનવીલ, ન્યૂકાઉન્ડલેન્ડ માં થયો હતો અને તેમના માતા-પિતા અમદાવાદ ના મૂળ વતની છે. તે વારંવાર ગાંધીનગરની મુલાકાત લે છે અને ઘણી સારી રીતે ગુજરાતી ભાષા બોલી જાણે છે. પ્રમુખ તરીકે તેમની નિયુક્તિ થતા સમયે તેમણે કહ્યું હતું કે "આ મારા મારે, મારા પરિવાર માટે તથા કેનેડા અને ભારત માટે ગર્વની ક્ષણ છે."

એકેડેમી ઓફ જનરલ ડેન્ટિસ્ટ્રી (એજીડી) એ ૪૦૦૦૦ થી વધુ દંત ચિકિત્સકોનું સામાન્ય વ્યવસાયી સંગઠન છે જેઓ જાહેર જનતાને દાંતની સંભાળ અને મૌખિક આરોગ્ય શિક્ષણ પ્રદાન કરવા માટે સમર્પિત છે. ૧૯૫૨ માં સ્થાપના થયેલ એજીડી વિશ્વની સામાન્ય દંતચિકિત્સકો માટેની સૌથી મોટી સંસ્થા છે જે સામાન્ય ડેન્ટિસ્ટની જરૂરિયાતો પૂરી પાડે છે તથા તેમના હિતોને રજૂ કરે છે. દંત ચિકિત્સાના ક્ષેત્રમાં ગુણવત્તા શિક્ષણથી લઈને માત્ર સિદ્ધિ-આધારિત પુરસ્કારો પ્રદાન કરીને, એજીડી ખાતરી કરે છે કે અમારા સભ્યો તાજેતરના વલણોની જાણકારી તથા ગુણવત્તા શિક્ષણ સાથે ટોચ પર રહે અને સામાન્ય દંત ચિકિત્સા માં શિક્ષિત અવાજ તરીકે ઓળખાય. એજીડીના એવોર્ડ વિજેતા પ્રકાશનો. વ્યવસાયમાં નવા ઉત્પાદનો તથા ટેકનોલોજીના સ્ત્રોતો તરીકે તેમજ વિજ્ઞાન, ફાર્માકોલોજી અને ડેન્ટલ મટિરીયલ્સમાં પ્રગતિ તરીકે માનવામાં આવે છે.

પ્રમુખ તરીકેના એક વર્ષના સ્વયંસેવક કાર્યકાળ દરમિયાન, એ.જી.ડી. માટે ડૉ. ગજ્જરનો દ્રષ્ટિકોણ ગુણવત્તાયુક્ત શિક્ષણ દ્વારા સામાન્ય દંતચિકિત્સા અને મૌખિક આરોગ્યના ક્ષેત્રને આગળ ધપાવવાના સંસ્થાના ધ્યેય સાથે બરાબર મળતો આવે છે.

ડૉ. ગજજરના કહેવા પ્રમાણે "એજીડી એક અસાધારણ સીઇ પ્રોગ્રામ ધરાવે છે, પરંતુ ઘણી વસ્તુઓની જેમ, આપણે તેને વધુ વિકસિત કરી શકીએ છીએ.સંસ્થાની સૌથી મોટી શક્તિ આપણા સભ્યોમાં રહેલી છે. આપણી પાસે સભ્યો છે જે શીખવા, તેમની કુશળતાને સુધારવા અને તેમના દર્દીઓને શક્ય તેટલી શ્રેષ્ઠ કાળજી આપવા માટે સમર્પિત છે. આપણી પાસે સામાન્ય દંત ચિકિત્સાના વ્યવસાયમાં વિશ્વાસ ધરાવનાર સભ્યપદ છે જે ઉદ્યોગ, સહકર્મીઓ અને તેમના દર્દીઓ ના હિત માટે હિમાયત કરશે."

એજીડીના પ્રમુખ તરીકેના તેમના કાર્યકાળ દરમ્યાન ડો. ગજ્જર તેમના પ્રભાવનો સદુપયોગ



કરીને સંગઠનને વધુ અઘતન તકનીકી અને સ્વયંચાલિત પ્લેટફોર્મોને સમાવવા માટે પ્રોત્સાહન આપવાનો ઇરાદો રાખે છે. એન્જિનીયરોના કુટુંબ માંથી આવતા હોવાથી તે સમજે છે કે કેવી રીતે ટેકનોલોજી, એ એજીડીની કાર્યક્ષમતા અને કામગીરીમાં નોંધપાત્ર રીતે સુધારો કરી શકે છે.

ડૉ. ગજજર, જે એકેડમી ઓફ જનરલ ડેન્ટિસ્ટ્રીના માસ્ટર છે, તેમણે એજીડી સભ્ય તરીકેના તેમના કાર્યકાળ દરમિયાન અન્ય નેતૃત્વની તથા અન્ય મહત્વપૂર્ણ ભૂમિકા ભજવી છે. છે. પ્રમુખ તરીકે સેવા આપતા પહેલા, ડૉ. ગજજરએ બોર્ડના ઉપપ્રમુખ અને સચિવ તરીકે સેવા આપી હતી. તેમણે અનેક એજીડી સમિતિઓ - એજીડી સભ્યપદ, દંત શિક્ષણ, અને જૂથ લાભો અને વાર્ષિક મીટિંગ કાઉન્સિલ્સ પર પણ કામ કર્યું છે.

સ્થાનિક સ્તર પર, ડૉ. ગજજર ઑન્ટારિયો એજીડી, દક્ષિણ એશિયન ડેન્ટલ એસોસિએશનના ભૂતપૂર્વ પ્રમુખ તથા કેનેડિયન ડેન્ટલ એસોસિયેશનના સભ્ય છે. તેમણે એકેડેમી ઓફ જનરલ ડેન્ટિસ્ટ ઇન્ટરનેશનલ માટે કેનેડા ઇસ્ટ રીજન્ટ તરીકે સેવા આપી છે. આ ઉપરાંત, ડૉ. ગજજર કાઉન્સિલર તરીકે ચૂંટાયા હતા અને રોયલ કૉલેજ ઑફ ડેન્ટલ સર્જન્સ ઑફ ઑન્ટેરિઓ સાથે વિવિધ સમિતિઓમાં સેવા આપી હતી.

તેમને યુનિવર્સિટી ઑફ ટોરોન્ટોમાંથી રસાયણશાસ્ત્રમાં સ્નાતકની ડિગ્રી મળેલ છે. ત્યાર પછી ડૉ. ગજજર એ વૉશિંગ્ટન, ડી.સી.માં હોવર્ડ યુનિવર્સિટીથી ડોક્ટર ઑફ ડેન્ટલ સર્જરી પ્રાપ્ત કરેલ છે, જે ઓરલ ડાયગ્નોસિસ શિશ્વકોને એનાયત કરવામાં આવે છે.

ડૉ. ગજજર એ અમેરિકન એકેડમી ઑફ ડેન્ટિસ્ટ્રી ઇન્ટરનેશનલ, કોલેજ ઓફ ડેન્ટિસ્ટ્સ, ઇન્ટરનેશનલ કોલેજ ઓફ ડેન્ટિસ્ટ્સ, પિયર ફૌઅર્ડ એકેડેમીના ફેલો છે.અને સિડેશનના ક્ષેત્રમાં માં માન્ય પ્રમાણપત્ર ધરાવે છે.

ડૉ. ગજ્જરએ તેમની અમેરિકન ડેન્ટલ એસોસિયેશનની રાષ્ટ્રીય બોર્ડ ડેન્ટલ પરીક્ષા ભાગ ૧, ભાગ ૨, તેમજ નેશનલ ડેન્ટલ પરીક્ષા બોર્ડ ઓફ કેનેડાની પરીક્ષાઓ ઉત્તીર્ણ કરેલ છે. તેઓ રોયલ કૉલેજ ઑફ ડેન્ટલ સર્જન્સ ઑફ ઑન્ટેરિઓ દારા પ્રમાણિત (લાઇસેન્સડ) છે.

ડૉ. ગજજર સતત શિક્ષણમાં રુચિ ધરાવે છે અને ડેન્ટલ ઑફિસમાં તબીબી કટોકટી સાંભળવા વાળા સમર્પિત લેક્યરર રહ્યા છે. આ ઉપરાંત, તેમણે ઔપચારિક રીતે કેનેડિઅન એકેડેમી ઑફ ડેન્ટલ હાઈજિન ખાતે મૌખિક આરોગ્યના શિક્ષક પેથોલોજી અને ઓરલ ડાયગ્નોસિસમાં ક્લિનિકલ પ્રશિક્ષક તરીકે સેવા આપી છે.

ડૉ. ગજજર તેમની પત્ની અને બે બાળકો સાથે ઑન્ટારીયોના મિસિસૌગામાં રહે છે.

સપ્ટેમ્બર 2019 માં ડો. ચેંડ પી. ગેહાની અમેરિકન ડેન્ટલ એસોસિયેશન (એડીએ)ના અધ્યક્ષ તરીકે સ્થાપિત કરવામાં આવશે, જ્યાં તે એડીએની 163,000-સભ્યની સંસ્થાનું નેતૃત્વ કરશે. તે સૌપ્રથમ દક્ષિણ એશિયન છે જેઓ આ સ્થાને ચૂંટવામાં આવેલ છે, એક મૌખિક સ્વાસ્થ્ય માટે અગ્રણી વકીલ તરીકે ઓળખાતી યુનાઈટડ સ્ટેટ્સની સંસ્થામાં ડૉ. ગેહની હોનોલુલુમાં એડીએ હાઉસ ઑફ ડિલેગેટ્સની બેઠક દરમિયાન ચૂંટાયા હતા. તેઓ ન્યુ યોર્ક યુનિવર્સિટી, ન્યૂયોર્ક ખાતે એડોડોન્ટિક્સના ક્લિનિકલ એસોસિએટ પ્રોફેસર છે અને તે આંતરરાષ્ટ્રીય પ્રસ્તુતકર્તા તરીકે પણ દક્ષિણ એશિયામાં શિક્ષણ ક્ષેત્રમાં ખલ સક્રિય છે.

બિન-લાભકારી એડીએ દેશની સૌથી મોટી ડેન્ટલ એસોસિએશન છે, જે 163,000 ડેન્ટિસ્ટ સભ્યોનું પ્રતિનિધિત્વ કરે છે, જેશે જાહેર આરોગ્ય માટે હિમાયત કરી છે અને ૧૮૫૯ થી દંત ચિકિત્સાના વિજ્ઞાન અને વિજ્ઞાનને પ્રોત્સાહન આપ્યું છે. એડીએની અદ્યતન સંશોધન સુવિધાઓ ડેન્ટલ ઉત્પાદનો અને સામગ્રીને વિકસિત અને પરીક્ષણ કરે છે જે દંત ચિકિત્સાની પ્રથાને અદ્યતન કરી અને દર્દીને વધુ સકારાત્મક અનુભવ આપે છે. એડીએ સ્વીકૃતિ સીલ એ ડેન્ટલ કેર ઉત્પાદનોના ગ્રાહકો માટે લાંભા સમય સુધી મૂલ્યવાન અને માનનીય માર્ગદર્શિકા રહેલ છે. તે અમેરિકન

ડેન્ટલ એસોસિએશનની જર્નલ છે જે એડીએ ફ્લેગશિપ પ્રકાશન છે અને દંત ચિકિત્સા હેઠળની શ્રેષ્ઠ વૈજ્ઞાનિક જર્નલ છે.

2014 થી, ડૉ. ગેહાનીએ એડીએ બોર્ડ ઓફ ટ્રસ્ટીઝને બીજા જીલ્લા ટ્રસ્ટી તરીકે સેવા આપી છે અને 2000-2014 થી હાઉસ ઑફ ડિલેગેટ્સમાં પ્રતિનિધિ રહી ચૂકેલા છે. ડૉ. ગેહની ન્યૂ યોર્ક સ્ટેટ ડેન્ટલ એસોસિયેશન અને ક્વીન્સ કાઉન્ટી ડેન્ટલ સોસાયટીના પ્રમુખ રહી ચૂકેલ છે.

તેમની કારકિર્દી દરમિયાન, ડૉ. ગેહાનીએ ઇન્ટરનેશનલ કૉલેજ ઑફ ડેન્ટિસ્ટ્સ, અમેરિકન કોલેજ ઓફ ડેન્ટિસ્ટ્સ, પિયર ફૌઅર્ડ એકેડેમી જેવા અગ્રણી સંગઠનો તરફથી સંખ્યાબંધ ફેલોશિપ મેળવી છે. એડીએ ઉપરાંત, ડૉ. ગેહાની અમેરિકન એન્ડોડોન્ટિસ્ટસ એસોસિયેશનના અને ઇન્ડિયન ડેન્ટલ એસોસિયેશન(યુએસએ)ના સભ્ય છે. ડૉ. ગેહનીને ઘણા પુરસ્કારો મળ્યા છે, જેમાં એલિસ આઇલેન્ડ મેડલ ઑફ ઓનરનો સમાવેશ થાય છે, જે સમુદાય સેવા માટે તેમના જીવનને સમર્પિત કરનાર અમેરિકનોને સમ્માનિત કરે છે. એલિસ આઇલેન્ડ ઓનર સોસાયટી તરફથી , અને ધ ડિસ્ટિશ્ડ સર્વિસ એવોર્ડ, 2008 માં પિયર ફૌઅર્ડ એકેડેમી, ન્યૂયોર્ક સેક્શન, ધ ઇન્ડિયન ડેન્ટલ એસોસિયેશન (યુએસએ) તરફથી લાઇફટાઇમ સિદ્ધિ એવોર્ડ તથા ઇન્ટરનેશનલ કૉલેજ ઑફ ડેન્ટિસ્ટ્સ તરફથી શ્રેષ્ઠ શિક્ષક એવોર્ડ પણ મળેલ

ડો. ગેહનીએ મુંબઈ યુનિવર્સિટી (ભારત) અને કોલંબિયા યુનિવર્સિટી કોલેજ ઓફ ડેન્ટલ મેડિસિન માંથી સ્નાતક થયેલ છે. તેઓ ક્વીન્સ, ન્યૂયોર્કમાં પ્રેક્ટિસ કરે છે, જ્યાં તેઓ તેમની પત્ની રેખા સાથે રહે છે, જે પોતે પણ દંત ચિકિત્સક છે. તેમના ત્રણ બાળકોમાંના બે બાળકો ડેન્ટિસ્ટ છે અને એક ફિઝિશિયન છે.

બંને ડૉ. ગજજર અને ગેહાની વ્યવસાયને પ્રોત્સાહન આપવા સાથે મળીને કામ કરવા અને દર્દીઓ માટે શ્રેષ્ઠ મૌખિક આરોગ્ય સુનિશ્ચિત કરવા આતુર છે.

એજીડી વિશે વધુ માહિતી માટે, AGD. org ની મુલાકાત લો અથવા તેની ગ્રાહક સાઇટ KnowYourTeeth.com ની મુલાકાત લો. એડીએ વિશે વધુ માહિતી માટે ADA. org ની મુલાકાત લો. મૌખિક આરોગ્ય વિશે વધુ માહિતી માટે, દાંતના રોગની રોકથામ, સંભાળ અને સારવાર ની માહિતી માટે એડીએની ગ્રાહક વબસાઇટ MouthHealthy.org ની મુલાકાત લો.

ફોટો: ડૉ. નીલ જે. ગજજર, સારા નસીબ અને સમૃદ્ધિ માટે ડો. ચેદ ગેહણીને ગણેશ મૂર્તિ ભેટ કરે છે જયારે ડૉ. ગેહનીએ તેમની નવી ઓકિસ લીધી.

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You've registered for AGD2019, but have you looked into things to do while you're there? From Dr. Henry C. Lee to comedy to concerts - there is something for everyone!



#### President's Welcome Reception

Join AGD President Nell J. Gajjar, DDS, MAGD, as he kicks off the first official event at AGD2019 in the Earth Expo Center. Enjoy small-plate dining, cocktails and entertainment while you visit with exhibitors and explore the resource pavilion.

Thursday, July 18 at 6:00-8:30 PM



Keynote featuring Henry C. Lee, PhD Forensic Dentistry: The Criminal Investigation

Thursday, July 18 at 7:30-8:60 a.m.



.........................

Mohegan Sun Arena, Uncasville, CT

Saturday, July 20 at 7:30 p.m.



AGD2019 Talent Show & Karaoke

Unleash your inner performer!



Comix Roadhouse Night Catch Dean Delray's no-holds-barred acti-

Friday, July 19 at 7:30pm



GAME ON

Bowling alley, hi-definition viewing screens, karaoke, shuffle board, com hole, darts, arcade games, billiard tables, live entertainment, and much more)



Connectiout Sun vs. Atlanta Dream AGD2019 ATTENDEE SPECIAL PRICING DISCOUNT

Friday, July 19 at 7:30 p.m.

# A FIRST FOR INDIA - TWO SOUTH ASIAN'S HEAD TWO OF THE WORLD'S LARGEST DENTAL ORGANIZATIONS



DR. NEIL J. GAJJAR PRESENTS DR. CHAD GEHANIWITH A GANESH IDOL FOR GOOD LUCK AND PROSPERITY AS DR. GEHANI ASSUMES HIS NEW OFFICE.

On November 4, 2018, Dr. Neil J. Gajjar of Canada became the first South Asian and youngest president of the Academy of General Dentistry, the world's largest dental organization for general dentists with over 40,000 mem-

Dr. Gajjar, who was born in Stephenville, Newfoundland is the son of parents from Ahmedabad, India. He frequently travels back to Gandhinagar and speaks fluently in Gujarati. When being installed as president, he said, "This is a proud moment for me, a proud moment for my family, and a proud moment for Canada and India."

The Academy of General Dentistry (AGD) is a professional association of more than 40,000 general dentists dedicated to providing quality dental care and oral health education to the public. Founded in 1952, AGD is the largest association for general dentists in the world and serves the needs and represents the interests of general dentists. From quality education to the only achievement-based awards in general dentistry, the AGD ensures our members stay on top of the latest trends, access quality continuing education, and are distinguished as the educated voice in general dentistry. AGD's award-winning publications are respected in the profession as sources for the latest product and technology, as well as advances in science, pharmacology and dental materials.

During his one-year volunteer term as president, Dr Gajjar's vision for AGD aligns with the organization's goal to advance the field of general dentistry and oral health through quality education and advocacy.

"AGD has a phenomenal CE program, but like many things, we can develop it more," said Dr. Gajjar. "The organization's greatest strength rests in our members. We have members who are dedicated to learning, refining their skills and delivering the best care possible to their patients. We have a membership that believes in the profession of general dentistry who will advocate for the industry, their colleagues and their patients."

During his tenure as AGD's president, Dr. Gajjar intends to use his influence to encourage the organization to incorporate more advanced technological and automated platforms. Coming from a family of engineers, he understands how technology can significantlyimprove the operations and efficiency of AGD.

Dr. Gajjar, who is a Master of the Academy of General Dentistry, has fulfilled other leadership and constituency roles during his tenure as an AGD member. Prior to serving as president, Dr. Gajjar served as the board vice president and secretary. He has also worked on several AGD committees and councils — AGD Membership,

Dental Education, and Group Benefits and Annual Meeting councils. On the local level, Dr. Gajjar is the past president of the Ontario AGD, the South Asian Dental Association and a member of the Canadian Dental Association. He has served as the Canada East Regent for the Academy of General Dentist International. In addition, Dr. Gajjar was elected as Councillor and served on various committees with the Royal College of Dental Surgeons of Ontario.

He received an undergraduate degree in chemistry from the University of Toronto. Dr. Gajjar went on to receive his Doctor of Dental Surgery from Howard University in Washington, DC, awarded the Teachers of Oral Diagnosis Award. Dr. Gajjar is a Fellow of the Academy of Dentistry International, American College of Dentists, International College of Dentists, Pierre Fauchard Academy and holds a certification in intravenous

Dr. Gajjar has completed his American Dental Association's National Board Dental Examination Part I and Part II, as well as the National Dental Examining Board of Canada exams. He is licensed with the Royal College of Dental Surgeons of Ontario.

Dr. Gajjar is passionate about continuing education and has been a committed lecturer on managing medical emergencies in the dental office. In addition, he has formally served as a lecturer of oral pathology at the Canadian Academy of Dental Hygiene and as a clinical instructor in the Oral Diagnosis and Emergency Clinics at the University of Toronto, Faculty of Dentistry.

Dr. Gajjar lives in Mississauga, Ontario, with his wife and two children.

In September of 2019, Dr. Chad P. Gehaniwill be installed as president of the American Dental Association (ADA), when he will lead the ADA's 163,000-member organization. He is the first South Asian to be elected to this position, an organization known as one of the leading advocate for oral health in the United States.Dr. Gehani was elected during a meeting of the ADA House of Delegates in Honolulu. Heis a Clinical Associate Professor of Endodontics at New York University, New York, and also an international presenter who has been very active in teaching in South Asia.

The not-for-profit ADA is the nation's largest dental association, representing 163,000 dentist members, which has advocated for the public's health and promoted the art and science of dentistry since 1859. The ADA's stateof-the-art research facilities develop and test dental products and materials that have advanced the practice of dentistry and made the patient experience more positive. The ADA Seal of Acceptance long has been a valuable and respected quide to consumer dental care products. It's Journal of the American Dental Association is the ADA's flagship publication and the one of best-read scientific journal in dentistry.

Since 2014, Dr. Gehani has served as the Second District trustee to the ADA Board of Trustees, and was a delegate in the House of Delegates from 2000-2014. Dr. Gehani was previously the president of the New York State Dental Association and the Queens County Dental Society.

Over the course of his career, Dr. Gehani has earned a number of fellowships from prominent organizations, including the International College of Dentists, American College of Dentists and the Pierre Fauchard Academy. In addition to the ADA, Dr. Gehani is a member of the American Association of Endodontists and the Indian Dental Association (USA). Dr. Gehani has received several awards, including the Ellis Island Medal of Honor, which recognizes Americans who dedicate their lives to community service, from the Ellis Island Honor Society, and the Distinguished Service Award from The Pierre Fauchard Academy, New York Section, in 2008. Lifetime achievement award from The Indian Dental Association (USA) . Best Teacher award from The International College of Dentists .

Dr. Gehani graduated from the University of Mumbai (India) and from the Columbia University College of Dental Medicine. He practices in Queens, New York, where he lives with his wife Rekha, who is also a dentist. Two of their three children are dentists and the other is a physician.

Both Drs. Gajjar and Gehani are looking forward to working together in promoting the profession and ensuring optimal oral health for patients.

For more information about the AGD, visit AGD.org, or its consumer site KnowYourTeeth.com.

For more information about the ADA, visit ADA.org. For more information on oral health, including prevention, care and treatment of dental disease, visit the ADA's consumer website MouthHealthy.org

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Chest pain or abdominal pain Shortness of breath, dizziness/fainting

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#### **AGD News**

#### **Advocacy**

#### AGD 2019 Hill Day

AGD leaders, members and students met in Washington, D.C., April 29–30, 2019, for AGD's annual Hill Day event. Nearly 40 attendees from across the United States and Canada flew in to advocate for the general dentistry profession, meeting with 55 members of Congress over two days.

The issues AGD members advocated for were repealing the McCarran-Ferguson Act, funding for oral health literacy campaigns and support for the Resident Education Deferred Interest (REDI) Act.

As part of Monday's program, attendees were addressed by three dentist congressmen who are longtime advocates for oral health and the dentistry profession: Reps. Drew Ferguson, DMD (R-Ga.), Jeff Van Drew, DDS (D-N.J.), and, for the keynote address, Paul Gosar, DDS, (R-Ariz.).

Attendees also heard from Health Resources and Services Administration Administrator George Sigounas, MS, PhD, regarding the agency's efforts to promote oral health literacy.

Additionally, American Dental Association (ADA) Senior Vice President, Government and Public Affairs, Michael Graham, MPP, and Director of Congressional Affairs Chris Tampio spoke to



attendees about the ADA's advocacy efforts and provided valuable insight into the current political environment in Congress and how AGD's policy priorities are affected by it.

Finally, a representative from the office of Rep. Brian Babin, DDS (R-Texas), briefed attendees on the REDI Act, of which Babin is the sponsor.

#### Tennessee Dentists Exempted from Professional Privilege Tax

Over two years of effort finally bore fruit as a legislative initiative resulted in Tennessee dentists no longer being subjected to an annual \$400 professional privilege tax. S.B. 0398/H.B. 1262 was signed into effect May 24, 2019, by Governor Bill Lee. Beginning on what would have been the next due date for payment of the tax — June 1, 2020 — Tennessee dentists join 14 other professions in exemption from the tax. Tennessee AGD lobbyist Mark Greene participated in a coalition of professional groups seeking repeal of the tax. Meetings began in the fall

of 2017 with key administration officials, legislative leaders and all members of the finance committees.

Tennessee dentists thank the bill's sponsors — Sen. Brian Kelsey (R-Germantown) and Rep. Andy Holt (R-Dresden), along with Lt. Gov. and Senate Speaker Randy McNally, Former House Speaker Glen Casada, legislative leaders and members of the finance committees.

For new Tennessee dentists embarking on a 30-year career, this new bill will save them \$12,000 over the course of their careers.

## Dental Practice Council Member Attends American Association of Dental Consultants Workshop

Dental Practice Council member Tyler L. Scott, DDS, represented AGD at the annual Spring Workshop of the American Association of Dental Consultants (AADC), May 1-4 in Scottsdale, Arizona. AADC's membership consists of dental consultants (dentists who, as independent contractors, provide consultation services for dental benefit plans) and nondentists who are involved with the administration of dental benefits. Over 250 dentists attended the annual event, which serves as both an educational and networking event.

Scott noted that the meeting featured excellent continuing education, including several claims review sessions that provided a valuable look inside the mindset of dentists who review claims. "That insight is helpful to me as the Dental Practice Council prioritizes developing tools to help AGD members navigate the claims submission process," said Scott.

#### **AGD Fact Sheets**

## Talking to Patients About Allergic Reactions

AGD fact sheets provide your patients with all of the information they need to maintain their oral health. Fact sheets on more than 25 oral health topics are available for downloading online and can be customized to include your name and practice contact information. Download the fact sheet "Avoiding Allergic Reactions in the Dental Office" at agd.org/factsheets.



SPEAR LIPDATES

### The Power of 'Quiet Influence'



in

By Imtiaz Manji on August 26, 2019 | 2 comments



Courtesy of Academy of General Dentistry.

There is a certain kind of person I have come to admire. If you're lucky, you'll recognize the description because you have a person (or people) like this in your life.

I'm talking about the people I call "quiet influencers." These are the people who don't usually draw a lot of attention to themselves, but who always seem to read a situation quickly and accurately. They are ready with wise counsel when it is needed and open to taking advice and welcoming new ideas. They serve as mentors and as role models — meaning they not only provide advice based on their experience, they also provide an example to emulate based on their character.

A quiet influencer is a good listener. They know that in order to influence someone in a positive way you have to first understand them. That means listening to learn and asking the right questions that get to the heart of a matter.

A quiet influencer is a natural motivator. Because they take the time to listen and really know you, they know how to get you to see your real possibilities and they blow wind in your sails when it's needed.

A quiet influencer keeps you honest. Because they are authentic and driven by a strong set of ethics, they inspire you to maintain the highest ethical standards, as well, and they will let you know if they sense that you may be about to compromise your integrity in any way. They won't let you be untrue to yourself.

A quiet influencer is selfless. They make a lot of their contributions behind the scenes and they are happy to let others take the spotlight. They don't need or pursue recognition or accolades, and they find their greatest satisfaction in the success of the people around them.

But sometimes they get that recognition anyway, and it is well-deserved.

I have been thinking about this lately, because one of the greatest examples of a quiet influencer I know, our own Dr. Steve Ratcliff, was recently awarded the Dr. Thaddeus V. Weclew Award — the Academy of General Dentistry's highest honor recognizing an individual's contributions to continuing education.



Dr. Ratcliff has practiced general dentistry for 41 years, and for the past 25 years he has focused his work on comprehensive adult restorative care and is regarded as one of the premier clinicians in the U.S.

It's named for the founding father of the AGD and is presented annually "to a dedicated educator who embodies the spirit of comprehensive dental care. This recipient is a professional role model whose activities exemplify a commitment to the profession of dentistry and the principles and goals of AGD."

Needless to say, I think they nailed it with this choice. Steve has played a huge role over the years in shaping the Spear brand of continuing dental education, and he has done so in his typically measured, thoughtful way. He has also been a powerful "quiet influence" on me personally, as he has been for many others on our team, and for countless dentists who are involved with Spear. I think it's fair to say that anyone who has had Steve Ratcliff in their corner has richly benefited from the experience.

Congratulations, Dr. Ratcliff — those of us who know you as the ultimate quiet influencer are happy and proud to see you step into the spotlight to accept this honor.

Imtiaz Manji is co-founder and chairman of Spear Education.





Congratulations Steve! Certainly well deserved. I know I am a better person today because you have been in my life to "quietly influence" me. Thank you Carl



Thank you Carl, and now you are the influencer.

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## **Academy of General Dentistry Supports Water Fluoridation**

## Statement from Neil J. Gajjar, DDS, MAGD, President, Academy of General Dentistry

Researchers recently published a study questioning the effectiveness and safety of water fluoridation based on maternal exposure to fluoride during pregnancy.1 The Academy of General Dentistry (AGD) believes that, according to generally accepted scientific research, fluoride remains safe at the concentrations found in optimally fluoridated water and is a community health measure that benefits children and adults. As oral health professionals, we believe further research should be conducted before the public changes its water consumption habits, especially during pregnancy. We believe that there are too many variables in this study to come to any definitive conclusions, including a lack of funding and a sample size too small to capture true demographics and other environmental or genetic influences.

AGD continues to assert that, when used appropriately, fluoride is safe and effective in preventing and controlling dental



decay.

Tooth decay affects more children in the United States than any other chronic infectious disease, according to the Centers for Disease Control and Prevention (CDC). The CDC states that, if left untreated, tooth decay can cause pain and infections that hinder eating, speaking, playing and learning. The problem is pervasive, with 92% of adults ages 20 to 64 having had dental caries in their permanent teeth.2 This number

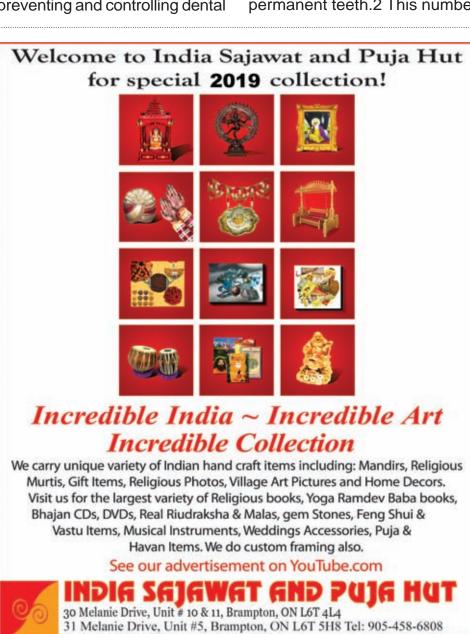
has been found to increase when fluoride is removed from community water supplies.

The controlled addition of a fluoride compound to public water supplies is considered to be the most cost-effective way to prevent cavities and fight tooth decay. The United States Public Health Service has established that the optimal concentration for fluoridation is 0.7 parts per million.3 This range effectively reduces tooth decay while minimizing the occurrence of

dental fluorosis. Fluoride helps prevent tooth decay by making teeth more resistant to acids that attack enamel and are derived from bacteria in the mouth and certain foods and drinks. By drinking optimally fluoridated water, all members of society—regardless of income, education or ethnicity—can benefit from better oral health, not just those who have access to dental care.

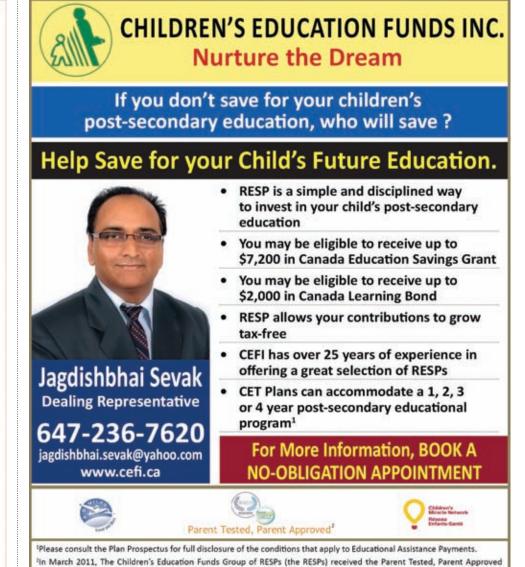
Despite the fact that good oral health is essential for the overall health of both mother and child, a significant number of women in the United States do not visit a dentist during pregnancy. Dental care during pregnancy is not only safe and effective, but also essential for combating the adverse effects of oral disease. During pregnancy, women should continue brushing their teeth twice a day and flossing once a day.

All water supplies, including bottled water, should have appropriate fluoride levels. Simply put — regular fluoride use throughout life will help protect teeth.



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Seal. In order to be considered for the seal, CEFI submitted information about the RESPs that it administers. The RESPs were evaluated by a panel of parent testers and as a result of this testing and evaluation, the Parent Tested, Parent Approved Seal was awarded. CEFI paid a submission fee to PTPA Media Inc. to cover product consideration.

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## September/October 2019



## **Current Trends in the Dental Education Landscape**

Dental students today are graduating at a time when decades-long — and sometimes century-long — trends are coming to a head. To take stock of the current situation and make recommendations for the future, "Advancing Dental Education in the 21st Century," a project published in the *Journal of Dental Education*, compiled the research of 70 authors and produced 38 papers. This special section analyzes three findings from the project: the ballooning cost of dental school, the role of interprofessional education and the need for research in curricula.

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#### **AGD2019 Takes Dentistry to the Next Level**

When innovative ideas meet enthusiastic participation, the momentum created has the potential to take all involved to new heights. Take a look back at AGD2019, where more than 2,300 forward-thinking dentists met with top speakers and industry leaders to propel dentistry forward.





# AGD2019 Takes Dentistry to the Next Level

hen innovative ideas meet enthusiastic participation, the momentum created has the potential to take all involved to new heights. That's exactly what happened at AGD2019, where more than 2,300 forward-thinking dentists met with top speakers and industry leaders to propel dentistry forward. With courses on a range of topics at every level of expertise and an expanded focus on hands-on, participation-based learning, AGD2019 took continuing education and dentist-branded fun and networking to the next level.

#### **Next-Level Learning**

AGD2019 offered courses across 28 distinct subject areas, including implants, periodontics, prosthodontics and even forensic dentistry.

Keynote speaker Henry Lee, PhD, presented his talk, "Forensic Dentistry: The Criminal Investigation," on Thursday morning during the opening session. During the lecture, Lee covered the latest advances in forensic dentistry and how they are used in criminal investigations, but he also gave the audience some advice about letting the community's needs guide the trajectory of your career.

"In 1998, my career was kind of in a crossroads," Lee explained. "After serving as chief criminalist and as

Connecticut State Police laboratory director for about 25 years, I could retire. But the governor asked me to be the state police commissioner. I didn't want to be a chief; I didn't want to be a director. I just wanted to do my little work, just like dentists — happy in the dental clinic. But this governor was pretty smart and went to see my mother. And my mother talked me into becoming commissioner. My mom said, 'It's not what you want to do; it's what you can do for the people.' AGD's goal — outreach to the community — is a wonderful thing."

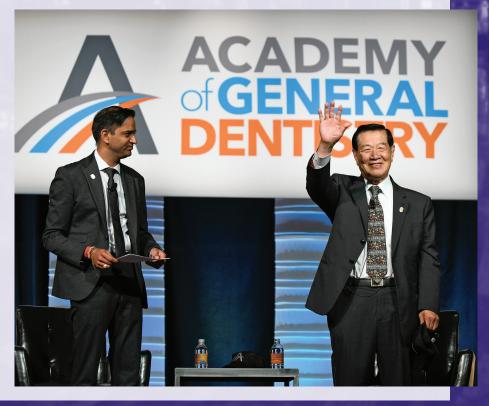
Later that morning, Lee also presented a lecture on "New Technology in Human Identification," where he went beyond fingerprints, anthropological analysis, blood typing and dental record comparison and introduced attendees to new concepts and technologies such as image recording and enhancement, artificial intelligence, facial recognition technology, big data mining and rapid DNA typing. He also presented case examples of these new forensic techniques in practice and illustrated the

importance of human identification in criminal and natural disaster investigations.

The learning continued throughout the weekend with informative courses on a wide range of topics. Joel L. Rosenlicht, DMD, taught a special oral surgery course package that spanned three days and provided a blend of lecture- and participation-based courses.

Several courses also introduced attendees to new treatment modalities they could add to their services offered. Gigi Meinecke, DMD, FAGD, presented courses on facial injectables like Botox® and dermal fillers and how they can be incorporated into a dental practice to provide a more comprehensive esthetic service for patients. Meinecke also described how Botox can be used to treat gummy smiles without the need for crown lengthening.

Also featured were multiple courses on sleep dentistry, including "Using Oral Appliance Therapy and CPAP to Treat Obstructive Sleep Apnea" by Sue Ellen Richardson, DDS; "Starting Your Sleep Practice: Science to Success" by Andrew Swiatowicz, DDS, FAGD, AADSM; and "Sleep Solutions: Parts I and II" by John C. Comisi, DDS, MAGD. Treating obstructive sleep apnea can be a revenue-generating addition for practitioners and a life-saving treatment service for patients.



# ENERALFAGE



## AGD Dr. Thaddeus V. Weclew Award, 2019 Recipient

Named after the founding father of AGD, the Dr. Thaddeus V. Weclew Award is presented annually to an individual who has made outstanding contributions to the art and science of dentistry or who has enhanced the principles and goals of AGD and made exceptional efforts in promoting these ideals. The 2019 award was presented during the Convocation Ceremony to Steve Ratcliff, DDS, MS, FAGD.

Ratcliff is the executive vice president of business development for Spear Education. His primary role is to create new opportunities for Spear to reach dentists who are passionate about learning and help them grow and flourish in their practice of dentistry. He taught in Spear workshops before moving into his current role and is still actively seeing patients in the Spear Faculty practice. He has lectured nationally and internationally on a variety of topics, most recently on implant-restorative therapies, and has published in peer-reviewed journals.

Couldn't make it to AGD2019? You can catch some of what you missed through AGD's Facebook Live videos.

Visit facebook.com/generaldentists/videos.

Register now for AGD2020, July 15–18 in Las Vegas. Visit *agd2020.org* 



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#### Silent Auction and Free Oral Cancer Screenings Support AGD Foundation's Initiatives

The AGD Foundation continued its work to fight oral cancer by offering free oral cancer screenings and hosting an electronic silent auction during AGD2019 to support future oral cancer initiatives.

The screenings were held on Friday, July 19, in the Exhibit Hall. AGD2019 attendees licensed in Connecticut volunteered to provide the screenings, and those screened included attendees, exhibitors and employees of Mohegan Sun. Volunteers screened 362 people for oral cancer, 332 of whom were Mohegan Sun employees.

"It's an important initiative because 53,000 people each year are diagnosed with oral cancer and another 15,000 are diagnosed with human papillomavirus strain 16, which is linked to oropharyngeal cancer," said Maria A. Smith, DMD, MAGD, who co-chaired the oral cancer screening event. "It's a very significant disease. The problem with oral cancer is that, by the time it is found, it is usually late stage, so early detection is absolutely key to saving lives. We are the first line of defense, and providing free screenings is one way we can give back to the community in response to this silent and deadly disease."



#### Alliance for a Cavity-Free Future holds 10<sup>th</sup> global summit

The Alliance for a Cavity-Free Future (ACFF), a non-profit organization whose aim is to prevent dental caries and whose aim is for "every child born after 2026 should stay cavity free during their lifetime," held its 10<sup>th</sup> annual global summit in conjunction with the ADA-FDI meeting on September 7th in San Francisco. There are ACFF chapters around the world; the Canada-United States Chapter, led by Dr. Margherita Fontana (U.S.) and Dr. Bob Schroth (Canada), was launched in October 2015, and I've been a consultant for the Indian Health Service within that chapter.

ACFF sponsors World Cavity-Free Future Day, which will be held October 14, 2019. The goal of this year's campaign is to raise awareness for parents and caregivers about dental caries in young children, especially in the areas of oral care and sugar consumption. Click on the above link for more information and add this day to your other oral health awareness promotions (World Oral Health Day on March 20th, National Children's Dental Health Month in February of each year, and Give Kids a Smile Day on February 7<sup>th</sup>, 2020).

You can also become a member of ACFF through their website. To learn more, click here.

Alliance For a Cavity-Free Future

ACFF global summit panelists: Dr. Nigel Pitts, ACFF Global Chairman; Dr. Margherita Fontana, U.S. Chapter; Dr. Marco Mazevet Dr. Thomas Dietrich from the U.K., and Dr. Francisco Ramos-Gomez from UCLA.

#### "Better Health through Better Partnerships"

As part of the Surgeon General's call to forge partnerships to improve health, I had the opportunity to meet with multiple leaders of organized dentistry during the week to develop strategies of how the USPHS Dental Category could leverage those partnerships to improve the oral health of the Nation. Below are some of the pictures of these meetings.

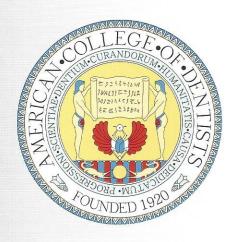


Top left: with leaders of the Academy of General Dentistry (AGD) including president Dr. Neil Gajjar (3<sup>rd</sup> from right) and president-elect Dr. Connie White (2<sup>nd</sup> from right)

Bottom left: with leaders from the Society of American Indian Dentists (SAID) - president Dr. Jeremy John (far left); the Hispanic Dental Association (HDA) – president Dr. Ricardo Mendoza (3<sup>rd</sup> from left); and the American Dental Association – president Dr. Chad Gehani and immediate past president Dr. Jeff Cole

Bottom right: with Dr. Manuel Cordero (HDA Executive Director and immediate past president of AGD), and Dr. John Daniels, president of the National Dental Association (NDA)





# Journal of the American College of Dentists

Standards: Part I

Summer 2019 Volume 86 Number 3



## The Academy of General Dentistry's Standards for Continuing Education

Neil J. Gajjar, DDS, FACD

#### Abstract

The Academy of General Dentistry works to raise the standards of general dentistry, primarily through intensive continuing education. Since the 1960s, AGD has quided general dentists to educational opportunities that meet appropriate standards and recognized those who have achieved 600 hours of education and passed a comprehensive examination with a fellowship designation. There is a further level of accomplishment, requiring an additional 500 hours of education, culminating in a master's designation. In recognition of additional training and community service, AGD dentists can earn the Lifelong Learning and Service Recognition. This award can be achieved multiple times. AGD provides a service to the entire dental profession through its Program Approval for Continuing Education (PACE) system. CE providers can be recognized for meeting 13 standards/criteria, including those for administration, fiscal responsibility, learning objectives, evaluation, and self-instruction and electronically mediated programs.

**Dr. Gajjar** is immediate pastpresident of the Academy of General Dentistry. He practices in Mississauga, Ontario, Canada.



ince its founding in 1952, the • Academy of General Dentistry (AGD) has striven to raise the standard of excellence for general dentists. AGD accomplishes this goal primarily by offering high-quality continuing education (CE) specifically suited for general dentists and by recognizing its members who have exceeded industry expectations for the advancement of their professional educations with the earned distinctions of fellow (FAGD) and master (MAGD). These distinctions are voluntary, but they far exceed the CE requirements of state licensing boards and demonstrate a commitment to furthering one's education in order to provide superior care for the benefit of one's patients.

#### The Importance of CE

In 1966, one of AGD's founding members, Thaddeus V. Weclew, wrote about the need for continuing education in the Journal of the American Dental Association, noting that, "Up until the late 1950s, there was little pressure for continuing education from the profession." He went on to say that, "Unless the recipient of a degree earned 10 to 30 years ago progressively reinforces his knowledge with current developments and ideas, Supreme Court decisions, advances made in antibiotics, new concepts of science, and other forward strides that have been made, his degree will have become obsolete. The practitioner...has not fulfilled the debt owed himself and the community if he is not keeping up with the current advances of his profession."

With the astoundingly fast rate of change and technological advancements in modern dentistry, it is likely that, if you are an experienced and established clinician, there are procedures you perform differently from how you were taught in dental school; if you are a student now, it is likely that the landscape of dental materials will change before you reach the middle of your career, and so will the technologies you use in your practice. The education you receive in dental school is only the beginning.

Voluntary standards represent a commitment to personal excellence and professional growth. AGD members are committed to maintaining and building on their proficiency beyond simply meeting state dental board CE requirements. In order to broaden patient access to care and services, the general dentist is expected to have a much wider knowledge base than a specialist and ensure that this knowledge base is up to date, making CE that much more important. The founders of AGD recognized that the CE needs of general dentists differ from specialists, and, therefore, the driving force of AGD has been to provide that broadbased lifelong learning to general dentists. Due to the variety and number of services dentists provide to their patients, if a general dentist

settles for the minimal number of CE credits required by the state licensing board, the dentist risks falling behind on important new knowledge within the profession. It is impossible to stay current with every area of care general dentists provide without exceeding the minimal CE requirements.

In order to formally recognize members who prioritized professional growth in the form of CE, the AGD fellowship program began in 1962. The FAGD distinction requires the completion of 500 hours of CE, at least three years of membership, and the passing of a comprehensive fellowship exam. The MAGD distinction was created in 1968 for AGD members who wish to continue beyond the FAGD distinction and requires the completion of 600 additional hours of CE.

These distinctions serve two important purposes: On the surface level, they recognize practitioners who have made a commitment to lifelong professional education. They also provide a framework for professional improvement; for example, the MAGD distinction requires 400 hours of participation-based CE as well as minimum credit requirements in 18 major subject areas. These requirements set a high standard for the quality as well as the well-rounded nature of the education received. These distinctions encourage members to maintain a high level of education long after their dental school graduations by regularly participating in CE courses and engaging with new knowledge that

can be applied in their practices for the benefit of their patients.

In addition to the standards FAGD and MAGD candidates are measured against, AGD also has rigorous standards for CE providers through its Program Approval for Continuing Education (PACE). The 13 standards/ criteria for approval by the PACE program include standards for administration, fiscal responsibility, learning objectives, evaluation, and self-instruction and electronically mediated programs, among others, and ensure PACE-approved CE providers develop programs in accordance to quality standards. PACE is overseen by AGD's PACE Council, and two of the purposes and goals of PACE are to improve the educational quality of continuing dental education programs and to promote uniformity of standards for continuing dental education that can be accepted by the dental profession. When choosing CE courses, clinicians can feel confident that PACE-approved providers have the organizational structure and resources necessary to provide CE activities of acceptable educational quality. The PACE standards serve the dental profession by setting a bar for continuing dental education, and this, when combined with the measurable distinctions provided by AGD, creates a quantifiable measurement for

"The practitioner...has not fulfilled the debt owed himself and the community if he is not keeping up with the current advances of his profession." If you are a student now, it is likely that the landscape of dental materials will change before you reach the middle of your career, and so will the technologies you use in your practice. The education you receive in dental school is only the beginning.

professional excellence throughout a clinician's career with regard to lifelong learning and development.

#### Going Beyond

In addition to the FAGD and MAGD distinctions, AGD offers another measureable distinction: Lifelong Learning and Service Recognition (LLSR). LLSR requires an additional 500 CE credits—150 of which must be from participation-based course attendance—from at least eight of the major disciplines. LLSR also goes beyond CE by requiring the completion of 100 hours of dentalrelated community/volunteer service and/or service to organized dentistry. Acceptance of submitted service hours is subject to review by the Dental Education Council. Examples of recognized community and volunteer service include providing pro bono dental services through a not-forprofit organization, service in a volunteer dental clinic, service on a dental mission, and providing oral cancer screenings at a community location or event.

While the CE requirements of the FAGD, MAGD, and LLSR distinctions measure clinicians' dedication to continuously improving their skills and knowledge base in order to apply their improved education to patient care within their own practices, the service requirements of LLSR place an important voluntary standard on outward action. Many dentists prioritize volunteer service in an effort

to fill the gaps in oral health care access in their own communities as well as in regions around the globe where access to oral health care is limited. Despite the numerous modern advances in dental treatment for caries and periodontal disease, significant barriers to accessing care remain, and these barriers hinder the progress dental professionals can make toward addressing the oral health concerns of their communities. Providing pro bono services can bring care to patients who could otherwise not afford it, and it can make a phenomenal difference in their lives. The LLSR distinction represents a flagpost goal that encourages clinicians to participate in these activities and give back as a way to achieve a more fulfilling professional and personal life. And while fellowship and mastership status are one-time achievements, LLSR can be earned repeatedly. Some AGD members have earned LLSR as many as four and five times. These dedicated clinicians are an excellent example of the benefit of voluntary standards, both for the clinician as an individual and for the community as a greater whole.

In addition to voluntary clinical service, AGD members also propel the profession forward through activities related to organized dentistry. AGD has a strong advocacy arm that works to ensure the voices of general dentists are heard loud and clear within the state and national governments. Members unite to advocate on issues such as anesthesiology and sedation, barriers and access to care, Food and Drug Administration issues, and Medicare, as well as scientific and practice issues. Involvement in advocacy through organized dentistry enables members to directly impact the standards against which all members of the profession are measured.

#### Pursuing Excellence Together

Pursuing distinction and recognition from a professional organization like AGD mimics the benefits of dental school on a much larger scale and with more individual control. Other members become your professional colleagues, much like your classmates in dental school. AGD members receive support on their paths to fellowship, mastership, and LLSR from other members who are in the same place in their careers as well as from those who have already achieved these distinctions. Members who are on the track toward these distinctions share the goal of bettering themselves as clinicians, and this shared motivation can enable close personal bonds between colleagues. These bonds provide mutual support as well as inspiration to succeed.

Unlike during a clinician's • initial dental education, where the curriculum is packed and there is little room for deviation, CE allows clinicians to tailor their education to their professional needs and interests. While AGD mastership requires recipients to meet minimum CE credit requirements in all 18 major discipline areas in order to prove the general standard of excellence has been met, fellowship and LLSR both allow for a more open-ended approach to CE. Clinicians often serve patient populations with different needs, and those pursuing these distinctions can immerse themselves within the areas that will best serve their patients. Additionally, as clinicians consider adding new services to their treatment repertoire, they can pursue courses that meet their interests and learning objectives with the confidence provided by the PACE umbrella when choosing a CE provider.

It is important to emphasize that the CE credits AGD members pursue and the service hours they clock have far-reaching benefits. Keeping abreast of the latest in science and clinical practice translates directly into better care for patients. By pushing themselves to continuously learn new information and treatment methods, AGD members raise the bar for the dental profession to exceptional heights. By setting and meeting a higher standard for themselves, these clinicians set the standard for the profession. Staying current with the rapid pace of change and advancement in the dental industry as well as the latest recommended best practices is necessary in order to provide the highest level of care for patients, and the distinctions AGD confers encourage, recognize, and honor that commitment.

#### Conclusion

AGD commends the American College of Dentists for focusing on the broad issue of standards in dentistry and inviting AGD to participate. Dentistry is highly regulated, and each of the mandatory standards serves a specific purpose, which is often challenging to translate to the practicing dentist. Pursuing voluntary recognitions like FAGD, MAGD, and LLSR is about personal goal setting and lifelong learning and culminates with a sense of shared accomplishment. It is about setting a higher standard for yourself than what is required of you. The initials after my DDS also serve as a conversation

Voluntary standards represent a commitment to personal excellence and professional growth.

starter with patients, giving me the opportunity to tell them about my dedication to continuing my dental education as a lifelong learner and keeping up with the latest in science, technology, and techniques in order to better serve my patients. The pursuit of these voluntary standards is a way for me to differentiate myself from the status quo, and it is also a way for me to elevate my own skills beyond what is merely required and instead work to achieve my own maximum potential as a clinician. By pursuing these voluntary standards as AGD members, we elevate ourselves and each other, and in doing so, we also elevate the profession.

Drs. Richard Knowlton, Manuel Cordero, Michael Lew, Bruce Cassis and Connie White.

## Scientific Sessions



Drs. Sam Chien and Hae Lim Ji.





Diana Kim, Dr. Seung-Hee Rhee, Sara Supriyanto and Viviana Torres Rizo.



Dr. Seung-Hee Rhee, Ms. Gloria Levine.



Drs. Timothy Hess, Mai-Ly Duong and Seung-Hee Rhee.

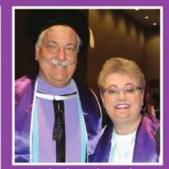




Mohegan Sun lobby. www.nysagd.org | Fall 2019 | GP 14



Ms. Mary DeNunzio, Mr. Frank Grayford, Mrs. Jessie DeNunzio, Ms. Ashley DeNunzio, and Dr. James DeNunzio.



Drs. Richard Knowlton and Janice Pliszczak.

www.nysagd.org | Fall 2019 | GP 15

#### **AGD News**

#### **Advocacy**

#### **AGD Attends Two National Legislative Conferences**

AGD leadership and staff exhibited at two national conferences in August — the annual National Conference of State Legislatures (NCSL) Legislative Summit and the American Legislative Exchange Council (ALEC) Annual Meeting — where state legislators from across the country discussed current legislative issues.

AGD government relations staff members were joined by AGD congressional liaison Mike Bromberg, DDS, at the NCSL Legislative Summit and Gordon R. Isbell III, DMD, MAGD, at the ALEC Annual Meeting to provide general information about AGD, speak with legislators about matters relating to oral health and general dentistry, and discuss specific issues legislators may have in their state and how AGD can be a partner to help solve them.

Both events are opportunities for legislators to gather and discuss state policy and potential solutions to



Dr. Bromberg (right) with New Jersey Assemblyman Herb Conaway.

prominent issues. Organizations and other parties of interest attend to share information, network and connect. AGD values these opportunities to interact with elected officials and discuss the significant role AGD member dentists play in local communities as well as work to solve issues related to oral healthcare. Between both conferences, AGD representatives spoke directly with hundreds of legislators and staff from more than 30 states.

#### **Partnerships**

## AGD, AAFP and AADE Developing Diabetes Toolkit

AGD is developing an online toolkit to help members access resources related to diabetes awareness and diagnosis. It includes a series of videos to educate members on when and how to perform a blood sugar (A1C) test on patients at risk for diabetes or prediabetes. The effort, supported by a Colgate educational grant, is the result of a partnership with AGD and the American Academy Family Physicians and the American Association of Diabetes Educators. The organizations have been working to identify those at risk and to improve outcomes. To learn more, go to agd.org/diabetes.



#### **AGD Foundation**

#### **AGD Foundation Hosts Interdisciplinary Oral Cancer Summit**

On Aug. 16, the AGD Foundation hosted an Oral Cancer Summit at AGD headquarters in Chicago. The summit was facilitated by AGD Foundation Immediate Past President W. Mark Donald, DMD, MAGD, and included representatives from participating organizations in dentistry and medicine. The aim of the summit was to share information regarding the treatment and management of oral cancer patients from the perspective and knowledge base of each organization. Another goal is the development of a standardized interdisciplinary toolkit for dental and medical providers to use in oral cancer case management.

During the summit, each representative was given the opportunity to share current advances and obstacles facing their fields. Attendees brainstormed solutions to shared problems and volunteered to share information-based resources to fill gaps in each organization's capabilities. Throughout the day, the discussion focused on how to better serve and provide for patients through better interdisciplinary cooperation, optimized information-sharing, standardized timelines and protocols, and, above all, increased oral cancer awareness throughout the dental and medical professions.

The efforts of this group are ongoing, and AGD will continue to share updates and pertinent information with the general dentist community. The group will continue to meet in person or via teleconference, and representatives from other pertinent organizations will be added as they are identified. Attendees at the



summit included AGD Foundation President Carol A. Wooden, DDS, MAGD; Wanda C. Gonsalves, MD, of the American Academy of Family Physicians; Derrick T. Lin, MD, FACS, of the American Academy of Otolaryngology — Head and Neck Surgery; Ann-Christine Nyquist, MD, MPH/MSPH, of the American Academy of Pediatrics; Mohammed Qaisi, DMD, MD, FACS, of the American Association of Oral and Maxillofacial Surgeons; Karen Pitman, MD, FACS, of the American Head and Neck Society; Alexander T. Pearson, MD, PhD, of the American Society of Clinical Oncology; and Dena Fischer, DDS, MSD, MD, of the National Institute of Dental and Craniofacial Research.

#### **AGD Foundation**

## **AGD Foundation Annual Report**

#### Mission

The mission of the Academy of General Dentistry (AGD) Foundation — the philanthropic arm of AGD — is to passionately support the efforts of the general dentist toward improving the oral health of the public. The AGD Foundation is strongly committed to promoting oral cancer awareness, risk factor prevention and diagnostic training for general dentists that uses the best technology and clinical judgment.

Being the heart of AGD is more than a tagline — it's who we are and what we do. Following are highlights of the AGD Foundation's recent oral cancer awareness efforts to drive our mission.

#### **Education for AGD Members**

More than 1,000 AGD members registered for the May 2, 2019, free webinar, "Oral Cancer Screening." The webinar covered the basics of oral examination and focused on detection of clinically suspicious lesions. A flow chart-based algorithm helped clinicians assess suspicious intraoral white lesions. In addition, three onehour sessions on the topics of oral precancer, oral cancer and oropharyngeal cancer were presented at AGD2019 for dentists and their team members.



#### **Screenings for the Public**

In support of the AGD Foundation's mission to fight oral cancer, the AGD Foundation and the Connecticut AGD collaborated to host free public oral cancer screenings during AGD2019. Local dentists, hygienists and dental students screened 362 people.

#### **Care Packages for Oral Cancer Survivors**

The AGD Foundation was a sponsor of the AGD New Dentist Lounge at AGD2019. As a community service project, dental students assembled 200 care packages containing donated oral hygiene products specifically for oral cancer survivors at two local organizations, Hartford Hospital and Support for People with Oral and Head and Neck Cancer. The care packages also included notes of encouragement from the dental students.

#### Interdisciplinary Collaboration

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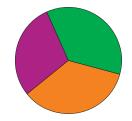
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#### 2018 Fiscal Year Financial Snapshot

#### 2018 Revenues

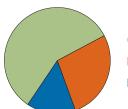
| Corporate Donations          | \$50,000  |
|------------------------------|-----------|
| Annual Fund Member Donations | \$49,058  |
| Special Events               | \$39,585  |
| Total                        | \$138,643 |



**Corporate Donations - 36% Annual Fund Member Donations - 35%** Special Events - 29%

#### 2018 Expenses

| Operations                             | \$115,005 |
|--|-----------|
| Programs                               | \$52,593  |
| (Oral Cancer Screenings, Grants, etc.) |           |
| Fundraising/Special Events             | \$28,978  |
| Total                                  | \$196 576 |



**Operations - 58%** 

Programs - 27%

Fundraising/Special Events - 15%

AUSTIN, TEXAS AGD2021.ORG

#### e-Poster Abstract Submission Deadline - April 10

Dear Student Chapter Leaders,

Please encourage dental students, residents and 2020 graduates to submit an abstract proposal for consideration in the AGD2021 Scientific e-Poster Session.

Thirty presenters will be selected to share their e-poster presentations in Austin. Of those thirty, the winners for each category will receive a certificate and \$600.



The deadline to submit is **April 10** at 11:59 p.m. CDT.



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560 W. Lake Street, Chicago, IL 60661-6600



## Why TikTokers are chugging pineapple juice before wisdom tooth surgery tooth surgery



If your TikTok algorithm tends to lead you down rabbit holes of supposed health hacks, you've likely run into at least one wird wideo of a teenager drinking half a gallon of pineappe ja ice before getting their wisdom teeth removed. Many claimed that <u>biner drinking pineappe lades</u> a day before the big surgey prevented their fonces from swelling into a painful file that balloon.

Although this health fad has been making rounds on more current corners of the net, it's nothing new. For years, <u>neverting blogs</u> have sworn by the magical healing powers of prinseptie jaice. As someone who avoids pain at all costs and has been putting off getting their wisdom tooth removed for way (and I mean, way) too long, I was instartly intripated. Does driving inepspele jaice actually prevent swelling—and far such an intensive procedure? And would I really need to drink the entire 64 ounces for it to work?

The roots of this health claim rely on an enzyme called bromelain, which can only be found in pineappie.

Although the results of linicial studies have been mixed, it is widely believed that certain properties of bromelain reduce pain and promote healing after surgeries, in fact, pineappie has been used to treat indigestion and inflammation in South and Central American Indigenous cultures for centuries, according to

Stories that Fuel Conversations

Still, some experts seem pretty enthusiastic about the multifliceted health benefits of consuming (fresh, not canned) prisapple jake. "Prisespoles see full of nutrients and vitamins (a pot they are) a substantial source of vitamin C, a potential collagen formation", William Kemper, a pediatric dentist in Louisville, Kentucky, told me. "So that is why a childed glass of prinsesple jake before or after — preferably before — is a great way to help your body heal after the surgery." Kemper compares having a codiglass of prinsesple jace to other methods that reduce swelfing such as eating ice ream or drinking any odd risk, but with the added benefits of prinsesple jace to other methods that reduce swelfing such as eating ice ream or drinking any odd risk, but with the added benefits of prinsesple is natural properties. However, note that he mentions drinking one glass, not an entire half-gallon of

In fact, most of the doctors I spoke with agreed that bromelain likely helped reduce inflammation and mitigate post-surgery pain. At the same time, almost all were skeptical about the methods being promoted on social media. That's to be expected, though: How could anything outside of strong, FDA-approved drugs really mediate the exceptional pain that comes with getting a tooth yanked out?

Jope Softing, a coametic dentist and owner of Dranger - Magnotia Dental Studio, hopped on the pinespie juice discourse entire the summer and make a TRGM to confirm that bromelain did, in fact, have anti-inflammatory properties. But when I resched out to her, Kahng made it clear that if she were to have wisdom teeth surgery tomorrow, she probably vouldn't drivit 80 ounces' worth of it. "Pinespiel juice can be very acidic and cause recoins of the enemal" she tells me. "For those who choose to drivit, I would recommend not spiping it throughout the day but rather keep the drivining within a time frame so the oral environment can produce the service of the

In other words, you shouldn't just chug priespple juice leading up to the surgery, as various TikTokers have. A more sound method is to just drink a little bit of it beforehand. Some experts reminded me that even though priespegie juice contains brownesh; we can froger that it all this ap of of around's Archie is <u>highly</u> scidic, legesting too many acidic foods can have been linked to to liver problems, bone damage and (sigh) yes,

Although there are studies <u>here</u> and <u>there</u> that show promising signs of the healing properties of bromelain, they don't necessarily proce that the enzyme by itself leads to faster healing. These studies are based on small sample sizes and were not conclusive, "say Neil J. Gajur, a dental surgeon in Mississauga, Canada. He also criticated the social media recommendation of drinking 65 dounces. This is a lot of juice and the sugar and the sugar and. acid with that much consumption is not good for you or your teeth." It's true.

One 46-ounce can of Dole pinespile jace, for example, contains 30 grams of siger, which is about six more grams than the recommended day's siger intake. For the sake of simplicity fund to do as little meth as possible, let's just say that driving a camanderhalf would put you way over that recommended limit. Gajar work on to explain that there are severally armirelining medications that people can take before and after their surgeries, and that people should sisten to their doctors and not TikTolers.

In Europe, however, there is a drug called Ananase, which contains bromelain in a concentrated pill form, according to Gian Pietrol Schincaglia of Case Western Reserve University. Schincaglia cited a 2014 study that fou

A more chill alternative to chugging would be to invest in bromelain <u>pills</u> or, as mentioned earlier, have just a couple of cold glasses of pineapple juice before surgery. To be honest, learning about the fruit's properties and its wide use in pre-colonial clusters ende the entire jusi correlal if the more intriguing. I think TII definitely dirik a glass before my long-overdue appointment, if that date ever comes.

#### **ONTARIO AGD**

#### **Fellowtrack Courses**

October 25, 2022

ontarioagd@gmail.com | 647 464 3741

Tuesday 6:00pm - 9:30pm

Free with AGD Membership

\$99 for non-Members

#### **Location**

Viceroy Banquet Hall 4220 Steeles Ave W. Woodbridge, ON L4L 3S8

AGD Subject Code 142 (3 participation hours)

3 Category 2 RCDSO hours

Meals included Free Parking

Limited Attendance

Visit ontarioagd.org to register or email ontarioagd @gmail.com for more info.

#### CPR & Medical Emergencies in the Dental Office

#### **COURSE OUTLINE**

Dr. Gajjar will review the steps to follow when you encounter a medical emergency in your office. A recertification of CPR for health care providers will be offered as well as the use of an AED for targeted responders. Yearly CPR renewal is required for all office staff and this course presents an excellent opportunity for members of the dental office to stay current with the new changes in CPR protocol.



Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the International College of Dentists and a fellow of the American College of Dentists. He has served on the PLP committee, Disciplines Committee, QA Committee and as Councillor of the Royal College

of Dental Surgeons of Ontario. He has served as the President of the Academy of General Dentistry, is a Clinical Examiner for the NDEB, and is certified in IV sedation.



#### USPHS Chief Dental Officer External Events







Hispanic Dental Association Meeting, Fort Lee, NJ, June 10, 2022

TOP LEFT: Providing an overview of Hispanic oral health in America. TOP RIGHT: With leaders from the National Dental Association (LaVette Henderson, Keith Perry, and Cheryl Lee) and Hispanic Dental Association (Anna Munne).

BOTTOM LEFT: With Dr. Manuel Cordero, HDA Chief Executive Officer. BOTTOM RIGHT: With Dr. Neil Gajjar and Dr. Cordero, both past presidents of the Academy of General Dentistry.







Santa Fe Group Meeting, Arlington, VA, June 20-21, 2022

LEFT: With fellow Santa Fe Group Senior Scholars and Fellow and SFG leadership (Dr. Terri Dolan, next to me, president; and Mr. Ralph Fuccillo, far right, vice-president).

RIGHT: Santa Fe Group members, scholars, and fellow present at the meeting.

#### **Our ODA**

#### Component Society News/HPDA

Rajiv Butany BSc (Hons) DDS

## Halton-Peel Dental Association Holds 2022 Awards Night

he Halton-Peel Dental Association (HPDA) was pleased to host its Annual Awards and Past Presidents Night this year, on April 28, 2022 — after a two-year hiatus due to pandemic restrictions. The event, themed "April Showers Bring May Flowers," was held at the Waterside Inn, in Mississauga, with 60 member dentists in attendance. The HPDA welcomed 16 of its past presidents to the event; Dr. Charles Frank, ODA President at that time, was on hand to present ODA Presidential Citation Awards to Dr. Neil Gajjar and Dr. Alison Sigal. ODA Service Awards were given to 30-, 45-, 50-, and 60-year members.

HPDA President, Dr. Michael Vrbensky, presented awards to longtime members Drs. William Rodriguez, Anil Bhalla,

Gord Markic, Mark Eckler and Ms. Larisa Pomula; award recipients received custom "spa-on-the-canvas" art pieces designed by Ms. Laura Nashman, who also provided the musical entertainment for the evening. All attendees were provided with reversible umbrellas courtesy of the HPDA, along with a menu printed on seed-embedded paper to help celebrate new growth and renewal, the best that spring has to offer. Congratulations to all of this year's award winners.



Dr. Rajiv Butany is a 2006 graduate of the University of Toronto's Faculty of Dentistry, and operates a family practice in Port Credit, Mississauga. He is currently the Communications Chair for the Halton-Peel Dental Association.



Dr. Ronald Goldstein receives his 50-Years Service Award from Dr. Frank, ODA President (2021-2022).



Dr. Sigal receives an ODA Presidential Citation from Dr. Frank. This award recognizes contributions to dentistry or oral health, at a local or provincial level, to members of the profession or to laypersons for single acts of merit.



HPDA award recipients Drs. Rodriguez, Bhalla, Markic and Eckler.



The HPDA welcomed 16 past presidents to the event, including Dr. Mac Balfour, ODA President (1990) (left) and Dr. Charles Frank.

#### Sound Off

# AGD Leaders Sound Off in Remembrance of Dr. Roger Winland



#### Cheryl L. Mora

When I would get *AGD Impact* and *General Dentistry*, I would always look forward to Dr. Winland's Editor's Notes. No matter the topic, his message was always concise and insightful. His many years of service to AGD and our profession are an inspiration to all of us involved in organized dentistry. He was greatly respected and admired and will be missed by his AGD family.

Cheryl L. Mora, DDS, MAGD, is a past president (2014) of the Illinois AGD.



#### W. Mark Donald

Everyone knows that Roger was an exceptional editor. His Editor's Notes were from his heart and touched so many aspects of life. I believe he touched and impacted the lives of those who read them. What you read in his pieces was who Roger was. I spent a lot of time with him away from the boardroom talking about life and our passions. I appreciated the way he made me think about all the different aspects of life, encouraging me to do some introspecting of my own. A giant in the forest of dentistry has fallen, but his words will live on in the lives of those of us who got to know him. My thoughts and prayers go out to his wife, Debra, and the family.

W. Mark Donald, DMD, MAGD, is a past president (2015–2016) of AGD.



#### Neil J. Gajjar

A gentleman and scholar, Roger acted as editor since I joined AGD over 23 years ago until his retirement in 2020. I had the pleasure of serving with him on the Executive Committee, where he always brought calm and institutional knowledge, both of which were needed to make decisions for the future of AGD. He will be dearly missed!

Neil J. Gajjar, BSc, DDS, EMBA, MAGD, FADI, FICD, FPFA, FACD, is a past president (2018-2019) of AGD.



#### **Colleen DeLacy**

As former chair of the Communications Council, I had a distinct honor and opportunity to get to know Dr. Winland. The long-term editor of *General Dentistry* and *AGD Impact*, his Editor's Notes were always well-regarded and on point. He rarely dominated the room, instead preferring to quietly take in the conversation; then, when a voice of reason or clarifying point was needed, he was there. He was gentle and kind. One thing I loved was that, after long days of AGD meetings in Chicago, his evenings were reserved for his wife and him to have dinner in an undisclosed location because that was their time together.

Colleen DeLacy is former chair (2018–2021) of the AGD Communications Council.



#### Sireesha Penumetcha

I was so sorry to hear the sad news regarding the passing of Dr. Winland. He was a go-to person for us all at the Communications Council meetings during his service as editor. I enjoyed discussing with him the intricacies of drafting resolutions at the council. I will miss his calm demeanor, wisdom and presence. I offer my condolences to his family and to AGD, for he will truly be missed.

Sireesha Penumetcha, DDS, MAGD, is a member of the AGD Communications Council.







#### Record Breaking Attendance at Spectrum Day Toronto

I am writing this message to thank all 103 exhibitors, 62 speakers and over 2000 attendees that participated in Spectrum Day Toronto on October 28, 2022.

The Conference hosted 13 lecture rooms that featured four tracks: Clinical, Technical, Hygiene and Denturist.

The weekend also featured five sold out hands-on courses covering the following topics: Oral Surgery with Dr. Larry Gaum, Crown and Bridge Treatment for the New Age with Drs. Bobby Baig and Moe Taheri, Platelet Rich Fibrin with Dr. Waji Khan and Minimally Invasive Soft Tissue with Dr. Sorin Boeriu. Spectrum Day was also pleased to host a CORE 1 course taught by Dr. Aviv Ouanounou on the topic of The Top 20 Prescribed Drugs.

The loyal support that we continue to receive from our stakeholders keeps our team motivated to expand our mission and explore new avenues to provide multidisciplinary resources and education for the dental community.

Thank you and see you next year.

Ettore Palmeri, CEO
Palmeri Media Group







**Dr. Kulwant Turna**President



**Dr. Sarah Mancuso** Immediate Past-President



**Dr. Frank Infusini**Treasurer



**Dr. Filippo Marchello**Continuing Education Chair



Dr. Ken Lawlor Secretary



**Dr. Neil Gajjar** National AGD Past President



Dr. Joe Belsito Trustee

Join or Renew AGD Today! Visit https://www.agd.org/join-agd









October 24, 2023

ontarioagd@gmail.com | 647 464 3741

Tuesday 6:00pm - 9:30pm

Free with AGD Membership

\$99 for non-Members

Location TBD

AGD Subject Code 142 (3 participation hours)

3 Category 2 RCDSO hours

Meals included Free Parking

Limited Attendance

Visit ontarioagd.org to register or email ontarioagd @gmail.com for more info.

#### CPR & Medical Emergencies in the Dental Office

#### **COURSE OUTLINE**

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Dr. Gajjar lectures on managing medical emergencies in the dental office, has been a lecturer of oral pathology and clinical instructor at the Canadian Academy of Dental Hygiene, and has served as a clinical instructor in the Oral Diagnosis and Emergency clinics at the University of Toronto, Faculty of Dentistry. Dr. Gajjar is a Master of the Academy of General Dentistry, a Fellow of the Academy of Dentistry International, a Fellow of the Pierre Fauchard Academy, a Fellow of the International College of Dentists and a fellow of the American College of Dentists. He has served on the PLP committee, Disciplines Committee, QA Committee and as Councillor of the Royal College

of Dental Surgeons of Ontario. He has served as the President of the Academy of General Dentistry, is a Clinical Examiner for the NDEB, and is certified in IV sedation.





#### Dr. Neil J. Gajjar, DDS

From: This Week at AGD <news@agd.mmsend.mmsend.com> on behalf of This Week at AGD

<news@agd.mmsend.com>

**Sent:** Monday, July 31, 2023 10:46 AM

**To:** Dr. Neil J. Gajjar, DDS

**Subject:** Hands-On Training, Engagement Opportunities Celebrated During AGD2023

Please click here to view the web or mobile version



July 31, 2023

Hands-On Training, Engagement Opportunities Celebrated During AGD2023

READ











**AGD IMPACT** 

# **Ethical Principles from a Preclinical Perspective**

The five ideas that form the ADA Principles of Ethics are patient autonomy, nonmaleficence, beneficence, justice and veracity. In the July issue of *AGD Impact*, columnist Mary A. Baechle, DDS, focuses on nonmaleficence, beneficence and justice and addresses each from a preclinical approach.

Learn more about these standards.



**EDUCATION** 

#### **Webinars & Events**

**August 15:** Cone-Beam Computed Tomography — Standard of Care?

September 7: Working Together: Effective Ways to Build Successful Teams

## **MEET YOUR COUNCIL MEMBERS:**

#### **Elected Representatives**



**President:**Dr. Harinder Sandhu



**Vice President:**Dr. Nalin Bhargava



Dr. Robyn Somerville



Dr. Peter Delean



Dr. Daniel Fortino



Dr. Erin Walker



Dr. Osama Soliman



Dr. Antony Liscio



Dr. Eilyad Honarparvar



Dr. Anthony Mair



Dr. Deborah Wilson



Dr. Neil J. Gajjar

#### **ONTARIO AGD**

#### **Fellowtrack Courses**

October 7, 2025

ontarioagd@gmail.com | 647 464 3741

Tuesday 6:00pm - 9:30pm

\$49 with AGD Membership

\$99 for non-Members

Location

Shaw GTA Education Center 105 Bentworth Ave, Unit 1 North York, ON M6A 1P6

AGD Subject Code 142 (3 participation hours)

3 Category 2 RCDSO hours

Meals included Free Parking

Limited Attendance

Visit ontarioagd.org to register or email ontarioagd @gmail.com for more info.

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